



## **SHAREHOLDERS' REPORT**

Three and six-month periods ended February 29, 2016

# FINANCIAL HIGHLIGHTS

	Quarters ended			Six months ended		
	February 29, 2016	February 28, 2015	Change	February 29, 2016	February 28, 2015	Change
<i>(in thousands of dollars, except percentages and per share data)</i>	\$	\$	%	\$	\$	%
<b>Operations</b>						
Revenue	578,450	536,904	7.7	1,161,353	1,075,287	8.0
Adjusted EBITDA <sup>(1)</sup>	252,129	229,069	10.1	507,283	463,052	9.6
Integration, restructuring and acquisition costs	4,320	1,339	—	6,350	1,339	—
Gain on disposal of a subsidiary	(12,940)	—	—	(12,940)	—	—
Profit for the period	75,688	55,038	37.5	142,519	120,401	18.4
Profit for the period attributable to owners of the Corporation	33,330	14,867	—	58,527	41,641	40.6
<b>Cash Flow</b>						
Cash flow from operating activities	211,460	198,925	6.3	301,707	217,924	38.4
Acquisitions of property, plant and equipment, intangible and other assets	117,220	103,576	13.2	264,450	207,100	27.7
Free cash flow <sup>(1)</sup>	77,172	68,917	12.0	118,110	139,645	(15.4)
<b>Financial Condition<sup>(2)</sup></b>						
Property, plant and equipment	—	—	—	2,043,498	2,005,461	1.9
Total assets	—	—	—	6,087,182	6,205,795	(1.9)
Indebtedness <sup>(3)</sup>	—	—	—	3,259,339	3,361,948	(3.1)
Equity attributable to owners of the Corporation	—	—	—	650,319	603,598	7.7
<b>Per Share Data<sup>(4)</sup></b>						
Earnings per share						
Basic	1.99	0.89	—	3.50	2.49	40.6
Diluted	1.98	0.88	—	3.48	2.47	40.9

(1) The indicated terms do not have standardized definitions prescribed by the International Financial Reporting Standards ("IFRS") and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the MD&A.

(2) At February 29, 2016 and August 31, 2015.

(3) Indebtedness is defined as the aggregate of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments.

(4) Per multiple and subordinate voting share.



## **MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")**

Three and six-month periods ended February 29, 2016

# 1. FORWARD-LOOKING STATEMENTS

*Certain statements contained in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Inc.'s ("Cogeco" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, performance and business prospects and opportunities, which Cogeco believes are reasonable as of the current date. Refer in particular to the "Corporate Objectives and Strategies" and "Fiscal 2016 Financial Guidelines" sections of the Corporation's 2015 annual MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While Management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco currently expects. These factors include risks such as technological changes, changes in markets and competition, increased cord-shaving or cord-cutting of our services, increased programming costs or support structure costs, the successful implementation of our business strategies, regulatory or policy developments, non-renewal of licences or franchises, a failure to renew a critical lease, a failure of supply of equipment or services, a failure in our network head-ends, the inability to enhance our information systems, security breaches, malicious or abusive Internet practices, disasters or other contingencies, general and economic conditions, fluctuations in foreign exchange rates, interest rates, capital markets and changes in tax policy, strikes or labor protests, loss of key executives and the Corporation's controlling shareholder having conflicting interests with shareholders and other stakeholders, many of which are beyond the Corporation's control. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and Main Risk Factors" section of the Corporation's 2015 annual MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco and future events and results may vary significantly from what Management currently foresees. The reader should not place undue importance on forward-looking information contained in this MD&A which represent Cogeco's expectations as of the date of this MD&A (or as of the date they are otherwise stated to be made) and are subject to change after such date. While Management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.*

*All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto for the three and six-month periods ended February 29, 2016, prepared in accordance with the International Financial Reporting Standards ("IFRS") and the MD&A included in the Corporation's 2015 Annual Report.*

## 2. CORPORATE OBJECTIVES AND STRATEGIES

Cogeco's objectives are to provide outstanding service to its customers and create shareholder value by increasing profitability and ensuring continued revenue growth. The Corporation maximizes profitability and shareholder value by maintaining strict control over spending. In order to achieve this, Cogeco seeks to become more efficient with its processes. In addition, tight controls over processes ensure that shareholders receive timely and factual information on the Corporation's development.

The Corporation measures its performance, with regard to these objectives by monitoring adjusted EBITDA<sup>(1)</sup> and free cash flow<sup>(1)</sup>.

The strategies employed to reach these objectives are specific to each segment described below.

### COMMUNICATIONS SEGMENT (previously named Cable and Enterprise data services segment)

Cogeco Communications Inc. ("Cogeco Communications", formerly Cogeco Cable Inc.) is dedicated to providing outstanding services to its customers and to increasing shareholder value and consequently focuses on optimizing profitability while efficiently managing capital utilization to generate future growth. To achieve these objectives, Cogeco Communications has developed the following strategies:

<b>Canadian and American broadband services (previously named Canadian and American cable services)</b>	<b>Business information and communications technology ("Business ICT") services (previously named Enterprise data services)</b>
Expanding service offerings, enhancing existing services at attractive prices and seeking value added acquisitions	Promoting the new branding supported by a people centric culture
Improving the networks with state of the art advanced technologies	Growing our customer base through an enhanced go to market strategy with a strong focus on specific horizontal and vertical markets
Improving customer experience and business processes to build on customer loyalty and retention	Rationalizing and expanding our product suite to bring relevant solutions to market, supported by exceptional customer service
Maintaining sound capital management and strict control over spending	Strengthening internal processes and systems to improve operational efficiency, optimize infrastructure and minimize operating expenses
	Optimizing the use of current assets in order to minimize operating expenses

Cogeco Communications measures its performance, with regard to these objectives by monitoring adjusted EBITDA, operating margin, free cash flow and capital intensity. For further details please refer to the 2015 Annual Report of Cogeco Communications Inc. available on [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

### MEDIA ACTIVITIES

The media activities focus on continuous improvement of its programming and by diversification of its product portfolio in order to increase its market share and thereby its profitability.

## 2.1 KEY PERFORMANCE INDICATORS

### ADJUSTED EBITDA

For the six-month period ended February 29, 2016, adjusted EBITDA increased by 9.6% to reach \$507.3 million compared to \$463.1 million for the same period of fiscal 2015 driven by the growth in the Communications segment mainly through the improvement in its American broadband services operations combined with the favorable foreign exchange rates benefiting our foreign operations compared to the comparable period of the prior year and the improvement in the media activities.

### FREE CASH FLOW

For the six-month period ended February 29, 2016, free cash flow amounted to \$118.1 million, a decrease of \$21.5 million, or 15.4%, compared to \$139.6 million for the same period of the prior year as a result of increases in the acquisitions of property, plant and equipment, intangible and other assets and in current income taxes, partly offset by the improvement of adjusted EBITDA.

(1) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the MD&A.

### 3. BUSINESS DEVELOPMENTS AND OTHER

Numeris' winter 2016 survey in the Montréal region, conducted with the *Portable People Meter* ("PPM"), reported that in the Montréal French market *98.5 FM* is the leading radio station amongst all listeners two years old and over ("2+"), *Rythme FM* has maintained its leadership position in the women 25-54 segment and *CKOI* is the leading radio station for listeners in the 25-34 segment. In the Montréal English market, *The Beat* is the leading music radio station at work amongst all listeners two years old and over ("2+"). Finally, most of our other regional radio stations in Québec registered good ratings.

On January 13, 2016 at the Annual Shareholders' Meeting, the shareholders approved a special resolution to change the name of the Corporation's subsidiary from Cogeco Cable Inc. to Cogeco Communications Inc, a name which better reflects the extent of its activities which have expanded beyond its initial cable television focus to the current broader activities which include video, Internet, telephony and information and communications technology services. The ticker symbol of Cogeco Communications remained CCA at the Toronto Stock Exchange.

As part of the process, Cogeco Communications now boasts one master brand for all its subsidiaries in Canada, the United States and Western Europe, with the exception of its subsidiary, Atlantic Broadband. The Corporation's subsidiary Cogeco Cable Canada became Cogeco Connexion. Other changes included the renaming of the Corporation's subsidiary Cogeco Diffusion which became Cogeco Media and the Corporation's Cable and Enterprise data services segment which became the Communications segment.

### 4. OPERATING AND FINANCIAL RESULTS

#### 4.1 OPERATING RESULTS

	Quarters ended			Six months ended		
	February 29, 2016	February 28, 2015	Change	February 29, 2016	February 28, 2015	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Revenue	578,450	536,904	7.7	1,161,353	1,075,287	8.0
Operating expenses	326,321	307,835	6.0	654,070	612,235	6.8
Adjusted EBITDA	252,129	229,069	10.1	507,283	463,052	9.6

#### REVENUE

Fiscal 2016 second-quarter revenue amounted to \$578.5 million, an increase of \$41.5 million, or 7.7% compared to the same period of fiscal 2015. For the first six months, revenue reached \$1.16 billion, an increase of \$86.1 million, or 8.0%, compared to the first six months of fiscal 2015. The increase for both periods is mainly attributable to the Communications segment.

In the Communications segment, fiscal 2016 second-quarter revenue amounted to \$551.5 million, an increase of \$42.1 million, or 8.3% compared to the same period of fiscal 2015, driven by growth of 36.9% in the American broadband services operations with essentially stable revenue in the Canadian broadband services operations, partly offset by a decrease of 3.3% in the Business ICT services operations. For the first six months of fiscal 2016, revenue amounted to \$1.09 billion, an increase of \$85.4 million, or 8.5%, compared to the same period of the prior year driven by growth of 38.5% in the American broadband services operations and stable revenue in the Canadian broadband services and the Business ICT services operations. For further details on revenue, please refer to the "Communications segment" section.

#### OPERATING EXPENSES

Fiscal 2016 second-quarter operating expenses amounted to \$326.3 million, an increase of \$18.5 million, or 6.0%, compared to the comparable period of fiscal 2015. For the first six months, operating expenses amounted to \$654.1 million, an increase of \$41.8 million, or 6.8%, compared to the same period of the prior year. The increase in operating expenses for both periods is mainly attributable to the Communications segment operating results.

In the Communications segment, fiscal 2016 second-quarter operating expenses amounted to \$298.4 million, an increase of \$20.2 million, or 7.3%, compared to the same period of fiscal 2015. For the first six months of fiscal 2016, operating expenses amounted to \$590.0 million, an increase of \$43.5 million, or 8.0%, compared to the same period of the prior year. For both periods, operating expenses increased for the American broadband services operations and have declined for the Canadian broadband services and Business ICT services operations. The appreciation of the US dollar and British Pound compared to the Canadian dollar have also contributed to the increase. For further details on operating expenses, please refer to the "Communications segment" section.

#### ADJUSTED EBITDA

Fiscal 2016 second-quarter adjusted EBITDA increased by \$23.1 million, or 10.1%, to reach \$252.1 million and for the first six months by \$44.2 million, or 9.6%, to reach \$507.3 million as a result of improvement in the Communications segment as well as improvement in the media activities despite the sale of Métromédia CMR Plus Inc. ("Métromédia") on January 5, 2016.

In the Communications segment, adjusted EBITDA for the three and six-month periods ended February 29, 2016 increased by \$17.1 million, or 7.4%, to reach \$248.4 million, and by \$42.4 million, or 9.4%, to reach \$492.5 million, respectively, mainly as a result of the improvement in

the American and Canadian broadband services operations combined with favorable foreign exchange rates compared to the same periods of the prior year. For further details on adjusted EBITDA, please refer to the "Communications segment" section.

## 4.2 FIXED CHARGES

	Quarters ended			Six months ended		
	February 29, 2016	February 28, 2015	Change	February 29, 2016	February 28, 2015	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Depreciation and amortization	130,076	118,304	10.0	257,239	234,351	9.8
Financial expense	37,409	37,324	0.2	72,400	74,860	(3.3)

For the three and six-month periods ended February 29, 2016, depreciation and amortization expense reached \$130.1 million and \$257.2 million, respectively, compared to \$118.3 million and \$234.4 million for the same periods of the prior year. The increase for both periods resulted mainly from additional acquisitions of property, plant and equipment with the appreciation of the US dollar and the British Pound compared to Canadian dollar and the impact of the acquisition in the Communications segment of MetroCast Communications of Connecticut, LLC (the "Connecticut system").

Fiscal 2016 second-quarter financial expense increased by \$0.1 million, or 0.2%, to reach \$37.4 million compared to \$37.3 million in the comparable period of the prior year mainly due to the appreciation of the US dollar and British Pound compared to the Canadian dollar and the cost of financing related to the acquisition of the Connecticut system, partly offset by the repayments in October 2015 of the US\$190 million Senior Secured Notes Series A and in January 2016 of the Corporation's Revolving loan. For the first six months, financial expense decreased by \$2.5 million or 3.3%, to reach \$72.4 million compared to \$74.9 million for the same period of the prior year mainly due to the repayments in October 2015 of the US\$190 million Senior Secured Notes Series A and in January 2016 of the Corporation's Revolving loan, partly offset by the appreciation of the US dollar and British Pound compared to the Canadian dollar and the cost of financing related to the acquisition of the Connecticut system.

