

## **Cogeco Releases its Financial Results for the Third Quarter of Fiscal 2022**

- **Revenue increased by 16.3% (14.9% in constant currency <sup>(1)</sup>) compared to the same period of the prior year to reach \$754.8 million;**
- **Adjusted EBITDA <sup>(1)</sup> reached \$353.5 million, an increase of 16.9% (15.7% in constant currency <sup>(1)</sup>);**
- **Profit for the period amounted to \$108.5 million, an increase of 3.3%;**
- **Free cash flow <sup>(1)</sup> amounted to \$109.0 million, a decrease of 20.2% (19.9% in constant currency <sup>(1)</sup>), following increased network expansion activities;**
- **Cash flows from operating activities increased by 32.2% to reach \$355.7 million;**
- **Cogeco is releasing its fiscal 2023 financial guidelines; and**
- **A quarterly eligible dividend of \$0.625 per share was declared compared to \$0.545 per share in the comparable quarter of fiscal 2021.**

**Montréal, July 13, 2022** – Today, Cogeco Inc. (TSX: CGO) ("Cogeco" or the "Corporation") announced its financial results for the third quarter ended May 31, 2022, in accordance with International Financial Reporting Standards ("IFRS").

### **OPERATING RESULTS**

For the third quarter of fiscal 2022:

- Revenue increased by 16.3% to reach \$754.8 million compared to the previous year. On a constant currency basis, revenue increased by 14.9%, mainly explained as follows:
  - American broadband services revenue increased by 31.7% in constant currency, mostly resulting from the Ohio broadband systems acquisition completed on September 1, 2021 and organic revenue growth driven by a higher Internet service customer base, higher value product mix and annual rate increases implemented for certain services.
  - Canadian broadband services revenue increased by 2.5% mainly as a result of last year's reduction in revenue of \$4.6 million due to the retroactive impact of the CRTC's decision on wholesale high-speed Internet access services and organic revenue growth.
  - Revenue in the media activities increased by 6.8%, mainly following the easing of public health restrictions, whereby last year's third quarter radio advertising revenue was directly impacted by COVID-19 related lockdown measures.

(1) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of this press release, including reconciliation to the most directly comparable IFRS financial measures.

- Adjusted EBITDA increased by 16.9% to reach \$353.5 million compared to the previous year. On a constant currency basis, adjusted EBITDA increased by 15.7%, mainly explained as follows:
  - American broadband services adjusted EBITDA increased by 33.3% in constant currency mainly resulting from the Ohio broadband systems acquisition and a higher margin driven by the organic revenue growth, partly offset by higher marketing and advertising costs, including Breezeline's rebranding costs.
  - Canadian broadband services adjusted EBITDA increased by 3.9% in constant currency mainly resulting from last year's reduction in revenue of \$4.6 million due to the retroactive impact of the CRTC's decision on wholesale high-speed Internet access services and organic growth.
- Profit for the period amounted to \$108.5 million, of which \$37.5 million, or \$2.38 per share, was attributable to owners of the Corporation compared to \$105.0 million, \$34.5 million, and \$2.17 per share, respectively, in the comparable period of fiscal 2021. The increases resulted mainly from higher adjusted EBITDA and lower income tax expense, partly offset by the increases in depreciation and amortization expense and financial expense.
- Free cash flow decreased by 20.2% (19.9% in constant currency) to reach \$109.0 million compared to the previous year, mainly due to higher capital expenditures, as Cogeco Connexion accelerated its construction efforts in connection with its high-speed Internet network expansion, and the increases in financial expense and current income taxes, partly offset by higher adjusted EBITDA.
- Cash flows from operating activities increased by 32.2% to reach \$355.7 million compared to the previous year, mainly resulting from higher adjusted EBITDA, improved working capital elements and lower income taxes paid, partly offset by higher interest paid.
- Cogeco maintains its fiscal 2022 financial guidelines as issued on April 13, 2022.
- Cogeco purchased and cancelled 37,014 subordinate voting shares for a total consideration of \$2.8 million.
- At its July 13, 2022 meeting, the Board of Directors of Cogeco declared a quarterly eligible dividend of \$0.625 per share compared to \$0.545 per share in the comparable quarter of fiscal 2021.

"Our performance for the third quarter of fiscal 2022 was in line with our expectations, despite the increasingly challenging economic context," stated Philippe Jetté, President and Chief Executive Officer of Cogeco Inc.

"Our Canadian broadband services business unit, Cogeco Connexion, performed well during the quarter. The financial and operational performance was in line with expectations, while the number of customer additions reflected slower activity in the industry. We are also actively building new networks in collaboration with governments and a growing number of homes are being connected and offered Cogeco's services," said Mr. Jetté.

"In the United States, we had good revenue and adjusted EBITDA growth at Breezeline, despite the challenging economic environment and market softness which are impacting customer acquisitions," added Mr. Jetté. "The Breezeline team successfully rebranded its operations in Cleveland and Columbus, Ohio, as it transitioned the customer management system."

"Cogeco Media, our radio business, has continued to shine in the ratings, while the team finds innovative ways to overcome the challenges of the traditional advertising market, including progressively redefining our radio stations as multiplatform audio content providers," continued Mr. Jetté. "In addition to the Numeris results, which listed several of our radio stations at the top of the rankings, including 98.5 which is once again the top radio station in Canada, Cogeco Media was well represented in Triton's inaugural listing of top 30 French language podcasts in Canada, with six on this prestigious list."

"We were also pleased to have been ranked among Corporate Knights' 2022 Best 50 Corporate Citizens in Canada for a fifth consecutive year. This highly regarded ranking recognizes Canadian companies that are setting the standard for sustainable growth leadership," concluded Mr. Jetté.

## **FISCAL 2023 FINANCIAL GUIDELINES**

Cogeco released its fiscal 2023 financial guidelines. On a constant currency basis, the Corporation expects fiscal 2023 revenue to grow between 2% and 4% and adjusted EBITDA between 1.5% and 3.5%. Net capital expenditures <sup>(1)</sup> should reach between \$750 and \$800 million, including net investments of approximately \$180 to \$230 million in network expansions which will increase the Corporation's footprint in Canada and the United States. As a result of these growth initiatives, free cash flow is expected to decrease between 2% and 12%. Excluding the fiscal 2023 network expansion projects, free cash flow on a constant currency and consolidated basis would otherwise be within a range encompassing a decrease of 5% to an increase of 5%.

## **OPERATING ENVIRONMENT**

While the impact of the COVID-19 pandemic on the Corporation is generally stabilizing, our priority remains on ensuring the well-being of our employees, customers and business partners. We have conducted our operations normally during the recent quarters and will remain vigilant should the situation change in the future.

In our radio operations, the advertising market was strongly affected by the pandemic due to restrictions imposed on portions of the customer base, such as the travel industry, as well as supply chain disruptions limiting other customers' businesses, such as the automobile industry. Furthermore, listeners have spent less time commuting in their cars since the pandemic started, which negatively impacted listening hours. However, signs have been positive for the economy as the majority of public health measures have been lifted. In order to mitigate the impact on its operations, Cogeco Media continues to manage its operating expenses tightly, as it did since the beginning of the pandemic, while maintaining quality programming.

In our telecommunications operations, the more recent global economic and political instability has resulted in rising inflation and, for certain purchased products, more scarcity and longer delivery lead times. While we are proactively working at minimizing the impact on the Corporation, we expect the combination of those elements to put pressure on revenue, as some customers seek ways to reduce their monthly spending, and on the costs to deliver our services.

The Corporation's results discussed herein may not be indicative of future operational trends and financial performance. Please refer to the "Forward-looking statements" section.

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(1) During the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures". Net capital expenditures do not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of this press release.

# FINANCIAL HIGHLIGHTS

	Three months ended May 31,					Nine months ended May 31,				
	2022	2021 <sup>(1)</sup>	Change	Change in constant currency <sup>(2)</sup>	Foreign exchange impact <sup>(2)</sup>	2022	2021 <sup>(1)</sup>	Change	Change in constant currency <sup>(2)</sup>	Foreign exchange impact <sup>(2)</sup>
				<sup>(3)</sup>	<sup>(3)</sup>				<sup>(3)</sup>	<sup>(3)</sup>
<i>(In thousands of Canadian dollars, except percentages and per share data)</i>	\$	\$	%	%	\$	\$	\$	%	%	\$
<b>Operations</b>										
Revenue	754,777	649,260	16.3	14.9	9,056	2,248,101	1,948,771	15.4	15.9	(9,637)
Adjusted EBITDA <sup>(3)</sup>	353,473	302,340	16.9	15.7	3,691	1,057,078	931,844	13.4	13.9	(4,751)
Integration, restructuring and acquisition costs <sup>(4)</sup>	2,286	1,272	79.7			22,372	4,783	—		
Profit for the period	108,456	104,994	3.3			346,376	335,597	3.2		
Profit for the period attributable to owners of the Corporation	37,493	34,548	8.5			112,675	108,774	3.6		
<b>Cash flow</b>										
Cash flows from operating activities	355,681	269,078	32.2			931,791	746,229	24.9		
Free cash flow <sup>(3)</sup>	108,954	136,567	(20.2)	(19.9)	(458)	398,477	425,358	(6.3)	(5.9)	(1,699)
Acquisition of property, plant and equipment	198,271	126,745	56.4			502,753	358,984	40.0		
Net capital expenditures <sup>(1) (3) (5)</sup>	183,107	126,745	44.5	42.0	3,159	467,091	358,984	30.1	30.5	(1,558)
<b>Financial condition <sup>(6)</sup></b>										
Cash and cash equivalents						379,232	551,968	(31.3)		
Total assets						9,167,638	7,536,313	21.6		
Net indebtedness <sup>(3) (7)</sup>						4,444,729	3,008,681	47.7		
Equity attributable to owners of the Corporation						887,811	816,658	8.7		
<b>Per share data <sup>(8)</sup></b>										
Earnings per share										
Basic	2.38	2.17	9.7			7.11	6.84	3.9		
Diluted	2.37	2.16	9.7			7.07	6.80	4.0		
Dividends	0.625	0.545	14.7			1.875	1.635	14.7		

- (1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022. Furthermore, the Corporation also changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures" following this application. For further details, refer to the "Accounting policies" section of the Management's Discussion and Analysis ("MD&A").
- (2) Key performance indicators presented on a constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year. For the three and nine-month periods ended May 31, 2021, the average foreign exchange rates used for translation were 1.2399 USD/CDN and 1.2771 USD/CDN, respectively.
- (3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of this press release, including reconciliation to the most directly comparable IFRS financial measures.
- (4) For the three and nine-month periods ended May 31, 2022, integration, restructuring and acquisition costs resulted mostly from costs incurred in connection with the acquisition, completed on September 1, 2021, and ongoing integration of the Ohio broadband systems, as well as integration costs related to the DERYtelecom acquisition. For the three and nine-month periods ended May 31, 2021, integration, restructuring and acquisition costs resulted mostly from due diligence costs related to the acquisition of the Ohio broadband systems and costs related to the acquisition, which was completed on December 14, 2020, and integration of DERYtelecom.
- (5) For the three and nine-month periods ended May 31, 2022, net capital expenditures in constant currency amounted to \$179.9 million and \$468.6 million, respectively.
- (6) At May 31, 2022 and August 31, 2021.
- (7) Net indebtedness is defined as the total of bank indebtedness and principal on long-term debt, less cash and cash equivalents, excluding cash with restrictions on use.
- (8) Per multiple and subordinate voting share.

## FORWARD-LOOKING STATEMENTS

*Certain statements contained in this press release may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Inc.'s ("Cogeco" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, purchase price allocation, tax rates, weighted average cost of capital, performance and business prospects and opportunities, which Cogeco believes are reasonable as of the current date. Refer in particular to the "Corporate objectives and strategies" and "Fiscal 2022 financial guidelines" sections of the Corporation's 2021 annual MD&A and of the current MD&A, and the "Fiscal 2023 financial guidelines" section of the current MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco currently expects. These factors include risks such as competitive risks, business risks (including potential disruption to our supply chain worsened by the increasing geopolitical instability resulting from the war in Ukraine and other contributing factors, increasing transportation lead times, scarcity of input materials and shortages of chipsets, semiconductors and key telecommunication equipment and competition for resources), regulatory risks, technology risks (including cybersecurity), financial risks (including variations in currency and interest rates), economic conditions (including elevated inflation reaching historical highs pressuring revenue, due to reduced consumer spending, and increasing costs), human-caused and natural threats to our network, infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks, litigation risks and public health crisis and emergencies such as the COVID-19 pandemic, many of which are beyond the Corporation's control. Moreover, the Corporation's radio operations are significantly exposed to advertising budgets from the retail industry, which can fluctuate due to changing economic conditions. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and main risk factors" sections of the Corporation's 2021 annual MD&A and of the current MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco and future events and results may vary significantly from what management currently foresees. The reader should not place undue importance on forward-looking information contained in this press release which represent Cogeco's expectations as of the date of this press release (or as of the date they are otherwise stated to be made) and are subject to change after such date. While management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.*

*All amounts are stated in Canadian dollars unless otherwise indicated. This press release should be read in conjunction with the Corporation's MD&A for the three and nine-month periods ended May 31, 2022, the Corporation's condensed interim consolidated financial statements and the notes thereto for the same periods prepared in accordance with International Financial Reporting Standards ("IFRS") and the Corporation's 2021 Annual Report.*

# NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by Cogeco throughout this press release. These financial measures are reviewed in assessing the performance of the Corporation and used in the decision-making process with regard to its business units. Reconciliations between "adjusted EBITDA", "free cash flow", "net capital expenditures" and "net indebtedness" and the most directly comparable IFRS financial measures are also provided. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

This press release also makes reference to key performance indicators on a constant currency basis, including revenue, "adjusted EBITDA", "net capital expenditures" and "free cash flow". Measures on a constant currency basis are considered non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. In addition, this press release refers to the adjusted EBITDA margin and capital intensity of the Canadian broadband services and the American broadband services segments, key performance indicators used by Cogeco Communications' management and investors, respectively, to value its performance and to assess its investment in net capital expenditures in order to support a certain level of revenue. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

Non-IFRS financial measures	Application	Calculation	Most directly comparable IFRS financial measures
Adjusted EBITDA and adjusted EBITDA margin	Adjusted EBITDA is a key measure commonly reported and used in the telecommunications industry, as it allows comparisons between companies that have different capital structures and is a more current measure since it excludes the impact of historical investments in assets. Adjusted EBITDA is one of the key metrics employed by the financial community to value a business and its financial strength.  Adjusted EBITDA for Cogeco's business units is equal to the segment profit (loss) reported in Note 4 of the condensed interim consolidated financial statements.	Adjusted EBITDA: - Profit for the period add: - Income taxes; - Financial expense; - Depreciation and amortization; and - Integration, restructuring and acquisition costs.  Adjusted EBITDA margin: - Adjusted EBITDA divided by: - Revenue.	Profit for the period          No directly comparable IFRS financial measure
Free cash flow	Management and investors use free cash flow to measure Cogeco's ability to repay debt, distribute capital to its shareholders and finance its growth.	Free cash flow: - Adjusted EBITDA add: - Amortization of deferred transaction costs and discounts on long-term debt; - Share-based payment; - Loss (gain) on disposals and write-offs of property, plant and equipment; and - Defined benefit plans expense, net of contributions deduct: - Integration, restructuring and acquisition costs; - Financial expense; - Current income taxes; - Net capital expenditures; and - Repayment of lease liabilities.	Cash flows from operating activities
Net capital expenditures	Net capital expenditures is a measure used by Cogeco's management to assess the Corporation's total capital investments, net of subsidies recognized as a reduction of the cost of property, plant and equipment during the period, regardless of whether they were received in advance or not. Subsidies received in advance are recognized as a reduction of property, plant and equipment based on the costs incurred in connection with the high-speed Internet network expansion construction projects over the total expected costs.  Net capital expenditures for Cogeco's business units is equal to the measure reported in Note 4 of the condensed interim consolidated financial statements.	Net capital expenditures: - Acquisition of property, plant and equipment <sup>(1)</sup> deduct: - Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period.	Acquisition of property, plant and equipment

(1) Excludes the non-cash acquisition of right-of-use assets and the purchases of spectrum licences.

Non-IFRS financial measures	Application	Calculation	Most directly comparable IFRS financial measures
Constant currency basis	Revenue, operating expenses, adjusted EBITDA, net capital expenditures and free cash flow are measures presented on a constant currency basis to enable an improved understanding of the Corporation's underlying financial performance, undistorted by the effects of changes in foreign exchange rates.	Constant currency basis is obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year.	No directly comparable IFRS financial measure
Capital intensity	Capital intensity is used by Cogeco Communications' management and investors to assess the Cogeco Communications' investment in capital expenditures in order to support a certain level of revenue.	Capital intensity: - Net capital expenditures divided by: - Revenue.	No directly comparable IFRS financial measure
Net indebtedness	Net indebtedness is a measure used by management and investors to assess Cogeco's financial leverage, as it represents the debt net of the available unrestricted cash and cash equivalents.	Net indebtedness: add: - Principal on long-term debt; and - Bank indebtedness deduct: - Cash and cash equivalents, excluding cash with restrictions on use.	Long-term debt, including the current portion

## ADJUSTED EBITDA RECONCILIATION

The reconciliation of adjusted EBITDA to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Profit for the period</b>	<b>108,456</b>	104,994	<b>346,376</b>	335,597
Income taxes	<b>29,369</b>	32,182	<b>79,934</b>	104,786
Financial expense	<b>45,810</b>	34,523	<b>136,904</b>	103,677
Depreciation and amortization	<b>167,552</b>	129,369	<b>471,492</b>	383,001
Integration, restructuring and acquisition costs	<b>2,286</b>	1,272	<b>22,372</b>	4,783
<b>Adjusted EBITDA</b>	<b>353,473</b>	302,340	<b>1,057,078</b>	931,844

## FREE CASH FLOW RECONCILIATION

The reconciliation of free cash flow to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Cash flows from operating activities</b>	<b>355,681</b>	269,078	<b>931,791</b>	746,229
Amortization of deferred transaction costs and discounts on long-term debt	<b>2,944</b>	2,354	<b>8,896</b>	6,994
Changes in other non-cash operating activities	<b>(51,178)</b>	(14,795)	<b>(45,472)</b>	12,817
Income taxes paid	<b>291</b>	18,681	<b>31,764</b>	77,398
Current income taxes	<b>(17,651)</b>	(7,052)	<b>(43,349)</b>	(46,668)
Interest paid	<b>49,379</b>	31,092	<b>123,060</b>	95,594
Financial expense	<b>(45,810)</b>	(34,523)	<b>(136,904)</b>	(103,677)
Net capital expenditures	<b>(183,107)</b>	(126,745)	<b>(467,091)</b>	(358,984)
Repayment of lease liabilities	<b>(1,595)</b>	(1,523)	<b>(4,218)</b>	(4,345)
<b>Free cash flow</b>	<b>108,954</b>	136,567	<b>398,477</b>	425,358

## NET CAPITAL EXPENDITURES RECONCILIATION

The reconciliation of net capital expenditures to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Acquisition of property, plant and equipment</b>	<b>198,271</b>	126,745	<b>502,753</b>	358,984
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period	(15,164)	—	(35,662)	—
<b>Net capital expenditures</b>	<b>183,107</b>	126,745	<b>467,091</b>	358,984

## NET INDEBTEDNESS RECONCILIATION

The reconciliation of net indebtedness to the most directly comparable IFRS financial measure is as follows:

	At May 31, 2022	At August 31, 2021
<i>(In thousands of Canadian dollars)</i>	\$	\$
<b>Long-term debt, including the current portion</b>	<b>4,607,365</b>	3,329,910
Discounts, transaction costs and other	53,894	42,745
Bank indebtedness	14,830	4,460
Cash and cash equivalents, excluding cash with restrictions on use	(231,360)	(368,434)
<b>Net indebtedness</b>	<b>4,444,729</b>	3,008,681

## ABOUT COGECO INC.

Rooted in the communities it serves, Cogeco Inc. (TSX: CGO) is a growing competitive force in the North American telecommunications and media sectors with a legacy of 65 years. Through its business units Cogeco Connexion and Breezeline (formerly Atlantic Broadband), Cogeco provides Internet, video and phone services to 1.6 million residential and business customers in Quebec and Ontario in Canada as well as in twelve states in the United States. Through Cogeco Media, it owns and operates 21 radio stations primarily in the province of Quebec as well as a news agency. To learn more about Cogeco's growth strategy and its commitment to support its communities, promote inclusive growth and fight climate change, please visit us online at [corpo.cogeco.com](https://corpo.cogeco.com).

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For information:

### Investors

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### Conference Call:

**Thursday, July 14, 2022 at 11:00 a.m.** (Eastern Time)

A live audio webcast will be available on Cogeco's website at <https://corpo.cogeco.com/cgo/en/investors/investor-relations/>. Members of the financial community will be able to access the conference call and ask questions. Media representatives may attend as listeners only. The webcast will be available on Cogeco's website for a three-month period.

Please use the following dial-in number to have access to the conference call 5 to 10 minutes before the start of the conference:

Canada/United States Access Number: **1-888-396-8049**

International Access Number: **1-416-764-8646**

In order to join this conference, participants are required to provide the operator with the name of the company hosting the call, that is, Cogeco Inc. or Cogeco Communications Inc.



## **SHAREHOLDERS' REPORT**

Three and nine-month periods ended May 31, 2022

# FINANCIAL HIGHLIGHTS

	Three months ended May 31,					Nine months ended May 31,				
	2022	2021 <sup>(1)</sup>	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>	2022	2021 <sup>(1)</sup>	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages and per share data)</i>	\$	\$	%	%	\$	\$	\$	%	%	\$
<b>Operations</b>										
Revenue	754,777	649,260	16.3	14.9	9,056	2,248,101	1,948,771	15.4	15.9	(9,637)
Adjusted EBITDA <sup>(3)</sup>	353,473	302,340	16.9	15.7	3,691	1,057,078	931,844	13.4	13.9	(4,751)
Integration, restructuring and acquisition costs <sup>(5)</sup>	2,286	1,272	79.7			22,372	4,783	—		
Profit for the period	108,456	104,994	3.3			346,376	335,597	3.2		
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Free cash flow <sup>(3)</sup>	108,954	136,567	(20.2)	(19.9)	(458)	398,477	425,358	(6.3)	(5.9)	(1,699)
Acquisition of property, plant and equipment	198,271	126,745	56.4			502,753	358,984	40.0		
Net capital expenditures <sup>(1)</sup> <sup>(3)</sup> <sup>(5)</sup>	183,107	126,745	44.5	42.0	3,159	467,091	358,984	30.1	30.5	(1,558)
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Cash and cash equivalents						379,232	551,968	(31.3)		
Total assets						9,167,638	7,536,313	21.6		
Net indebtedness <sup>(3)</sup> <sup>(7)</sup>						4,444,729	3,008,681	47.7		
Equity attributable to owners of the Corporation						887,811	816,658	8.7		
<b>Per share data <sup>(8)</sup></b>										
Earnings per share										
Basic	2.38	2.17	9.7			7.11	6.84	3.9		
Diluted	2.37	2.16	9.7			7.07	6.80	4.0		
Dividends	0.625	0.545	14.7			1.875	1.635	14.7		

(1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022. Furthermore, the Corporation also changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures" following this application. For further details, refer to the "Accounting policies" section of the Management's Discussion and Analysis ("MD&A").

(2) Key performance indicators presented on a constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year. For the three and nine-month periods ended May 31, 2021, the average foreign exchange rates used for translation were 1.2399 USD/CDN and 1.2771 USD/CDN, respectively.

(3) The indicated terms do not have standardized definitions prescribed by International Financial Reporting Standards ("IFRS") and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the Management's Discussion and Analysis, including reconciliation to the most directly comparable IFRS financial measures.

(4) For the three and nine-month periods ended May 31, 2022, integration, restructuring and acquisition costs resulted mostly from costs incurred in connection with the acquisition, completed on September 1, 2021, and ongoing integration of the Ohio broadband systems, as well as integration costs related to the DERYtelecom acquisition. For the three and nine-month periods ended May 31, 2021, integration, restructuring and acquisition costs resulted mostly from due diligence costs related to the acquisition of the Ohio broadband systems and costs related to the acquisition, which was completed on December 14, 2020, and integration of DERYtelecom.