## 4.3 GAIN ON DISPOSAL OF A SUBSIDIARY

On January 5, 2016, the Corporation's subsidiary, Cogeco Media Inc., completed the sale of its subsidiary, Métromédia, an out-of-home advertising company, for a cash consideration of \$47.5 million, which is subject to a post-closing net working capital adjustment and resulting in a gain on disposal of \$12.9 million. For further details on the gain on disposal of a subsidiary, please refer to the "Cash flow analysis" section.

## 4.4 INCOME TAXES

For the three and six-month periods ended February 29, 2016, income taxes increased by \$0.5 million, or 3.0% to reach \$17.6 million, and by \$9.6 million, or 29.9%, to reach \$41.7 million, respectively, compared to \$17.1 million and \$32.1 million for the same periods of the prior year. The increases for both periods are mostly attributable to the improvement of adjusted EBITDA, the impact on profit on the consolidated operating results represented by Cogeco Communications' subsidiary, Atlantic Broadband, which is taxed at a higher rate, partly offset by an increase in depreciation and amortization and the favorable impact of the tax structure implemented from the Connecticut system acquisition.

The Corporation did not recognize income taxes on the taxable gain on disposal of a subsidiary as a result of the utilization of previously unrecognized capital losses.

In addition, on July 8, 2015, the United Kingdom government announced corporate tax rate reductions from 20% to 19% on April 1, 2017 and to 18% on April 1, 2020. These rate reductions were substantially enacted on October 26, 2015 and have reduced the deferred tax asset and increased the deferred income taxes by approximately \$1.6 million during the first half of fiscal 2016.

## 4.5 PROFIT FOR THE PERIOD

Fiscal 2016 second-quarter profit for the period amounted to \$75.7 million of which \$33.3 million, or \$1.99 per share, was attributable to owners of the Corporation, compared to a profit of \$55.0 million of which \$14.9 million, or \$0.89 per share, was attributable to owners of the Corporation for the same period of fiscal 2015. Profit progression for the period is mostly attributable to the improvement of adjusted EBITDA and the gain on disposal of Métromédia, partly offset by increases in depreciation and amortization and integration, restructuring and acquisition costs. The earnings per share for the quarter was also positively impacted as a result of higher management fees paid by Cogeco Communications to the Corporation under the Amended and Restated Management Services Agreement. Under the new agreement, management fees are payable on a monthly basis. In the previous fiscal year, management fees were fully paid in the first quarter, contributing to lower profit attributable to owners of the Corporation for the second, third and fourth quarters.

For the six-month period ended February 29, 2016, profit for the period amounted to \$142.5 million of which \$58.5 million, or \$3.50 per share, was attributable to owners of the Corporation, compared to a profit of \$120.4 million of which \$41.6 million, or \$2.49 per share, was attributable to owners of the Corporation for the same period of the prior year. Profit progression for the first six months is mostly attributable to the improvement of adjusted EBITDA and the gain on disposal of Métromédia, partly offset by increases in depreciation and amortization, integration, restructuring and acquisition costs and income taxes.

The non-controlling interest represents a participation of approximately 68.2% in Cogeco Communications' results. Profit for the period attributable to non-controlling interest amounted to \$42.4 million and \$84.0 million, respectively, for the second-quarter and first six months of fiscal 2016 compared to \$40.2 million and \$78.8 million for the same periods of the prior year.

## 5. RELATED PARTY TRANSACTIONS

Cogeco holds 31.8% of Cogeco Communications' equity shares, representing 82.3% of Cogeco Communications' voting shares.

On July 14, 2015, the Management Services Agreement pursuant to which Cogeco provides executive, administrative, financial and strategic planning services and other services (the "Management Services") to Cogeco Communications was amended and restated (the "Amended and Restated Management Services Agreement"). Since September 1, 2015, the management fee is now payable on a monthly basis, representing 0.85% of the consolidated revenue of Cogeco Communications, with no maximum level or inflation-based adjustment. Cogeco previously provided the Management Services for an annual fee equal to 2% of Cogeco Communications' gross revenue, subject to an inflation-adjusted maximum annual fee. In addition, Cogeco Communications reimburses Cogeco's out-of-pocket expenses incurred with respect to services provided to Cogeco Communications under the Agreement. For more details on the Amended and Restated Management Services Agreement, refer to the "Related party transactions" section of the Corporation's 2015 annual MD&A.

No direct remuneration is payable to Cogeco's executive officers by Cogeco Communications. However, during the first six months of fiscal 2016, Cogeco Communications granted 69,750 (61,300 in 2015) stock options to these executive officers as executive officers of Cogeco Communications. During the three and six-month periods ended February 29, 2016, Cogeco Communications charged Cogeco \$136,000 and \$280,000 (\$114,000 and \$227,000 in 2015) with regard to Cogeco Communications' stock options granted to these executive officers.

No Incentive Share Units ("ISUs") of Cogeco Communications were granted to executive officers of Cogeco during the first six months of fiscal 2016 and 2015. During the three and six-month periods ended February 29, 2016, Cogeco Communications charged Cogeco \$66,000 and \$179,000 (\$74,000 and \$160,000 in 2015) with regard to the ISUs previously granted by Cogeco Communications to executive officers of Cogeco as executive officers of Cogeco Communications.

During the first six months of fiscal 2016, Cogeco Communications granted 11,150 (11,050 in 2015) Performance Share Units ("PSUs") to executive officers of Cogeco as executive officers of Cogeco Communications and charged Cogeco \$105,000 and \$229,000 (\$56,000 and \$73,000 in 2015) with regard to Cogeco Communications' PSUs granted to these executive officers.

There were no other material related party transactions during the periods covered.

## 6. CASH FLOW ANALYSIS

	Quarters ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(in thousands of dollars)</i>	\$	\$	\$	\$
Cash flow from operating activities	211,460	198,925	301,707	217,924
Cash flow from investing activities	(69,058)	(103,444)	(215,981)	(206,835)
Cash flow from financing activities	(120,927)	(96,026)	(187,632)	(60,546)
Effect of exchange rate changes on cash and cash equivalents denominated in foreign currencies	(473)	1,918	196	3,548
Net change in cash and cash equivalents	21,002	1,373	(101,710)	(45,909)
Cash and cash equivalents, beginning of the period	41,477	16,549	164,189	63,831
Cash and cash equivalents, end of the period	62,479	17,922	62,479	17,922

### 6.1 OPERATING ACTIVITIES

Fiscal 2016 second-quarter cash flow from operating activities reached \$211.5 million, an increase of \$12.5 million, or 6.3%, compared to \$198.9 million for the same period of fiscal 2015 mainly as a result of the following:

- the improvement of \$23.1 million in adjusted EBITDA; partly offset by
- the increase of \$8.8 million in income taxes paid; and
- the increase of \$3.0 million in integration, restructuring and acquisition costs.

For the first six months of fiscal 2016, cash flow from operating activities reached \$301.7 million, an increase of \$83.8 million, or 38.4%, compared to \$217.9 million for the same period of fiscal 2015 mainly as a result of the following:

- the improvement of \$44.2 million in adjusted EBITDA;
- the decrease of \$76.7 million in change in non-cash operating activities primarily due to changes in working capital; partly offset by
- the increase of \$30.9 million in income taxes paid; and
- the increase of \$5.0 million in integration, restructuring and acquisition costs.

## 6.2 INVESTING ACTIVITIES

For the three and six-month periods ended February 29, 2016, investing activities decreased by \$34.4 million, or 33.2%, to reach \$69.1 million, and increased by \$9.1 million, or 4.4%, to reach \$216.0 million, respectively, compared to \$103.4 million and \$206.8 million mainly due to the disposal of a subsidiary for \$47.2 million net of cash and cash equivalents disposed, partly offset by additional acquisitions of property, plant and equipment, intangible and other assets as explained below.

### ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE AND OTHER ASSETS

For the three and six-month periods ended February 29, 2016, acquisitions of property, plant and equipment amounted to \$110.8 million and \$253.0 million, respectively, representing increases of \$13.6 million and \$57.4 million, compared to \$99.7 million and \$199.8 million for the same periods of fiscal 2015. The increases are mainly due to the following factors in the Communications segment:

- additional support capital expenditures in Canada related to the implementation of a new Customer Relations Management system;
- additional support capital and customer premise equipment expenditures in the United States related to the launch of TiVo advanced digital services in eastern Connecticut in January 2016;
- the increase in scalable infrastructure and line extensions to extend and improve network capacity in some of the areas we serve;
- the appreciation of the US dollar over the Canadian dollar compared to the same periods of the prior year;
- the acquisition of the Connecticut system in the fourth quarter of fiscal 2015;
- PSU growth in the United States; and
- the timing of certain initiatives; partly offset by
- the completion in fiscal 2015 of the remaining pods at the Barrie, Ontario data centre and pod 1 at the Montréal, Québec data centre.

For the second quarter and first six months of fiscal 2016, acquisitions of intangible and other assets amounted to \$6.4 million and \$11.5 million, respectively, compared to \$3.9 million and \$7.3 million for the comparable periods of fiscal 2015 as a result of higher reconnect activities and customer acquisition costs.

### DISPOSAL OF A SUBSIDIARY

On January 5, 2016, the Corporation's subsidiary, Cogeco Media, completed the sale of its subsidiary Métromédia, an out-of-home advertising company, for a cash consideration of \$47.5 million, which is subject to a post-closing net working capital adjustment. The selling price has been reduced by selling fees of approximately \$0.4 million. The carrying value of the net assets disposed of was \$34.1 million resulting in a gain of \$12.9 million recorded in the consolidated statements of profit or loss.

The carrying value of assets and liabilities disposed were as follows:

<i>(In thousands of Canadian dollars)</i>		\$
Cash and cash equivalents		272
Trade and other receivables		6,113
Prepaid expenses and other		331
Other assets		930
Property, plant and equipment		4,153
Intangible assets		9,735
Goodwill		20,540
Trade and other payables		(3,862)
Income tax liabilities		(29)
Deferred and prepaid revenue		(1,524)
Other liabilities		(100)
Deferred tax liabilities		(2,416)
		34,143

### BUSINESS COMBINATION IN FISCAL 2015

On August 20, 2015, Atlantic Broadband, a wholly-owned subsidiary of Cogeco Communications, completed the acquisition of substantially all of the net assets of the Connecticut system, which served 27,256 video, 22,673 Internet and 7,817 telephony customers at August 31, 2015. The transaction, valued at US\$200 million, excluding post-closing net working capital adjustment of US\$1.3 million, was financed through a combination of cash on hand, a draw-down on the existing Revolving Facility of US\$90 million and US\$100 million of borrowings under a new Term Loan A-2 Facility issued under the First Lien Credit Facilities. This acquisition enhances Cogeco Communications' footprint in the American market and provides for further growth potential.

During the first quarter of fiscal 2016, Cogeco Communications finalized the purchase price allocation of the Connecticut system. The final purchase price allocation is as follows:

	Preliminary August 31, 2015	Final November 30, 2015
<i>(in thousands of Canadian dollars)</i>	\$	\$
<b>Consideration paid</b>		
Purchase price	261,600	<b>261,600</b>
Working capital adjustments	1,640	<b>1,640</b>
	<b>263,240</b>	<b>263,240</b>
<b>Net assets acquired</b>		
Trade and other receivables	616	<b>616</b>
Prepaid expenses and other	1,696	<b>1,696</b>
Property, plant and equipment	51,368	<b>51,368</b>
Intangible assets	108,564	<b>115,104</b>
Goodwill	101,685	<b>95,145</b>
Trade and other payables assumed	(689)	<b>(689)</b>
	<b>263,240</b>	<b>263,240</b>

## 6.3 FREE CASH FLOW AND FINANCING ACTIVITIES

### FREE CASH FLOW

Fiscal 2016 second-quarter free cash flow amounted to \$77.2 million, an increase of \$8.3 million, or 12.0%, compared to \$68.9 million for the second quarter of the prior year mainly as a result of the following:

- the improvement of \$23.1 million in adjusted EBITDA; partly offset by
- the increase of \$13.6 million in acquisitions of property, plant and equipment, intangible and other assets.

For the first six months, free cash flow amounted to \$118.1 million, a decrease of \$21.5 million, or 15.4%, compared to \$139.6 million for the same period of the prior year mainly as a result of the following:

- the increase of \$57.4 million in acquisitions of property, plant and equipment, intangible and other assets partly due to the timing of certain initiatives; and
- the increase of \$7.1 million in current income taxes; partly offset by
- the improvement of \$44.2 million in adjusted EBITDA.

### FINANCING ACTIVITIES

During the second quarter of fiscal 2016, lower Indebtedness level provided for a cash decrease of \$106.4 million, as a result of the following:

- the repayments of the revolving facilities of \$85.3 million;
- the decrease of \$14.7 million in bank indebtedness; and
- the repayments of \$6.4 million of long-term debt.

During the second quarter of fiscal 2015, a lower Indebtedness level provided for a cash decrease of \$84.3 million, mainly as a result of the repayments of the revolving facilities of \$77.6 million.

During the first six months of fiscal 2016, lower Indebtedness level provided for a cash decrease of \$149.2 million, as a result of the following:

- the repayments of \$231.3 million of long-term debt and the settlement of derivative financial instruments mainly related to the US \$190 million Senior Secured Notes A maturing in October 2015; partly offset by
- the increase of \$58.7 million of the revolving facilities and
- the increase of \$23.3 million in bank indebtedness.

During the first six months of fiscal 2015, a lower Indebtedness level provided for a cash decrease of \$25.4 million, as a result of the following:

- the repayments of the revolving facilities of \$18.4 million; and
- the repayments of long-term debt of \$20.4 million; partly offset by
- the increase of \$13.4 million in bank indebtedness.

### DIVIDENDS

During the second quarter of fiscal 2016, a quarterly eligible dividend of \$0.295 per share was paid to the holders of subordinate and multiple voting shares, for a total of \$4.9 million compared to a quarterly eligible dividend paid of \$0.255 per share, or \$4.3 million, during the second quarter of fiscal 2015. Dividend payments in first six months totaled \$0.59, or \$9.9 million, compared to \$0.51 per share, or \$8.5 million the year before.

In addition, dividends paid by a subsidiary to non-controlling interests during the second quarter and first six months of fiscal 2016 amounted to \$13.0 million and \$26.0 million, respectively, compared to \$11.6 million and \$23.2 million for the same periods of the prior year.

## 6.4 DIVIDEND DECLARATION

At its April 13, 2016 meeting, the Board of Directors of Cogeco declared a quarterly eligible dividend of \$0.295 per share for multiple voting and subordinate voting shares, payable on May 11, 2016 to shareholders of record on April 27, 2016. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

## 7. FINANCIAL POSITION

### 7.1 WORKING CAPITAL

As part of the usual conduct of its business, Cogeco maintains a working capital deficiency due to a low level of trade and other receivables as a large portion of the Corporation's customers pay before their services are rendered, unlike trade and other payables, which are paid after products are delivered or services are rendered, thus enabling the Corporation to use cash and cash equivalents to reduce Indebtedness.

The variations are as follows:

	February 29, 2016	August 31, 2015	Change	Explanations
<i>(in thousands of dollars)</i>	\$	\$	\$	
<b>Current assets</b>				
Cash and cash equivalents	62,479	164,189	(101,710)	Repayment of the US\$190 million Senior Secured Notes Series A in October 2015, partly offset by the net proceeds from the sale of Métromédia in January 2016 and excess cash flow generated from operations combined with the appreciation of the US dollar against the Canadian dollar.
Trade and other receivables	132,592	149,355	(16,763)	Receipt of the amount receivable from the settlement of a claim with a supplier combined with the sale of Métromédia, partly offset by the appreciation of the US dollar against the Canadian dollar.
Income taxes receivable	20,193	10,753	9,440	Excess of income taxes paid combined with the appreciation of the US dollar currency against the Canadian dollar.
Prepaid expenses and other	25,965	18,016	7,949	Increase in prepayment of maintenance agreements.
Derivative financial instruments	—	49,834	(49,834)	Settlement of the cross-currency swaps related to the US\$190 million Senior Secured Notes Series A.
	241,229	392,147	(150,918)	
<b>Current liabilities</b>				
Bank indebtedness	23,329	—	23,329	Timing of payments made to suppliers.
Trade and other payables	243,164	313,631	(70,467)	Timing of payments made to suppliers.
Provisions	26,073	24,445	1,628	Non significant.
Income tax liabilities	44,027	54,826	(10,799)	Payments of income taxes, partly offset by the increase in current income taxes.
Deferred and prepaid revenue	62,256	63,499	(1,243)	Non significant.
Derivative financial instruments	1,749	—	1,749	Non significant.
Current portion of long-term debt	42,075	297,657	(255,582)	Mostly related to the repayment of the US\$190 million Senior Secured Notes Series A.
	442,673	754,058	(311,385)	
<b>Working capital deficiency</b>	(201,444)	(361,911)	160,467	

## 7.2 OTHER SIGNIFICANT CHANGES

	February 29, 2016	August 31, 2015	Change	Explanations
<i>(in thousands of dollars)</i>	\$	\$	\$	
<b>Non-current assets</b>				
Property, plant and equipment	2,043,498	2,005,461	38,037	Appreciation of the US dollar against the Canadian dollar and higher capital expenditures, partly offset by the depreciation expense.
Intangible assets	2,215,341	2,221,577	(6,236)	Sale of Métromédia and the amortization expense exceeding the acquisition of intangible assets, partly offset by the appreciation of the US dollar against the Canadian dollar.
Goodwill	1,543,974	1,536,925	7,049	Appreciation of the US dollar currency against the Canadian dollar, partly offset by the sale of Métromédia.
<b>Non-current liabilities</b>				
Long-term debt	3,165,735	3,081,092	84,643	Appreciation of the US dollar against the Canadian dollar and increased drawings under Cogeco Communications' Canadian Revolving Facility, partly offset by repayments on the First Lien Credit Facilities and the Corporation's Term Revolving Facility.
Pension plan liabilities and accrued employee benefits	7,980	11,105	(3,125)	Payment of the pension plans' actuarial deficits.

## 7.3 OUTSTANDING SHARE DATA

A description of Cogeco's share data at March 31, 2016 is presented in the table below. Additional details are provided in Note 10 of the consolidated financial statements.

<i>(in thousands of dollars, except number of shares)</i>	Number of shares	Amount \$
<b>Common shares</b>		
Multiple voting shares	1,842,860	12
Subordinate voting shares	14,989,338	121,976

## 7.4 FINANCING

In the normal course of business, Cogeco has incurred financial obligations, primarily in the form of long-term debt, operating and finance leases and guarantees. Cogeco's obligations, as reported in the 2015 Annual Report, have not materially changed since August 31, 2015, except as mentioned below.

On December 8, 2015, the Corporation's subsidiary, Cogeco Communications Inc., amended its Term Revolving Facility. Under the term of the amendment, the maturity was extended by an additional year and consequently, will mature on January 22, 2021.

On October 27, 2015, the Corporation amended its Term Revolving Facility. Under the term of the amendment, the maturity was extended by an additional year and consequently, will mature on February 1, 2021.

On October 14, 2015, a US subsidiary of Cogeco Communications entered into two interest rate swap agreements to fix interest rates on a notional amount of US\$150 million (US\$75 million each agreement) of its LIBOR based loans. These agreements have the effect of converting the floating US Libor base rate at a fixed rate of 0.6120% and 0.9870%, under Term Loan A and Term Loan A-2 Facilities until October 30, 2017 and July 31, 2019, respectively.

At February 29, 2016, an amount of \$308.1 million was used from the Corporation's Term Revolving Facility and Cogeco Communications' Term Revolving Facility of \$850 million, for a remaining availability of \$541.9 million. In addition, two subsidiaries of Cogeco Communications also benefit from a Revolving Facility of \$203 million (US\$150 million), of which \$130.9 million (US\$96.7 million) was used at February 29, 2016 for a remaining availability of \$72.1 million (US\$53.3 million).

## 7.5 FINANCIAL MANAGEMENT

### Interest rate risk

The Corporation and its subsidiary, Cogeco Communications, are exposed to interest rate risk on their floating interest rate instruments. Interest rate fluctuations have an effect on the repayment of these instruments. At February 29, 2016, all of the Corporation's and Cogeco Communications' long-term debt was at fixed rate, except for the amounts drawn under Cogeco Communications' Term Revolving Facility and First Lien Credit Facilities.

To mitigate such risk, the Corporation's subsidiary, Cogeco Communications, entered into interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 29, 2016:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$75 million	US Libor base rate	0.6120%	October 30, 2017	Term Loan A Facility
Cash flow	US\$75 million	US Libor base rate	0.9870%	July 31, 2019	Term Loan A-2 Facility

The sensitivity of the Corporation's annual financial expense to a variation of 1% in the interest rate applicable to the unhedged portion of these facilities is approximately \$8.7 million based on the outstanding debt at February 29, 2016.

## Foreign exchange risk

The Corporation is exposed to foreign exchange risk related to its long-term debt denominated in US dollars that is not designated as a hedge on its US dollar net investments. The Corporation has established guidelines whereby cross-currency swap agreements can be used to fix the exchange rate applicable to its US dollar denominated long-term debt. All such agreements are exclusively used for hedging purposes. In order to mitigate this risk, on October 2, 2008, the Corporation's subsidiary, Cogeco Communications, entered into cross-currency swap agreements to set the liability for interest and principal payments on its Senior Secured Notes Series A. During the quarter ended November 30, 2015, Cogeco Communications settled these cross-currency swaps with a notional amount of US\$190 million, following the repayment of its Senior Secured Notes Series A at maturity on October 1<sup>st</sup> 2015.

The Corporation is also exposed to foreign exchange risk with respect to the interest associated with its long-term debt denominated in US dollars and British Pounds. The impact of a 10% change in the exchange rate of the US dollar and British Pound into Canadian dollars would change financial expense by approximately \$8.3 million based on the outstanding debt at February 29, 2016.

Furthermore, the Corporation's investments in foreign operations is exposed to market risk attributable to fluctuations in foreign currency exchange rates, primarily changes in the values of the Canadian dollar versus the US dollar and British Pound. This risk is mitigated since the major part of the purchase prices for Atlantic Broadband and Peer 1 Hosting were borrowed directly in US dollars and British Pounds.

The following table shows the investments in foreign operations outstanding at February 29, 2016:

Type of hedge	Notional amount of debt	Aggregate investments	Hedged item
Net investment	US\$860.5 million	US\$1.1 billion	Net investments in foreign operations in US dollar
Net investment	£54.6 million	£56.7 million	Net investments in foreign operations in British pound

The exchange rates used to convert the US dollar currency and British Pound currency into Canadian dollar for the statement of financial position accounts at February 29, 2016 was \$1.3531 (\$1.3157 at August 31, 2015) per US dollar and \$1.8834 (\$2.0189 at August 31, 2015) per British Pound. A 10% change in the exchange rates of the US dollar and British Pound into Canadian dollars would change other comprehensive income by approximately \$32.6 million.

For the three and six-month periods ended February 29, 2016, the average rates prevailing used to convert the operating results of the Communications segment were as follows:

	Quarters ended			Six months ended		
	February 29, 2016	February 28, 2015	Change	February 29, 2016	February 28, 2015	Change
	\$	\$	%	\$	\$	%
US dollar vs Canadian dollar	1.3908	1.2049	15.4	1.3557	1.1616	16.7
British Pound vs Canadian dollar	2.0236	1.8514	9.3	2.0213	1.8227	10.9

The following highlights in Canadian dollars, the impact of a 10% increase in US dollar or British Pound against the Canadian dollar on the Communications segment's operating results for the three and six-month periods ended February 29, 2016:

	Communications segment			
	Quarters ended		Six months ended	
	As reported	Exchange rate impact	As reported	Exchange rate impact
<i>(in thousands of dollars)</i>	\$	\$	\$	\$
Revenue	551,523	20,575	1,091,836	40,180
Operating expenses	298,428	12,906	590,011	25,239
Management fees - Cogeco Inc.	4,713	175	9,301	342
Adjusted EBITDA	248,382	7,494	492,524	14,599
Acquisitions of property, plant and equipment, intangible and other assets	116,732	6,188	263,051	13,333

## 8. COMMUNICATIONS SEGMENT

### 8.1 CUSTOMER STATISTICS

	February 29, 2016			Net additions (losses) Quarters ended		Net additions (losses) Six months ended	
	Consolidated	Canada	United States	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
PSU <sup>(1)</sup>	2,515,137	1,932,343	582,794	4,158	(2,116)	17,435	8,972
Video service customers	1,001,337	755,366	245,971	(7,761)	(10,148)	(13,324)	(18,613)
Internet service customers	967,156	724,379	242,777	14,022	10,819	32,686	29,354
Telephony service customers	546,644	452,598	94,046	(2,103)	(2,787)	(1,927)	(1,769)

(1) Represents the sum of video, Internet and telephony service customers.

#### VIDEO

For the three and six-month periods ended February 29, 2016, video service customers net losses stood at 7,761 and 13,324, respectively, compared to 10,148 and 18,613 for the comparable periods of fiscal 2015. The lower decrease for both periods is mainly due to the customer's ongoing interest for TiVo digital advanced video services in Canada and the United States, partly offset by service category maturity and competitive offers in the industry.