(5) For the three and nine-month periods ended May 31, 2022, net capital expenditures in constant currency amounted to \$179.9 million and \$468.6 million, respectively.

(6) At May 31, 2022 and August 31, 2021.

(7) Net indebtedness is defined as the total of bank indebtedness and principal on long-term debt, less cash and cash equivalents, excluding cash with restrictions on use.

(8) Per multiple and subordinate voting share.



## **MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")**

Three and nine-month periods ended May 31, 2022

# 1. FORWARD-LOOKING STATEMENTS

*Certain statements contained in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Inc.'s ("Cogeco" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, purchase price allocation, tax rates, weighted average cost of capital, performance and business prospects and opportunities, which Cogeco believes are reasonable as of the current date. Refer in particular to the "Corporate objectives and strategies" and "Fiscal 2022 financial guidelines" sections of the Corporation's 2021 annual MD&A and of the current MD&A, and the "Fiscal 2023 financial guidelines" section of the current MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco currently expects. These factors include risks such as competitive risks, business risks (including potential disruption to our supply chain worsened by the increasing geopolitical instability resulting from the war in Ukraine and other contributing factors, increasing transportation lead times, scarcity of input materials and shortages of chipsets, semiconductors and key telecommunication equipment and competition for resources), regulatory risks, technology risks (including cybersecurity), financial risks (including variations in currency and interest rates), economic conditions (including elevated inflation reaching historical highs pressuring revenue, due to reduced consumer spending, and increasing costs), human-caused and natural threats to our network, infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks, litigation risks and public health crisis and emergencies such as the COVID-19 pandemic, many of which are beyond the Corporation's control. Moreover, the Corporation's radio operations are significantly exposed to advertising budgets from the retail industry, which can fluctuate due to changing economic conditions. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and main risk factors" sections of the Corporation's 2021 annual MD&A and of the current MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco and future events and results may vary significantly from what management currently foresees. The reader should not place undue importance on forward-looking information contained in this MD&A which represent Cogeco's expectations as of the date of this MD&A (or as of the date they are otherwise stated to be made) and are subject to change after such date. While management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.*

*All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto for the three and nine-month periods ended May 31, 2022 prepared in accordance with International Financial Reporting Standards ("IFRS") and the Corporation's 2021 Annual Report.*

*In preparing this MD&A, the Corporation has taken into account information available up to July 13, 2022, the date of this MD&A, unless otherwise indicated. Additional information relating to the Corporation, including its 2021 Annual Report and Annual Information Form, is available on the SEDAR website at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).*

## 2. CORPORATE OBJECTIVES AND STRATEGIES

# OUR STRATEGY FOR CONTINUED GROWTH

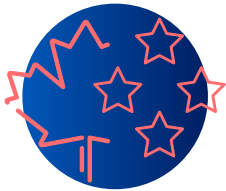
Cogeco's mission to bring people together through powerful communications and entertainment experiences continues to enable strong strategic focus and discipline.

In an evolving and competitive ecosystem, our commitment to excellence endures as evidenced by 65 years of history, dedication and growth. Leveraging our unique North American broadband platform, our reliable and resilient networks as well as our financial discipline, we have built our strategy around three key vectors of growth:



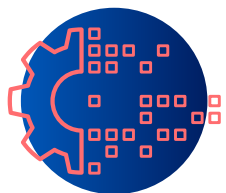
### Organic

We aim to differentiate ourselves from the competition and deliver superior quality service by providing a distinctive customer experience. We also seek to win in our markets and grow our footprint by extending our network in adjacent areas.



### Acquisitions

As a consolidator of targeted regional cable operators, we continue to seek attractive strategic acquisitions in both the U.S. and Canada, where we add value through our operational expertise.



### Innovation

We continuously enhance our product and service offerings to benefit our customers, fueled in large part by the acceleration of digital initiatives. Also, we continue to forge ahead with our plan to enter the Canadian mobile services market through a capital efficient model.

A strategy is only as strong as the foundations it's built on. For Cogeco, these foundations include a solid organizational culture that is aligned with our core values and strong ESG practices which, in turn, are systematically embedded into our operations as a reflection of our commitment to a more sustainable and inclusive future.

# OUR GROWTH PILLARS

In line with our vision to be the organization that delivers the best and most sustainable value to its stakeholders, be they our customers, communities, employees, suppliers or shareholders, we focus on six strategic growth pillars:



Each Business Unit of the Corporation has in turn elaborated a strategic plan that is aligned to the growth pillars defined above. For further details on the key areas of focus of those strategic plans, please refer to the Corporation's 2021 Annual Report available on [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

The Corporation measures its financial performance, with regard to these objectives, by monitoring revenue, adjusted EBITDA<sup>(1)</sup>, net capital expenditures<sup>(1)</sup> and free cash flow<sup>(1)</sup> on a constant currency basis<sup>(1)</sup>.

<sup>(1)</sup> The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

## 2.1 KEY PERFORMANCE INDICATORS

Overall, fiscal 2022 third-quarter financial results were in line with the financial guidelines issued on April 13, 2022. Refer to the "Fiscal 2022 financial guidelines" section below for further details.

### REVENUE

For the first nine months of fiscal 2022, revenue increased by 15.4% (15.9% in constant currency) resulting from:

- growth of 30.2% (31.4% in constant currency) in the American broadband services segment, mainly from the Ohio broadband systems acquisition completed on September 1, 2021 and organic revenue growth driven by the cumulative effect of high-speed Internet service additions over the past year, a higher value product mix and annual rate increases implemented for certain services;
- an increase of 4.2%, as reported and in constant currency, in the Canadian broadband services segment, mainly from the DERYtelecom acquisition completed on December 14, 2020, last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates, and stable organic revenue; and
- higher revenue in the media activities.

For further details on the Corporation's revenue, please refer to the "Segmented operating and financial results" section.

### ADJUSTED EBITDA <sup>(1)</sup>

For the first nine months of fiscal 2022, adjusted EBITDA increased by 13.4% (13.9% in constant currency) as a result of:

- an increase of 31.3% (32.6% in constant currency) in the American broadband services segment mainly, resulting from the Ohio broadband systems acquisition and a higher margin driven by the organic revenue growth, partly offset by costs incurred in connection with the rebranding of Atlantic Broadband to Breezeline and overall higher marketing and advertising costs, which were unusually low last year in the context of the COVID-19 pandemic restrictions; and
- an increase of 2.1% (2.1% in constant currency) in the Canadian broadband services segment, mainly resulting from the DERYtelecom acquisition; partly offset by
- higher operating expenses in the media activities; and
- higher corporate costs, primarily due to costs incurred and initiatives undertaken to support the Corporation's future growth and strategies.

For further details on the Corporation's adjusted EBITDA, please refer to the "Segmented operating and financial results" section.

### NET CAPITAL EXPENDITURES <sup>(1)</sup>

For the first nine months of fiscal 2022, net capital expenditures increased by 30.1% (30.5% in constant currency) resulting from:

- higher capital expenditures in the Canadian broadband services segment due to the acceleration of construction efforts related to Cogeco Connexion's high-speed Internet network expansion in Québec and Ontario in collaboration with the provincial and federal governments; and
- higher capital expenditures in the American broadband services segment related to the Ohio acquisition, geographical network expansion, the accelerated purchases of customer premise equipment and networking equipment in order to avoid supply chain shortages impacting many industries and the timing of certain initiatives.

### FREE CASH FLOW <sup>(1)</sup>

For the first nine months of fiscal 2022, free cash flow decreased by 6.3% (5.9% in constant currency), as expected, mainly resulting from:

- higher capital expenditures;
- higher financial expense; and
- higher integration, restructuring and acquisition costs, mainly resulting from the acquisition of the Ohio broadband systems; partly offset by
- higher adjusted EBITDA.

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(1) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

## 2.2 FINANCIAL GUIDELINES FOR FISCAL 2022 AND 2023

The following section contains forward-looking statements concerning the business outlook for Cogeco. For a description of risk factors that could cause actual results to differ materially from what Cogeco expects, please refer to the "Uncertainties and main risk factors" section of the current MD&A and of the Corporation's 2021 annual MD&A.

### FISCAL 2022 FINANCIAL GUIDELINES

Cogeco and Cogeco Communications maintain their fiscal 2022 financial guidelines as issued on April 13, 2022.

The financial guidelines exclude the impact from other possible business acquisitions and do not take into consideration the potential impact of the review of the royalties payable for retransmission of distant television signals currently pending before the Copyright Board. Capital intensity and free cash flow definitions do not include the acquisition of spectrum licenses (refer to the section "Non-IFRS financial measures"). The projections take into consideration the experience gained while operating during the COVID-19 pandemic so far, but exclude potential unexpected significant material impacts from it.

#### Cogeco

The Corporation's fiscal 2022 financial guidelines are mainly driven by those of Cogeco Communications, which are described below.

The following table outlines fiscal 2022 financial guidelines on a consolidated basis:

	April 13, 2022 Projections Fiscal 2022 (constant currency <sup>(2) (5)</sup> )
(In millions of Canadian dollars, except percentages)	
<b>Financial guidelines</b>	
Revenue	Increase of 15% to 17% <sup>(1)</sup>
Adjusted EBITDA <sup>(5)</sup>	Increase of 14% to 16% <sup>(1)</sup>
Net capital expenditures <sup>(5) (6)</sup>	\$725 to \$755
Free cash flow <sup>(5)</sup>	Decrease of 13% to 23% <sup>(3) (4)</sup>

(1) The acquisition of the Ohio broadband systems is expected to have a positive impact of approximately 11% on fiscal 2022 consolidated revenue and adjusted EBITDA.

(2) Fiscal 2022 financial guidelines are based on a USD/CDN constant exchange rate of 1.2691 USD/CDN.

(3) The assumed current income tax effective rate is approximately 12%.

(4) Includes approximately \$30 million of acquisition and integration costs in connection with the acquisition of the Ohio broadband systems.

(5) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

(6) Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures".

#### Cogeco Communications

On a constant currency and consolidated basis, Cogeco Communications expects fiscal 2022 revenue to grow between 15% and 17% and adjusted EBITDA between 14% and 16%, mainly as a result of the Ohio broadband systems acquisition and organic revenue growth in both the American and Canadian broadband services segments.

Projections for net capital expenditures amount to between \$720 and \$750 million, including those related to the Ohio broadband systems integration and approximately \$180 to \$200 million in growth-oriented network expansion projects, resulting in capital intensity of approximately 25%, or 19% excluding network expansion projects. Free cash flow is expected to decrease between 13% and 23% compared to the previous fiscal year, mainly due to higher capital intensity resulting from the network expansion projects. Excluding the fiscal 2022 network expansion projects, free cash flow on a constant currency and consolidated basis would otherwise increase between 16% and 26% compared to the previous fiscal year.

The following table outlines Cogeco Communications' fiscal 2022 financial guidelines on a consolidated basis:

	April 13, 2022 Projections Fiscal 2022 (constant currency) <sup>(2) (5)</sup>
(In millions of Canadian dollars, except percentages)	
\$	
<b>Financial guidelines</b>	
Revenue	Increase of 15% to 17% <sup>(1)</sup>
Adjusted EBITDA <sup>(5)</sup>	Increase of 14% to 16% <sup>(1)</sup>
Net capital expenditures <sup>(5) (6)</sup>	\$720 to \$750
Capital intensity <sup>(5)</sup>	Approximately 25%
Free cash flow <sup>(5)</sup>	Decrease of 13% to 23% <sup>(3) (4)</sup>

- (1) The acquisition of the Ohio broadband systems is expected to have a positive impact of approximately 11.5% on fiscal 2022 consolidated revenue and 11% on consolidated adjusted EBITDA.
- (2) Fiscal 2022 financial guidelines are based on a USD/CDN constant exchange rate of 1.2691 USD/CDN.
- (3) The assumed current income tax effective rate is approximately 11%.
- (4) Includes approximately \$30 million of acquisition and integration costs in connection with the acquisition of the Ohio broadband systems.
- (5) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.
- (6) Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party* (IAS 7 Statement of Cash Flows) during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures".

## FISCAL 2023 FINANCIAL GUIDELINES

The Corporation presents its fiscal 2023 financial guidelines on a constant currency basis and believes this presentation enables an improved understanding of the Corporation's underlying financial performance, undistorted by the effects of changes in foreign currency rates. Measures on a constant currency basis are considered non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. The financial guidelines exclude the impact from other possible business acquisitions and do not take into consideration unusual adjustments that could result from regulatory environment changes or unforeseeable non-recurring items.

### Cogeco

The Corporation's fiscal 2023 financial guidelines are mainly driven by those of Cogeco Communications, which are described below.

The following table outlines the Corporation's fiscal 2023 financial guidelines ranges on a consolidated basis:

	Projections <sup>(1)</sup> Fiscal 2023 (constant currency) <sup>(2) (4)</sup>
(In millions of dollars, except percentages)	
<b>Financial guidelines</b>	
Revenue	Increase of 2% to 4%
Adjusted EBITDA <sup>(4)</sup>	Increase of 1.5% to 3.5%
Net capital expenditures <sup>(4)</sup>	\$750 to \$800
Free cash flow <sup>(4)</sup>	Decrease of 2% to 12% <sup>(3)</sup>

- (1) Fiscal 2023 financial guidelines presented as percentages reflect increases over projections for fiscal 2022.
- (2) Fiscal 2023 financial guidelines are based on a USD/CDN constant exchange rate of 1.2700 USD/CDN.
- (3) The assumed current income tax effective rate is approximately 12%.
- (4) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

## Cogeco Communications

On a constant currency and consolidated basis, Cogeco Communications expects fiscal 2023 revenue to grow between 2% and 4%, mainly as a result of organic growth in the American broadband services segment resulting from the Internet led strategy, growth of commercial subscribers and, to a lesser extent, growth resulting from the network expansion program. In the Canadian broadband services segment, revenue growth should stem primarily from the demand for the residential Internet product and new subscribers resulting from the network expansion in Québec and Ontario. Revenue growth in both segments also reflect the impact of an elevated inflationary environment.

On a constant currency and consolidated basis, fiscal 2023 adjusted EBITDA should grow between 1.5% and 3.5%, mainly as a result of revenue growth exceeding operating expenses in both the American and Canadian broadband services segments, partly offset by the increase in costs incurred, also reflecting higher inflation, and initiatives undertaken to support the Corporation's future growth and strategies.

Net capital expenditures should amount to between \$750 and \$800 million, including approximately \$180 to \$230 million in growth-oriented network expansion projects, resulting in capital intensity of approximately 26%, or 19% excluding network expansion projects. The Canadian broadband services segment is planning higher than usual capital intensity primarily due to government sponsored network expansion projects which will increase the Corporation's footprint in the provinces of Québec and Ontario. The American broadband services segment is also planning higher than usual capital intensity mainly due to network expansion projects which will increase the Corporation's footprint in several areas adjacent to its network and to the finalization of Ohio integration.

Free cash flow on a constant currency and consolidated basis should decrease between 2% and 12%, mainly due to the growth of adjusted EBITDA more than offset by higher capital intensity and the increase in financial expense due to expected higher interest rates, partly offset by lower integration, restructuring and acquisition costs. Excluding the fiscal 2023 network expansion projects, free cash flow on a constant currency and consolidated basis would otherwise be within a range encompassing a decrease of 5% to an increase of 5%.

The following table outlines Cogeco Communications' fiscal 2023 financial guidelines ranges on a consolidated basis:

	Projections <sup>(1)</sup>
	Fiscal 2023 <sup>(2) (4)</sup>
(In millions of dollars, except percentages)	
Financial guidelines	
Revenue	Increase of 2% to 4%
Adjusted EBITDA <sup>(4)</sup>	Increase of 1.5% to 3.5%
Net capital expenditures <sup>(4)</sup>	\$750 to \$800
Capital intensity <sup>(4)</sup>	Approximately 26%
Free cash flow <sup>(4)</sup>	Decrease of 2% to 12% <sup>(3)</sup>

(1) Fiscal 2023 financial guidelines presented as percentages reflect increases over projections for fiscal 2022.

(2) Fiscal 2023 financial guidelines are based on a USD/CDN constant exchange rate of 1.2700 USD/CDN.

(3) The assumed current income tax effective rate is approximately 11%.

(4) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

## 2.3 OPERATING ENVIRONMENT

While the impact of the COVID-19 pandemic on the Corporation is generally stabilizing, our priority remains on ensuring the well-being of our employees, customers and business partners. We have conducted our operations normally during the recent quarters and will remain vigilant should the situation change in the future.

In our radio operations, the advertising market was strongly affected by the pandemic due to restrictions imposed on portions of the customer base, such as the travel industry, as well as supply chain disruptions limiting other customers' businesses, such as the automobile industry. Furthermore, listeners have spent less time commuting in their cars since the pandemic started, which negatively impacted listening hours. However, signs have been positive for the economy as the majority of public health measures have been lifted. In order to mitigate the impact on its operations, Cogeco Media continues to manage its operating expenses tightly, as it did since the beginning of the pandemic, while maintaining quality programming.

In our telecommunications operations, the more recent global economic and political instability has resulted in rising inflation and, for certain purchased products, more scarcity and longer delivery lead times. While we are proactively working at minimizing the impact on the Corporation, we expect the combination of those elements to put pressure on revenue, as some customers seek ways to reduce their monthly spending, and on the costs to deliver our services.

The Corporation's results discussed herein may not be indicative of future operational trends and financial performance. Please refer to the "Forward-looking statements" section.

### 3. BUSINESS DEVELOPMENTS

#### Acquisition and sale of radio stations

On April 25, 2022, the Corporation's subsidiary, Cogeco Media, finalized the acquisition of a radio station owned by Arsenal Média in the Saguenay-Lac-Saint-Jean region, known as the CILM radio station, and simultaneously sold to Arsenal Média two radio stations owned by Cogeco Media in the Abitibi-Témiscamingue region, known as the Capitale Rock and Wow radio stations.

#### Atlantic Broadband changes its name to Breezeline

On January 10, 2022, the American broadband services segment announced a full rebrand, changing its operating name to Breezeline (formerly Atlantic Broadband). The name change reflects the segment's commitment to an easy and convenient customer experience, while better representing the segment's geographic reach and full product breadth. Furthermore, as it completes its integration, Breezeline has also rebranded, effective May 9, 2022, its recently acquired broadband systems in Cleveland and Columbus, Ohio, which have been operating as WOW! since last September.

#### Amendments of Cogeco's and Cogeco Communications' term revolving facilities into sustainability-linked loans

On December 17, 2021, Cogeco amended and extended its \$100 million Term Revolving Facility to February 3, 2027 and Cogeco Communications amended and extended its \$750 million Term Revolving Facility to January 24, 2027. As part of the amendments, both Cogeco and Cogeco Communications transitioned their revolving facilities into a sustainability-linked loan ("SLL") structure, underscoring their strong leadership and dedication to sustainability and the organizations' Environmental, social and governance (ESG) goals. Both Cogeco's and Cogeco Communications' revolving facilities represent the first syndicated SLL in Canada within the telecommunications and media sectors.

The SLL facilities incorporate ESG-linked incentive pricing terms which reduce or increase the cost of funding, depending on the annual performance against specific targets related to Cogeco's GHG annual emissions reduction and digital inclusion initiatives by deploying high-speed Internet networks in underserved and unserved areas of Canada over a three-year period. Additionally, Cogeco and Cogeco Communications will dedicate any savings achieved from the SLL towards internal sustainability initiatives.

#### Acquisition of WideOpenWest's Ohio broadband systems

On September 1, 2021, Breezeline (formerly Atlantic Broadband), completed the acquisition of the broadband systems of WideOpenWest, Inc. ("WOW!") located in Ohio ("Ohio broadband systems") for a purchase price of \$1.418 billion (US\$1.125 billion), subject to customary post-closing adjustments. During the first quarter, the allocation of the purchase price was established on a preliminary basis, and will be finalized during the fourth quarter of fiscal 2022. The transaction was executed through an asset purchase agreement. With the closing of this transaction, Breezeline is expanding its activities in Ohio and significantly growing its customer base. The acquired Ohio broadband systems passed approximately 689,000 homes and businesses in Cleveland and Columbus and served 196,338 Internet, 54,598 video and 33,604 telephony customers at the acquisition date. The acquisition represents a strong strategic fit for Cogeco Communications as it is complementary to its existing U.S. footprint and capitalizes on its existing platform.

The purchase price and transaction costs have been financed through the issuance of a US\$900 million senior secured Term B loan maturing in September 2028 and excess cash on hand.

Breezeline also entered into a Transition Service Agreement with WOW! to ensure a smooth transition period and allow Breezeline to further upgrade the network and launch its products and services, including a state-of-the-art IPTV platform.

Further details on the Ohio broadband systems acquisition, including the preliminary purchase price allocation, can be found in Note 5 of the condensed interim consolidated financial statements for the three and nine-month periods ended May 31, 2022.

#### Issuance of \$500 million senior secured notes

On September 20, 2021, Cogeco Communications completed, pursuant to a private placement, the issuance of \$500 million senior secured notes, bearing interest at 2.991% and maturing in September 2031. Cogeco Communications used the net proceeds of the offering to fund spectrum auction spend, repay existing indebtedness and for other general corporate purposes. The senior secured notes are direct and unsubordinated secured debt obligations of Cogeco Communications and rank equally and pari passu, with all other secured senior indebtedness of Cogeco Communications.

#### Final payment for the 3500 MHz band spectrum licences

Following the 3500 MHz band auction held by Innovation, Science and Economic Development ("ISED") Canada ended on July 23, 2021, Cogeco Connexion acquired 38 spectrum licences, for a total purchase price of \$295 million. In accordance with the terms and conditions of the spectrum auction, the Corporation's first deposit of \$59 million, representing 20% of the total purchase price, was paid to ISED Canada, on August 13, 2021. On December 16, 2021, the Corporation made the \$236 million final payment. The unsecured letter of credit of \$150 million, submitted in connection with this transaction, was cancelled on December 20, 2021, following the final payment.

## 4. CONSOLIDATED OPERATING AND FINANCIAL RESULTS

### 4.1 OPERATING RESULTS

	2022 <sup>(1)</sup>	2021	Change	Three months ended May 31,	
				Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Revenue	754,777	649,260	16.3	14.9	9,056
Operating expenses	401,304	346,920	15.7	14.1	5,365
Adjusted EBITDA <sup>(3)</sup>	353,473	302,340	16.9	15.7	3,691

(1) For the three-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2713 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2399 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most directly comparable IFRS financial measures.

	2022 <sup>(1)</sup>	2021	Change	Nine months ended May 31,	
				Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Revenue	2,248,101	1,948,771	15.4	15.9	(9,637)
Operating expenses	1,191,023	1,016,927	17.1	17.6	(4,886)
Adjusted EBITDA <sup>(3)</sup>	1,057,078	931,844	13.4	13.9	(4,751)

(1) For the nine-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2660 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2771 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most directly comparable IFRS financial measures.

### REVENUE

	2022	2021	Change	Three months ended May 31,	
				Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	362,072	353,336	2.5	2.5	—
American broadband services	366,046	270,972	35.1	31.7	9,056
<b>Cogeco Communications</b>	<b>728,118</b>	<b>624,308</b>	<b>16.6</b>	<b>15.2</b>	<b>9,056</b>
Other	26,659	24,952	6.8	6.8	—
<b>Consolidated</b>	<b>754,777</b>	<b>649,260</b>	<b>16.3</b>	<b>14.9</b>	<b>9,056</b>

				Nine months ended May 31,	
	2022	2021	Change	Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	1,079,442	1,036,247	4.2	4.2	—
American broadband services	1,095,766	841,522	30.2	31.4	(9,637)
<b>Cogeco Communications</b>	<b>2,175,208</b>	<b>1,877,769</b>	<b>15.8</b>	<b>16.4</b>	<b>(9,637)</b>
Other	72,893	71,002	2.7	2.7	—
<b>Consolidated</b>	<b>2,248,101</b>	<b>1,948,771</b>	<b>15.4</b>	<b>15.9</b>	<b>(9,637)</b>

For the third quarter and the first nine months of fiscal 2022, revenue increased by 16.3% and 15.4% (14.9% and 15.9% in constant currency), respectively, resulting mainly from:

- the Ohio broadband systems acquisition completed on September 1, 2021, which contributed to revenue growth in the American broadband services segment;
- organic revenue growth in both the American and Canadian broadband services segments, driven by the cumulative effect of high-speed Internet service additions over the past year, annual rate increases implemented for certain services and a higher value product mix;
- last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates, within the Canadian broadband services segment; and
- higher revenue in the media activities, mainly following the easing of public health restrictions, whereby last year's third quarter radio advertising revenue was directly impacted by COVID-19 related lockdown measures.