#### INTERNET

For the three and six-month periods ended February 29, 2016, Internet service customers grew by 14,022 and 32,686, respectively, compared to 10,819 and 29,354 for the same periods of fiscal 2015 as a result of the enhancement of the product offering, the positive impact of the bundle offers, customers' ongoing interest in TiVo's services which requires an Internet subscription and the growth in the business sector.

#### TELEPHONY

For the three and six-month periods ended February 29, 2016, telephony service customers net losses stood at 2,103 and 1,927, respectively, compared to 2,787 and 1,769 for the comparable periods of fiscal 2015 mainly attributable to the increasing mobile penetration rate in North America and various unlimited offers launched by mobile operators causing customers to cancel their landline telephony services for mobile telephony services only.

### 8.2 OPERATING RESULTS

	Quarters ended			Six months ended		
	February 29, 2016	February 28, 2015	Change	February 29, 2016	February 28, 2015	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Revenue	551,523	509,470	8.3	1,091,836	1,006,471	8.5
Operating expenses	298,428	278,206	7.3	590,011	546,470	8.0
Management fees – Cogeco Inc.	4,713	—	—	9,301	9,877	(5.8)
Adjusted EBITDA	248,382	231,264	7.4	492,524	450,124	9.4
Operating margin	45.0%	45.4%		45.1%	44.7%	

#### REVENUE

Fiscal 2016 second-quarter revenue amounted to \$551.5 million, an increase of \$42.1 million, or 8.3% compared to the same period of fiscal 2015, driven by growth of 36.9% in the American broadband services operations with essentially stable revenue in the Canadian broadband services operations, partly offset by a decrease of 3.3% in the Business ICT services operations. Revenue increased primarily as a result of the acquisition of the Connecticut system and organic growth in the American broadband services operations combined with favorable foreign exchange rates for our foreign operations compared to the comparable period of fiscal 2015, partly offset by lower revenue in the Business ICT services operations resulting from the decision to streamline our product offering in order to focus on services which generate higher margins as well as the competitive pricing pressure on the network connectivity services.

For the first six months of fiscal 2016, revenue amounted to \$1.09 billion, an increase of \$85.4 million, or 8.5%, compared to the same period of the prior year driven by growth of 38.5% in the American broadband services operations and stable revenue in the Canadian broadband services and the Business ICT services operations. Revenue increased mainly due to the acquisition of the Connecticut system and organic growth in the American broadband services operations combined with the favorable foreign exchange rates for our foreign operations compared to the comparable period of fiscal 2015.

## OPERATING EXPENSES AND MANAGEMENT FEES

Fiscal 2016 second-quarter operating expenses amounted to \$298.4 million, an increase of \$20.2 million, or 7.3%, compared to the same period of fiscal 2015. For the first six months of fiscal 2016, operating expenses amounted to \$590.0 million, an increase of \$43.5 million, or 8.0%, compared to the same period of the prior year. For both periods, operating expenses increased for the American broadband services operations and have declined for the Canadian broadband services and Business ICT services operations. The appreciation of the US dollar and British Pound compared to the Canadian dollar have also contributed to the increase.

For the three and six-month periods ended February 29, 2016, management fees paid to Cogeco amounted to \$4.7 million and \$9.3 million, respectively, compared to none and \$9.9 million for the same periods of fiscal 2015. Under the Amended and Restated Management Services Agreement, the annual fee is now payable on a monthly basis. In the previous fiscal year, management fees were fully paid in the first quarter.

## ADJUSTED EBITDA AND OPERATING MARGIN

For the three and six-month periods ended February 29, 2016, adjusted EBITDA increased by \$17.1 million, or 7.4%, to reach \$248.4 million, and by \$42.4 million, or 9.4%, to reach \$492.5 million, respectively, mainly as a result of the improvement in the American and Canadian broadband services operations combined with favorable foreign exchange rates compared to the same periods of the prior year.

Fiscal 2016 second-quarter operating margin slightly decreased to 45.0% from 45.4% in the same period of fiscal 2015 mainly as a result of higher management fees paid to Cogeco combined with lower margin in the Business ICT services operations, partly offset by a higher margin in the Canadian broadband services operations and a stable margin in the American broadband services operations.

For the six-month period ended February 29, 2016, operating margin slightly increased from 44.7% to 45.1% compared to the same period of the prior year mainly from a higher margin in the Canadian broadband services operations and stable margins in the American broadband services and Business ICT services operations.

## 9. CONTROLS AND PROCEDURES

Internal control over financial reporting ("ICFR") is a process designed to provide reasonable, but not absolute, assurance regarding the reliability of financial reporting and of the preparation of financial statements for external purposes in accordance with IFRS. The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with Management, are responsible for establishing and maintaining adequate disclosure controls and procedures ("DC&P") and ICFR, as defined in National Instrument 52-109. Cogeco's internal control framework is based on the criteria published in the updated version released in May 2013 of the report *Internal Control Integrated Framework* issued by the *Committee of Sponsoring Organizations of the Treadway Commission*.

The CEO and CFO, supported by Management, evaluated the design of the Corporation's DC&P and ICFR at February 29, 2016, and concluded that they are adequate. Furthermore, no significant changes to the internal controls over financial reporting occurred during the three and six-month periods ended February 29, 2016.

## 10. UNCERTAINTIES AND MAIN RISK FACTORS

A detailed description of the uncertainties and main risk factors faced by Cogeco can be found in the 2015 Annual Report, available at [www.sedar.com](http://www.sedar.com) and [corpo.cogeco.com](http://corpo.cogeco.com). The following update should be read together with the uncertainties and main risk factors described in the 2015 Annual Report, which are hereby incorporated by reference.

On April 9, 2015, in *Telecom Notice of Consultation 2015-134*, the Canadian Radio-television and Telecommunications Commission ("CRTC") initiated a proceeding to examine which telecommunications services are required by Canadians to participate meaningfully in the digital economy and the CRTC's role in ensuring the availability of affordable basic telecommunications services to all Canadians. Currently, the basic service objective essentially includes the local telephony service and only applies to the telephone companies. While broadband Internet services were not included in the definition of the basic telecommunications services during the last policy review, the CRTC did establish that Internet target speeds of 5 Mbps download/1 Mbps upload should be available to all Canadians by the end of 2015. In the Let's talk broadband proceeding, the CRTC is asking whether broadband Internet services should be defined as basic services; if so, it is asking if the contribution regime should be expanded to support the accessibility and affordability of broadband services across the country and what the new target speeds should be. The CRTC hearing started on April 11, 2016. It is too early at this time to determine if the future policy determination will have a financial impact on the Corporation's operating results.

On December 22, 2015, the Federal Court of Appeal granted Bell Canada and Bell Media leave to appeal Broadcasting Order CRTC 2015-439, Broadcasting Regulatory Policy CRTC 2015-438 and Broadcasting Information Bulletin CRTC 2015-440 relating to a revised Wholesale Code (the "Wholesale Code") to be implemented in 2016. The Wholesale Code imposes a number of requirements with respect to affiliation agreements between programming services and cable and satellite distributors in Canada, including dealing with dispute resolution. Bell Canada and Bell Media argue that the Wholesale Code wrongly interferes with their intellectual property rights in programs under the Copyright Act and that the CRTC lacks jurisdiction to issue the Wholesale Code under the Broadcasting Act. In prior regulatory proceedings before the CRTC, the Corporation's subsidiary, Cogeco Communications, and other independent distributors advocated the adoption of a Wholesale Code so as to ensure that vertically integrated entities such as Bell Canada and Bell Media cannot abuse their market power and impose anticompetitive terms for the distribution of their programming services. Cogeco Communications is challenging Bell Canada and Bell Media's appeal. It is too early at this time to assess the impact on the Corporation.

# 11. ACCOUNTING POLICIES

## 11.1 NEW ACCOUNTING STANDARDS

A number of new standards, interpretations and amendments to existing standards were issued by the International Accounting Standards Board ("IASB") that are mandatory but not yet effective for the three and six-month periods ended February 29, 2016 and have not been applied in preparing the condensed interim consolidated financial statements. These standards are described under the "Future accounting developments in Canada" section in the Corporation's 2015 Annual Report available on the SEDAR website at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

## 11.2 CHANGES IN CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There has been no significant change in Cogeco's accounting policies, estimates and future accounting pronouncements since August 31, 2015. A description of the Corporation's policies and estimates can be found in the 2015 Annual Report, available on the SEDAR website at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

# 12. NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by Cogeco throughout this MD&A. These financial measures are reviewed in assessing the performance of the Corporation and used in the decision-making process with regards to our business units. Reconciliations between "free cash flow" and "adjusted EBITDA" and the most comparable IFRS financial measures are also provided. These financial measures do not have standard definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies.

Non-IFRS measure	Application	Calculation	Most comparable IFRS measure
Free cash flow	Management and investors use free cash flow to measure Cogeco's ability to repay debt, distribute capital to its shareholders and finance its growth.	<p>Free cash flow:</p> <ul style="list-style-type: none"> <li>- Cash flow from operating activities</li> </ul> <p>add:</p> <ul style="list-style-type: none"> <li>- amortization of deferred transaction costs and discounts on long-term debt;</li> <li>- changes in non-cash operating activities;</li> <li>- income taxes paid; and</li> <li>- financial expense paid</li> </ul> <p>deduct:</p> <ul style="list-style-type: none"> <li>- current income taxes;</li> <li>- financial expense;</li> <li>- acquisition of property, plant and equipment; and</li> <li>- acquisition of intangible and other assets.</li> </ul>	Cash flow from operating activities
Adjusted EBITDA	<p>Adjusted EBITDA is a key measure commonly reported and used in the telecommunications industry, as it allows comparisons between companies that have different capital structures and is a more current measure since it excludes the impact of historical investments in assets. Adjusted EBITDA is one of the key metrics employed by the financial community to value a business and its financial strength.</p> <p>Adjusted EBITDA for the Cogeco's business units is equal to the segment profit (loss) reported in note 2 of the Condensed Interim Consolidated Financial Statements.</p>	<p>Consolidated adjusted EBITDA:</p> <ul style="list-style-type: none"> <li>- Profit for the period</li> </ul> <p>add:</p> <ul style="list-style-type: none"> <li>- income taxes;</li> <li>- financial expense;</li> <li>- depreciation and amortization;</li> <li>- integration, restructuring and acquisition costs;</li> <li>- impairment of property, plant and equipment; and</li> <li>- settlement of a claim with a supplier</li> </ul> <p>deduct:</p> <ul style="list-style-type: none"> <li>- gain on disposal of a subsidiary.</li> </ul>	Profit for the period

## 12.1 FREE CASH FLOW RECONCILIATION

	Quarters ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(in thousands of dollars)</i>	\$	\$	\$	\$
<b>Cash flow from operating activities</b>	<b>211,460</b>	198,925	<b>301,707</b>	217,924
Amortization of deferred transaction costs and discounts on long-term debt	2,491	2,163	4,790	4,293
Changes in non-cash operating activities	(2,197)	255	61,645	138,380
Income taxes paid	24,090	15,317	68,419	37,549
Current income taxes	(22,072)	(22,338)	(48,485)	(41,383)
Financial expense paid	18,029	15,495	66,884	64,842
Financial expense	(37,409)	(37,324)	(72,400)	(74,860)
Acquisition of property, plant and equipment	(110,789)	(99,713)	(252,972)	(199,770)
Acquisition of intangible and other assets	(6,431)	(3,863)	(11,478)	(7,330)
<b>Free cash flow</b>	<b>77,172</b>	68,917	<b>118,110</b>	139,645

## 12.2 ADJUSTED EBITDA RECONCILIATION

	Quarters ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(in thousands of dollars)</i>	\$	\$	\$	\$
<b>Profit for the period</b>	<b>75,688</b>	55,038	<b>142,519</b>	120,401
Income taxes	17,576	17,064	41,715	32,101
Gain on disposal of a subsidiary	(12,940)	—	(12,940)	—
Financial expense	37,409	37,324	72,400	74,860
Depreciation and amortization	130,076	118,304	257,239	234,351
Integration, restructuring and acquisition costs	4,320	1,339	6,350	1,339
<b>Adjusted EBITDA</b>	<b>252,129</b>	229,069	<b>507,283</b>	463,052

## 13. SUPPLEMENTARY QUARTERLY FINANCIAL INFORMATION

Quarters ended	February 29,	February 28,	November 30,	August 31,	May 31,
<i>(in thousands of dollars, except per share data)</i>	<b>2016</b>	2015	<b>2015</b>	2015	2014
	\$	\$	\$	\$	\$
Revenue	<b>578,450</b>	536,904	<b>582,903</b>	538,383	554,089
Adjusted EBITDA	<b>252,129</b>	229,069	<b>255,154</b>	233,983	244,562
Integration, restructuring and acquisition costs	<b>4,320</b>	1,339	<b>2,030</b>	—	6,942
Settlement of a claim with a supplier	—	—	—	—	(27,431)
Impairment of property, plant and equipment	—	—	—	—	3,296
Gain on disposal of a subsidiary	<b>(12,940)</b>	—	—	—	—
Profit for the period	<b>75,688</b>	55,038	<b>66,831</b>	65,363	78,529
Profit for the period attributable to owners of the Corporation	<b>33,330</b>	14,867	<b>25,197</b>	26,774	25,402
Cash flow from operating activities	<b>211,460</b>	198,925	<b>90,247</b>	18,999	275,690
Acquisitions of property, plant and equipment, intangible and other assets	<b>117,220</b>	103,576	<b>147,230</b>	103,524	130,768
Free cash flow	<b>77,172</b>	68,917	<b>40,938</b>	70,728	73,150
Earnings per share attributable to the owners of the Corporation <sup>(1)</sup>					
Basic	<b>1.99</b>	0.89	<b>1.51</b>	1.60	1.52
Diluted	<b>1.98</b>	0.88	<b>1.50</b>	1.59	1.51

(1) Per multiple and subordinate voting share.

### 13.1 SEASONAL VARIATIONS

Cogeco's operating results are not generally subject to material seasonal fluctuations except as follows. In the Communications segment, the number of video and Internet customers are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several university and college towns such as Kingston, Windsor, St.Catharines, Hamilton, Peterborough, Trois-Rivières and Rimouski in Canada and in the Pennsylvania region, and to a lesser extent in South Carolina, eastern Connecticut, Maryland and Delaware in the United States. In the United States, the Miami region is also subject to seasonal fluctuations due to the winter season residents returning home from late spring through the fall.

## 14. ADDITIONAL INFORMATION

This MD&A was prepared on April 13, 2016. Additional information relating to the Corporation, including its Annual Information Form, is available on the SEDAR website at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

/s/ Jan Peeters  
Jan Peeters  
Chairman of the Board

/s/ Louis Audet  
Louis Audet  
President and Chief Executive Officer

Cogeco Inc.  
Montréal, Québec  
April 13, 2016



## **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

Three-month and six-month periods ended February 29, 2016

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**  
*(unaudited)*

		Three months ended		Six months ended	
	Notes	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(In thousands of Canadian dollars, except per share data)</i>					
		\$	\$	\$	\$
<b>Revenue</b>		<b>578,450</b>	536,904	<b>1,161,353</b>	1,075,287
Operating expenses	4	<b>326,321</b>	307,835	<b>654,070</b>	612,235
Integration, restructuring and acquisition costs		<b>4,320</b>	1,339	<b>6,350</b>	1,339
Depreciation and amortization	5	<b>130,076</b>	118,304	<b>257,239</b>	234,351
Financial expense	6	<b>37,409</b>	37,324	<b>72,400</b>	74,860
Gain on disposal of a subsidiary	15	<b>(12,940)</b>	—	<b>(12,940)</b>	—
Income taxes	7	<b>17,576</b>	17,064	<b>41,715</b>	32,101
<b>Profit for the period</b>		<b>75,688</b>	55,038	<b>142,519</b>	120,401
<b>Profit for the period attributable to:</b>					
Owners of the Corporation		<b>33,330</b>	14,867	<b>58,527</b>	41,641
Non-controlling interest		<b>42,358</b>	40,171	<b>83,992</b>	78,760
		<b>75,688</b>	55,038	<b>142,519</b>	120,401
<b>Earnings per share</b>					
Basic	8	<b>1.99</b>	0.89	<b>3.50</b>	2.49
Diluted	8	<b>1.98</b>	0.88	<b>3.48</b>	2.47

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(unaudited)

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Profit for the period</b>	<b>75,688</b>	55,038	<b>142,519</b>	120,401
<b>Other comprehensive income (loss)</b>				
Items to be subsequently reclassified to profit or loss				
<i>Cash flow hedging adjustments</i>				
Net change in fair value of hedging derivative financial instruments	(2,432)	20,584	(50,601)	31,787
Net change in fair value of hedging derivative financial instruments reclassified to financial expense	—	(20,197)	48,108	(30,970)
Related income taxes	533	(244)	600	(426)
	(1,899)	143	(1,893)	391
<i>Foreign currency translation adjustments</i>				
Net foreign currency translation differences on net investments in foreign operations	10,646	71,727	23,425	106,024
Net changes in unrealized adjustments on translation of long-term debt designated as hedges of net investments in foreign operations	(6,731)	(45,286)	(14,856)	(66,227)
	3,915	26,441	8,569	39,797
	2,016	26,584	6,676	40,188
Items not to be subsequently reclassified to profit or loss				
<i>Defined benefit plans actuarial adjustments</i>				
Remeasurement of net defined benefit liability	(5,709)	(4,530)	(4,533)	(7,637)
Related income taxes	1,535	1,222	1,219	2,058
	(4,174)	(3,308)	(3,314)	(5,579)
Other comprehensive income (loss) for the period	(2,158)	23,276	3,362	34,609
<b>Comprehensive income for the period</b>	<b>73,530</b>	78,314	<b>145,881</b>	155,010
<b>Comprehensive income for the period attributable to:</b>				
Owners of the Corporation	31,146	21,023	58,413	50,570
Non-controlling interest	42,384	57,291	87,468	104,440
	73,530	78,314	145,881	155,010

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
*(unaudited)*

	Equity attributable to the owners of the Corporation					Total shareholders' equity
	Share capital	Share-based payment reserve	Accumulated other comprehensive income	Retained earnings	Equity attributable to non-controlling interest	
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$	\$	\$
	(Note 10)		(Note 11)			
Balance at August 31, 2014	117,963	5,858	9,131	381,013	1,025,123	1,539,088
Profit for the period	—	—	—	41,641	78,760	120,401
Other comprehensive income (loss) for the period	—	—	12,829	(3,900)	25,680	34,609
Comprehensive income for the period	—	—	12,829	37,741	104,440	155,010
Share-based payment	—	1,784	—	—	2,299	4,083
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	—	(444)	—	—	5,995	5,551
Dividends on multiple voting shares (Note 10 C))	—	—	—	(940)	—	(940)
Dividends on subordinate voting shares (Note 10 C))	—	—	—	(7,595)	(23,208)	(30,803)
Effect of changes in ownership of a subsidiary on non-controlling interest	—	—	—	350	(350)	—
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(1,979)	—	—	—	—	(1,979)
Distribution to employees of subordinate voting shares held in trust under the Incentive Share Unit Plan	1,207	(1,265)	—	58	—	—
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	—	—	—	(6,425)	(6,425)
Distribution by a subsidiary to non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	(916)	—	10	906	—
Total distributions to shareholders	(772)	(841)	—	(8,117)	(20,783)	(30,513)
Balance at February 28, 2015	117,191	5,017	21,960	410,637	1,108,780	1,663,585
<b>Balance at August 31, 2015</b>	<b>117,172</b>	<b>6,468</b>	<b>26,839</b>	<b>453,119</b>	<b>1,197,120</b>	<b>1,800,718</b>
Profit for the period	—	—	—	58,527	83,992	142,519
Other comprehensive income (loss) for the period	—	—	2,137	(2,251)	3,476	3,362
Comprehensive income for the period	—	—	2,137	56,276	87,468	145,881
Share-based payment	—	2,055	—	—	2,455	4,510
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	—	(359)	—	—	4,960	4,601
Dividends on multiple voting shares (Note 10 C))	—	—	—	(1,087)	—	(1,087)
Dividends on subordinate voting shares (Note 10 C))	—	—	—	(8,786)	(25,956)	(34,742)
Effect of changes in ownership of a subsidiary on non-controlling interest	—	—	—	(19)	19	—
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(2,109)	—	—	—	—	(2,109)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	1,426	(1,048)	—	(378)	—	—
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	—	—	—	(4,575)	(4,575)
Distribution by a subsidiary to non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	(1,149)	—	(238)	1,387	—
Total distributions to shareholders	(683)	(501)	—	(10,508)	(21,710)	(33,402)
<b>Balance at February 29, 2016</b>	<b>116,489</b>	<b>5,967</b>	<b>28,976</b>	<b>498,887</b>	<b>1,262,878</b>	<b>1,913,197</b>

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(unaudited)

	Notes	February 29, 2016	August 31, 2015
(In thousands of Canadian dollars)		\$	\$
			(restated, Note 3)
<b>Assets</b>			
Current			
Cash and cash equivalents		62,479	164,189
Trade and other receivables		132,592	149,355
Income taxes receivable		20,193	10,753
Prepaid expenses and other		25,965	18,016
Derivative financial instruments		—	49,834
		241,229	392,147
Non-current			
Other assets		18,381	24,084
Property, plant and equipment		2,043,498	2,005,461
Intangible assets		2,215,341	2,221,577
Goodwill		1,543,974	1,536,925
Deferred tax assets		24,759	25,601
		6,087,182	6,205,795
<b>Liabilities and Shareholders' equity</b>			
<b>Liabilities</b>			
Current			
Bank indebtedness		23,329	—
Trade and other payables		243,164	313,631
Provisions		26,073	24,445
Income tax liabilities		44,027	54,826
Deferred and prepaid revenue		62,256	63,499
Derivative financial instruments		1,749	—
Current portion of long-term debt	9	42,075	297,657
		442,673	754,058
Non-current			
Long-term debt	9	3,165,735	3,081,092
Derivative financial instruments		767	—
Deferred and prepaid revenue and other liabilities		32,131	30,611
Pension plan liabilities and accrued employee benefits		7,980	11,105
Deferred tax liabilities		524,699	528,211
		4,173,985	4,405,077
<b>Shareholders' equity</b>			
Equity attributable to the owners of the Corporation			
Share capital	10 B)	116,489	117,172
Share-based payment reserve		5,967	6,468
Accumulated other comprehensive income	11	28,976	26,839
Retained earnings		498,887	453,119
		650,319	603,598
Equity attributable to non-controlling interest		1,262,878	1,197,120
		1,913,197	1,800,718
		6,087,182	6,205,795

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(unaudited)*

		Three months ended		Six months ended	
	Notes	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
<i>(In thousands of Canadian dollars)</i>		\$	\$	\$	\$
<b>Cash flow from operating activities</b>					
Profit for the period		75,688	55,038	142,519	120,401
Adjustments for:					
Depreciation and amortization	5	130,076	118,304	257,239	234,351
Financial expense	6	37,409	37,324	72,400	74,860
Income taxes	7	17,576	17,064	41,715	32,101
Share-based payment	10 D)	2,117	2,221	4,643	4,465
Loss on disposals and write-offs of property, plant and equipment		661	759	951	1,412
Gain on disposal of a subsidiary	15	(12,940)	—	(12,940)	—
Defined benefit plans contributions, net of expense		795	(718)	(7,872)	(8,895)
		251,382	229,992	498,655	458,695
Changes in non-cash operating activities	12	2,197	(255)	(61,645)	(138,380)
Financial expense paid		(18,029)	(15,495)	(66,884)	(64,842)
Income taxes paid		(24,090)	(15,317)	(68,419)	(37,549)
		211,460	198,925	301,707	217,924
<b>Cash flow from investing activities</b>					
Acquisition of property, plant and equipment		(110,789)	(99,713)	(252,972)	(199,770)
Acquisition of intangible and other assets		(6,431)	(3,863)	(11,478)	(7,330)
Disposal of a subsidiary, net of cash and cash equivalents disposed	15	47,228	—	47,228	—
Other		934	132	1,241	265
		(69,058)	(103,444)	(215,981)	(206,835)
<b>Cash flow from financing activities</b>					
Increase (decrease) in bank indebtedness		(14,657)	(3,103)	23,329	13,408
Net increase (decrease) under the revolving facilities		(85,309)	(77,566)	58,727	(18,449)
Repayment of long-term debt and settlement of derivative financial instruments		(6,432)	(3,620)	(231,304)	(20,359)
Increase in deferred transaction costs		(440)	(550)	(472)	(550)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	10 B)	—	(22)	(2,109)	(1,979)
Dividends paid on multiple voting shares	10 C)	(543)	(470)	(1,087)	(940)
Dividends paid on subordinate voting shares	10 C)	(4,396)	(3,797)	(8,786)	(7,595)
Issuance of subordinate voting shares by a subsidiary to non-controlling interest		3,837	4,726	4,601	5,551
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans		—	—	(4,575)	(6,425)
Dividends paid on subordinate voting shares by a subsidiary to non-controlling interest		(12,987)	(11,624)	(25,956)	(23,208)
		(120,927)	(96,026)	(187,632)	(60,546)
<b>Effect of exchange rate changes on cash and cash equivalents denominated in foreign currencies</b>		(473)	1,918	196	3,548
<b>Net change in cash and cash equivalents</b>		21,002	1,373	(101,710)	(45,909)
Cash and cash equivalents, beginning of the period		41,477	16,549	164,189	63,831
<b>Cash and cash equivalents, end of the period</b>		62,479	17,922	62,479	17,922

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2016

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)

### NATURE OF OPERATIONS

Cogeco Inc. ("Cogeco" or the "Corporation" or the "Parent Corporation") is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CGO". Cogeco is a diversified holding corporation which operates in the communications and media sectors.