In addition, the increase for the first nine months of fiscal 2022 is also explained by the DERYtelecom acquisition completed on December 14, 2020, which contributed to revenue growth in the Canadian broadband services segment.

For further details on the Corporation's revenue, please refer to the "Segmented operating and financial results" section.

## OPERATING EXPENSES

				Three months ended May 31,	
	2022	2021	Change	Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	166,082	164,351	1.1	0.8	397
American broadband services	199,977	149,458	33.8	30.5	4,968
Corporate and eliminations	8,871	7,648	16.0	16.0	—
<b>Cogeco Communications</b>	<b>374,930</b>	<b>321,457</b>	<b>16.6</b>	<b>15.0</b>	<b>5,365</b>
Other	26,374	25,463	3.6	3.6	—
<b>Consolidated</b>	<b>401,304</b>	<b>346,920</b>	<b>15.7</b>	<b>14.1</b>	<b>5,365</b>

				Nine months ended May 31,	
	2022	2021	Change	Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	502,575	471,440	6.6	6.6	(153)
American broadband services	584,143	451,953	29.2	30.3	(4,733)
Corporate and eliminations	25,777	21,733	18.6	18.6	—
<b>Cogeco Communications</b>	<b>1,112,495</b>	<b>945,126</b>	<b>17.7</b>	<b>18.2</b>	<b>(4,886)</b>
Other	78,528	71,801	9.4	9.4	—
<b>Consolidated</b>	<b>1,191,023</b>	<b>1,016,927</b>	<b>17.1</b>	<b>17.6</b>	<b>(4,886)</b>

For the third quarter and the first nine months of fiscal 2022, operating expenses increased by 15.7% and 17.1% (14.1% and 17.6% in constant currency), respectively, mainly resulting from:

- higher operating expenses in the American broadband services segment, mainly resulting from the Ohio broadband systems acquisition, higher marketing and advertising expenses compared to unusually low marketing and advertising activities during the first half of the previous year in the context of the COVID-19 pandemic restrictions, costs in connection with the rebranding of Atlantic Broadband to Breezeline and higher overall operating expenses to drive and support customer growth;
- higher operating expenses in the Canadian broadband services segment, mainly due to higher overall operating expenses associated with the revenue growth, partly offset by lower marketing and advertising expenses;
- higher corporate costs, primarily due to costs incurred and initiatives undertaken to support the Corporation's future growth and strategies; and
- higher operating expenses in the media activities resulting from revenue growth, combined with last year's overall lower expenses in the context of the COVID-19 pandemic as Cogeco Media continued to tightly manage its costs in light of its revenue being adversely impacted by certain segments of the retail industry.

In addition, the increase for the first nine months of fiscal 2022 is also explained by the DERYtelecom acquisition, within the Canadian broadband services segment.

For further details on the Corporation's operating expenses, please refer to the "Segmented operating and financial results" section.

## ADJUSTED EBITDA

	2022	2021	Change	Three months ended May 31,	
				Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	195,990	188,985	3.7	3.9	(397)
American broadband services	166,069	121,514	36.7	33.3	4,088
Corporate and eliminations	(14,445)	(13,500)	(7.0)	(7.0)	—
<b>Cogeco Communications</b>	<b>347,614</b>	<b>296,999</b>	<b>17.0</b>	<b>15.8</b>	<b>3,691</b>
Other	5,859	5,341	9.7	9.7	—
<b>Consolidated</b>	<b>353,473</b>	<b>302,340</b>	<b>16.9</b>	<b>15.7</b>	<b>3,691</b>

	2022	2021	Change	Nine months ended May 31,	
				Change in constant currency	Foreign exchange impact
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Canadian broadband services	576,867	564,807	2.1	2.1	153
American broadband services	511,623	389,569	31.3	32.6	(4,904)
Corporate and eliminations	(42,502)	(39,290)	(8.2)	(8.2)	—
<b>Cogeco Communications</b>	<b>1,045,988</b>	<b>915,086</b>	<b>14.3</b>	<b>14.8</b>	<b>(4,751)</b>
Other	11,090	16,758	(33.8)	(33.8)	—
<b>Consolidated</b>	<b>1,057,078</b>	<b>931,844</b>	<b>13.4</b>	<b>13.9</b>	<b>(4,751)</b>

For the third quarter of fiscal 2022, adjusted EBITDA increased by 16.9% (15.7% in constant currency), as a result of:

- an increase in the American broadband services segment, mainly resulting from the Ohio broadband systems acquisition and organic revenue growth, partly offset by higher marketing and advertising expenses, including Breezeline's rebranding costs, to continue to drive and support customer growth; and
- an increase in the Canadian broadband services segment, mainly resulting from last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates and organic growth; partly offset by
- higher corporate costs.

For the first nine months of fiscal 2022, adjusted EBITDA increased by 13.4% (13.9% in constant currency), resulting mainly from:

- an increase in the American broadband services segment, mainly resulting from the Ohio broadband systems acquisition and organic revenue growth, partly offset by higher marketing and advertising expenses, including Breezeline's rebranding costs, to continue to drive and support customer growth; and
- an increase in the Canadian broadband services segment, mainly resulting from the DERYtelecom acquisition; partly offset by
- a decrease in the media activities, mainly resulting from higher operating expenses compared to last year's overall lower expenses in the context of the COVID-19 pandemic; and
- higher corporate costs.

For further details on the Corporation's adjusted EBITDA, please refer to the "Segmented operating and financial results" section.

## 4.2 INTEGRATION, RESTRUCTURING AND ACQUISITION COSTS

For the third quarter and the first nine months of fiscal 2022, integration, restructuring and acquisition costs amounted to \$2.3 million and \$22.4 million, respectively, mostly related to costs incurred in connection with the acquisition, completed on September 1, 2021, and ongoing integration of the Ohio broadband systems, as well as integration costs related to the DERYtelecom acquisition.

For the third quarter and the first nine months of fiscal 2021, integration, restructuring and acquisition costs amounted to \$1.3 million and \$4.8 million, respectively, mostly related to due diligence costs related to the acquisition of the Ohio broadband systems and costs related to the acquisition, which was completed on December 14, 2020, and integration of DERYtelecom.

## 4.3 DEPRECIATION AND AMORTIZATION

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Depreciation of property, plant and equipment <sup>(1)</sup>	154,255	119,702	28.9	429,117	348,838	23.0
Amortization of intangible assets	13,297	9,667	37.6	42,375	34,163	24.0
	167,552	129,369	29.5	471,492	383,001	23.1

(1) Includes depreciation of right-of-use assets amounting to \$1.8 million and \$5.5 million for the three and nine-month periods of fiscal 2022, respectively (\$1.9 million and \$5.7 million in fiscal 2021).

For the third quarter and the first nine months of fiscal 2022, depreciation and amortization expense increased by 29.5% and 23.1%, respectively, mainly as a result of the acquisition of the Ohio broadband systems, combined with a higher level of capital expenditures. Furthermore, during the third quarter of fiscal 2022, an \$11 million retrospective adjustment was recognized within *Depreciation of property, plant and equipment* following changes to the Ohio broadband systems acquisition's purchase price allocation, mainly within the property, plant and equipment's classes, as well as their estimated useful lives.

## 4.4 FINANCIAL EXPENSE

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Interest on long-term debt, excluding interest on lease liabilities	45,106	30,887	46.0	133,326	97,651	36.5
Interest on lease liabilities	499	571	(12.6)	1,627	1,723	(5.6)
Net foreign exchange loss	167	1,698	(90.2)	98	1,036	(90.5)
Amortization of deferred transaction costs related to the revolving facilities	157	203	(22.7)	553	638	(13.3)
Other	(119)	1,164	—	1,300	2,629	(50.6)
	45,810	34,523	32.7	136,904	103,677	32.0

For the third quarter of fiscal 2022, financial expense increased by 32.7%, mainly due to:

- higher debt outstanding following the issuance of a US\$900 million senior secured Term B loan to finance the Ohio broadband systems acquisition completed on September 1, 2021 and the issuance of \$500 million senior secured notes on September 20, 2021;
- higher interest expense on the Senior Secured Term Loan B Facility - Tranche 1, mainly resulting from the increase in the interest rates; and
- the appreciation of the US dollar against the Canadian dollar compared to the same period of the prior year; partly offset by
- lower interest expense following the reimbursement of the \$200 million Senior Secured Debentures Series 3 in February 2022.

For the first nine months of fiscal 2022, financial expense increased by 32.0%, mainly due to:

- higher debt outstanding following the issuance of a US\$900 million senior secured Term B loan to finance the Ohio broadband systems acquisition completed on September 1, 2021 and the issuance of \$500 million senior secured notes on September 20, 2021; partly offset by
- lower interest expense on the Senior Secured Term Loan B Facility - Tranche 1, mainly resulting from the decrease in the principal amount outstanding;
- lower interest expense following the reimbursement of the \$200 million Senior Secured Debentures Series 3 in February 2022; and
- the depreciation of the US dollar against the Canadian dollar compared to the same period of the prior year.

## 4.5 INCOME TAXES

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Current	17,651	7,052	—	43,349	46,668	(7.1)
Deferred	11,718	25,130	(53.4)	36,585	58,118	(37.1)
	29,369	32,182	(8.7)	79,934	104,786	(23.7)

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Profit before income taxes	137,825	137,176	0.5	426,310	440,383	(3.2)
Combined Canadian income tax rate	26.5 %	26.5 %	—	26.5 %	26.5 %	—
Income taxes at combined Canadian income tax rate	36,524	36,351	0.5	112,972	116,701	(3.2)
Difference in operations' statutory income tax rates	227	621	(63.4)	186	2,201	(91.5)
Impact on income taxes arising from non-deductible expenses and non-taxable profit	145	375	(61.3)	155	744	(79.2)
Tax impacts related to foreign operations	(7,579)	(4,765)	59.1	(21,348)	(14,800)	44.2
Other	52	(400)	—	(12,031)	(60)	—
Income taxes at effective income tax rate	29,369	32,182	(8.7)	79,934	104,786	(23.7)
Effective income tax rate	21.3%	23.5%	(9.4)	18.8%	23.8%	(21.0)

For the third quarter of fiscal 2022, income tax expense decreased by 8.7%, mainly due to tax benefits from the Ohio broadband systems acquisition.

For the first nine months of fiscal 2022, income tax expense decreased by 23.7%, mainly due to:

- an \$11.9 million adjustment recognized in the first quarter of fiscal 2022 following the Ohio broadband systems acquisition, which reduced the blended state income tax rate, enabling the Corporation to recognize a reduction of deferred tax liability related to U.S. temporary tax differences;
- other tax benefits from the Ohio broadband systems acquisition; and
- the decrease in profit before income taxes.

In addition, last year's current income taxes were favorably impacted by a retroactive adjustment of \$7.1 million recognized during the third quarter of fiscal 2021, and \$4.1 million for the first nine months, following the harmonization of the Québec tax legislation with the federal's accelerated tax depreciation measure, which was considered substantively enacted on March 10, 2021.

## 4.6 PROFIT FOR THE PERIOD

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages and earnings per share)</i>	\$	\$	%	\$	\$	%
Profit for the period	108,456	104,994	3.3	346,376	335,597	3.2
Profit for the period attributable to owners of the Corporation	37,493	34,548	8.5	112,675	108,774	3.6
Profit for the period attributable to non-controlling interest <sup>(1)</sup>	70,963	70,446	0.7	233,701	226,823	3.0
Basic earnings per share	2.38	2.17	9.7	7.11	6.84	3.9

(1) At May 31, 2022, the non-controlling interest relates to a participation of approximately 66% in the profit for the period attributable to owners of Cogeco Communications in addition to the 21% ownership of Caisse de dépôt et placement du Québec ("CDPQ") in a U.S. subsidiary of Cogeco Communications.

For the third quarter of fiscal 2022, profit for the period and profit for the period attributable to owners of the Corporation increased by 3.3% and 8.5%, respectively. For the first nine months of fiscal 2022, profit for the period and profit for the period attributable to owners of the Corporation increased by 3.2% and 3.6%, respectively. The increases for both periods are mainly resulting from:

- higher adjusted EBITDA; and
- lower income tax expense; partly offset by
- higher depreciation and amortization expense; and
- higher financial expense.

In addition, the increases for the first nine months of fiscal 2022 are also partly offset by higher integration, restructuring and acquisition costs, mainly resulting from the acquisition of the Ohio broadband systems.

## 5. SEGMENTED OPERATING AND FINANCIAL RESULTS

The Corporation reports its operating results in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities, makes decisions about resources to be allocated to the segments and assesses their performance.

Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures". For further details, refer to the "Accounting policies" section.

### 5.1 CANADIAN BROADBAND SERVICES

#### OPERATING AND FINANCIAL RESULTS

	Three months ended May 31,				
	2022 <sup>(1)</sup>	2021	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	362,072	353,336	2.5	2.5	—
Operating expenses	166,082	164,351	1.1	0.8	397
Adjusted EBITDA <sup>(3)</sup>	195,990	188,985	3.7	3.9	(397)
Adjusted EBITDA margin <sup>(3)</sup>	54.1 %	53.5 %			
Net capital expenditures <sup>(3)</sup>	100,730	57,230	76.0	74.0	1,148
Capital intensity <sup>(3)</sup>	27.8 %	16.2 %			

(1) For the three-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2713 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2399 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

				Nine months ended May 31,	
	2022 <sup>(1)</sup>	2021	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
(In thousands of Canadian dollars, except percentages)	\$	\$	%	%	\$
Revenue	1,079,442	1,036,247	4.2	4.2	—
Operating expenses	502,575	471,440	6.6	6.6	(153)
Adjusted EBITDA <sup>(3)</sup>	576,867	564,807	2.1	2.1	153
Adjusted EBITDA margin <sup>(3)</sup>	53.4 %	54.5 %			
Net capital expenditures <sup>(3)</sup>	235,964	180,294	30.9	30.8	195
Capital intensity <sup>(3)</sup>	21.9 %	17.4 %			

(1) For the nine-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2660 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2771 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

## REVENUE

For the third quarter of fiscal 2022, revenue increased by 2.5%, as reported and in constant currency, mainly as a result of:

- last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates;
- higher Internet service customer base and revenue per customer; and
- growth in the commercial sector, mainly driven by a higher value Internet product mix; partly offset by
- a decline in video and telephony service customers.

For the first nine months of fiscal 2022, revenue increased by 4.2%, as reported and in constant currency, mainly resulting from:

- the DERYtelecom acquisition completed on December 14, 2020;
- higher Internet service customer base and revenue per customer;
- last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates; and
- growth in the commercial sector, mainly driven by a higher value Internet product mix; partly offset by
- a decline in video and telephony service customers.

## OPERATING EXPENSES

For the third quarter of fiscal 2022, operating expenses increased by 1.1% (0.8% in constant currency), mainly due to:

- higher overall operating expenses associated with the revenue growth; partly offset by
- lower marketing and advertising expenses.

For the first nine months of fiscal 2022, operating expenses increased by 6.6% (6.6% in constant currency), mainly due to:

- higher operating expenses resulting from the DERYtelecom acquisition; and
- higher overall operating expenses associated with the revenue growth; partly offset by
- lower marketing and advertising expenses.

## ADJUSTED EBITDA

For the third quarter of fiscal 2022, adjusted EBITDA increased by 3.7% (3.9% in constant currency), mainly resulting from:

- last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue during the third quarter of fiscal 2021 following the CRTC's decision on aggregated wholesale Internet rates;
- organic growth; and
- lower marketing and advertising expenses.

For the first nine months of fiscal 2022, adjusted EBITDA increased by 2.1% (2.1% in constant currency), mainly as a result of:

- the DERYtelecom acquisition;
- organic growth;
- the impact of last year's retroactive adjustment of \$4.6 million recognized as a reduction of revenue, as mentioned above; and
- lower marketing and advertising expenses; partly offset by
- higher overall operating expenses.

## NET CAPITAL EXPENDITURES AND CAPITAL INTENSITY

For the third quarter and the first nine months of fiscal 2022, net capital expenditures increased by 76.0% and 30.9% (74.0% and 30.8% in constant currency), respectively, mainly due to:

- the acceleration of construction efforts related to Cogeco Connexion's high-speed Internet network expansion in Québec and Ontario in collaboration with the provincial and federal governments;
- higher purchases of customer premise equipment in light of Cogeco Connexion's high-speed Internet network expansion and also due to accelerated purchases in order to avoid supply chain shortages; and
- higher investment in the maintenance, growth and expansion of Cogeco Connexion's network infrastructure.

For the third quarter and the first nine months of fiscal 2022, capital intensity reached 27.8% and 21.9%, respectively, compared to 16.2% and 17.4% for the same periods of fiscal 2021. Capital intensity increases for both periods are explained mainly by higher net capital expenditures, partly offset by the revenue growth.

## PRIMARY SERVICE UNIT AND CUSTOMER STATISTICS

	May 31, 2022	Net additions (losses) Three months ended May 31,		Net additions (losses) Nine months ended May 31,		% of penetration <sup>(1)</sup>	
		2022	2021	2022	2021 <sup>(2)</sup>	May 31, 2022	May 31, 2021
Primary service units	1,982,223	(9,148)	(7,313)	(19,860)	(21,009)		
Internet service customers	922,695	1,652	4,580	7,011	12,243	46.1	46.1
Video service customers	661,272	(6,357)	(7,030)	(15,922)	(19,011)	33.0	34.5
Telephony service customers	398,256	(4,443)	(4,863)	(10,949)	(14,241)	19.9	20.9

(1) As a percentage of homes passed.

(2) Excludes 224,039 primary service units (85,642 Internet services, 80,218 video services and 58,179 telephony services) from the acquisition of DERYtelecom completed in the second quarter of fiscal 2021.

### INTERNET

For the third quarter and the first nine months of fiscal 2022, Internet service customers' net additions amounted to 1,652 and 7,011, respectively, compared to 4,580 and 12,243 for the same periods of the prior year. The net additions for both periods of fiscal 2022 were mainly resulting from the ongoing interest in high-speed offerings.

### VIDEO

For the third quarter and the first nine months of fiscal 2022, video service customers' net losses amounted to 6,357 and 15,922, respectively, compared to 7,030 and 19,011 for the same periods of the prior year. The net losses for both periods of fiscal 2022 were mainly due to the continuous change in the video consumption environment, with an increasing proportion of customers only subscribing to Internet services, and highly competitive offers in the industry.

### TELEPHONY

For the third quarter and the first nine months of fiscal 2022, telephony service customers' net losses amounted to 4,443 and 10,949, respectively, compared to 4,863 and 14,241, respectively, for the same periods of the prior year. The net losses for both periods of fiscal 2022 were mainly due to increasing mobile wireless penetration in Canada and various unlimited offers launched by mobile wireless operators causing some customers to cancel their landline telephony services for mobile wireless telephony services only.

### DISTRIBUTION OF CUSTOMERS

At May 31, 2022, 67% of the Canadian broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

## 5.2 AMERICAN BROADBAND SERVICES

### OPERATING AND FINANCIAL RESULTS

	2022 <sup>(1)</sup>	2021	Change	Three months ended May 31,	
				Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	366,046	270,972	35.1	31.7	9,056
Operating expenses	199,977	149,458	33.8	30.5	4,968
Adjusted EBITDA <sup>(3)</sup>	166,069	121,514	36.7	33.3	4,088
Adjusted EBITDA margin <sup>(3)</sup>	45.4 %	44.8 %			
Net capital expenditures <sup>(3)</sup>	81,424	67,579	20.5	17.5	2,011
Capital intensity <sup>(3)</sup>	22.2 %	24.9 %			

(1) For the three-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2713 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2399 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

	2022 <sup>(1)</sup>	2021	Change	Nine months ended May 31,	
				Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	1,095,766	841,522	30.2	31.4	(9,637)
Operating expenses	584,143	451,953	29.2	30.3	(4,733)
Adjusted EBITDA <sup>(3)</sup>	511,623	389,569	31.3	32.6	(4,904)
Adjusted EBITDA margin <sup>(3)</sup>	46.7 %	46.3 %			
Net capital expenditures <sup>(3)</sup>	227,829	174,485	30.6	31.6	(1,753)
Capital intensity <sup>(3)</sup>	20.8 %	20.7 %			

(1) For the nine-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2660 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2771 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

### REVENUE

For the third quarter and the first nine months of fiscal 2022, revenue increased by 35.1% and 30.2% (31.7% and 31.4% in constant currency), respectively. In local currency, revenue amounted to US\$287.9 million and US\$865.5 million compared to US\$218.6 million and US\$658.9 million for the same periods of fiscal 2021. The increases in both periods resulted mainly from:

- the Ohio broadband systems acquisition completed on September 1, 2021;
- a higher Internet service customer base and a higher value product mix; and
- annual rate increases implemented for certain services.

Excluding the acquisition of the Ohio broadband systems, revenue in constant currency for the third quarter increased by 5.6% compared to the same period of the prior year.

## OPERATING EXPENSES

For the third quarter and the first nine months of fiscal 2022, operating expenses increased by 33.8% and 29.2% (30.5% and 30.3% in constant currency), mainly due to:

- the Ohio broadband systems acquisition completed on September 1, 2021;
- higher marketing and advertising expenses to drive and support customer growth, as increased marketing efforts are being directed toward Internet led offerings under the Broadband First strategy, compared to unusually low costs during the first half of the previous year in the context of the COVID-19 pandemic restrictions;
- costs incurred in connection with the rebranding of Atlantic Broadband to Breezeline, which was announced in January 2022 and completed during the third quarter; and
- higher overall operating expenses to drive and support customer growth; partly offset by
- reduced video services costs resulting from the decline in video service customers.

## ADJUSTED EBITDA

For the third quarter and the first nine months of fiscal 2022, adjusted EBITDA increased by 36.7% and 31.3% (33.3% and 32.6% in constant currency), respectively. In local currency, adjusted EBITDA amounted to US\$130.6 million and US\$404.1 million compared to US\$98.0 million and US\$304.8 million for the same periods of fiscal 2021. The increases in both periods are mainly resulting from:

- the Ohio broadband systems acquisition;
- organic revenue growth; and
- reduced video services costs; partly offset by
- higher marketing and advertising expenses, including Breezeline's rebranding costs.

Excluding the acquisition of the Ohio broadband systems, adjusted EBITDA in constant currency for the third quarter increased by 8.9% compared to the same period of the prior year.

## NET CAPITAL EXPENDITURES AND CAPITAL INTENSITY

For the third quarter and the first nine months of fiscal 2022, net capital expenditures increased by 20.5% and 30.6% (17.5% and 31.6% in constant currency), respectively, resulting mainly from:

- higher capital expenditures related to the Ohio acquisition and geographical network expansion;
- accelerated purchases of customer premise equipment and networking equipment in order to avoid supply chain shortages impacting many industries; and
- the timing of certain initiatives.

For the third quarter and the first nine months of fiscal 2022, capital intensity reached 22.2% and 20.8% compared to 24.9% and 20.7% for the same periods of fiscal 2021. The capital intensity decrease for the third quarter is explained by the revenue growth exceeding higher net capital expenditures, whereas the capital intensity increase for the first nine months is explained mainly by higher net capital expenditures, which were partly offset by the revenue growth.

## PRIMARY SERVICE UNIT AND CUSTOMER STATISTICS

	May 31, 2022	Net additions (losses) Three months ended May 31,		Net additions (losses) Nine months ended May 31,		% of penetration <sup>(1)</sup>	
		2022	2021	2022 <sup>(2)</sup>	2021	May 31, 2022 <sup>(3)</sup>	May 31, 2021
Primary service units	1,214,961	(12,889)	1,302	(39,569)	15,730		
Internet service customers	717,919	(1,689)	6,847	1,064	25,639	43.3	55.4
Video service customers	332,312	(6,709)	(4,349)	(27,800)	(8,145)	20.1	33.1
Telephony service customers	164,730	(4,491)	(1,196)	(12,833)	(1,764)	9.9	15.7

(1) As a percentage of homes passed.

(2) Excludes 284,540 primary service units (196,338 Internet services, 54,598 video services and 33,604 telephony services) from the acquisition of the Ohio broadband systems completed on September 1, 2021, the first day of fiscal 2022.