Through its Cogeco Communications Inc. ("Cogeco Communications") subsidiary, the Corporation provides its residential and business customers with video, Internet and telephony services through its two-way broadband fibre networks. Cogeco Communications operates in Canada as Cogeco Cable Canada GP Inc. ("Cogeco Connexion") in Québec and Ontario, and in the United States as Atlantic Broadband LLC ("Atlantic Broadband") in western Pennsylvania, south Florida, Maryland/Delaware, South Carolina and eastern Connecticut. Through its subsidiary, Cogeco Peer 1 Inc. ("Cogeco Peer 1"), Cogeco Communications provides its business customers with a suite of information technology services (colocation, network connectivity, managed hosting, cloud services and managed IT services), through data centres, extensive FastFiber Network™ and points-of-presence in North America and Europe.

Through its subsidiary, Cogeco Media Acquisitions Inc. ("Cogeco Media"), the Corporation owns and operates radio stations across most of Québec with complementary radio formats serving a wide range of audiences as well as Cogeco News, its news agency.

The Corporation also operated Métromédia CMR Plus Inc. ("Cogeco Métromédia"), an out-of-home advertising company specialized in the public transit sector, until it was sold on January 5, 2016 (see Note 15).

The Corporation's registered office is located at 5 Place Ville Marie, Suite 1700, Montréal, Québec, H3B 0B3.

## 1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34 *Interim Financial Reporting* and do not include all of the information required for full annual financial statements. Certain information and footnote disclosure normally included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2015 annual consolidated financial statements.

These condensed interim consolidated financial statements have been prepared with the accounting policies the Corporation adopted in its 2015 annual consolidated financial statements. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements unless otherwise indicated.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost, except for financial instruments and derivative financial instruments, cash-settled share-based payment arrangements and pension plan assets, which are measured at fair value, and for the defined benefit obligation and provisions, which are measured at present value.

Financial information is presented in Canadian dollars, which is the functional currency of Cogeco.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results except that in the Communications segment, the number of customers in the video and Internet services are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. The Corporation offers its services in several university and college towns such as Kingston, Windsor, St.Catharines, Hamilton, Peterborough, Trois-Rivières and Rimouski in Canada and in the Pennsylvania region, and to a lesser extent in South Carolina, eastern Connecticut, Maryland and Delaware in United States. In the United States, the Miami region is also subject to seasonal fluctuations due to the winter season residents returning home from late spring through the fall.

The condensed interim consolidated financial statements were approved by the Board of Directors of Cogeco at its meeting held on April 13, 2016.

## 2. OPERATING SEGMENTS

The Corporation's segment profit (loss) for the period is reported in two operating segments: Communications segment and Other. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance.

The Communications segment provides through its Cogeco Communications subsidiary, its residential and business customers with video, Internet and telephony services through its two-way broadband fibre networks. Cogeco Communications operates in Canada under the Cogeco Connexion name in Québec and Ontario, and in the United States under the Atlantic Broadband name in western Pennsylvania, south Florida, Maryland/Delaware, South Carolina and eastern Connecticut. Through its subsidiary, Cogeco Peer 1, Cogeco Communications provides its business customers with a suite of information and communications technology services (colocation, network connectivity, managed hosting,

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2016

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)

cloud services and a rich portfolio of managed IT services), through data centres, extensive FastFiber Network™ and points-of-presence in North America and Europe.

The Other segment is comprised of radio, out-of-home advertising, head office activities as well as inter-segment eliminations. Through its subsidiary, Cogeco Media, the Corporation owns and operates radio stations across most of Québec with complementary radio formats serving a wide range of audiences. Cogeco Media also operates Cogeco News, one of Québec's largest news agencies, feeding affiliates, independent and community radio stations. Through its subsidiary, Cogeco Métromédia, Cogeco operated an out-of-home advertising company specialized in the public transit sector, until it was sold on January 5, 2016.

The Corporation and its chief operating decision maker assess the performance of each operating segment based on the segment's profit (loss), which is equal to revenue less operating expenses and management fees to Cogeco Inc. The other expenses are reported by segment solely for external reporting purposes. Transactions between segments are measured at agreed to amounts between the parties.

Three months ended						
	Communications segment		Other		Consolidated	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$	\$	\$
<b>Revenue <sup>(1)</sup></b>	<b>551,523</b>	509,470	<b>26,927</b>	27,434	<b>578,450</b>	536,904
Operating expenses	<b>298,428</b>	278,206	<b>27,893</b>	29,629	<b>326,321</b>	307,835
Management fees – Cogeco Inc. <sup>(2)</sup>	<b>4,713</b>	—	<b>(4,713)</b>	—	<b>—</b>	—
<b>Segment profit (loss)</b>	<b>248,382</b>	231,264	<b>3,747</b>	(2,195)	<b>252,129</b>	229,069
Integration, restructuring and acquisition costs <sup>(3)</sup>	<b>4,320</b>	1,339	—	—	<b>4,320</b>	1,339
Depreciation and amortization	<b>129,067</b>	116,855	<b>1,009</b>	1,449	<b>130,076</b>	118,304
Financial expense	<b>35,839</b>	35,524	<b>1,570</b>	1,800	<b>37,409</b>	37,324
Gain on disposal of a subsidiary	—	—	<b>(12,940)</b>	—	<b>(12,940)</b>	—
Income taxes	<b>17,114</b>	18,640	<b>462</b>	(1,576)	<b>17,576</b>	17,064
<b>Profit for the period</b>	<b>62,042</b>	58,906	<b>13,646</b>	(3,868)	<b>75,688</b>	55,038
Acquisition of property, plant and equipment	<b>110,581</b>	98,810	<b>208</b>	903	<b>110,789</b>	99,713
Acquisition of intangible and other assets	<b>6,151</b>	3,863	<b>280</b>	—	<b>6,431</b>	3,863

(1) For the three-month period ended February 29, 2016, revenue by geographic market includes \$382,873 in Canada (\$380,741 in 2015), \$185,328 in the United States (\$145,427 in 2015) and \$10,249 in Europe (\$10,736 in 2015).

(2) Starting in fiscal 2016, the management fees represent 0.85% of the consolidated revenue of the Corporation's subsidiary Cogeco Communications, while in the prior years the fees were calculated as 2% of the consolidated revenue of Cogeco Communications, subject to a maximum amount usually reached in the first three-months of the fiscal year.

(3) Comprised of acquisition and integration costs at Atlantic Broadband and restructuring costs at Cogeco Peer 1 and Cogeco Connexion.

**COGECO INC.**
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**
**February 29, 2016**
*(unaudited)*
*(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)*

						Six months ended
	Communications segment		February 29, 2016	Other		Consolidated
	February 29, 2016	February 28, 2015		February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$	\$	\$
		<i>(restated, Note 3)</i>				<i>(restated, Note 3)</i>
<b>Revenue <sup>(1)</sup></b>	<b>1,091,836</b>	1,006,471	<b>69,517</b>	68,816	<b>1,161,353</b>	1,075,287
Operating expenses	<b>590,011</b>	546,470	<b>64,059</b>	65,765	<b>654,070</b>	612,235
Management fees – Cogeco Inc. <sup>(2)</sup>	<b>9,301</b>	9,877	<b>(9,301)</b>	(9,877)	—	—
<b>Segment profit</b>	<b>492,524</b>	450,124	<b>14,759</b>	12,928	<b>507,283</b>	463,052
Integration, restructuring and acquisition costs <sup>(3)</sup>	<b>6,350</b>	1,339	—	—	<b>6,350</b>	1,339
Depreciation and amortization	<b>254,736</b>	231,448	<b>2,503</b>	2,903	<b>257,239</b>	234,351
Financial expense	<b>69,192</b>	71,252	<b>3,208</b>	3,608	<b>72,400</b>	74,860
Gain on disposal of a subsidiary	—	—	<b>(12,940)</b>	—	<b>(12,940)</b>	—
Income taxes	<b>39,098</b>	30,470	<b>2,617</b>	1,631	<b>41,715</b>	32,101
<b>Profit for the period</b>	<b>123,148</b>	115,615	<b>19,371</b>	4,786	<b>142,519</b>	120,401
<b>Total assets <sup>(4)</sup></b>	<b>5,903,564</b>	6,014,038	<b>183,618</b>	191,757	<b>6,087,182</b>	6,205,795
Property, plant and equipment <sup>(4)</sup>	<b>2,028,703</b>	1,985,421	<b>14,795</b>	20,040	<b>2,043,498</b>	2,005,461
Intangible assets <sup>(4)</sup>	<b>2,135,423</b>	2,131,483	<b>79,918</b>	90,094	<b>2,215,341</b>	2,221,577
Goodwill <sup>(4)</sup>	<b>1,525,388</b>	1,497,800	<b>18,586</b>	39,125	<b>1,543,974</b>	1,536,925
Acquisition of property, plant and equipment	<b>252,003</b>	198,226	<b>969</b>	1,544	<b>252,972</b>	199,770
Acquisition of intangible and other assets	<b>11,048</b>	7,330	<b>430</b>	—	<b>11,478</b>	7,330

- (1) For the six-month period ended February 29, 2016, revenue by geographic market includes \$779,227 in Canada (\$775,195 in 2015), \$361,901 in the United States (\$279,993 in 2015) and \$20,225 in Europe (\$20,099 in 2015).
- (2) Starting in fiscal 2016, the management fees represent 0.85% of the consolidated revenue of the Corporation's subsidiary Cogeco Communications, while in the prior years the fees were calculated as 2% of the consolidated revenue of Cogeco Communications, subject to a maximum amount usually reached in the first three-months of the fiscal year.
- (3) Comprised of acquisition and integration costs at Atlantic Broadband and restructuring costs at Cogeco Peer 1 and Cogeco Connexion.
- (4) At February 29, 2016 and August 31, 2015.

The following tables set out certain geographic market information at February 29, 2016 and August 31, 2015:

					At February 29, 2016
	Canada	United States	Europe	Total	
	\$	\$	\$	\$	
Property, plant and equipment	<b>1,482,113</b>	<b>515,925</b>	<b>45,460</b>	<b>2,043,498</b>	
Intangible assets	<b>1,135,212</b>	<b>1,072,070</b>	<b>8,059</b>	<b>2,215,341</b>	
Goodwill	<b>352,296</b>	<b>1,137,947</b>	<b>53,731</b>	<b>1,543,974</b>	

					At August 31, 2015
	Canada	United States	Europe	Total	
	\$	\$	\$	\$	
		<i>(restated, Note 3)</i>		<i>(restated, Note 3)</i>	
Property, plant and equipment	1,449,557	504,073	51,831	2,005,461	
Intangible assets	1,152,048	1,059,528	10,001	2,221,577	
Goodwill	372,835	1,106,494	57,596	1,536,925	

# COGECO INC.

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### 3. BUSINESS COMBINATION

#### BUSINESS COMBINATION IN FISCAL 2015

On August 20, 2015, Atlantic Broadband, a wholly-owned subsidiary of Cogeco Communications, completed the acquisition of substantially all of the net assets of MetroCast Communications of Connecticut, LLC (the "Connecticut system"), which served 27,256 video, 22,673 Internet and 7,817 telephony customers at August 31, 2015. The transaction, valued at US\$200 million, excluding a post-closing net working capital adjustment of US\$1.3 million, was financed through a combination of cash on hand, a draw-down on the existing Revolving Facility of US\$90 million and US\$100 million of borrowings under a new Term Loan A-2 Facility issued under the First Lien Credit Facilities. This acquisition enhances Cogeco Communications' footprint in the American market and provides for further growth potential.

During the first three months of fiscal 2016, Cogeco Communications finalized the purchase price allocation of the Connecticut system. The final purchase price allocation is as follows:

	Preliminary August 31, 2015	Final November 30, 2015
(In thousands of Canadian dollars)	\$	\$
<b>Consideration paid</b>		
Purchase price	261,600	<b>261,600</b>
Working capital adjustments	1,640	<b>1,640</b>
	<b>263,240</b>	<b>263,240</b>
<b>Net assets acquired</b>		
Trade and other receivables	616	<b>616</b>
Prepaid expenses and other	1,696	<b>1,696</b>
Property, plant and equipment	51,368	<b>51,368</b>
Intangible assets	108,564	<b>115,104</b>
Goodwill	101,685	<b>95,145</b>
Trade and other payables assumed	(689)	<b>(689)</b>
	<b>263,240</b>	<b>263,240</b>

The finalization of the purchase price allocation had no significant impact on the statement of comprehensive income for the year ended August 31, 2015, while the impact on the statement of financial position at August 31, 2015 is as follows:

	As previously reported	Adjustments	As currently reported
	\$	\$	\$
Intangible assets	2,214,998	6,579	2,221,577
Goodwill	1,543,504	(6,579)	1,536,925

### 4. OPERATING EXPENSES

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Salaries, employee benefits and outsourced services	<b>108,397</b>	103,601	<b>217,190</b>	205,864
Service delivery costs <sup>(1)</sup>	<b>169,513</b>	154,795	<b>335,993</b>	305,031
Customer related costs <sup>(2)</sup>	<b>16,384</b>	17,709	<b>37,035</b>	40,346
Other external purchases <sup>(3)</sup>	<b>32,027</b>	31,730	<b>63,852</b>	60,994
	<b>326,321</b>	307,835	<b>654,070</b>	612,235

(1) Include cost of equipment sold, content and programming costs, payments to other carriers, data centre expenses, franchise fees and network costs.