(3) The percentage of homes passed reflects a lower penetration of the Ohio broadband systems, which were acquired during the first quarter of fiscal 2022.

## INTERNET

For the third quarter and the first nine months of fiscal 2022, Internet service net losses and net additions amounted to 1,689 and 1,064, respectively, compared to net additions of 6,847 and 25,639 for the same periods of the prior year. Despite the third quarter Internet service losses, the product mix improved with a greater proportion of new connections taking faster Internet speeds, resulting in a higher average revenue per unit.

The net losses for the third quarter of fiscal 2022 were mainly due to:

- limited customer movements in the industry, following a more active period during the acute phase of the pandemic;
- higher levels of disconnections, especially for entry-level Internet services, due to some customers no longer working from home or attending school remotely and the high inflation environment; and
- increased competition in certain portions of the footprint; partly offset by
- growth in the commercial sector.

The net additions for the first nine months of fiscal 2022 were mainly resulting from:

- growth in the residential sector primarily driven by ongoing demand for high-speed offerings, partly offset by certain residential Internet disconnects as mentioned above;
- increased marketing efforts toward the Internet led offerings under the Broadband First strategy; and
- growth in the commercial sector; partly offset by
- increased competition in certain portions of the footprint.

#### VIDEO

For the third quarter and the first nine months of fiscal 2022, video service customers' net losses amounted to 6,709 and 27,800, respectively, compared to 4,349 and 8,145 for the same periods of the prior year. The net losses for both periods of fiscal 2022 were mainly due to:

- the continued emphasis on offers that are Internet led and the cessation of non-bulk residential video-only new offers;
- seasonal commercial disconnects;
- lower Internet service customer additions and certain customers declining to subscribe to video services as they move to strictly streaming video content; and
- competitive offers in the industry.

#### TELEPHONY

For the third quarter and the first nine months of fiscal 2022, telephony service customers' net losses amounted to 4,491 and 12,833, respectively, compared to 1,196 and 1,764 for the same periods of the prior year. The net losses for both periods of fiscal 2022 were mainly due to:

- the continued emphasis on offers that are Internet led; partly offset by
- growth in the commercial sector mainly driven by Hosted Voice product offerings.

#### DISTRIBUTION OF CUSTOMERS

At May 31, 2022, 37% of the American broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

## 6. RELATED PARTY TRANSACTIONS

Cogeco held, as of May 31, 2022, 34.0% of Cogeco Communications' equity shares, representing 83.7% of the votes attached to Cogeco Communications' voting shares.

Cogeco provides executive and administrative services to Cogeco Communications under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco Communications or the Corporation from time to time during the term of the Agreement. For the third quarter and the first nine months of fiscal 2022, management fees paid by Cogeco Communications amounted to \$5.6 million and \$16.7 million, respectively, compared to \$5.9 million and \$17.6 million for the same periods of fiscal 2021.

No direct remuneration is payable to Cogeco's executive officers by Cogeco Communications. However, during the first nine months of fiscal 2022 and 2021, Cogeco Communications granted stock options and performance share units ("PSUs") to these executive officers, as executive officers of Cogeco Communications, and issued deferred share units ("DSUs") to Board directors of Cogeco, as shown in the following table:

(In number of units)	Nine months ended May 31,	
	2022	2021
Stock options	78,700	69,200
PSUs	11,775	10,375
DSUs	—	792

The following table shows the amounts that Cogeco Communications charged Cogeco with regard to Cogeco Communications' stock options, incentive share units ("ISUs") and PSUs granted to these executive officers, as well as deferred share units ("DSUs") issued to Board directors of Cogeco:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
Stock options	280	274	889	885
ISUs	—	—	—	6
PSUs	265	233	905	358
DSUs	(22)	61	(101)	249
	523	568	1,693	1,498

## 7. CASH FLOWS ANALYSIS

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021 <sup>(1)</sup>	Change	2022	2021 <sup>(1)</sup>	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Cash flows from operating activities	355,681	269,078	32.2	931,791	746,229	24.9
Cash flows (used in) from investing activities	(197,358)	61,833	—	(2,165,558)	(562,788)	—
Cash flows (used in) from financing activities	(121,802)	(90,780)	34.2	1,061,237	(74,376)	—
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency	(905)	(13,787)	(93.4)	(206)	(21,089)	(99.0)
<b>Net change in cash and cash equivalents</b>	<b>35,616</b>	<b>226,344</b>	<b>(84.3)</b>	<b>(172,736)</b>	<b>87,976</b>	<b>—</b>
Cash and cash equivalents, beginning of the period	343,616	267,745	28.3	551,968	406,113	35.9
<b>Cash and cash equivalents, end of the period</b>	<b>379,232</b>	<b>494,089</b>	<b>(23.2)</b>	<b>379,232</b>	<b>494,089</b>	<b>(23.2)</b>

(1) Comparative figures have been restated. For further details, refer to the "Accounting policies" section.

### 7.1 OPERATING ACTIVITIES

For the third quarter and the first nine months of fiscal 2022, cash flows from operating activities increased by 32.2% and 24.9%, respectively, mainly from:

- higher adjusted EBITDA;
- changes in other non-cash operating activities, primarily due to the timing of payments made to suppliers; and
- lower income taxes paid, mainly due to the timing of income tax instalments; partly offset by
- higher interest paid.

### 7.2 INVESTING ACTIVITIES

For the third quarter of fiscal 2022, cash flows used in investing activities increased by \$259.2 million, mainly as a result of:

- the increase in acquisition of property, plant and equipment, in both the Canadian and the American broadband services segments; and
- last year's \$187.5 million subsidies received from the provincial and federal governments in connection with Cogeco Connexion's high-speed Internet network expansion projects.

For the first nine months of fiscal 2022, cash flows used in investing activities increased by \$1,602.8 million, mainly due to:

- the Ohio broadband systems acquisition;
- the \$236 million final payment made during the second quarter of fiscal 2022 to acquire 38 spectrum licences in the 3500 MHz band auction;
- last year's \$187.5 million subsidies received from the provincial and federal governments in connection with Cogeco Connexion's high-speed Internet network expansion projects; and
- the increase in acquisition of property, plant and equipment, in both the Canadian and the American broadband services segments; partly offset by
- cash flows used in connection with the acquisition of DERYtelecom last year.

## ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT, NET CAPITAL EXPENDITURES AND CAPITAL INTENSITY

	Three months ended May 31,			Nine months ended May 31,		
	2022	2021	Change	2022	2021	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
<b>Acquisition of property, plant and equipment</b>	<b>198,271</b>	126,745	56.4	<b>502,753</b>	358,984	40.0
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period <sup>(1)</sup>	<b>(15,164)</b>	—	—	<b>(35,662)</b>	—	—
<b>Net capital expenditures</b>	<b>183,107</b>	126,745	44.5	<b>467,091</b>	358,984	30.1

(1) Relates to \$187.5 million of government subsidies received last year in connection with Cogeco Connexion's high-speed Internet network expansion projects, which are recognized against property, plant and equipment based on the costs incurred over the total expected costs.

The net capital expenditures, as well as the capital intensity, per operating segment are as follows:

	Three months ended May 31,				Nine months ended May 31,			
	2022	2021	Change	Change in constant currency <sup>(1)</sup> <sup>(3)</sup>	2022	2021	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$	\$	%	%
<b>Canadian broadband services</b>	<b>100,730</b>	57,230	76.0	74.0	<b>235,964</b>	180,294	30.9	30.8
Capital intensity <sup>(3)</sup>	<b>27.8 %</b>	16.2 %			<b>21.9 %</b>	17.4 %		
<b>American broadband services</b>	<b>81,424</b>	67,579	20.5	17.5	<b>227,829</b>	174,485	30.6	31.6
Capital intensity <sup>(3)</sup>	<b>22.2 %</b>	24.9 %			<b>20.8 %</b>	20.7 %		
<b>Corporate and eliminations</b>	<b>27</b>	1,761	(98.5)	(98.5)	<b>1,611</b>	3,227	(50.1)	(50.1)
<b>Cogeco Communications</b>	<b>182,181</b>	126,570	43.9	41.4	<b>465,404</b>	358,006	30.0	30.4
Capital intensity <sup>(3)</sup>	<b>25.0 %</b>	20.3 %			<b>21.4 %</b>	19.1 %		
<b>Other</b>	<b>926</b>	175	—	—	<b>1,687</b>	978	72.5	72.5
<b>Consolidated</b>	<b>183,107</b>	126,745	44.5	42.0	<b>467,091</b>	358,984	30.1	30.5

(1) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2399 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2771 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

For the third quarter and the first nine months of fiscal 2022, net capital expenditures increased by 44.5% and 30.1% (42.0% and 30.5% in constant currency), respectively, mainly due to:

- higher capital expenditures in the Canadian broadband services segment due to the acceleration of construction efforts related to Cogeco Connexion's high-speed Internet network expansion; and
- higher capital expenditures in the American broadband services segment related to the Ohio acquisition, geographical network expansion, the accelerated purchases of customer premise equipment and networking equipment in order to avoid supply chain shortages impacting many industries, and the timing of certain initiatives.

For the third quarter and the first nine months of fiscal 2022, capital intensity of Cogeco Communications reached 25.0% and 21.4%, respectively, compared to 20.3% and 19.1% for the same periods of the prior year. Capital intensity increases for both periods are explained mainly as a result of higher net capital expenditures, partly offset by the revenue growth, in both the American and Canadian broadband services segments.

## 7.3 FINANCING ACTIVITIES

### ISSUANCE AND REPAYMENT OF DEBT

For the third quarter and the first nine months of fiscal 2022, changes in cash flows from the issuance and repayment of debt are mainly explained as follows:

	Three months ended May 31,		Nine months ended May 31,		
	2022	2021	2022	2021	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$	
Increase (decrease) in bank indebtedness	14,123	6,688	10,370	(922)	Related to the timing of payments made to suppliers.
Net (decrease) increase under the revolving facilities	(62,172)	(14,732)	(106,398)	123,150	Repayment of amounts drawn under the revolving facilities as a result of net proceeds used from the issuance of \$500 million senior secured notes and generated free cash flow, partly offset by funds used in the second quarter to acquire the 38 spectrum licences, for which the final payment was made in December 2021, and to reimburse the \$200 million Senior Secured Debentures Series 3 in February 2022.
Issuance of long-term debt, net of discounts and transaction costs	—	—	1,611,303	—	Mainly related to the Ohio broadband systems acquisition, which was financed in part through the issuance of a US\$900 million senior secured Term B loan, and the issuance of \$500 million senior secured notes in the first quarter of fiscal 2022.
Repayment of notes, debentures and credit facilities	(8,221)	(5,158)	(254,379)	(16,112)	Mainly related to the repayment of the \$200 million Senior Secured Debentures Series 3 during the second quarter of fiscal 2022 and to the repayment of the \$35 million Unsecured Debentures in the first quarter of fiscal 2022.
Repayment of lease liabilities	(1,595)	(1,523)	(4,218)	(4,345)	Comparable.
Repayment of balance due on business combinations	(3,162)	(600)	(3,162)	(1,858)	Repayment of the balance due related to the Ohio broadband systems during the third quarter of fiscal 2022. Last year's balance due repayment was related to the FiberLight and RNC acquisitions.
Increase in deferred transaction costs	—	—	(795)	—	Related to the amendment and extension of the Term Revolving Facilities in December 2021.
	(61,027)	(15,325)	1,252,721	99,913	

### DIVIDENDS

During the third quarter of fiscal 2022, a quarterly eligible dividend of \$0.625 per share was paid to the holders of multiple and subordinate voting shares, totalling \$9.9 million, an increase of 14.7% per share, compared to a quarterly eligible dividend of \$0.545 per share, or \$8.6 million, in the third quarter of fiscal 2021. Dividend payment in the first nine months of fiscal 2022 totalled \$1.875 per share or \$29.7 million compared to \$1.635 or \$25.9 million in the prior year.

### NORMAL COURSE ISSUER BID ("NCIB")

#### Cogeco

On January 13, 2022, the TSX accepted Cogeco's notice of intention for a NCIB, enabling it to acquire for cancellation up to 325,000 subordinate voting shares from January 18, 2022 to January 17, 2023, representing approximately 2.3% of the Corporation's outstanding balance of subordinate voting shares as of January 4, 2022. The previous NCIB ended on August 1, 2020.

The NCIB purchases were as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars, except number of shares and weighted average purchase price per share)</i>	\$	\$	\$	\$
Subordinate voting shares purchased and cancelled	37,014	—	191,402	—
Weighted average purchase price per share	76.70	—	79.30	—
Purchase costs	2,839	—	15,178	—

The Corporation has also entered into an automatic share purchase plan ("ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker based on parameters established by the Corporation prior to the pre-established ASPP period.

### Cogeco Communications

On May 2, 2022, Cogeco Communications announced that the TSX accepted the renewal of its notice of intention for a NCIB, enabling it to acquire for cancellation up to 1,500,000 subordinate voting shares from May 4, 2022 to May 3, 2023, representing approximately 4.9% of the Corporation's outstanding balance of subordinate voting shares and 7.6% of the public float of the Corporation's issued and outstanding subordinate shares as of April 22, 2022. Under its previous NCIB that commenced on May 4, 2021 and ended on May 3, 2022, Cogeco Communications could purchase for cancellation a maximum of 2,068,000 subordinate voting shares.

The NCIB purchases were as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars, except number of shares and weighted average purchase price per share)</i>	\$	\$	\$	\$
Subordinate voting shares purchased and cancelled	294,800	414,000	758,225	742,600
Weighted average purchase price per share	103.65	118.28	104.59	115.13
Purchase costs	30,556	48,967	79,305	85,492

Cogeco Communications has also entered into an automatic share purchase plan ("ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when Cogeco Communications would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker on parameters established by Cogeco Communications prior to the pre-established ASPP period.

## 7.4 FREE CASH FLOW

	2022 <sup>(1)</sup>	2021	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA <sup>(3)</sup>	353,473	302,340	16.9	15.7	3,691
Amortization of deferred transaction costs and discounts on long-term debt	2,944	2,354	25.1	22.3	66
Share-based payment	2,757	3,022	(8.8)	(8.8)	—
Gain on disposals and write-offs of property, plant and equipment and other	(327)	(916)	(64.3)	(64.3)	—
Defined benefit plans expense, net of contributions	556	882	(37.0)	(37.0)	—
Integration, restructuring and acquisition costs	(2,286)	(1,272)	79.7	76.9	(36)
Financial expense	(45,810)	(34,523)	32.7	30.0	(930)
Current income taxes	(17,651)	(7,052)	—	—	(78)
Net capital expenditures <sup>(3)</sup>	(183,107)	(126,745)	44.5	42.0	(3,159)
Repayment of lease liabilities	(1,595)	(1,523)	4.7	3.9	(12)
<b>Free cash flow <sup>(3)</sup></b>	<b>108,954</b>	<b>136,567</b>	<b>(20.2)</b>	<b>(19.9)</b>	<b>(458)</b>

(1) For the three-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2713 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2399 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most directly comparable IFRS financial measures.

				Nine months ended May 31,	
	2022 <sup>(1)</sup>	2021	Change	Change in constant currency <sup>(2)</sup> <sup>(3)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA <sup>(3)</sup>	1,057,078	931,844	13.4	13.9	(4,751)
Amortization of deferred transaction costs and discounts on long-term debt	8,896	6,994	27.2	28.4	(82)
Share-based payment	7,793	8,440	(7.7)	(7.7)	—
Gain on disposals and write-offs of property, plant and equipment and other	(1,476)	(2,093)	(29.5)	(29.5)	—
Defined benefit plans expense, net of contributions	120	(1,370)	—	—	—
Integration, restructuring and acquisition costs	(22,372)	(4,783)	—	—	812
Financial expense	(136,904)	(103,677)	32.0	32.8	764
Current income taxes	(43,349)	(46,668)	(7.1)	(7.1)	(10)
Net capital expenditures <sup>(3)</sup>	(467,091)	(358,984)	30.1	30.5	1,558
Repayment of lease liabilities	(4,218)	(4,345)	(2.9)	(2.7)	10
<b>Free cash flow <sup>(3)</sup></b>	<b>398,477</b>	<b>425,358</b>	<b>(6.3)</b>	<b>(5.9)</b>	<b>(1,699)</b>

(1) For the nine-month period ended May 31, 2022, the average foreign exchange rate used for translation was 1.2660 USD/CDN.

(2) Fiscal 2022 actuals are translated at the average foreign exchange rate of fiscal 2021, which was 1.2771 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most directly comparable IFRS financial measures.

For the third quarter of fiscal 2022, free cash flow decreased by 20.2% (19.9% in constant currency) mainly due to the following:

- higher capital expenditures in both the Canadian and American broadband services segments;
- higher financial expense; and
- the increase in current income taxes, as last year's current income taxes expense was favorably impacted by a retroactive adjustment of \$7.1 million recognized during the third quarter of fiscal 2021 following the harmonization of the Québec tax legislation with the federal's accelerated tax depreciation measure, which was considered substantively enacted on March 10, 2021; partly offset by
- higher adjusted EBITDA.

For the first nine months of fiscal 2022, free cash flow decreased by 6.3% (5.9% in constant currency) mainly due to the following:

- higher capital expenditures in both the Canadian and American broadband services segments;
- higher financial expense; and
- higher integration, restructuring and acquisition costs, mainly resulting from the acquisition of the Ohio broadband systems; partly offset by
- higher adjusted EBITDA.

## 7.5 DIVIDEND DECLARATION

At its July 13, 2022 meeting, the Board of Directors of Cogeco declared a quarterly eligible dividend of \$0.625 per share for multiple and subordinate voting shares, payable on August 10, 2022 to shareholders of record on July 27, 2022, an increase of 14.7% compared to the previous year. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

## 8. FINANCIAL POSITION

### 8.1 WORKING CAPITAL

As part of the usual conduct of its business, Cogeco generally maintains a working capital deficiency, when excluding cash and cash equivalents and bank indebtedness, due to a low level of trade and other receivables since a large proportion of the Corporation's customers pay before their services are rendered, while trade and other payables are usually paid after products are delivered or services are rendered.

The variations are as follows:

	May 31, 2022	August 31, 2021 <sup>(1)</sup>	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
<b>Current assets</b>				
Cash and cash equivalents	379,232	551,968	(172,736)	Refer to the "Cash flows analysis" section.
Trade and other receivables	130,967	97,624	33,343	Mainly related to a higher level of trade accounts receivable resulting from the acquisition of the Ohio broadband systems and the timing of collection of trade accounts receivable.
Income taxes receivable	10,860	6,488	4,372	Not significant.
Prepaid expenses and other	37,171	35,496	1,675	Not significant.
Derivative financial instruments	474	1,507	(1,033)	Not significant.
	<b>558,704</b>	<b>693,083</b>	<b>(134,379)</b>	
<b>Current liabilities</b>				
Bank indebtedness	14,830	4,460	10,370	Timing of payments made to suppliers.
Trade and other payables	351,527	287,915	63,612	Mainly related to the timing of payments made to suppliers and a higher level of trade and other payables resulting from the acquisition of the Ohio broadband systems.
Provisions	27,041	19,314	7,727	Mainly related to contract renegotiations with content providers.
Income tax liabilities	22,465	6,551	15,914	Related the current income taxes expense for the nine-month period, partly offset by the payment of income tax instalments.
Contract liabilities and other liabilities	67,011	57,479	9,532	Mainly related to the acquisition of the Ohio broadband systems.
Government subsidies received in advance	147,872	170,434	(22,562)	Relates to the network construction progress in connection with Cogeco Connexion's high-speed Internet network expansion in Québec, for which capital spending ramped up during the third quarter of fiscal 2022.
Derivative financial instruments	2,151	—	2,151	Not significant.
Current portion of long-term debt	338,706	261,970	76,736	Mainly related to the reclassification of the \$300 million Senior Secured Debentures Series 4 as current and to the current portion of the US\$900 million Senior Secured Term B loan issued during the first quarter of fiscal 2022 to finance the acquisition of the Ohio broadband systems, partly offset by the repayment of the \$35 million Unsecured Debentures and the \$200 million Senior Secured Debentures Series 3, which matured in November 2021 and February 2022, respectively.
	<b>971,603</b>	<b>808,123</b>	<b>163,480</b>	
<b>Working capital deficiency</b>	<b>(412,899)</b>	<b>(115,040)</b>	<b>(297,859)</b>	

(1) Comparative figures have been restated. For further details, refer to the "Accounting policies" section.

## 8.2 OTHER SIGNIFICANT CHANGES

	May 31, 2022	August 31, 2021	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
<b>Non-current assets</b>				
Other assets	62,264	105,722	(43,458)	Mainly related to the reclassification of the \$59 million deposit paid in August 2021 in order to secure 38 spectrum licences in the 3500 MHz band auction to intangible assets following the final payment made in December 2021, partly offset by other assets acquired as part of the acquisition of the Ohio broadband systems.
Property, plant and equipment	2,919,790	2,391,467	528,323	Mainly related to the acquisition of the Ohio broadband systems and to capital investments made during the first nine months of fiscal 2022, partly offset by the depreciation expense of the period.
Intangible assets	3,591,850	2,826,066	765,784	Mainly related to the acquisition of the Ohio broadband systems and the 38 spectrum licences acquired for a total purchase price of \$295 million, partly offset by the amortization for the period.
Goodwill	1,943,160	1,504,162	438,998	Mainly related to the acquisition of the Ohio broadband systems.
Derivative financial instruments	63,121	—	63,121	Related to the additional interest rate swap agreements entered into in connection with the issuance of the US\$900 million Senior Secured Term B loan, combined with changes in market interest rates impacting the outstanding interest swap agreements' valuation.
Pension plan assets	16,500	—	16,500	Actuarial gain recorded in fiscal 2022.
<b>Non-current liabilities</b>				
Long-term debt	4,268,659	3,067,940	1,200,719	Mainly related to the issuance of the US\$900 million Senior Secured Term B loan to finance the Ohio broadband systems acquisition, the issuance of \$500 million senior secured notes and the appreciation of the US dollar against the Canadian dollar, partly offset by the reclassification of the \$300 million Senior Secured Debentures Series 4 as current, by the net decrease of amounts drawn under the revolving facilities and the quarterly repayments on the Senior Secured Term B Loan Facility.
Derivative financial instruments	—	42,000	(42,000)	Related to changes in market interest rates impacting the Corporation's interest swap agreements' valuation.
Government subsidies received in advance	—	13,100	(13,100)	Related to government subsidies received in advance in connection with Cogeco Connexion's high-speed Internet network expansion projects. Balance was classified as current at May 31, 2022.
Deferred tax liabilities	759,890	693,832	66,058	Mainly related to the timing of temporary differences, partly offset by the \$11.9 million adjustment recognized in the first quarter of fiscal 2022 to reflect the blended state income tax rate resulting from the impact of the Ohio acquisition and the impact of a favorable tax adjustment recorded in the second quarter of fiscal 2022.

## 9. CAPITAL RESOURCES AND LIQUIDITY

### 9.1 OUTSTANDING SHARE DATA

A description of Cogeco's share data at June 30, 2022 is presented in the table below. Additional details are provided in Note 13 B) of the condensed interim consolidated financial statements.

(In thousands of Canadian dollars, except number of shares)		Number of shares	Amount \$
<b>Common shares</b>			
Multiple voting shares		1,602,217	10
Subordinate voting shares		14,195,236	113,600

### 9.2 FINANCING

On September 1, 2021, in connection with the financing of the Ohio broadband systems acquisition, a U.S. subsidiary of Cogeco Communications completed the issuance of a new US\$900 million tranche of the Senior Secured Term Loan B Facility, maturing on September 1, 2028. The interest rate is based on LIBOR, with a 50 bps floor, plus an applicable credit spread. On October 25, 2021, the U.S. subsidiary also entered into interest rate swap agreements to fix the interest rate on an amount of US\$800 million of the new Senior Secured Term Loan B. These agreements have the effect of converting the floating US LIBOR base rate, or the 50 bps LIBOR floor if higher, into fixed rates ranging from 1.2237% to 1.4631%, plus an applicable credit spread, for maturities between October 31, 2025 and July 31, 2027.

On September 20, 2021, Cogeco Communications completed, pursuant to a private placement, the issuance of \$500 million Senior Secured Notes, bearing interest at 2.991% and maturing on September 22, 2031. Cogeco Communications used the net proceeds of the offering to fund spectrum auction spend, repay existing indebtedness and for other general corporate purposes.

Cogeco reimbursed the Unsecured Debentures at their maturity date, on November 8, 2021.

On December 17, 2021, Cogeco amended and extended its \$100 million Term Revolving Facility to February 3, 2027 and Cogeco Communications amended and extended its \$750 million Term Revolving Facility to January 24, 2027. As part of the amendments, both Cogeco and Cogeco Communications transitioned their revolving facilities into a sustainability-linked loan ("SLL") structure, underscoring their strong leadership and dedication to sustainability and the organizations' ESG goals. Both Cogeco's and Cogeco Communications' revolving facilities represent the first syndicated SLL in Canada within the telecommunications and media sectors. The SLL facilities incorporate ESG-linked incentive pricing terms which reduce or increase the cost of funding, depending on the annual performance against specific targets related to Cogeco's GHG annual emissions reduction and digital inclusion initiatives by deploying high-speed Internet networks in underserved and unserved areas of Canada over a three-year period. Additionally, Cogeco and Cogeco Communications will dedicate any savings achieved from the SLL towards internal sustainability initiatives.

In January 2022, Cogeco Connexion contracted an unsecured letter of credit, which was submitted to Infrastructure Ontario as a pre-auction deposit with the application to bid in Ontario's high-speed Internet expansion program, which aims to connect unserved and underserved communities to high-speed Internet. In May 2022, the letter of credit was cancelled and replaced by performance and payment bonds. In accordance with the rules of confidentiality established by Infrastructure Ontario pertaining to communications during the auction process, the Corporation is unauthorized from disclosing the amount of the letter of credit and of the performance and payment bonds.

Cogeco Communications reimbursed the \$200 million Senior Secured Debentures Series 3 at their maturity date, on February 14, 2022.

### 9.3 COGECO COMMUNICATIONS' CREDIT RATINGS

The table below shows Cogeco Communications' and the U.S. subsidiaries' credit ratings:

At May 31, 2022	S&P	DBRS	Moody's
<b>Cogeco Communications</b>			
Senior Secured Notes and Debentures	BBB-	BBB (low)	NR
Corporate credit issuer default rating	BB+	BB (high)	NR
<b>U.S. subsidiaries</b>			
First Lien Credit Facilities	BB	NR	B1
Corporate credit issuer default rating	BB	NR	B1

NR : Not rated

Ratings for long-term debt instruments across the universe of composite rates range from "AAA" (S&P and DBRS) or "Aaa" (Moody's), representing the highest quality of securities rated, to "D" (S&P and DBRS) and "C" (Moody's) for the lowest quality of securities rated. Ratings are based on several industry and company specific factors which include financial leverage as one of the key elements considered.

Our ability to access debt capital markets and bank credit markets and the cost and amount of funding available partly depends on the quality of our credit ratings. Obligations rated in the "BBB" category are considered investment grade and their cost of funding is typically lower relative to the "BB/B" rating category. In addition, obligations with "BBB" ratings generally have greater access to funding than those with "BB/B" ratings.

## 9.4 FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks, which are described in the Corporation's annual consolidated financial statements.

### Credit risk

The Corporation is exposed to credit risk arising from the derivative financial instruments, cash and cash equivalents and trade accounts receivable, the maximum exposure of which is represented by the carrying amounts reported on the condensed interim consolidated statements of financial position.

The Corporation reduces the credit risk with regard to the derivative financial instruments by completing transactions with financial institutions that carry a high credit rating. At May 31, 2022, management believes this credit risk to be minimal, since the lowest credit rating of the counterparties to the agreements is "A-" by Standard & Poor's rating services ("S&P").

Cash equivalents consist of short-term, highly liquid investments, such as bank term deposits. The Corporation has deposited the cash and cash equivalents with reputable financial institutions, for which management believes the risk of loss to be remote.

To mitigate the credit risk in relation to its trade accounts receivable, the Corporation continuously monitors the financial condition of its customers and reviews the credit history or worthiness of each new large customer. The Corporation has credit policies in place and has established various credit controls, including credit checks, deposits on accounts and advance billing, and has also established procedures to suspend the availability of services when customers have fully utilized approved credit limits or have violated existing payment terms. Furthermore, a large portion of the Corporation's customers are billed and pay before the services are rendered. The Corporation believes that its allowance for doubtful accounts is sufficient to cover the related credit risk. Since the Corporation has a large and diversified clientele dispersed throughout its market areas in Canada and the United States, there is no significant concentration of credit risk.

### Liquidity risk

At May 31, 2022, the Corporation had used \$37.9 million of its \$100 million Term Revolving Facility and an amount of \$122.4 million was used from Cogeco Communications' Term Revolving Facility of \$750 million, for remaining availabilities of \$62.1 million and \$627.6 million, respectively. In addition, Cogeco Communications' U.S. subsidiaries benefit from a Senior Secured Revolving Facility of \$189.7 million (US\$150 million), of which \$3.4 million (US\$2.7 million) was used at May 31, 2022 for a remaining availability of \$186.3 million (US\$147.3 million).

### Interest rate risk

The Corporation and its subsidiary, Cogeco Communications, are exposed to interest rate risk on their floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At May 31, 2022, all of the Corporation's and Cogeco Communications' long-term debt was at fixed rate, except for the amounts drawn under the Corporation's Term Revolving Facility and Cogeco Communications' Term Revolving Facility and First Lien Credit Facilities which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, Cogeco Communications' U.S. subsidiaries entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at May 31, 2022:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$770 million	US LIBOR base rate	2.017% - 2.262%	January 2023 - November 2024	Senior Secured Term Loan B - Tranche 1
Cash flow	US\$800 million	US LIBOR base rate with a 50 bps floor	1.224% - 1.463%	October 2025 - July 2027	Senior Secured Term Loan B - Tranche 2

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate, which is only applicable to the unhedged portion of these facilities, would represent an increase of approximately \$13.2 million based on the outstanding debt and swap agreements at May 31, 2022.

### Foreign exchange risk

Cogeco Communications is exposed to foreign exchange risk with respect to the interest associated with its notes, debentures and credit facilities denominated in US dollars. The impact of a 10% increase in the exchange rate of the US dollar into Canadian dollar would increase the annual financial expense by approximately \$13.6 million based on the outstanding debt and swap agreements at May 31, 2022.

Furthermore, a foreign currency exposure arises from Cogeco Communications' net investment in its U.S. subsidiaries, as a result of the translation of the net investment into the Corporation's functional currency. A portion of Cogeco Communications' net investment in its U.S. subsidiaries is hedged by Cogeco Communications' US dollar denominated Senior Secured Notes, which were designated as hedges of the net investment, while a portion is economically hedged by the U.S. subsidiaries' US dollar denominated First Lien Credit Facilities.

The exchange rate used to translate the US dollar currency into Canadian dollar for the consolidated statement of financial position accounts at May 31, 2022 was \$1.2648 (\$1.2617 at August 31, 2021) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollar would decrease other comprehensive income by approximately \$108.7 million.

## 9.5 FOREIGN CURRENCY

For the three and nine-month periods ended May 31, 2022 and 2021, the average rates prevailing used to convert the operating results of the American broadband services segment were as follows:

	Three months ended May 31,				Nine months ended May 31,			
	2022	2021	Change	Change	2022	2021	Change	Change
	\$	\$	\$	%	\$	\$	\$	%
US dollar vs Canadian dollar	1.2713	1.2399	0.03	2.5	1.2660	1.2771	(0.01)	(0.9)

The following table highlights in Canadian dollars, the impact of a \$0.01 variation of the Canadian dollar against the US dollar, which corresponds to the variation in the exchange rate between the first nine months of fiscal 2022 and 2021, on Cogeco Communications' segmented and consolidated operating results for the nine-month period ended May 31, 2022:

	Canadian broadband services	American broadband services	Consolidated <sup>(1)</sup>
	Exchange rate impact	Exchange rate impact	Exchange rate impact
Nine months ended May 31, 2022			
(In thousands of Canadian dollars)	\$	\$	\$
Revenue	—	(9,637)	(9,637)
Operating expenses	(153)	(4,733)	(4,886)
Adjusted EBITDA	153	(4,904)	(4,751)
Net capital expenditures	195	(1,753)	(1,558)
Free cash flow			(1,699)

(1) The consolidated results do not correspond to the addition of the operating segment's results as the "Corporate and eliminations" information is not presented.

## 10. ENVIRONMENTAL, SOCIAL AND GOVERNANCE PRACTICES

On June 29, 2022, Cogeco Communications announced that it had been ranked among Corporate Knights' 2022 Best 50 Corporate Citizens in Canada for a fifth consecutive year. This highly regarded ranking recognizes Canadian companies that are setting the standard for sustainable growth leadership.

On March 1, 2022, Cogeco published its sixth ESG and Sustainability report, in which it provides an update on its environmental, social and governance (ESG) performance indicators along with other information pertaining to its sustainability strategy and the progress achieved over the last two years. The report, which will henceforth be published annually, was prepared in accordance with the Global Reporting Initiative (GRI) standards and also integrates indicators from the Sustainability Accounting Standards Board (SASB) Telecommunication Standards. It provides information on Cogeco's initiatives, targets and commitments, as well as detailing the most significant challenges. Cogeco's [ESG and Sustainability report](#) is available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com), under "Sustainability - ESG Practices (Environment, Social, Governance)".

On February 16, 2022, Cogeco Communications was also pleased to announce that it had been ranked among the 2022 Carbon Clean200 which recognizes publicly traded companies that are leading the way by putting sustainability at the heart of their actions helping to move the world onto a more sustainable trajectory. Furthermore, on February 1, 2022, Cogeco Communications announced that it has been included, for the first time, in the prestigious Sustainability Yearbook 2022 presented by S&P Global for its excellence in implementing best ESG business practices. S&P evaluated more than 7,000 companies and designated only 716 as sustainability leaders. On January 19, 2022, Cogeco announced it was ranked among Corporate Knights' World's 100 Most Sustainable Corporations for the third consecutive year, demonstrating its leadership in making the world a better place.

On December 7, 2021, Cogeco published its first Task Force on Climate Related Financial Disclosures ("TCFD") report as part of its Climate Action Plan, outlining the key steps it is taking in support of urgent climate action, as well as its processes and strategies to assess and manage climate-related risks and opportunities. Cogeco's [2021 Climate Action Plan and TCFD report](#) is available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com), under "Sustainability - ESG Practices (Environment, Social, Governance)".

On November 3, 2021, Cogeco announced that it was one of 45 companies globally that received His Royal Highness The Prince of Wales' Terra Carta Seal in recognition of its commitment to the creation of a sustainable future. This seal was awarded to companies whose ambitions are aligned with those of the Terra Carta, a recovery plan for Nature, People and Planet, launched in January 2021. Another important recognition for Cogeco is the receipt of the prestigious "A" rating from the CDP for its environmental transparency, announced on December 7, 2021. This rating, which places Cogeco in the top 2% of companies that were assessed by the CDP, demonstrates Cogeco's leadership and commitment to best practices in governance, disclosure and emissions reduction. Cogeco was also recognized as a Supplier Engagement Leader by the CDP for taking climate action in its supply chain. Lastly, Cogeco and Cogeco Communications announced on December 17, 2021 that they both transitioned their term revolving facilities into the first syndicated sustainability-linked loans ("SLL") in Canada within the telecommunications and media sectors. The SLL facilities incorporate ESG-linked incentive pricing terms which reduce or increase the cost of funding, depending on the annual performance against specific targets related to Cogeco's GHG annual emissions reduction and digital inclusion initiatives by deploying high-speed Internet networks in underserved and unserved areas of Canada over a three-year period. Additionally, Cogeco and Cogeco Communications will dedicate any savings achieved from the SLL towards internal sustainability initiatives.

For details on the Corporation's ESG strategy and related achievements and priorities, please refer to the "Environmental, social and governance (ESG) practices" section of the Corporation's 2021 Annual Report and the [ESG and Sustainability report](#) published in March 2022. Detailed KPIs can be found in Cogeco's ESG data supplement, which is available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com).

## 11. CONTROLS AND PROCEDURES

Internal control over financial reporting ("ICFR") is a process designed to provide reasonable, but not absolute, assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with management, are responsible for establishing and maintaining adequate disclosure controls and procedures ("DC&P") and ICFR, as defined in National Instrument 52-109. Cogeco's internal control framework is based on the criteria published in the updated version released in May 2013 of the report *Internal Control – Integrated Framework* published by the *Committee of Sponsoring Organizations of the Treadway Commission*.

The Corporation has limited the scope of its design of DC&P and ICFR to exclude controls, policies and procedures of the Ohio broadband systems business acquired on September 1, 2021, as permitted by National Instrument 52-109, which allows for an issuer to limit the scope for a business it has acquired not more than 365 days before the end of the financial period to which the certificate relates. For the nine-month period ended May 31, 2022, the Ohio broadband systems contributed approximately 9.8% to the consolidated revenue and approximately 5.7% to the consolidated profit for the period. As at May 31, 2022, the Ohio broadband systems represented approximately 4.1% of the current assets, 16.1% of the non-current assets, 3.0% of the current liabilities and a negligible portion of the non-current liabilities of the condensed interim consolidated financial statements. Management expects to complete its review of the design of DC&P and ICFR for the Ohio broadband systems and assess its effectiveness in the upcoming quarters. Further details on the Ohio broadband systems acquisition, including the preliminary purchase price allocation, can be found in Note 5 of the condensed interim consolidated financial statements for the three and nine-month periods ended May 31, 2022.

In addition, on September 1, 2021, the Corporation's head office and Cogeco Connexion implemented a new financial system. This implementation resulted in changes to internal controls related to financial reporting for the nine-month period ended May 31, 2022. No significant changes to the internal controls over financial reporting occurred during the three-month period ended May 31, 2022.

The CEO and CFO, supported by management, evaluated the design of the Corporation's DC&P and ICFR at May 31, 2022, and concluded that they are adequate.

## 12. UNCERTAINTIES AND MAIN RISK FACTORS

A detailed description of the uncertainties and main risk factors faced by Cogeco can be found in the 2021 Annual Report, available at [www.sedar.com](https://www.sedar.com) and [corpo.cogeco.com](https://corpo.cogeco.com), which are hereby incorporated by reference. The following update should be read together with the uncertainties and main risk factors described in the 2021 Annual Report.

### **Increasing global economic and political instability**

Although Cogeco does not conduct business with or within Russia and Ukraine, increasing global instability is expected to impact our operations with worsening supply chain disruptions and semiconductor/chipset shortages (e.g. transportation delays, materials scarcity as both Ukraine and Russia are primary suppliers of key inputs such as neon gas and rare metals) coupled with macro-economic forces increasing market and foreign exchange volatility, driving up fuel prices and increasing inflationary pressures limiting consumer spending capacity and rising operating expenses. In addition, governments have warned of potential coordinated cyber attacks on critical infrastructures. Cogeco has risk mitigation measures in place such as advance placement of orders to secure materials and supplier diversification (alternate sourcing), and increased vigilance measures to protect against cyber attacks. Cogeco will continue to follow the situation closely and adjust existing measures and/or implement new measures, as needed.

## 13. ACCOUNTING POLICIES

### 13.1 CHANGE IN ACCOUNTING POLICIES

#### Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)

In April 2022, the IFRS Interpretations Committee finalized the agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)*, which clarified that restrictions on the use of a demand deposit arising from a contract with a third party do not result in the deposit no longer being cash. Accordingly, such demand deposits should be presented as a component of cash and cash equivalents in the statements of cash flows and financial position, unless those restrictions change the nature of the deposit in a way that it would no longer meet the definition of cash in IAS 7, *Statement of Cash Flows*.

Following the application of this agenda decision, the Corporation changed the presentation of the cash from subsidies received in advance, mainly from the Québec and Canadian governments, which are used to fund certain high-speed Internet network expansion projects, on a retrospective basis. These funds, which were previously presented as *Restricted cash*, were reclassified as *Cash and cash equivalents* in the Corporation's consolidated statements of financial position and consolidated statements of cash flows.

The change in presentation, which was applied retrospectively, resulted in the following changes to the Corporation's consolidated financial statements:

#### Consolidated statement of financial position

At August 31, 2021	As previously reported	Effect of change in presentation	As currently reported
	\$	\$	\$
Cash and cash equivalents	368,434	183,534	551,968
Restricted cash - current	170,434	(170,434)	—
Restricted cash - non-current	13,100	(13,100)	—

#### Consolidated statements of cash flows

For the three and nine-month periods ended May 31, 2021, subsidies received in advance amounting to \$188.0 million, mainly related to government subsidies received in advance in connection with Cogeco Connexion's high-speed Internet network expansion projects, are presented separately within cash flows from investing activities. These subsidies were previously presented as a reduction of *Acquisition of property, plant and equipment*, based on the costs incurred in connection with these projects over the total expected costs. This change in presentation has no impact on the ultimate recognition of the subsidies, for which *Property, plant and equipment* continues to be recorded net of subsidies, within the consolidated statement of financial position.

#### Hedge Accounting

As permitted by IFRS 9, *Financial Instruments*, the Corporation had previously elected to continue to apply the hedge accounting requirements under IAS 39, *Financial Instruments: Recognition and Measurement*. Effective March 1, 2022, the Corporation changed its accounting policy and elected to apply the general hedge accounting model in IFRS 9, which requires the Corporation to ensure its hedge accounting relationships are aligned with its risk management objectives and strategy and to apply a more qualitative and forward-looking approach in assessing hedge effectiveness. As part of the Corporation's financial risk management process, this change in accounting policy may allow more hedge strategies and provide the ability to use more judgment in assessing the effectiveness of the Corporation's hedge accounting relationships. The application of the hedge accounting requirements under IFRS 9 resulted in no adjustment to the Corporation's consolidated financial statements.

#### Configuration or Customisation Costs in a Cloud Computing Arrangement (IAS 38 Intangible Assets)

In March 2021, the IFRS Interpretations Committee finalized agenda decision *Configuration or Customisation Costs in a Cloud Computing Arrangement (IAS 38 Intangible Assets)*, which clarified how to recognize certain configuration or customisation costs related to cloud computing arrangements. Management finalized its assessment of the impact of this agenda decision during the first quarter of fiscal 2022 and concluded it had no material impact on the Corporation's consolidated financial statements for previously capitalized costs incurred in connection with cloud computing arrangements. As the Corporation continues to enter into certain cloud computing arrangements, mainly in connection with certain IT projects, the application of this agenda decision may have an impact on the Corporation's consolidated financial statements for future periods.

## 13.2 INITIAL APPLICATION OF STANDARDS, INTERPRETATIONS AND AMENDMENTS TO STANDARDS AND INTERPRETATIONS

### Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12

In May 2021, the IASB amended IAS 12, *Income Taxes*, to clarify how companies should account for deferred tax on certain transactions that on initial recognition give rise to equal taxable and deductible temporary differences. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with early application permitted. Effective September 1, 2021, the Corporation applied these amendments, which had no impact on the consolidated financial statements.

### Interest Rate Benchmark Reform (Phase 2) - Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16

In August 2020, the IASB issued *Interest Rate Benchmark Reform - Phase 2*, which amends IFRS 9, *Financial Instruments*, IAS 39, *Financial Instruments: Recognition and Measurement*, IFRS 7, *Financial Instruments: Disclosures*, IFRS 4, *Insurance Contracts*, and IFRS 16, *Leases*. The Phase 2 amendments address issues that might affect financial reporting during the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate. The amendments are effective for annual periods beginning on or after January 1, 2021, with earlier application permitted. Effective September 1, 2021, the Corporation adopted these amendments, which had no material impact on the consolidated financial statements. As the Corporation continues to monitor the reform and its related implications, the effects, if any, will be dependent on the facts and circumstances of any future changes in financial instruments and any future changes in interest rate benchmarks.

## 13.3 FUTURE CHANGES TO STANDARDS, INTERPRETATIONS AND AMENDMENTS TO STANDARDS AND INTERPRETATIONS

New standards, interpretations and amendments to standards and interpretations were issued by the IASB or the IFRS Interpretations Committee, but have not yet been applied in preparing the condensed interim consolidated financial statements. The following issued amendments to standards and interpretations may have an impact on future consolidated financial statements of the Corporation:

<b>Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2</b>	In February 2021, the IASB amended IAS 1, <i>Presentation of Financial Statements</i> , to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its accounting policies disclosure.
<b>Classification of Liabilities as Current or Non-current - Amendments to IAS 1</b>	In January 2020, the IASB amended IAS 1 to clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at least twelve months after the reporting period. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments, if any, on its consolidated financial statements.

## 14. NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by Cogeco throughout this MD&A. These financial measures are reviewed in assessing the performance of the Corporation and used in the decision-making process with regard to its business units. Reconciliations between "adjusted EBITDA", "free cash flow", "net capital expenditures" and "net indebtedness" and the most directly comparable IFRS financial measures are also provided. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

This MD&A also makes reference to key performance indicators on a constant currency basis, including revenue, "adjusted EBITDA", "net capital expenditures" and "free cash flow". Measures on a constant currency basis are considered non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. In addition, this MD&A refers to the adjusted EBITDA margin and capital intensity of the Canadian broadband services and the American broadband services segments, key performance indicators used by Cogeco Communications' management and investors, respectively, to value its performance and to assess its investment in net capital expenditures in order to support a certain level of revenue. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

Non-IFRS financial measures	Application	Calculation	Most directly comparable IFRS financial measures
Adjusted EBITDA and adjusted EBITDA margin	Adjusted EBITDA is a key measure commonly reported and used in the telecommunications industry, as it allows comparisons between companies that have different capital structures and is a more current measure since it excludes the impact of historical investments in assets. Adjusted EBITDA is one of the key metrics employed by the financial community to value a business and its financial strength.  Adjusted EBITDA for Cogeco's business units is equal to the segment profit (loss) reported in Note 4 of the condensed interim consolidated financial statements.	Adjusted EBITDA: - Profit for the period add: - Income taxes; - Financial expense; - Depreciation and amortization; and - Integration, restructuring and acquisition costs.  Adjusted EBITDA margin: - Adjusted EBITDA divided by: - Revenue.	Profit for the period          No directly comparable IFRS financial measure
Free cash flow	Management and investors use free cash flow to measure Cogeco's ability to repay debt, distribute capital to its shareholders and finance its growth.	Free cash flow: - Adjusted EBITDA add: - Amortization of deferred transaction costs and discounts on long-term debt; - Share-based payment; - Loss (gain) on disposals and write-offs of property, plant and equipment; and - Defined benefit plans expense, net of contributions deduct: - Integration, restructuring and acquisition costs; - Financial expense; - Current income taxes; - Net capital expenditures; and - Repayment of lease liabilities.	Cash flows from operating activities
Net capital expenditures	Net capital expenditures is a measure used by Cogeco Communications' management to assess the Corporation's total capital investments, net of subsidies recognized as a reduction of the cost of property, plant and equipment during the period, regardless of whether they were received in advance or not. Subsidies received in advance are recognized as a reduction of property, plant and equipment based on the costs incurred in connection with the high-speed Internet network expansion construction projects over the total expected costs.  Net capital expenditures for Cogeco's business units is equal to the measure reported in Note 4 of the condensed interim consolidated financial statements.	Net capital expenditures: - Acquisition of property, plant and equipment <sup>(1)</sup> deduct: - Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period.	Acquisition of property, plant and equipment

(1) Excludes the non-cash acquisition of right-of-use assets and the purchases of spectrum licences.