(2) Include advertising and marketing expenses, selling costs, billing expenses, bad debts and collection expenses.

(3) Include office building expenses, professional service fees, Canadian Radio-television and Telecommunications Commission ("CRTC") fees and other administrative expenses.

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)***5. DEPRECIATION AND AMORTIZATION**

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Depreciation of property, plant and equipment	111,662	102,089	220,896	202,541
Amortization of intangible assets	18,414	16,215	36,343	31,810
	130,076	118,304	257,239	234,351

**6. FINANCIAL EXPENSE**

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Interest on long-term debt	35,575	34,435	70,677	67,837
Net foreign exchange losses (gains)	259	351	(1,401)	1,186
Amortization of deferred transaction costs	649	596	1,261	1,222
Capitalized borrowing costs <sup>(1)</sup>	(443)	(85)	(809)	(141)
Other	1,369	2,027	2,672	4,756
	37,409	37,324	72,400	74,860

(1) For the three and six-month periods ended February 29, 2016 and February 28, 2015, the weighted average interest rate used in the capitalization of borrowing costs was 4.5%.

**7. INCOME TAXES**

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Current	22,072	22,338	48,485	41,383
Deferred	(4,496)	(5,274)	(6,770)	(9,282)
	17,576	17,064	41,715	32,101

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)*

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Profit before income taxes	93,264	72,102	184,234	152,502
Combined Canadian income tax rate	26.72%	26.48%	26.70%	26.51%
Income taxes at combined Canadian income tax rate	24,925	19,090	49,189	40,433
Adjustment for losses or profit subject to lower or higher tax rates	1,978	1,399	3,955	2,835
Recognition of previously unrecognized capital losses	(1,760)	—	(1,760)	—
Impact on deferred taxes as a result of changes in substantively enacted tax rates	(44)	—	1,637	—
Income taxes arising from non-deductible expenses	412	1,584	592	1,589
Non-taxable portion of capital gain	(1,760)	—	(1,760)	—
Tax impacts related to foreign operations	(5,827)	(4,394)	(11,193)	(8,774)
Other	(348)	(615)	1,055	(3,982)
Income taxes at effective income tax rate	17,576	17,064	41,715	32,101

**8. EARNINGS PER SHARE**

The following table provides the reconciliation between basic and diluted earnings per share:

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Profit for the period attributable to the owners of the Corporation	33,330	14,867	58,527	41,641
Weighted average number of multiple and subordinate voting shares outstanding	16,727,075	16,734,706	16,729,600	16,739,566
Effect of dilutive incentive share units	65,377	78,818	70,563	81,328
Effect of dilutive performance share units	38,297	18,900	32,401	12,442
Weighted average number of diluted multiple and subordinate voting shares outstanding	16,830,749	16,832,424	16,832,564	16,833,336
<b>Earnings per share</b>				
Basic	1.99	0.89	3.50	2.49
Diluted	1.98	0.88	3.48	2.47

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## 9. LONG-TERM DEBT

	Maturity	Interest rate	February 29, 2016	August 31, 2015
		%	\$	\$
<b>Parent Corporation</b>				
Term Revolving Facility <sup>(1)</sup>				
Revolving loan	February 2021	—	—	14,977
Unsecured Debentures	November 2021	6.50	34,769	34,752
Senior Unsecured Notes	March 2020	6.00	49,059	48,956
Finance lease	January 2017	3.23	26	40
<b>Subsidiaries</b>				
Term Revolving Facility <sup>(2)</sup>				
Canadian Revolving Facility				
Revolving loan – US\$137.2 million (US\$70.5 million at August 31, 2015)	January 2021	1.89 <sup>(3)</sup>	185,645	92,757
Revolving loan – £54.6 million (£54 million at August 31, 2015)	January 2021	1.96 <sup>(3)</sup>	102,834	109,021
UK Revolving Facility – £4.4 million (£4.7 million at August 31, 2015)	January 2021	1.95 <sup>(3)</sup>	8,287	9,489
Senior Secured Notes				
Series A – US\$25 million	September 2024	4.14	33,697	32,755
Series B – US\$150 million	September 2026	4.29	202,155	196,515
Senior Secured Notes				
Series A – US\$190 million <sup>(4)</sup>	October 2015	—	—	249,953
Series B	October 2018	7.60	54,821	54,789
Senior Secured Notes – US\$215 million	June 2025	4.30	289,655	281,559
Senior Secured Debentures Series 2	November 2020	5.15	199,088	199,002
Senior Secured Debentures Series 3	February 2022	4.93	198,791	198,703
Senior Secured Debentures Series 4	May 2023	4.18	297,649	297,510
Senior Unsecured Debenture	March 2018	5.94	99,920	99,901
Senior Unsecured Notes – US\$400 million	May 2020	4.88	536,260	520,759
First Lien Credit Facilities				
Term Loan A Facility – US\$131.8 million (US\$145 million at August 31, 2015)	November 2017	2.56 <sup>(3)(5)</sup>	176,381	188,224
Term Loan A-2 Facility – US\$98.2 million (US\$100 million at August 31, 2015)	September 2019	2.56 <sup>(3)(5)</sup>	130,884	129,391
Term Loan B Facility – US\$362.6 million (US\$369.4 million at August 31, 2015)	November 2019	3.25 <sup>(3)</sup>	479,344	473,653
Revolving Facility – US\$95 million (US\$111 million at August 31, 2015)	November 2017	2.56 <sup>(3)</sup>	128,545	146,043
			3,207,810	3,378,749
Less current portion			42,075	297,657
			3,165,735	3,081,092

(1) On October 27, 2015, the Corporation amended its Term Revolving Facility. Under the terms of the amendment, the maturity was extended by an additional year until February 1, 2021.

(2) On December 8, 2015, the Corporation's subsidiary, Cogeco Communications, amended its Term Revolving Facility resulting in the extension of the maturity date by an additional year until January 22, 2021.

(3) Interest rate on debt includes applicable margin.

(4) On October 1, 2015, Cogeco Communications repaid the matured Senior Secured Notes Series A and settled the related cross-currency swap agreements. These swap agreements had the effect of fixing the exchange rate applicable to the principal portion of the debt at \$1.0625 per US dollar and ensuring an effective interest rate of 7.24% on the Canadian dollar equivalent of the US denominated debt.

(5) On October 14, 2015, a US subsidiary of Cogeco Communications entered into two interest rate swap agreements to fix the interest rate on a notional amount of US\$150 million (US\$75 million each agreement) of its LIBOR based loans. These agreements have the effect of converting the floating US Libor base rate at fixed rates of 0.6120% and 0.9870%, under Term Loan A and Term Loan A-2 Facilities, until October 30, 2017 and July 31, 2019, respectively.

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)***10. SHARE CAPITAL****A) AUTHORIZED***Unlimited number of:**Preferred shares of first and second rank, issuable in series and non-voting, except when specified in the Articles of Incorporation of the Corporation or in the Law.**Multiple voting shares, 20 votes per share.**Subordinate voting shares, 1 vote per share.***B) ISSUED AND PAID**

	February 29, 2016	August 31, 2015
	\$	\$
1,842,860 multiple voting shares	12	12
14,989,338 subordinate voting shares	121,976	121,976
	121,988	121,988
65,742 subordinate voting shares held in trust under the Incentive Share Unit Plan (78,482 at August 31, 2015)	(3,277)	(3,730)
39,264 subordinate voting shares held in trust under the Performance Share Unit Plan (19,152 at August 31, 2015)	(2,222)	(1,086)
	116,489	117,172

During the first six months of fiscal 2016, subordinate voting shares held in trust under the Incentive Share Unit Plan transactions were as follows:

	Number of shares	Amount
		\$
Balance at August 31, 2015	78,482	3,730
Subordinate voting shares acquired	17,050	963
Subordinate voting shares distributed to employees	(29,790)	(1,416)
<b>Balance at February 29, 2016</b>	<b>65,742</b>	<b>3,277</b>

During the first six months of fiscal 2016, subordinate voting shares held in trust under the Performance Share Unit Plan transactions were as follows:

	Number of shares	Amount
		\$
Balance at August 31, 2015	19,152	1,086
Subordinate voting shares acquired	20,299	1,146
Subordinate voting shares distributed to employees	(187)	(10)
<b>Balance at February 29, 2016</b>	<b>39,264</b>	<b>2,222</b>

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### C) DIVIDENDS

For the six-month period ended February 29, 2016, quarterly eligible dividends of \$0.295 per share, for a total of \$0.59 per share, were paid to the holders of multiple and subordinate voting shares, totaling \$9.9 million, compared to quarterly eligible dividends of \$0.255 per share, for a total of \$0.51 per share or \$8.5 million for the six-month period ended February 28, 2015.

At its April 13, 2016 meeting, the Board of Directors of Cogeco declared a quarterly eligible dividend of \$0.295 per share for multiple voting and subordinate voting shares, payable on May 11, 2016 to shareholders of record on April 27, 2016.

### D) SHARE-BASED PAYMENT PLANS

The Corporation and its subsidiary, Cogeco Communications, offer for the benefit of their employees and those of their subsidiaries, Employee Stock Purchase Plans and Stock Option Plans for their executive officers and designated employees. No more than 10% of the outstanding subordinate voting shares are available for issuance under these plans. Furthermore, the Corporation and its subsidiary, Cogeco Communications, offer Incentive Share Unit Plans ("ISU Plans") for their executive officers and designated employees, Performance Share Unit Plans ("PSU Plans") for their executive officers and Deferred Share Unit Plans ("DSU Plans") for members of the Board of Directors. A detailed description of these plans can be found in the 2015 annual consolidated financial statements of the Corporation.

For the six-month period ended February 29, 2016, no stock options were granted to employees by Cogeco under the Stock Option Plan of the Corporation and no options were outstanding at February 29, 2016 and August 31, 2015.

Under the Stock Option Plan of Cogeco Communications, the following options were granted and are outstanding at February 29, 2016:

	Options	Weighted average exercise price
		\$
Outstanding at August 31, 2015	721,973	47.24
Granted <sup>(1)</sup>	167,625	67.52
Exercised <sup>(2)</sup>	(125,020)	36.81
Cancelled	(72,873)	52.07
<b>Outstanding at February 29, 2016</b>	<b>691,705</b>	<b>53.53</b>
<b>Exercisable at February 29, 2016</b>	<b>239,128</b>	<b>44.73</b>

(1) During the six-month period ended February 29, 2016, the Corporation's subsidiary, Cogeco Communications, granted 69,750 stock options to Cogeco's executive officers as executive officers of Cogeco Communications.

(2) The weighted average share price for options exercised during the period was \$63.20.

As a result, a compensation expense of \$189,000 and \$539,000 (\$266,000 and \$616,000 in 2015) was recorded for the three and six-month periods ended February 29, 2016 related to this plan.

The weighted average fair value of stock options granted by Cogeco Communications for the six-month period ended February 29, 2016 was \$11.39 (\$11.78 in 2015) per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based payment expense using the Black-Scholes option pricing model based on the following weighted-average assumptions:

	2016	2015
	%	%
Expected dividend yield	2.08	1.96
Expected volatility	22.36	22.88
Risk-free interest rate	0.97	1.62
Expected life in years	6.1	6.2

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)*

Under the ISU Plan of the Corporation, the following ISUs were granted and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	78,482
Granted	17,050
Distributed	(29,790)
Cancelled	(815)
<b>Outstanding at February 29, 2016</b>	<b>64,927</b>

Under the ISU Plan of Cogeco Communications, the following ISUs were granted and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	217,779
Granted <sup>(1)</sup>	37,050
Distributed	(82,875)
Cancelled	(7,125)
<b>Outstanding at February 29, 2016</b>	<b>164,829</b>

(1) During the six-month period ended February 29, 2016, the Corporation's subsidiary, Cogeco Communications, did not grant ISUs to Cogeco's executive officers as executive officers of Cogeco Communications.