Non-IFRS financial measures	Application	Calculation	Most directly comparable IFRS financial measures
Constant currency basis	Revenue, operating expenses, adjusted EBITDA, net capital expenditures and free cash flow are measures presented on a constant currency basis to enable an improved understanding of the Corporation's underlying financial performance, undistorted by the effects of changes in foreign exchange rates.	Constant currency basis is obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year.	No directly comparable IFRS financial measure
Capital intensity	Capital intensity is used by Cogeco Communications' management and investors to assess the Cogeco Communications' investment in capital expenditures in order to support a certain level of revenue.	Capital intensity: - Net capital expenditures divided by: - Revenue.	No directly comparable IFRS financial measure
Net indebtedness	Net indebtedness is a measure used by management and investors to assess Cogeco's financial leverage, as it represents the debt net of the available unrestricted cash and cash equivalents.	Net indebtedness: add: - Principal on long-term debt; and - Bank indebtedness deduct: - Cash and cash equivalents, excluding cash with restrictions on use.	Long-term debt, including the current portion

## 14.1 ADJUSTED EBITDA RECONCILIATION

The reconciliation of adjusted EBITDA to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Profit for the period</b>	<b>108,456</b>	104,994	<b>346,376</b>	335,597
Income taxes	<b>29,369</b>	32,182	<b>79,934</b>	104,786
Financial expense	<b>45,810</b>	34,523	<b>136,904</b>	103,677
Depreciation and amortization	<b>167,552</b>	129,369	<b>471,492</b>	383,001
Integration, restructuring and acquisition costs	<b>2,286</b>	1,272	<b>22,372</b>	4,783
<b>Adjusted EBITDA</b>	<b>353,473</b>	302,340	<b>1,057,078</b>	931,844

## 14.2 FREE CASH FLOW RECONCILIATION

The reconciliation of free cash flow to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Cash flows from operating activities</b>	<b>355,681</b>	269,078	<b>931,791</b>	746,229
Amortization of deferred transaction costs and discounts on long-term debt	<b>2,944</b>	2,354	<b>8,896</b>	6,994
Changes in other non-cash operating activities	<b>(51,178)</b>	(14,795)	<b>(45,472)</b>	12,817
Income taxes paid	<b>291</b>	18,681	<b>31,764</b>	77,398
Current income taxes	<b>(17,651)</b>	(7,052)	<b>(43,349)</b>	(46,668)
Interest paid	<b>49,379</b>	31,092	<b>123,060</b>	95,594
Financial expense	<b>(45,810)</b>	(34,523)	<b>(136,904)</b>	(103,677)
Net capital expenditures	<b>(183,107)</b>	(126,745)	<b>(467,091)</b>	(358,984)
Repayment of lease liabilities	<b>(1,595)</b>	(1,523)	<b>(4,218)</b>	(4,345)
<b>Free cash flow</b>	<b>108,954</b>	136,567	<b>398,477</b>	425,358

## 14.3 NET CAPITAL EXPENDITURES RECONCILIATION

The reconciliation of net capital expenditures to the most directly comparable IFRS financial measure is as follows:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Acquisition of property, plant and equipment</b>	<b>198,271</b>	126,745	<b>502,753</b>	358,984
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period	(15,164)	—	(35,662)	—
<b>Net capital expenditures</b>	<b>183,107</b>	126,745	<b>467,091</b>	358,984

## 14.4 NET INDEBTEDNESS RECONCILIATION

The reconciliation of net indebtedness to the most directly comparable IFRS financial measure is as follows:

	At May 31, 2022	At August 31, 2021
<i>(In thousands of Canadian dollars)</i>	\$	\$
<b>Long-term debt, including the current portion</b>	<b>4,607,365</b>	3,329,910
Discounts, transaction costs and other	53,894	42,745
Bank indebtedness	14,830	4,460
Cash and cash equivalents, excluding cash with restrictions on use	(231,360)	(368,434)
<b>Net indebtedness</b>	<b>4,444,729</b>	3,008,681

## 15. SUPPLEMENTARY QUARTERLY FINANCIAL INFORMATION

	Fiscal 2022				Fiscal 2021		Fiscal 2020	
Three months ended	May 31, 2022	February 28, 2022	November 30, 2021 <sup>(1)</sup>	August 31, 2021 <sup>(1)</sup>	May 31, 2021	February 28, 2021	November 30, 2020	August 31, 2020
<i>(In thousands of Canadian dollars, except per share data)</i>	\$	\$	\$	\$	\$	\$	\$	\$
<b>Operations</b>								
Revenue	754,777	748,066	745,258	655,074	649,260	653,156	646,355	624,195
Adjusted EBITDA	353,473	349,211	354,394	293,624	302,340	308,414	321,090	299,925
Integration, restructuring and acquisition costs	2,286	1,451	18,635	3,961	1,272	2,330	1,181	6,012
Profit for the period	108,456	118,781	119,139	103,418	104,994	110,156	120,447	96,737
Profit for the period attributable to owners of the Corporation	37,493	36,659	38,523	33,082	34,548	33,737	40,489	30,707
<b>Cash flow</b>								
Cash flows from operating activities	355,681	278,768	297,342	283,538	269,078	241,619	235,532	262,365
Free cash flow	108,954	153,703	135,820	72,915	136,567	140,555	148,236	111,012
Acquisition of property, plant and equipment	198,271	158,153	146,329	180,192	126,745	115,748	116,491	130,210
Net capital expenditures	183,107	142,475	141,509	175,718	126,745	115,748	116,491	130,210
<b>Per share data<sup>(2)</sup></b>								
Earnings per share								
Basic	2.38	2.30	2.42	2.08	2.17	2.12	2.55	1.93
Diluted	2.37	2.29	2.41	2.07	2.16	2.11	2.53	1.92
Dividends per share	0.625	0.625	0.625	0.545	0.545	0.545	0.545	0.475

(1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022. Furthermore, the Corporation also changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures" following this application. For further details, refer to the "Accounting policies" section.

(2) Per multiple and subordinate voting share.

### 15.1 SEASONAL VARIATIONS

Cogeco's operating results are not generally subject to material seasonal fluctuations. Although, in the Canadian and American broadband services segments, the number of Internet and video services customers are generally lower in the second half of a fiscal year as a result of the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several towns with educational institutions. In the American broadband services segment, certain areas are also subject to seasonal fluctuations during the winter and summer seasons. Furthermore, the media business also faces certain seasonal variations.



## **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

Three and nine-month periods ended May 31, 2022

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**  
*(unaudited)*

		Three months ended May 31,		Nine months ended May 31,	
	Notes	2022	2021	2022	2021
		\$	\$	\$	\$
<i>(In thousands of Canadian dollars, except per share data)</i>					
<b>Revenue</b>	3	<b>754,777</b>	649,260	<b>2,248,101</b>	1,948,771
Operating expenses	6	<b>401,304</b>	346,920	<b>1,191,023</b>	1,016,927
Integration, restructuring and acquisition costs	4	<b>2,286</b>	1,272	<b>22,372</b>	4,783
Depreciation and amortization	7	<b>167,552</b>	129,369	<b>471,492</b>	383,001
Financial expense	8	<b>45,810</b>	34,523	<b>136,904</b>	103,677
<b>Profit before income taxes</b>		<b>137,825</b>	137,176	<b>426,310</b>	440,383
Income taxes	9	<b>29,369</b>	32,182	<b>79,934</b>	104,786
<b>Profit for the period</b>		<b>108,456</b>	104,994	<b>346,376</b>	335,597
<b>Profit for the period attributable to:</b>					
Owners of the Corporation		<b>37,493</b>	34,548	<b>112,675</b>	108,774
Non-controlling interest		<b>70,963</b>	70,446	<b>233,701</b>	226,823
		<b>108,456</b>	104,994	<b>346,376</b>	335,597
<b>Earnings per share</b>					
Basic	10	<b>2.38</b>	2.17	<b>7.11</b>	6.84
Diluted	10	<b>2.37</b>	2.16	<b>7.07</b>	6.80

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
*(unaudited)*

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Profit for the period</b>	<b>108,456</b>	104,994	<b>346,376</b>	335,597
<b>Other comprehensive income (loss)</b>				
Items to be subsequently reclassified to profit or loss				
<i>Cash flow hedging adjustments</i>				
Net change in fair value of hedging derivative financial instruments	<b>56,255</b>	5,745	<b>105,094</b>	25,918
Related income taxes	<b>(14,908)</b>	(1,523)	<b>(27,850)</b>	(6,868)
	<b>41,347</b>	4,222	<b>77,244</b>	19,050
<i>Foreign currency translation adjustments</i>				
Net foreign currency translation differences on net investments in foreign operations	<b>(8,237)</b>	(91,657)	<b>4,895</b>	(144,057)
Net changes on translation of long-term debt designated as hedges of net investments in foreign operations	<b>1,950</b>	23,907	<b>(1,209)</b>	37,830
Related income taxes	<b>—</b>	228	<b>(23)</b>	365
	<b>(6,287)</b>	(67,522)	<b>3,663</b>	(105,862)
	<b>35,060</b>	(63,300)	<b>80,907</b>	(86,812)
Items not to be subsequently reclassified to profit or loss				
<i>Defined benefit plans actuarial adjustments</i>				
Remeasurement of net defined benefit liability or asset	<b>9,724</b>	4,816	<b>16,738</b>	16,540
Related income taxes	<b>(2,576)</b>	(1,275)	<b>(4,435)</b>	(4,383)
	<b>7,148</b>	3,541	<b>12,303</b>	12,157
	<b>42,208</b>	(59,759)	<b>93,210</b>	(74,655)
<b>Comprehensive income for the period</b>	<b>150,664</b>	45,235	<b>439,586</b>	260,942
<b>Comprehensive income for the period attributable to:</b>				
Owners of the Corporation	<b>54,642</b>	22,224	<b>148,094</b>	98,128
Non-controlling interest	<b>96,022</b>	23,011	<b>291,492</b>	162,814
	<b>150,664</b>	45,235	<b>439,586</b>	260,942

# COGECO INC.

## INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

	Equity attributable to owners of the Corporation					Total shareholders' equity
	Share capital	Share-based payment reserve	Accumulated other comprehensive income (loss)	Retained earnings	Equity attributable to non-controlling interest	
(In thousands of Canadian dollars)	\$	\$	\$	\$	\$	\$
	(Note 13)		(Note 14)			
Balance at August 31, 2020	105,019	11,120	(2,445)	647,807	1,944,598	2,706,099
Profit for the period	—	—	—	108,774	226,823	335,597
Other comprehensive (loss) income for the period	—	—	(19,028)	8,382	(64,009)	(74,655)
Comprehensive (loss) income for the period	—	—	(19,028)	117,156	162,814	260,942
Share-based payment (Note 13 D))	—	2,899	—	—	2,967	5,866
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	—	(218)	—	—	3,920	3,702
Dividends (Note 13 C))	—	—	—	(25,935)	(61,051)	(86,986)
Effect of changes in ownership of a subsidiary on non-controlling interest	—	—	—	(15,772)	15,772	—
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(1,074)	—	—	—	—	(1,074)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	3,249	(3,226)	—	(23)	—	—
Purchase and cancellation of subordinate voting shares by a subsidiary	—	—	—	(21,368)	(64,124)	(85,492)
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	—	—	—	(4,439)	(4,439)
Distribution to employees, by a subsidiary, of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	(1,597)	—	(57)	1,654	—
Total contributions by (distributions to) shareholders	2,175	(2,142)	—	(63,155)	(105,301)	(168,423)
Balance at May 31, 2021	107,194	8,978	(21,473)	701,808	2,002,111	2,798,618
<b>Balance at August 31, 2021</b>	<b>107,194</b>	<b>9,940</b>	<b>(5,875)</b>	<b>705,399</b>	<b>2,074,679</b>	<b>2,891,337</b>
Profit for the period	—	—	—	112,675	233,701	346,376
Other comprehensive income for the period	—	—	27,109	8,310	57,791	93,210
Comprehensive income for the period	—	—	27,109	120,985	291,492	439,586
Share-based payment (Note 13 D))	—	4,092	—	—	3,751	7,843
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	—	(235)	—	—	4,293	4,058
Dividends (Note 13 C))	—	—	—	(29,747)	(64,566)	(94,313)
Effect of changes in ownership of a subsidiary on non-controlling interest	—	—	—	(12,914)	12,914	—
Purchase and cancellation of subordinate voting shares	(1,532)	—	—	(13,646)	—	(15,178)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(1,881)	—	—	—	—	(1,881)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	3,239	(2,767)	—	(472)	—	—
Purchase and cancellation of subordinate voting shares by a subsidiary	—	—	—	(19,596)	(59,709)	(79,305)
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	—	—	—	(4,865)	(4,865)
Distribution to employees, by a subsidiary, of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	—	(1,120)	—	(362)	1,482	—
Total distributions to shareholders	(174)	(30)	—	(76,737)	(106,700)	(183,641)
<b>Balance at May 31, 2022</b>	<b>107,020</b>	<b>9,910</b>	<b>21,234</b>	<b>749,647</b>	<b>2,259,471</b>	<b>3,147,282</b>

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
*(unaudited)*

	Notes	May 31, 2022 \$	August 31, 2021 \$
<i>(In thousands of Canadian dollars)</i>			
			<i>(restated, Note 2)</i>
<b>Assets</b>			
Current			
Cash and cash equivalents	15 D)	379,232	551,968
Trade and other receivables		130,967	97,624
Income taxes receivable		10,860	6,488
Prepaid expenses and other		37,171	35,496
Derivative financial instruments		474	1,507
		<b>558,704</b>	693,083
Non-current			
Other assets	11	62,264	105,722
Property, plant and equipment		2,919,790	2,391,467
Intangible assets	11	3,591,850	2,826,066
Goodwill		1,943,160	1,504,162
Derivative financial instruments		63,121	—
Pension plan assets		16,500	—
Deferred tax assets		12,249	15,813
		<b>9,167,638</b>	7,536,313
<b>Liabilities and Shareholders' equity</b>			
<b>Liabilities</b>			
Current			
Bank indebtedness		14,830	4,460
Trade and other payables		351,527	287,915
Provisions		27,041	19,314
Income tax liabilities		22,465	6,551
Contract liabilities and other liabilities		67,011	57,479
Government subsidies received in advance		147,872	170,434
Derivative financial instruments		2,151	—
Current portion of long-term debt	12	338,706	261,970
		<b>971,603</b>	808,123
Non-current			
Long-term debt	12	4,268,659	3,067,940
Derivative financial instruments		—	42,000
Contract liabilities and other liabilities		9,613	9,224
Government subsidies received in advance		—	13,100
Pension plan liabilities and accrued employee benefits		10,591	10,757
Deferred tax liabilities		759,890	693,832
		<b>6,020,356</b>	4,644,976
<b>Shareholders' equity</b>			
Equity attributable to owners of the Corporation			
Share capital	13 B)	107,020	107,194
Share-based payment reserve		9,910	9,940
Accumulated other comprehensive income (loss)	14	21,234	(5,875)
Retained earnings		749,647	705,399
		<b>887,811</b>	816,658
Equity attributable to non-controlling interest		2,259,471	2,074,679
		<b>3,147,282</b>	2,891,337
		<b>9,167,638</b>	7,536,313

**COGECO INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited)

		Three months ended May 31,		Nine months ended May 31,	
	Notes	2022	2021	2022	2021
(In thousands of Canadian dollars)		\$	\$	\$	\$
		(restated, Note 2)		(restated, Note 2)	
<b>Cash flows from operating activities</b>					
Profit for the period		108,456	104,994	346,376	335,597
Adjustments for:					
Depreciation and amortization	7	167,552	129,369	471,492	383,001
Financial expense	8	45,810	34,523	136,904	103,677
Income taxes	9	29,369	32,182	79,934	104,786
Share-based payment		2,757	3,022	7,793	8,440
Gain on disposals and write-offs of property, plant and equipment and other		(327)	(916)	(1,476)	(2,093)
Defined benefit plans expense, net of contributions		556	882	120	(1,370)
		354,173	304,056	1,041,143	932,038
Changes in other non-cash operating activities	15 A)	51,178	14,795	45,472	(12,817)
Interest paid		(49,379)	(31,092)	(123,060)	(95,594)
Income taxes paid		(291)	(18,681)	(31,764)	(77,398)
		355,681	269,078	931,791	746,229
<b>Cash flows from investing activities</b>					
Acquisition of property, plant and equipment		(198,271)	(126,745)	(502,753)	(358,984)
Acquisition of spectrum licences	11	—	—	(236,073)	—
Business combinations, net of cash and cash equivalents acquired	5	—	—	(1,427,658)	(394,296)
Subsidies received in advance	2	—	188,008	—	188,008
Proceeds on disposals of property, plant and equipment		913	570	926	2,484
		(197,358)	61,833	(2,165,558)	(562,788)
<b>Cash flows from financing activities</b>					
Increase (decrease) in bank indebtedness		14,123	6,688	10,370	(922)
Net (decrease) increase under the revolving facilities		(62,172)	(14,732)	(106,398)	123,150
Issuance of long-term debt, net of discounts and transaction costs		—	—	1,611,303	—
Repayment of notes, debentures and credit facilities		(8,221)	(5,158)	(254,379)	(16,112)
Repayment of lease liabilities		(1,595)	(1,523)	(4,218)	(4,345)
Repayment of balance due on business combinations		(3,162)	(600)	(3,162)	(1,858)
Increase in deferred transaction costs		—	—	(795)	—
Purchase and cancellation of subordinate voting shares	13 B)	(2,839)	—	(15,178)	—
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	13 B)	—	—	(1,881)	(1,074)
Dividends paid on multiple and subordinate voting shares	13 C)	(9,902)	(8,642)	(29,747)	(25,935)
Issuance of subordinate voting shares by a subsidiary to non-controlling interest		3,836	2,265	4,058	3,702
Purchase and cancellation of subordinate voting shares by a subsidiary		(30,556)	(48,967)	(79,305)	(85,492)
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans		—	—	(4,865)	(4,439)
Dividends paid on subordinate voting shares by a subsidiary to non-controlling interest	13 C)	(21,314)	(20,111)	(64,566)	(61,051)
		(121,802)	(90,780)	1,061,237	(74,376)
<b>Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency</b>					
		(905)	(13,787)	(206)	(21,089)
<b>Net change in cash and cash equivalents</b>					
		35,616	226,344	(172,736)	87,976
Cash and cash equivalents, beginning of the period		343,616	267,745	551,968	406,113
Cash and cash equivalents, end of the period	15 D)	379,232	494,089	379,232	494,089

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### May 31, 2022

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## NATURE OF OPERATIONS

Cogeco Inc. ("Cogeco" or the "Corporation") is a holding corporation which operates in the telecommunications and media sectors.

Its Cogeco Communications Inc. ("Cogeco Communications") subsidiary is a telecommunications corporation operating through its business units Cogeco Connexion and Breezeline (formerly Atlantic Broadband). Cogeco Communications provides Internet, video and phone services to residential and business customers in Quebec and Ontario in Canada as well as in twelve states in the United States.

Its Cogeco Media subsidiary owns and operates 21 radio stations primarily in the province of Quebec as well as a news agency.

On September 1, 2021, a U.S. subsidiary of Cogeco Communications completed the acquisition of the broadband systems of WideOpenWest, Inc. ("WOW!") located in Ohio.

Cogeco is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CGO". The subordinate voting shares of Cogeco Communications are also listed on the TSX under the trading symbol "CCA".

The Corporation's registered office is located at 1 Place Ville Marie, Suite 3301, Montréal, Québec, H3B 3N2.

## 1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34, *Interim financial reporting*, as issued by the International Accounting Standards Board ("IASB") and do not include all the information required for annual financial statements. Certain information and footnote disclosure normally included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2021 annual consolidated financial statements.

The condensed interim consolidated financial statements have been prepared with the same accounting policies and methods of computation followed by the Corporation in its 2021 annual consolidated financial statements. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements, except as described in Note 2.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost, except for financial instruments and derivative financial instruments, cash-settled share-based payment arrangements and pension plan assets, which are measured at fair value, and for defined benefit obligation and provisions, which are measured at present value.

Financial information is presented in Canadian dollars, which is the functional currency of the Corporation.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results, except that the number of Internet and video services customers are generally lower in the second half of a fiscal year as a result of the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several towns with educational institutions. In the American broadband services segment, certain areas are also subject to seasonal fluctuations during the winter and summer seasons.

The condensed interim consolidated financial statements were approved by the Board of Directors of the Corporation at its meeting held on July 13, 2022.

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### May 31, 2022

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 2. ACCOUNTING POLICY DEVELOPMENTS

### A) CHANGE IN ACCOUNTING POLICIES

#### Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)

In April 2022, the IFRS Interpretations Committee finalized the agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)*, which clarified that restrictions on the use of a demand deposit arising from a contract with a third party do not result in the deposit no longer being cash. Accordingly, such demand deposits should be presented as a component of cash and cash equivalents in the statements of cash flows and financial position, unless those restrictions change the nature of the deposit in a way that it would no longer meet the definition of cash in IAS 7, *Statement of Cash Flows*.

Following the application of this agenda decision, the Corporation changed the presentation of the cash from subsidies received in advance, mainly from the Québec and Canadian governments, which are used to fund certain high-speed Internet network expansion projects, on a retrospective basis. These funds, which were previously presented as *Restricted cash*, were reclassified as *Cash and cash equivalents* in the Corporation's consolidated statements of financial position and consolidated statements of cash flows.

The change in presentation, which was applied retrospectively, resulted in the following changes to the Corporation's consolidated financial statements:

#### Consolidated statement of financial position

At August 31, 2021	As previously reported	Effect of change in presentation	As currently reported
	\$	\$	\$
Cash and cash equivalents	368,434	183,534	551,968
Restricted cash - current	170,434	(170,434)	—
Restricted cash - non-current	13,100	(13,100)	—

#### Consolidated statements of cash flows

For the three and nine-month periods ended May 31, 2021, subsidies received in advance amounting to \$188.0 million, mainly related to government subsidies received in advance in connection with Cogeco Connexion's high-speed Internet network expansion projects, are presented separately within cash flows from investing activities. These subsidies were previously presented as a reduction of *Acquisition of property, plant and equipment*, based on the costs incurred in connection with these projects over the total expected costs. This change in presentation has no impact on the ultimate recognition of the subsidies, for which *Property, plant and equipment* continues to be recorded net of subsidies, within the consolidated statement of financial position.

#### Hedge Accounting

As permitted by IFRS 9, *Financial Instruments*, the Corporation had previously elected to continue to apply the hedge accounting requirements under IAS 39, *Financial Instruments: Recognition and Measurement*. Effective March 1, 2022, the Corporation changed its accounting policy and elected to apply the general hedge accounting model in IFRS 9, which requires the Corporation to ensure its hedge accounting relationships are aligned with its risk management objectives and strategy and to apply a more qualitative and forward-looking approach in assessing hedge effectiveness. As part of the Corporation's financial risk management process, this change in accounting policy may allow more hedge strategies and provide the ability to use more judgment in assessing the effectiveness of the Corporation's hedge accounting relationships. The application of the hedge accounting requirements under IFRS 9 resulted in no adjustment to the Corporation's consolidated financial statements.

#### Configuration or Customisation Costs in a Cloud Computing Arrangement (IAS 38 Intangible Assets)

In March 2021, the IFRS Interpretations Committee finalized agenda decision *Configuration or Customisation Costs in a Cloud Computing Arrangement (IAS 38 Intangible Assets)*, which clarified how to recognize certain configuration or customisation costs related to cloud computing arrangements. Management finalized its assessment of the impact of this agenda decision during the first quarter of fiscal 2022 and concluded it had no material impact on the Corporation's consolidated financial statements for previously capitalized costs incurred in connection with cloud computing arrangements. As the Corporation continues to enter into certain cloud computing arrangements, mainly in connection with certain IT projects, the application of this agenda decision may have an impact on the Corporation's consolidated financial statements for future periods.

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**B) INITIAL APPLICATION OF STANDARDS, INTERPRETATIONS AND AMENDMENTS TO STANDARDS AND INTERPRETATIONS**

**Deferred Tax related to Assets and Liabilities arising from a Single Transaction - Amendments to IAS 12**

In May 2021, the IASB amended IAS 12, *Income Taxes*, to clarify how companies should account for deferred tax on certain transactions that on initial recognition give rise to equal taxable and deductible temporary differences. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with early application permitted. Effective September 1, 2021, the Corporation applied these amendments, which had no impact on the consolidated financial statements.

**Interest Rate Benchmark Reform (Phase 2) - Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16**

In August 2020, the IASB issued *Interest Rate Benchmark Reform - Phase 2*, which amends IFRS 9, *Financial Instruments*, IAS 39, *Financial Instruments: Recognition and Measurement*, IFRS 7, *Financial Instruments: Disclosures*, IFRS 4, *Insurance Contracts*, and IFRS 16, *Leases*. The Phase 2 amendments address issues that might affect financial reporting during the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate. The amendments are effective for annual periods beginning on or after January 1, 2021, with earlier application permitted. Effective September 1, 2021, the Corporation adopted these amendments, which had no material impact on the consolidated financial statements. As the Corporation continues to monitor the reform and its related implications, the effects, if any, will be dependent on the facts and circumstances of any future changes in financial instruments and any future changes in interest rate benchmarks.

**C) FUTURE CHANGES TO STANDARDS, INTERPRETATIONS AND AMENDMENTS TO STANDARDS AND INTERPRETATIONS**

New standards, interpretations and amendments to standards and interpretations were issued by the IASB or the IFRS Interpretations Committee, but have not yet been applied in preparing these condensed interim consolidated financial statements. The following issued amendments to standards and interpretations may have an impact on future consolidated financial statements of the Corporation:

<b>Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2</b>	In February 2021, the IASB amended IAS 1, <i>Presentation of Financial Statements</i> , to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its accounting policies disclosure.
<b>Classification of Liabilities as Current or Non-current - Amendments to IAS 1</b>	In January 2020, the IASB amended IAS 1 to clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at least twelve months after the reporting period. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments, if any, on its consolidated financial statements.

**3. REVENUE**

Three months ended May 31,

	Cogeco Communications									
	Canadian broadband services		American broadband services		Sub-total		Other		Consolidated	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Residential <sup>(1)</sup>	321,183	315,100	320,525	234,164	641,708	549,264	—	—	641,708	549,264
Commercial	40,369	37,623	41,022	32,819	81,391	70,442	—	—	81,391	70,442
Other	520	613	4,499	3,989	5,019	4,602	26,659	24,952	31,678	29,554
	362,072	353,336	366,046	270,972	728,118	624,308	26,659	24,952	754,777	649,260

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

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### May 31, 2022

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(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

Nine months ended May 31,

	Cogeco Communications									
	Canadian broadband services		American broadband services		Sub-total		Other		Consolidated	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Residential <sup>(1)</sup>	959,367	926,473	959,117	725,174	1,918,484	1,651,647	—	—	1,918,484	1,651,647
Commercial	118,613	108,288	122,182	100,689	240,795	208,977	—	—	240,795	208,977
Other	1,462	1,486	14,467	15,659	15,929	17,145	72,893	71,002	88,822	88,147
	1,079,442	1,036,247	1,095,766	841,522	2,175,208	1,877,769	72,893	71,002	2,248,101	1,948,771

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

## 4. OPERATING SEGMENTS

The Corporation's segment profit (loss) is reported in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance.

The Canadian and American broadband services segments provide a wide range of Internet, video and telephony services primarily to residential customers, as well as business services across their coverage areas. The Canadian broadband services activities are carried out by Cogeco Connexion in the provinces of Quebec and Ontario and the American broadband services activities are carried out by Breezeline (formerly Atlantic Broadband) in twelve states in the United States: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Ohio, Pennsylvania, South Carolina, Virginia and West Virginia.

The Corporation and its chief operating decision maker assess the performance of each operating segment based on its segment profit (loss), which is equal to *Revenue* less *Operating expenses*. Transactions between operating segments are measured at the amounts agreed to between the parties.

Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" measure to "Net capital expenditures". Net capital expenditures exclude non-cash acquisition of right-of-use assets and the purchases of spectrum licences, and are presented net of government subsidies, including subsidies received in advance recognized as a reduction of the cost of property, plant and equipment. Subsidies received in advance are recognized as a reduction of property, plant and equipment based on the costs incurred in connection with the high-speed Internet network expansion construction projects over the total expected costs. Refer to Note 15 B) for a reconciliation of net capital expenditures to cash payments for acquisition of property, plant and equipment as reported in the consolidated statements of cash flows.

The column in the tables below entitled "Corporate and eliminations" is comprised of the corporate activities of Cogeco Communications and consolidation elimination entries.

The column entitled "Other" is comprised of the results of Cogeco Media and the corporate activities of Cogeco, as well as consolidation elimination entries. Through its subsidiary, Cogeco Media, the Corporation owns and operates 21 radio stations with complementary radio formats serving a wide range of audiences. Cogeco Media also operates Cogeco News, the largest private radio news network in Québec, feeding affiliates, independent and community radio stations.

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Three months ended May 31, 2022

	Cogeco Communications					Consolidated
	Canadian broadband services \$	American broadband services \$	Corporate and eliminations \$	Sub-total \$	Other \$	
<b>Revenue <sup>(1)</sup></b>	<b>362,072</b>	<b>366,046</b>	<b>—</b>	<b>728,118</b>	<b>26,659</b>	<b>754,777</b>
Operating expenses	166,082	199,977	8,871	374,930	26,374	401,304
Management fees – Cogeco Inc.	—	—	5,574	5,574	(5,574)	—
<b>Segment profit (loss)</b>	<b>195,990</b>	<b>166,069</b>	<b>(14,445)</b>	<b>347,614</b>	<b>5,859</b>	<b>353,473</b>
Integration, restructuring and acquisition costs <sup>(2)</sup>				2,263	23	2,286
Depreciation and amortization				166,409	1,143	167,552
Financial expense				45,334	476	45,810
<b>Profit before income taxes</b>				<b>133,608</b>	<b>4,217</b>	<b>137,825</b>
Income taxes				28,202	1,167	29,369
<b>Profit for the period</b>				<b>105,406</b>	<b>3,050</b>	<b>108,456</b>
Net capital expenditures	100,730	81,424	27	182,181	926	183,107

(1) Revenue by geographic market includes \$388.7 million in Canada and \$366.0 million in the United States.

(2) Comprised primarily of costs incurred in connection with the ongoing integration of the Ohio broadband systems, which were acquired on September 1, 2021, and of DERYtelecom, which was acquired on December 14, 2020.

Three months ended May 31, 2021

	Cogeco Communications					Consolidated
	Canadian broadband services \$	American broadband services \$	Corporate and eliminations \$	Sub-total \$	Other \$	
<b>Revenue <sup>(1)</sup></b>	<b>353,336</b>	<b>270,972</b>	<b>—</b>	<b>624,308</b>	<b>24,952</b>	<b>649,260</b>
Operating expenses	164,351	149,458	7,648	321,457	25,463	346,920
Management fees – Cogeco Inc.	—	—	5,852	5,852	(5,852)	—
<b>Segment profit (loss)</b>	<b>188,985</b>	<b>121,514</b>	<b>(13,500)</b>	<b>296,999</b>	<b>5,341</b>	<b>302,340</b>
Integration, restructuring and acquisition costs <sup>(2)</sup>				1,225	47	1,272
Depreciation and amortization				128,156	1,213	129,369
Financial expense				33,506	1,017	34,523
<b>Profit before income taxes</b>				<b>134,112</b>	<b>3,064</b>	<b>137,176</b>
Income taxes				31,326	856	32,182
<b>Profit for the period</b>				<b>102,786</b>	<b>2,208</b>	<b>104,994</b>
Net capital expenditures	57,230	67,579	1,761	126,570	175	126,745

(1) Revenue by geographic market includes \$378.3 million in Canada and \$271.0 million in the United States.

(2) Comprised primarily of costs related to due diligence costs related to the acquisition of the Ohio broadband systems and costs related to the acquisition, which was completed on December 14, 2020, and integration of DERYtelecom.

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Nine months ended May 31, 2022

	Cogeco Communications					Consolidated
	Canadian broadband services	American broadband services	Corporate and eliminations	Sub-total	Other	
	\$	\$	\$	\$	\$	\$
<b>Revenue <sup>(1)</sup></b>	<b>1,079,442</b>	<b>1,095,766</b>	<b>—</b>	<b>2,175,208</b>	<b>72,893</b>	<b>2,248,101</b>
Operating expenses	502,575	584,143	25,777	1,112,495	78,528	1,191,023
Management fees – Cogeco Inc.	—	—	16,725	16,725	(16,725)	—
<b>Segment profit (loss)</b>	<b>576,867</b>	<b>511,623</b>	<b>(42,502)</b>	<b>1,045,988</b>	<b>11,090</b>	<b>1,057,078</b>
Integration, restructuring and acquisition costs <sup>(2)</sup>				22,349	23	22,372
Depreciation and amortization				468,071	3,421	471,492
Financial expense				135,268	1,636	136,904
<b>Profit before income taxes</b>				<b>420,300</b>	<b>6,010</b>	<b>426,310</b>
Income taxes				78,373	1,561	79,934
<b>Profit for the period</b>				<b>341,927</b>	<b>4,449</b>	<b>346,376</b>
Net capital expenditures	235,964	227,829	1,611	465,404	1,687	467,091
Acquisition of spectrum licences	236,073	—	—	236,073	—	236,073

(1) Revenue by geographic market includes \$1,152.3 million in Canada and \$1,095.8 million in the United States.

(2) Comprised primarily of costs incurred in connection with the acquisition, completed on September 1, 2021, and ongoing integration of the Ohio broadband systems.

Nine months ended May 31, 2021

	Cogeco Communications					Consolidated
	Canadian broadband services	American broadband services	Corporate and eliminations	Sub-total	Other	
	\$	\$	\$	\$	\$	\$
<b>Revenue <sup>(1)</sup></b>	<b>1,036,247</b>	<b>841,522</b>	<b>—</b>	<b>1,877,769</b>	<b>71,002</b>	<b>1,948,771</b>
Operating expenses	471,440	451,953	21,733	945,126	71,801	1,016,927
Management fees – Cogeco Inc.	—	—	17,557	17,557	(17,557)	—
<b>Segment profit (loss)</b>	<b>564,807</b>	<b>389,569</b>	<b>(39,290)</b>	<b>915,086</b>	<b>16,758</b>	<b>931,844</b>
Integration, restructuring and acquisition costs <sup>(2)</sup>				4,770	13	4,783
Depreciation and amortization				379,260	3,741	383,001
Financial expense				100,555	3,122	103,677
<b>Profit before income taxes</b>				<b>430,501</b>	<b>9,882</b>	<b>440,383</b>
Income taxes				102,260	2,526	104,786
<b>Profit for the period</b>				<b>328,241</b>	<b>7,356</b>	<b>335,597</b>
Net capital expenditures	180,294	174,485	3,227	358,006	978	358,984

(1) Revenue by geographic market includes \$1,107.2 million in Canada and \$841.5 million in the United States.

(2) Comprised primarily of costs related to due diligence costs related to the acquisition of the Ohio broadband systems and costs related to the acquisition, which was completed on December 14, 2020, and integration of DERYtelecom.

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## 5. BUSINESS COMBINATIONS

### BUSINESS COMBINATION IN FISCAL 2022

#### Acquisition of WideOpenWest's Ohio broadband systems

On September 1, 2021, Breezeline (formerly Atlantic Broadband), completed the acquisition of the broadband systems of WideOpenWest, Inc. ("WOW!") located in Ohio ("Ohio broadband systems") for a purchase price of \$1.418 billion (US\$1.125 billion), subject to customary post-closing adjustments. The transaction was executed through an asset purchase agreement. With the closing of this transaction, Breezeline is expanding its activities in Ohio and significantly growing its customer base. The acquired Ohio broadband systems passed approximately 689,000 homes and businesses in Cleveland and Columbus and served 196,338 Internet, 54,598 video and 33,604 telephony customers at the acquisition date. The acquisition represents a strong strategic fit for Cogeco Communications as it is complementary to its existing U.S. footprint and capitalizes on its existing platform.

The purchase price and transaction costs have been financed through the issuance of a US\$900 million senior secured Term B loan maturing in September 2028 and excess cash on hand.

The Corporation is currently assessing the fair value of the assets acquired and the liabilities assumed at the date of acquisition, for which the valuation process of certain assets remains to be finalized. The preliminary allocation of the purchase price was based on the estimated fair value of the assets acquired and the liabilities assumed at the date of acquisition, which is subject to material adjustments until the fair value assessment is finalized. The items that are mainly subject to change are *Property, plant and equipment*, *Intangible assets* and *Goodwill*. During the third quarter of fiscal 2022, an \$11 million retrospective adjustment was recognized within *Depreciation of property, plant and equipment* following changes to the purchase price allocation, mainly within the property, plant and equipment's classes, as well as their estimated useful lives. The Corporation will finalize the purchase price allocation during the fourth quarter of fiscal 2022. Final adjustment to the purchase price allocation could further impact depreciation, amortization and income tax expenses recognized since the initial accounting of the Ohio broadband systems business acquisition.

The preliminary allocation of the purchase price based on the estimated fair value of the assets acquired and the liabilities assumed at the date of acquisition is as follows:

	At May 31, 2022	At November 30, 2021
	Preliminary	Preliminary, as previously presented
	\$	\$
<b>Purchase price</b>		
Base purchase price	1,418,288	1,418,288
Closing adjustment	9,370	9,370
Consideration paid at closing	1,427,658	1,427,658
Balance due on a business combination	3,152	3,152
	1,430,810	1,430,810
<b>Net assets acquired</b>		
Current assets	18,827	18,835
Other non-current assets	9,600	9,600
Property, plant and equipment	487,054	487,632
Intangible assets	497,977	497,977
Goodwill	432,890	432,870
Current liabilities	(14,220)	(14,415)
Non-current liabilities	(1,318)	(1,689)
	1,430,810	1,430,810

The amount of goodwill, which is expected to be deductible for tax purposes, is mainly attributable to the expected growth in both residential and business services and the expertise of the workforce. As the transaction was executed through an asset purchase, the goodwill is also attributable to the realization of expected tax benefits.

In connection with this acquisition, the Corporation incurred acquisition-related costs of \$22.2 million (US\$17.6 million), of which \$18.2 million (US\$14.4 million) were recognized in the current year (\$4.0 million or US\$3.2 million in 2021), within *Integration, restructuring and acquisition costs* in the Corporation's consolidated statement of profit and loss.

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During the three and nine-month periods ended May 31, 2022, with regard to the operations generated by the acquisition of the Ohio broadband systems, the Corporation recognized \$72.7 million and \$221.0 million of revenue, respectively, and an \$8.1 million loss and \$19.9 million profit, respectively, which exclude acquisition and integration costs, financial expense and income taxes. The loss incurred for the three-month period ended May 31, 2022 is mainly due to the \$11 million retroactive adjustment recognized as depreciation expense during the quarter, as detailed above. The result of operations of the Ohio broadband systems is reported in the American broadband services operating segment.

## BUSINESS COMBINATION IN FISCAL 2021

### Acquisition of DERYtelecom

On December 14, 2020, the Corporation's subsidiary, Cogeco Connexion, completed the acquisition of DERYtelecom, the third largest cable operator in the province of Québec, for a purchase price of \$403 million, subject to customary post-closing adjustments. The transaction was executed essentially through an asset purchase. During the first quarter of fiscal 2022, the Corporation finalized the purchase price allocation and, as a result, adjustments were made to *Property, plant and equipment*, *Intangible assets*, *Goodwill* and *Provisions*. The impact of this final adjustment on the consolidated statements of profit or loss was not material.

The final allocation of the purchase price based on the fair value of the assets acquired and the liabilities assumed at the date of acquisition is as follows:

	At November 30, 2021	At August 31, 2021
	Final	Preliminary
	\$	\$
<b>Purchase price</b>		
Consideration paid at closing	403,000	403,000
Working capital adjustments	(7,710)	(7,710)
	395,290	395,290
<b>Net assets acquired</b>		
Cash and cash equivalents acquired	204	204
Current assets	6,694	6,694
Property, plant and equipment	226,311	235,001
Intangible assets	50,600	41,350
Goodwill	141,282	139,842
Provisions and other current liabilities	(29,801)	(27,801)
	395,290	395,290

The amount of goodwill, which is expected to be mostly deductible for tax purposes, is mainly attributable to the expected growth in both residential and business services and the expertise of the workforce. As the transaction was executed essentially through an asset purchase, the goodwill is also attributable to the realization of expected tax benefits.

## 6. OPERATING EXPENSES

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Salaries, employee benefits and outsourced services	130,231	120,184	381,069	346,633
Service delivery costs	198,803	174,527	600,200	518,100
Customer related costs	33,448	21,676	94,993	64,799
Other external purchases	38,822	30,533	114,761	87,395
	401,304	346,920	1,191,023	1,016,927

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## 7. DEPRECIATION AND AMORTIZATION

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Depreciation of property, plant and equipment <sup>(1)</sup>	154,255	119,702	429,117	348,838
Amortization of intangible assets	13,297	9,667	42,375	34,163
	167,552	129,369	471,492	383,001

(1) Includes depreciation of right-of-use assets amounting to \$1.8 million and \$5.5 million for the three and nine-month periods of fiscal 2022, respectively (\$1.9 million and \$5.7 million in fiscal 2021).

## 8. FINANCIAL EXPENSE

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Interest on long-term debt, excluding interest on lease liabilities	45,106	30,887	133,326	97,651
Interest on lease liabilities	499	571	1,627	1,723
Net foreign exchange loss	167	1,698	98	1,036
Amortization of deferred transaction costs related to the revolving facilities	157	203	553	638
Other	(119)	1,164	1,300	2,629
	45,810	34,523	136,904	103,677

## 9. INCOME TAXES

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Current	17,651	7,052	43,349	46,668
Deferred	11,718	25,130	36,585	58,118
	29,369	32,182	79,934	104,786

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The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
<b>Profit before income taxes</b>	<b>137,825</b>	137,176	<b>426,310</b>	440,383
Combined Canadian income tax rate	26.5 %	26.5 %	26.5 %	26.5 %
Income taxes at combined Canadian income tax rate	36,524	36,351	112,972	116,701
Difference in operations' statutory income tax rates	227	621	186	2,201
Impact on income taxes arising from non-deductible expenses and non-taxable profit	145	375	155	744
Tax impacts related to foreign operations	(7,579)	(4,765)	(21,348)	(14,800)
Other <sup>(1)</sup>	52	(400)	(12,031)	(60)
<b>Income taxes at effective income tax rate</b>	<b>29,369</b>	32,182	<b>79,934</b>	104,786
Effective income tax rate	21.3%	23.5%	18.8%	23.8%

(1) Primarily related to the reduction of the blended state income tax rate applied to the U.S. temporary tax differences, following the Ohio broadband systems acquisition in the first quarter of fiscal 2022.

## 10. EARNINGS PER SHARE

The following table provides the components used in the calculation of basic and diluted earnings per share:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
<b>Profit for the period attributable to owners of the Corporation</b>	<b>37,493</b>	34,548	<b>112,675</b>	108,774
<b>Weighted average number of multiple and subordinate voting shares outstanding</b>	<b>15,750,943</b>	15,901,097	<b>15,855,106</b>	15,895,144
Effect of dilutive incentive share units	42,692	48,638	44,085	51,922
Effect of dilutive performance share units	41,167	47,885	41,840	49,363
<b>Weighted average number of diluted multiple and subordinate voting shares outstanding</b>	<b>15,834,802</b>	15,997,620	<b>15,941,031</b>	15,996,429

## 11. INTANGIBLE ASSETS

Following the 3500 MHz band auction held by Innovation, Science and Economic Development ("ISED") Canada ended on July 23, 2021, Cogeco Connexion acquired 38 spectrum licences, for a total purchase price of \$295 million. In accordance with the terms and conditions of the spectrum auction, the Corporation's first deposit of \$59 million, representing 20% of the total purchase price, was paid to ISED Canada, on August 13, 2021. On December 16, 2021, the Corporation made the \$236 million final payment. The unsecured letter of credit of \$150 million, submitted in connection with this transaction, was cancelled on December 20, 2021, following the final payment.

The \$59 million spectrum licences deposit was previously classified within *Other Assets* as at August 31, 2021, as Cogeco Connexion did not have the right to commercially use the licences. During the second quarter of fiscal 2022, following the final payment made and upon obtaining the right to commercially use the spectrum licences in December, the Corporation reclassified the \$59 million deposit from *Other Assets* to *Intangible assets*. Accordingly, at May 31, 2022, the total \$295 million spectrum licences acquired in the 3500 MHz band auction are presented as *Intangible assets with an indefinite useful life* in the consolidated statement of financial position. Intangible assets with an indefinite useful life are not amortized, but are tested for impairment annually and whenever there is an indication that the intangible assets may be impaired.

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## 12. LONG-TERM DEBT

	May 31, 2022	August 31, 2021
	\$	\$
Notes, debentures and credit facilities	4,543,213	3,270,131
Lease liabilities	64,152	59,779
	4,607,365	3,329,910
Less current portion	338,706	261,970
	4,268,659	3,067,940

## NOTES, DEBENTURES AND CREDIT FACILITIES

	Maturity	Interest rate	May 31, 2022	August 31, 2021
		%	\$	\$
<b>Corporation</b>				
Term Revolving Facility <sup>(a)</sup>				
Revolving loan - US\$30 million	February 2027	2.06 <sup>(1) (2)</sup>	37,944	—
Unsecured Debentures <sup>(b)</sup>	—	—	—	35,315
<b>Subsidiaries</b>				
Term Revolving Facility <sup>(a)</sup>				
Revolving loan	January 2027	—	—	52,972
Revolving loan – US\$88 million (US\$160 million at August 31, 2021)	January 2027	2.26 <sup>(1) (3)</sup>	111,302	201,872
Senior Secured Notes				
Series A - US\$25 million	September 2024	4.14	31,581	31,491
Series B - US\$150 million	September 2026	4.29	189,348	188,823
Senior Secured Notes - US\$215 million	June 2025	4.30	271,460	270,686
Senior Secured Notes <sup>(c)</sup>	September 2031	2.99	497,032	—
Senior Secured Debentures Series 3 <sup>(d)</sup>	—	—	—	199,895
Senior Secured Debentures Series 4	May 2023	4.18	299,640	299,371
First Lien Credit Facilities <sup>(e)</sup>				
Senior Secured Term Loan B Facility				
Tranche 1 - US\$1,597 million (US\$1,609.8 million at August 31, 2021)	January 2025	3.06 <sup>(1) (4)</sup>	1,987,631	1,989,706
Tranche 2 - US\$897.8 million <sup>(f)</sup>	September 2028	3.56 <sup>(1) (5)</sup>	1,117,275	—
Senior Secured Revolving Facility	July 2024	—	—	—
			4,543,213	3,270,131
Less current portion			332,525	256,659
			4,210,688	3,013,472

(1) Interest rate on debt includes the applicable credit spread.

(2) An amount of US\$30 million drawn under the Corporation's Term Revolving Facility was hedged until June 30, 2022, using a cross-currency swap agreement which sets the amount redeemable at maturity at \$38.5 million and the effective interest rate on the Canadian dollar equivalent at 2.44%.

(3) An amount of US\$88 million drawn under Cogeco Communications' Term Revolving Facility was hedged until June 30, 2022, using a cross-currency swap agreement which sets the amount redeemable at maturity at \$112.8 million and the effective interest rate on the Canadian dollar equivalent at 2.59%.

(4) As of May 31, 2022, a U.S. subsidiary of the Corporation had entered into interest rate swap agreements to fix the interest rate on an amount of US\$770 million of the Senior Secured Term Loan B Facility - Tranche 1. These agreements have the effect of converting the floating US LIBOR base rate into fixed rates ranging from 2.017% to 2.262%, plus an applicable credit spread, for maturities between January 31, 2023 and November 30, 2024. Taking into account these agreements, the effective interest rate on the Tranche 1 of the Senior Secured Term Loan B Facility is 3.58%.

(5) As of May 31, 2022, a U.S. subsidiary of the Corporation had entered into interest rate swap agreements to fix the interest rate on an amount of US\$800 million of the Senior Secured Term Loan B Facility - Tranche 2. These agreements have the effect of converting the floating US LIBOR base rate, or the 50 bps LIBOR floor if higher, into fixed rates ranging from 1.2237% to 1.4631%, plus an applicable credit spread, for maturities between October 31, 2025 and July 31, 2027. Taking into account these agreements, the effective interest rate on the Tranche 2 of the Senior Secured Term Loan B Facility is 3.79%.

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In January 2022, Cogeco Connexion contracted an unsecured letter of credit, which was submitted to Infrastructure Ontario as a pre-auction deposit with the application to bid in Ontario's high-speed Internet expansion program, which aims to connect unserved and underserved communities to high-speed Internet. In May 2022, the letter of credit was cancelled and replaced by performance and payment bonds. In accordance with the rules of confidentiality established by Infrastructure Ontario pertaining to communications during the auction process, the Corporation is unauthorized from disclosing the amount of the letter of credit and of the performance and payment bonds.