A compensation expense of \$1,427,000 and \$2,924,000 (\$1,521,000 and \$2,931,000 in 2015) was recorded for the three and six-month periods ended February 29, 2016 related to these plans.

Under the PSU Plan of the Corporation, the following PSUs were granted and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	19,139
Granted	19,900
Distributed	(187)
Cancelled	(1,156)
Dividend equivalents	428
<b>Outstanding at February 29, 2016</b>	<b>38,124</b>

Under the PSU Plan of Cogeco Communications, the following PSUs were granted and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	49,862
Granted <sup>(1)</sup>	42,475
Distributed	(1,411)
Cancelled	(6,424)
Dividend equivalents	1,071
<b>Outstanding at February 29, 2016</b>	<b>85,573</b>

(1) During the six-month period ended February 29, 2016, the Corporation's subsidiary, Cogeco Communications, granted 11,150 PSUs to Cogeco's executive officers as executive officers of Cogeco Communications.

A compensation expense of \$530,000 and \$1,047,000 (\$406,000 and \$536,000 in 2015) was recorded for the three and six-month periods ended February 29, 2016 related to these plans.

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)*

Under the DSU Plan of the Corporation, the following DSUs were issued and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	47,814
Issued	10,753
Dividend equivalents	592
<b>Outstanding at February 29, 2016</b>	<b>59,159</b>

Under the DSU Plan of Cogeco Communications, the following DSUs were issued and are outstanding at February 29, 2016:

Outstanding at August 31, 2015	26,579
Issued	5,155
Dividend equivalents	358
<b>Outstanding at February 29, 2016</b>	<b>32,092</b>

A compensation expense reduction of \$29,000 and a compensation expense of \$133,000 (compensation expense of \$666,000 and \$1,020,000 in 2015) was recorded for the three and six-month periods ended February 29, 2016 related to these plans.

**11. ACCUMULATED OTHER COMPREHENSIVE INCOME**

	Cash flow hedge reserve	Foreign currency translation	Total
	\$	\$	\$
Balance at August 31, 2014	427	8,704	9,131
Other comprehensive income	125	12,704	12,829
Balance at February 28, 2015	552	21,408	21,960
Balance at August 31, 2015	438	26,401	26,839
Other comprehensive income (loss)	(606)	2,743	2,137
<b>Balance at February 29, 2016</b>	<b>(168)</b>	<b>29,144</b>	<b>28,976</b>

**12. STATEMENTS OF CASH FLOWS****CHANGES IN NON-CASH OPERATING ACTIVITIES**

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
Trade and other receivables	5,931	1,009	12,978	(10,458)
Prepaid expenses and other	3,959	(155)	(3,862)	(5,623)
Trade and other payables	(6,156)	464	(72,200)	(122,774)
Provisions	(131)	(571)	349	(634)
Deferred and prepaid revenue and other liabilities	(1,406)	(1,002)	1,090	1,109
	2,197	(255)	(61,645)	(138,380)

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)***13. EMPLOYEE BENEFITS**

The Corporation and its subsidiaries offer their employees either contributory defined benefit pension plans, defined contribution pension plans or collective registered retirement savings plans, which are described in the Corporation's annual consolidated financial statements.

The total expense related to these plans is as follows:

	Three months ended		Six months ended	
	February 29, 2016	February 28, 2015	February 29, 2016	February 28, 2015
	\$	\$	\$	\$
<b>Defined benefit plans</b>				
Recognized in operating expenses (salaries, employee benefits and outsourced services)				
Current service cost	848	726	1,696	1,453
Administrative expense	71	62	142	125
Recognized in financial expense (other)				
Net interest	48	103	96	206
<b>Defined contribution and collective registered retirement saving plans</b>				
Recognized in operating expenses (salaries, employee benefits and outsourced services)	2,689	2,662	5,171	5,075
	<b>3,656</b>	<b>3,553</b>	<b>7,105</b>	<b>6,859</b>

**14. FINANCIAL INSTRUMENTS****A) FINANCIAL RISK MANAGEMENT**

Management's objectives are to protect Cogeco and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate and foreign exchange risks which are described in the Corporation's annual consolidated financial statements.

**Liquidity risk**

At February 29, 2016, an amount of \$308.1 million was used from the Corporation's Term Revolving Facility and Cogeco Communications' Term Revolving Facility of \$850 million, for a remaining availability of \$541.9 million. In addition, two subsidiaries of Cogeco Communications also benefit from a Revolving Facility of \$203 million (US\$150 million), of which \$130.9 million (US\$96.7 million) was used at February 29, 2016 for a remaining availability of \$72.1 million (US\$53.3 million).

**Interest rate risk**

The Corporation and its subsidiary, Cogeco Communications, are exposed to interest rate risk on its floating interest rate instruments. Interest rate fluctuations have an effect on the repayment of these instruments. At February 29, 2016, all of the Corporation's and Cogeco Communications' long-term debt was at fixed rate, except for the amounts drawn under Cogeco Communications' Term Revolving Facility and First Lien Credit Facilities.

To mitigate such risk, the Corporation's subsidiary, Cogeco Communications, enters into interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 29, 2016:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$75 million	US Libor base rate	0.6120%	October 30, 2017	Term Loan A Facility
Cash flow	US\$75 million	US Libor base rate	0.9870%	July 31, 2019	Term Loan A-2 Facility

The sensitivity of the Corporation's annual financial expense to a variation of 1% in the interest rate applicable to the unhedged portion of these facilities is approximately \$8.7 million based on the outstanding debt at February 29, 2016.

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### Foreign exchange risk

The Corporation is exposed to foreign exchange risk related to its long-term debt denominated in US dollars that is not designated as a hedge on its US dollar net investments. The Corporation has established guidelines whereby cross-currency swap agreements can be used to fix the exchange rate applicable to its US dollar denominated long-term debt. All such agreements are exclusively used for hedging purposes. In order to mitigate this risk, on October 2, 2008, the Corporation's subsidiary, Cogeco Communications, entered into cross-currency swap agreements to set the liability for interest and principal payments on its Senior Secured Notes Series A (see note 9). During the first three months of fiscal 2016 Cogeco Communications settled these cross-currency swaps with a notional amount of US\$190 million, following the repayment of its Senior Secured Notes Series A at maturity on October 1, 2015.

The Corporation is also exposed to foreign exchange risk with respect to the interest associated with its long-term debt denominated in US dollars and British Pounds. The impact of a 10% change in the exchange rate of the US dollar and British Pound into Canadian dollars would change financial expense by approximately \$8.3 million based on the outstanding debt at February 29, 2016.

Furthermore, the Corporation's investments in foreign operations is exposed to market risk attributable to fluctuations in foreign currency exchange rates, primarily changes in the values of the Canadian dollar versus the US dollar and British Pound. This risk is mitigated since the major part of the purchase prices for Atlantic Broadband and Peer 1 Hosting were borrowed directly in US dollars and British Pounds.

The following table shows the investments in foreign operations outstanding at February 29, 2016:

Type of hedge	Notional amount of debt	Aggregate investments	Hedged item
Net investment	US\$860.5 million	US\$1.1 billion	Net investments in foreign operations in US dollar
Net investment	£54.6 million	£56.7 million	Net investments in foreign operations in British pound

The exchange rates used to convert the US dollar currency and British Pound currency into Canadian dollar for the statement of financial position accounts at February 29, 2016 was \$1.3531 (\$1.3157 at August 31, 2015) per US dollar and \$1.8834 (\$2.0189 at August 31, 2015) per British Pound. A 10% change in the exchange rates of the US dollar and British Pound into Canadian dollars would change other comprehensive income by approximately \$32.6 million.

### B) FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	February 29, 2016		August 31, 2015	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
Long-term debt	3,207,810	3,268,038	3,378,749	3,483,581

### C) CAPITAL MANAGEMENT

At February 29, 2016 and August 31, 2015, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

The following table summarizes certain of the key ratios used to monitor and manage the Corporation's capital structure:

	February 29, 2016	August 31, 2015
Net secured indebtedness <sup>(1)</sup> / adjusted EBITDA <sup>(2)</sup>	2.5	2.6
Net indebtedness <sup>(3)</sup> / adjusted EBITDA <sup>(2)</sup>	3.2	3.4
Adjusted EBITDA <sup>(2)</sup> / financial expense <sup>(2)</sup>	6.8	6.4

(1) Net secured indebtedness is defined as the total of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments, less cash and cash equivalents and principal on Unsecured Debentures, Senior Unsecured Debenture and Senior Unsecured Notes.

(2) Calculation based on adjusted EBITDA and financial expense for the twelve-month periods ended February 29, 2016 and August 31, 2015.

(3) Net indebtedness is defined as the total of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments, less cash and cash equivalents.

**COGECO INC.****NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS****February 29, 2016***(unaudited)**(amounts in tables are in thousands of Canadian dollars, except number of shares and per share data)*

The following table summarizes certain of the key ratios used to monitor and manage Cogeco Communications's capital structure:

	<b>February 29, 2016</b>	<b>August 31, 2015</b>
Net secured indebtedness <sup>(1)(2)</sup> / adjusted EBITDA <sup>(3)</sup>	<b>2.2</b>	2.1
Net indebtedness <sup>(2)(4)</sup> / adjusted EBITDA <sup>(3)</sup>	<b>3.0</b>	3.0
Adjusted EBITDA <sup>(3)</sup> / financial expense <sup>(3)</sup>	<b>6.7</b>	6.3

- (1) Net secured indebtedness is defined as the total of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments, less cash and cash equivalents and principal on Senior Unsecured Debenture and Senior Unsecured Notes.
- (2) Excluding Atlantic Broadband and other non-significant unrestricted subsidiaries' cash and cash equivalents and non-recourse First Lien Credit Facilities.
- (3) Calculation based on adjusted EBITDA and financial expense for the twelve-month periods ended February 29, 2016 and August 31, 2015 excluding Atlantic Broadband and other non-significant unrestricted subsidiaries.
- (4) Net indebtedness is defined as the total of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments, less cash and cash equivalents.

**15. DISPOSAL OF A SUBSIDIARY**

On January 5, 2016, the Corporation's subsidiary, Cogeco Media, completed the sale of its subsidiary Cogeco Métromédia, an out-of-home advertising company, for a cash consideration of \$47.5 million, which is subject to a post-closing net working capital adjustment. The selling price has been reduced by selling fees of approximately \$0.4 million. The carrying value of the net assets disposed was \$34.1 million resulting in a pre-tax gain of \$12.9 million recorded in the consolidated statements of profit or loss.

The carrying values of assets and liabilities disposed were as follows:

<i>(In thousands of Canadian dollars)</i>	<b>\$</b>
Cash and cash equivalents	<b>272</b>
Trade and other receivables	<b>6,113</b>
Prepaid expenses and other	<b>331</b>
Other assets	<b>930</b>
Property, plant and equipment	<b>4,153</b>
Intangible assets	<b>9,735</b>
Goodwill	<b>20,540</b>
Trade and other payables	<b>(3,862)</b>
Income tax liabilities	<b>(29)</b>
Deferred and prepaid revenue	<b>(1,524)</b>
Other liabilities	<b>(100)</b>
Deferred tax liabilities	<b>(2,416)</b>
	<b>34,143</b>

# COMMUNICATIONS SEGMENT CUSTOMER STATISTICS

	February 29, 2016	November 30, 2015	August 31, 2015	May 31, 2015	February 28, 2015
<b>CONSOLIDATED</b>					
Primary service units	2,515,137	2,510,979	2,497,702	2,448,755	2,451,156
Video service customers	1,001,337	1,009,098	1,014,661	998,043	1,004,481
Internet service customers	967,156	953,134	934,470	905,057	898,807
Telephony service customers	546,644	548,747	548,571	545,655	547,868
<b>CANADA</b>					
Primary service units	1,932,343	1,933,527	1,926,542	1,936,923	1,943,658
Video service customers	755,366	761,209	765,358	774,977	780,477
Penetration as a percentage of homes passed	44.6%	45.0%	45.4%	46.7%	46.4%
Internet service customers	724,379	716,577	704,555	700,090	698,247
Penetration as a percentage of homes passed	42.7%	42.4%	41.8%	42.2%	41.5%
Telephony service customers	452,598	455,741	456,629	461,856	464,934
Penetration as a percentage of homes passed	26.7%	26.9%	27.1%	27.8%	27.6%
<b>UNITED STATES</b>					
Primary service units	582,794	577,452	571,160	511,832	507,498
Video service customers	245,971	247,889	249,303	223,066	224,004
Penetration as a percentage of homes passed	41.7%	42.0%	42.2%	42.9%	43.1%
Internet service customers	242,777	236,557	229,915	204,967	200,560
Penetration as a percentage of homes passed	41.1%	40.1%	38.9%	39.4%	38.6%
Telephony service customers	94,046	93,006	91,942	83,799	82,934
Penetration as a percentage of homes passed	15.9%	15.8%	15.5%	16.1%	16.0%