- a) On December 17, 2021, Cogeco amended and extended its \$100 million Term Revolving Facility to February 3, 2027 and Cogeco Communications amended and extended its \$750 million Term Revolving Facility to January 24, 2027. As part of the amendments, both Cogeco and Cogeco Communications transitioned their revolving facilities into a sustainability-linked loan ("SLL") structure, underscoring their strong leadership and dedication to sustainability and the organizations' Environmental, social and governance (ESG) goals. The SLL facilities incorporate ESG-linked incentive pricing terms which reduce or increase the cost of funding, depending on the annual performance against specific targets related to Cogeco's GHG annual emissions reduction and digital inclusion initiatives by deploying high-speed Internet networks in underserved and unserved areas of Canada over a three-year period.
- b) The Corporation reimbursed the Unsecured Debentures at their maturity date, on November 8, 2021.
- c) On September 20, 2021, Cogeco Communications completed, pursuant to a private placement, the issuance of \$500 million Senior Secured Notes, bearing interest at 2.991% and maturing on September 22, 2031. The interest on the Senior Secured Notes is payable semi-annually. These notes are redeemable at any time at Cogeco Communications' option, in whole or in part, at 100% of the principal amount plus a make-whole premium. These notes are indirectly secured by a first priority fixed and floating charge and a security interest on substantially all present and future real and personal property and undertaking of every nature and kind of the Corporation and most of its Canadian subsidiaries. The provisions under these notes provide for restrictions on the operations and activities of the Corporation and its subsidiaries except for the unrestricted subsidiaries.
- d) Cogeco Communications reimbursed the Senior Secured Debentures Series 3 at their maturity date, on February 14, 2022.
- e) The First Lien Credit Facilities are non-recourse to Cogeco Communications and most of its Canadian subsidiaries.
- f) On September 1, 2021, in connection with the financing of the Ohio broadband systems acquisition, a U.S. subsidiary of Cogeco Communications completed the issuance of a new US\$900 million tranche of the Senior Secured Term Loan B Facility, maturing on September 1, 2028. The interest rate is based on LIBOR, with a 50 bps floor, plus an applicable credit spread. The Senior Secured Term Loan B - Tranche 2 is subject to a quarterly amortization of 0.25% starting on May 31, 2022 until its maturity date. In addition to the quarterly amortization, the loan shall be prepaid according to a prepayment percentage of excess cash flows generated during the prior fiscal year as defined below, if applicable.
  - (i) 50% if the U.S. subsidiary's ratio of net senior secured indebtedness / adjusted EBITDA ("leverage ratio") is greater than or equal to 5.1;
  - (ii) 25% if the U.S. subsidiary's leverage ratio is greater than or equal to 4.6 but less than 5.1; and
  - (iii) 0% if the U.S. subsidiary's leverage ratio is less than 4.6.

## 13. SHARE CAPITAL

### A) AUTHORIZED

Unlimited number of:

Preferred shares of first and second rank, issuable in series and non-voting, except when specified in the Articles of Incorporation of the Corporation or in the Law.

Multiple voting shares, 20 votes per share.

Subordinate voting shares, 1 vote per share.

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**B) ISSUED AND PAID**

	May 31, 2022	August 31, 2021
	\$	\$
1,602,217 multiple voting shares	10	10
14,208,236 subordinate voting shares (14,399,638 at August 31, 2021)	113,705	115,237
	113,715	115,247
41,550 subordinate voting shares held in trust under the Incentive Share Unit Plan (49,824 at August 31, 2021)	(3,377)	(4,021)
41,315 subordinate voting shares held in trust under the Performance Share Unit Plan (50,644 at August 31, 2021)	(3,318)	(4,032)
	107,020	107,194

During the first nine months of fiscal 2022, subordinate voting share transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2021	14,399,638	115,237
Purchase and cancellation of subordinate voting shares <sup>(1)</sup>	(191,402)	(1,532)
<b>Balance at May 31, 2022</b>	<b>14,208,236</b>	<b>113,705</b>

(1) During the third quarter and the first nine months of fiscal 2022, under its Normal Course Issuer Bid ("NCIB") program, the Corporation purchased and cancelled 37,014 and 191,402 subordinate voting shares with an average stated value of \$0.3 million and \$1.5 million, for consideration of \$2.8 million and \$15.2 million. The excess of the purchase price over the average stated value of the shares totalled \$2.5 million and \$13.6 million and was charged to retained earnings.

**Normal course issuer bid**

On January 13, 2022, the TSX accepted Cogeco's notice of intention for a NCIB, enabling it to acquire for cancellation up to 325,000 subordinate voting shares from January 18, 2022 to January 17, 2023, representing approximately 2.3% of the Corporation's outstanding balance of subordinate voting shares as of January 4, 2022. The previous NCIB ended on August 1, 2020.

The Corporation has also entered into an automatic share purchase plan ("ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker based on parameters established by the Corporation prior to the pre-established ASPP period.

**Subordinate voting shares held in trust**

During the first nine months of fiscal 2022, the transactions pertaining to the subordinate voting shares held in trust under the Incentive Share Unit Plan were as follows:

	Number of shares	Amount \$
Balance at August 31, 2021	49,824	4,021
Subordinate voting shares acquired	12,976	1,072
Subordinate voting shares distributed to employees	(21,250)	(1,716)
<b>Balance at May 31, 2022</b>	<b>41,550</b>	<b>3,377</b>

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During the first nine months of fiscal 2022, the transactions pertaining to the subordinate voting shares held in trust under the Performance Share Unit Plan were as follows:

	Number of shares	Amount \$
Balance at August 31, 2021	50,644	4,032
Subordinate voting shares acquired	9,797	809
Subordinate voting shares distributed to employees	(19,126)	(1,523)
<b>Balance at May 31, 2022</b>	<b>41,315</b>	<b>3,318</b>

### C) DIVIDENDS

During the nine-month period ended May 31, 2022, quarterly eligible dividends of \$0.625 per share, for a total of \$1.875 per share or \$29.7 million, were declared and paid to the holders of multiple and subordinate voting shares, compared to quarterly eligible dividends of \$0.545 per share, for a total of \$1.635 per share or \$25.9 million, during the nine-month period ended May 31, 2021.

During the nine-month period ended May 31, 2022, quarterly eligible dividends of \$0.705 per share, for a total of \$2.12 per share or \$64.6 million, were declared and paid by the Corporation's subsidiary, Cogeco Communications, to non-controlling interest, compared to quarterly eligible dividends of \$0.64 per share, for a total of \$1.92 per share or \$61.1 million, during the nine-month period ended May 31, 2021.

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Attributable to owners of the Corporation				
Dividends on multiple voting shares	1,001	874	3,004	2,620
Dividends on subordinate voting shares	8,901	7,768	26,743	23,315
	9,902	8,642	29,747	25,935
Attributable to non-controlling interest				
Dividends on subordinate voting shares	21,314	20,111	64,566	61,051

At its July 13, 2022 meeting, the Board of Directors of Cogeco declared a quarterly eligible dividend of \$0.625 per share for multiple and subordinate voting shares, payable on August 10, 2022 to shareholders of record on July 27, 2022.

### D) SHARE-BASED PAYMENT PLANS

The Corporation and its subsidiary, Cogeco Communications, offer Employee Stock Purchase Plans for the benefit of their employees and those of their subsidiaries, and Stock Option Plans for their executive officers and designated employees. No more than 10% of the outstanding subordinate voting shares are available for issuance under these plans. Furthermore, the Corporation and its subsidiary, Cogeco Communications, offer Incentive Share Unit Plans ("ISU Plans") and Performance Share Unit Plans ("PSU Plans") for their executive officers and designated employees, and Deferred Share Unit Plans ("DSU Plans") for members of the Board of Directors. A detailed description of these plans can be found in the 2021 annual consolidated financial statements of the Corporation.

For the nine-month period ended May 31, 2022, no stock options were granted to employees by Cogeco under the Stock Option Plan of the Corporation and no options were outstanding at May 31, 2022 and August 31, 2021.

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Under the Stock Option Plan of Cogeco Communications, the following options were granted and are outstanding at May 31, 2022:

	Options	Weighted average exercise price \$
Outstanding at August 31, 2021	835,074	81.73
Granted	159,875	101.18
Exercised <sup>(1)</sup>	(70,354)	57.67
Cancelled	(17,010)	98.13
<b>Outstanding at May 31, 2022</b>	<b>907,585</b>	<b>86.71</b>
<b>Exercisable at May 31, 2022</b>	<b>450,875</b>	<b>75.81</b>

(1) The weighted average share price for options exercised during the nine-month period was \$106.07.

The weighted average fair value of stock options granted by Cogeco Communications for the nine-month period ended May 31, 2022 was \$17.52 per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based payment expense using the Black-Scholes option pricing model based on the following weighted-average assumptions:

	%
Expected dividend yield	2.80
Expected volatility	24.36
Risk-free interest rate	1.60
Expected life (in years)	6.0

Under the ISU Plan of the Corporation, the following ISUs were granted and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	48,600
Granted <sup>(1)</sup>	17,075
Distributed	(21,250)
Cancelled	(250)
<b>Outstanding at May 31, 2022</b>	<b>44,175</b>

(1) The weighted average fair value of the ISUs granted during the nine-month period was \$79.62.

Under the ISU Plan of Cogeco Communications, the following ISUs were granted and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	68,835
Granted <sup>(1)</sup>	28,000
Distributed	(18,410)
Cancelled	(1,450)
<b>Outstanding at May 31, 2022</b>	<b>76,975</b>

(1) The weighted average fair value of the ISUs granted during the nine-month period was \$100.88.

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Under the PSU Plan of the Corporation, the following PSUs were granted and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	48,354
Granted <sup>(1)</sup>	15,325
Performance-based additional units granted	205
Distributed	(19,126)
Cancelled	(3,834)
Dividend equivalents	993
<b>Outstanding at May 31, 2022</b>	<b>41,917</b>

(1) The weighted average fair value of the PSUs granted during the nine-month period was \$79.47.

Under the PSU Plan of Cogeco Communications, the following PSUs were granted and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	96,183
Granted <sup>(1)</sup>	33,725
Performance-based additional units granted	443
Distributed	(31,863)
Cancelled	(3,320)
Dividend equivalents	2,012
<b>Outstanding at May 31, 2022</b>	<b>97,180</b>

(1) The weighted average fair value of the PSUs granted during the nine-month period was \$101.04.

Under the DSU Plan of the Corporation, the following DSUs were issued and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	47,435
Issued <sup>(1)</sup>	13,424
Dividend equivalents	1,389
<b>Outstanding at May 31, 2022</b>	<b>62,248</b>

(1) The weighted average fair value of the DSUs issued during the nine-month period was \$79.43.

Under the DSU Plan of Cogeco Communications, the following DSUs were issued and are outstanding at May 31, 2022:

Outstanding at August 31, 2021	59,280
Issued <sup>(1)</sup>	10,862
Dividend equivalents	1,409
<b>Outstanding at May 31, 2022</b>	<b>71,551</b>

(1) The weighted average fair value of the DSUs issued during the nine-month period was \$99.38.

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The following table shows the compensation expense recorded with regard to the Corporation's and Cogeco Communications' share-based payment plans:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Stock options	546	511	1,606	1,505
ISUs	1,022	782	2,914	2,487
PSUs	1,097	970	3,323	1,874
DSUs	92	759	(50)	2,574
	2,757	3,022	7,793	8,440

## 14. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

	Cash flow hedge reserve	Foreign currency translation	Total
	\$	\$	\$
Balance at August 31, 2020	(16,780)	14,335	(2,445)
Other comprehensive income (loss)	6,298	(25,326)	(19,028)
Balance at May 31, 2021	(10,482)	(10,991)	(21,473)
Balance at August 31, 2021	(10,060)	4,185	(5,875)
Other comprehensive income	26,200	909	27,109
Balance at May 31, 2022	16,140	5,094	21,234

## 15. ADDITIONAL CASH FLOWS INFORMATION

### A) CHANGES IN OTHER NON-CASH OPERATING ACTIVITIES

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Trade and other receivables	5,156	21,353	(14,544)	1,454
Prepaid expenses and other	748	3,749	(225)	(6,731)
Other assets	(721)	(138)	(5,915)	(1,298)
Trade and other payables	44,354	(910)	62,796	3,387
Provisions	2,791	(10,957)	6,359	(9,572)
Contract liabilities and other liabilities	(1,150)	1,698	(2,999)	(57)
	51,178	14,795	45,472	(12,817)

## B) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT

The following table shows the reconciliation between the cash payments for acquisition of property, plant and equipment, as reported within the investing section in the consolidated statements of cash flows, and the net capital expenditures, as presented in Note 4. Net capital expenditures are presented net of government subsidies, including the subsidies received in advance recognized as a reduction of the cost of property, plant and equipment.

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
<b>Acquisition of property, plant and equipment</b>	<b>198,271</b>	126,745	<b>502,753</b>	358,984
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period	(15,164)	—	(35,662)	—
<b>Net capital expenditures</b>	<b>183,107</b>	126,745	<b>467,091</b>	358,984

## C) CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES

Nine months ended May 31, 2022	Long-term debt				Total
	Bank indebtedness	Notes, debentures and credit facilities	Lease liabilities	Balance due on business combinations	
	\$	\$	\$	\$	\$
<b>Balance at August 31, 2021</b>	<b>4,460</b>	<b>3,270,131</b>	<b>59,779</b>	—	<b>3,334,370</b>
Increase in bank indebtedness	10,370	—	—	—	10,370
Net decrease under the revolving facilities	—	(106,398)	—	—	(106,398)
Issuance of long-term debt, net of discounts and transaction costs	—	1,611,303	—	—	1,611,303
Repayment of notes, debentures and credit facilities	—	(254,379)	—	—	(254,379)
Repayment of lease liabilities	—	—	(4,218)	—	(4,218)
Repayment of balance due on business combinations	—	—	—	(3,162)	(3,162)
Total cash flows from (used in) financing activities excluding equity	10,370	1,250,526	(4,218)	(3,162)	1,253,516
Interest paid on lease liabilities	—	—	(1,289)	—	(1,289)
Total cash flow changes	10,370	1,250,526	(5,507)	(3,162)	1,252,227
Effect of changes in foreign exchange rates	—	10,639	62	10	10,711
Amortization of discounts, transaction costs and other	—	11,917	—	—	11,917
Net increase in lease liabilities	—	—	8,565	—	8,565
Assumed through business combinations	—	—	1,253	—	1,253
Increase in balance due on business combinations	—	—	—	3,152	3,152
Total non-cash changes	—	22,556	9,880	3,162	35,598
<b>Balance at May 31, 2022</b>	<b>14,830</b>	<b>4,543,213</b>	<b>64,152</b>	—	<b>4,622,195</b>

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## D) CASH AND CASH EQUIVALENTS

	May 31, 2022	August 31, 2021
	\$	\$
Cash	168,081	368,434
Cash with restrictions on use <sup>(1)</sup>	147,872	183,534
Cash equivalents	63,279	—
	379,232	551,968

(1) In connection with government subsidies received in advance, pertaining to Cogeco Connexion's high-speed Internet network expansion projects.

## 16. FINANCIAL INSTRUMENTS

### A) FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks, which are described in the Corporation's annual consolidated financial statements.

#### Credit risk

The Corporation is exposed to credit risk arising from the derivative financial instruments, cash and cash equivalents and trade accounts receivable, the maximum exposure of which is represented by the carrying amounts reported on the condensed interim consolidated statements of financial position.

The Corporation reduces the credit risk with regard to the derivative financial instruments by completing transactions with financial institutions that carry a high credit rating. At May 31, 2022, management believes this credit risk to be minimal, since the lowest credit rating of the counterparties to the agreements is "A-" by Standard & Poor's rating services ("S&P").

Cash equivalents consist of short-term, highly liquid investments, such as bank term deposits. The Corporation has deposited the cash and cash equivalents with reputable financial institutions, for which management believes the risk of loss to be remote.

To mitigate the credit risk in relation to its trade accounts receivable, the Corporation continuously monitors the financial condition of its customers and reviews the credit history or worthiness of each new large customer. The Corporation has credit policies in place and has established various credit controls, including credit checks, deposits on accounts and advance billing, and has also established procedures to suspend the availability of services when customers have fully utilized approved credit limits or have violated existing payment terms. Furthermore, a large portion of the Corporation's customers are billed and pay before the services are rendered. The Corporation believes that its allowance for doubtful accounts is sufficient to cover the related credit risk. Since the Corporation has a large and diversified clientele dispersed throughout its market areas in Canada and the United States, there is no significant concentration of credit risk.

#### Liquidity risk

At May 31, 2022, the Corporation had used \$37.9 million of its \$100 million Term Revolving Facility and an amount of \$122.4 million was used from Cogeco Communications' Term Revolving Facility of \$750 million, for remaining availabilities of \$62.1 million and \$627.6 million, respectively. In addition, Cogeco Communications' U.S. subsidiaries benefit from a Senior Secured Revolving Facility of \$189.7 million (US\$150 million), of which \$3.4 million (US\$2.7 million) was used at May 31, 2022 for a remaining availability of \$186.3 million (US\$147.3 million).

#### Interest rate risk

The Corporation and its subsidiary, Cogeco Communications, are exposed to interest rate risk on their floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At May 31, 2022, all of the Corporation's and Cogeco Communications' long-term debt was at fixed rate, except for the amounts drawn under the Corporation's Term Revolving Facility and Cogeco Communications' Term Revolving Facility and First Lien Credit Facilities which are subject to floating interest rates.

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### May 31, 2022

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, Cogeco Communications' U.S. subsidiaries entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at May 31, 2022:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$770 million	US LIBOR base rate	2.017% - 2.262%	January 2023 - November 2024	Senior Secured Term Loan B - Tranche 1
Cash flow	US\$800 million	US LIBOR base rate with a 50 bps floor	1.224% - 1.463%	October 2025 - July 2027	Senior Secured Term Loan B - Tranche 2

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate, which is only applicable to the unhedged portion of these facilities, would represent an increase of approximately \$13.2 million based on the outstanding debt and swap agreements at May 31, 2022.

#### Foreign exchange risk

Cogeco Communications is exposed to foreign exchange risk with respect to the interest associated with its notes, debentures and credit facilities denominated in US dollars. The impact of a 10% increase in the exchange rate of the US dollar into Canadian dollar would increase the annual financial expense by approximately \$13.6 million based on the outstanding debt and swap agreements at May 31, 2022.

Furthermore, a foreign currency exposure arises from Cogeco Communications' net investment in its U.S. subsidiaries, as a result of the translation of the net investment into the Corporation's functional currency. A portion of Cogeco Communications' net investment in its U.S. subsidiaries is hedged by Cogeco Communications' US dollar denominated Senior Secured Notes, which were designated as hedges of the net investment, while a portion is economically hedged by the U.S. subsidiaries' US dollar denominated First Lien Credit Facilities.

The exchange rate used to translate the US dollar currency into Canadian dollar for the consolidated statement of financial position accounts at May 31, 2022 was \$1.2648 (\$1.2617 at August 31, 2021) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollar would decrease other comprehensive income by approximately \$108.7 million.

## B) FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	May 31, 2022		August 31, 2021	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
Notes, debentures and credit facilities	4,543,213	4,394,448	3,270,131	3,383,015

## C) CAPITAL MANAGEMENT

The Corporation's objectives in managing capital are to ensure sufficient liquidity to support the capital requirements of its various businesses, including development of the business by acquisition, internal growth opportunities and innovation. The Corporation manages its capital structure and makes adjustments in light of general economic conditions, the regulatory environment, the risk characteristics of the underlying assets and the Corporation's working capital requirements. Management of the capital structure involves the issuance of new debt, the repayment of existing debt, the issuance or repurchase of equity and distributions to shareholders.

The capital structure of the Corporation is composed of shareholders' equity, cash and cash equivalents, bank indebtedness and long-term debt.

At May 31, 2022 and August 31, 2021, the Corporation and its subsidiary, Cogeco Communications, were in compliance with all of their debt covenants and were not subject to any other externally imposed capital requirements.

The financial covenants related to the indebtedness of Cogeco Inc. are primarily based on a ratio of net indebtedness to adjusted EBITDA, computed on the basis of Cogeco Media subsidiary's adjusted EBITDA results and the dividends and management fees received from Cogeco Communications, net of corporate expenses.

# COGECO INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### May 31, 2022

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The following table summarizes certain of the key ratios used to monitor and manage Cogeco Communications' capital structure:

	May 31, 2022	August 31, 2021
Net indebtedness <sup>(1)</sup> / adjusted EBITDA <sup>(2)</sup>	3.3	2.4
Adjusted EBITDA <sup>(2)</sup> / financial expense <sup>(2)</sup>	8.4	9.7

(1) Net indebtedness is defined as the total of bank indebtedness and principal on long-term debt, less cash and cash equivalents, excluding cash with restrictions on use (see Note 15 D)).

(2) Calculation based on adjusted EBITDA and financial expense for the twelve-month period ended May 31, 2022, which includes 9 months of the Ohio broadband services operations, and for the year ended August 31, 2021, which includes 8.5 months of DERYtelecom operations.

## 17. RELATED PARTY TRANSACTIONS

Cogeco is the parent company of Cogeco Communications and, as of May 31, 2022, held 34.0% of Cogeco Communications' equity shares, representing 83.7% of the votes attached to Cogeco Communications' voting shares.

Cogeco provides executive and administrative services to Cogeco Communications under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco Communications or the Corporation from time to time during the term of the Agreement. For the three and nine-month periods ended May 31, 2022, management fees paid by Cogeco Communications amounted to \$5.6 million and \$16.7 million, respectively, compared to \$5.9 million and \$17.6 million for the same periods of fiscal 2021.

No direct remuneration is payable to Cogeco's executive officers by Cogeco Communications. However, during the nine-month periods ended May 31, 2022 and 2021, Cogeco Communications granted stock options and PSUs to these executive officers, as executive officers of Cogeco Communications, and issued DSUs to Board directors of Cogeco, as shown in the following table:

	Nine months ended May 31,	
	2022	2021
Stock options	78,700	69,200
PSUs	11,775	10,375
DSUs	—	792

The following table shows the amounts that Cogeco Communications charged Cogeco with regard to Cogeco Communications' stock options, ISUs and PSUs granted to these executive officers, as well as DSUs issued to Board directors of Cogeco:

	Three months ended May 31,		Nine months ended May 31,	
	2022	2021	2022	2021
	\$	\$	\$	\$
Stock options	280	274	889	885
ISUs	—	—	—	6
PSUs	265	233	905	358
DSUs	(22)	61	(101)	249
	523	568	1,693	1,498

# PRIMARY SERVICE UNIT STATISTICS

	May 31, 2022	February 28, 2022	November 30, 2021 <sup>(1)</sup>	August 31, 2021	May 31, 2021
<b>CONSOLIDATED</b>					
Primary service units	3,197,184	3,219,221	3,233,564	2,972,073	2,976,391
Internet service customers	1,640,614	1,640,651	1,635,082	1,436,201	1,427,752
Video service customers	993,584	1,006,650	1,019,510	982,708	989,698
Telephony service customers	562,986	571,920	578,972	553,164	558,941
<b>CANADA</b>					
Homes passed	2,002,859	1,991,129	1,984,397	1,976,617	1,975,004
Primary service units	1,982,223	1,991,371	1,997,006	2,002,083	2,002,736
Internet service customers	922,695	921,043	918,304	915,684	909,901
Penetration as a percentage of homes passed	46.1%	46.3%	46.3%	46.3%	46.1%
Video service customers	661,272	667,629	672,781	677,194	680,456
Penetration as a percentage of homes passed	33.0%	33.5%	33.9%	34.3%	34.5%
Telephony service customers	398,256	402,699	405,921	409,205	412,379
Penetration as a percentage of homes passed	19.9%	20.2%	20.5%	20.7%	20.9%
<b>UNITED STATES</b>					
Homes passed	1,657,201	1,632,689	1,630,411	936,519	935,520
Primary service units <sup>(2)</sup>	1,214,961	1,227,850	1,236,558	969,990	973,655
Internet service customers	717,919	719,608	716,778	520,517	517,851
Penetration as a percentage of homes passed	43.3%	44.1%	44.0%	55.6%	55.4%
Video service customers	332,312	339,021	346,729	305,514	309,242
Penetration as a percentage of homes passed	20.1%	20.8%	21.3%	32.6%	33.1%
Telephony service customers	164,730	169,221	173,051	143,959	146,562
Penetration as a percentage of homes passed	9.9%	10.4%	10.6%	15.4%	15.7%

(1) On September 1, 2021, 284,540 primary service units (196,338 Internet services, 54,598 video services and 33,604 telephony services) were added related to the acquisition of the Ohio broadband systems.

(2) The percentage of homes passed reflects a lower penetration of the Ohio broadband systems, which were acquired during the first quarter of fiscal 2022.