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Florida East Coast Realty, LLC Names Atlantic Broadband Exclusive Communications Services Provider For Miami's Panorama Tower

MIAMI, March 29, 2016 – Atlantic Broadband, the nation's 12th largest cable operator, announced today that it has been named the exclusive provider of advanced TV, Internet, and communication services for Panorama Tower, a new, 83-story development by Florida East Coast Realty, LLC (FECR) to include 821 luxury apartments on Brickell Avenue in the heart of Downtown Miami. With construction anticipated to be completed by the end of 2017, Panorama Tower will be the tallest building in the State of Florida and the tallest residential tower on the eastern seaboard south of New York City.

Atlantic Broadband will invest $4.5 million to create a redundant fiber-to-the-unit network that will ensure that Panorama Tower will have a communications and entertainment services suite that matches its 830-foot-tall global landmark status both today and well into the future.

The company also will offer advanced business services, such as Metro Ethernet that can scale up to 1 Gigabit (GB) per second symmetrically and Hosted Voice Solutions that together enable new levels of business productivity to the commercial and retail spaces in and around the property, including a 208-room hotel, 100,000-square-foot medical office space, and 50,000 square feet of high-end retail space.

For residents, Atlantic Broadband will be deploying its multi-screen digital entertainment TiVo service with greatly expanded options for live, recorded, and on-demand television and web content on any screen, wherever a customer may be – including easy access to Netflix. In addition, Atlantic Broadband will offer Panorama residents Internet speeds up to 1 Gigabit per second with capabilities to scale well beyond that in the future. This will enable Panorama Tower residents to download an entire digital movie (14 GB) in under two minutes and to work from their apartments with an Internet connection that is faster than what exists in most modern offices.

Atlantic Broadband is also deploying a solution to enable high-quality carrier neutral cellular coverage throughout the complex utilizing a distributed antenna system (DAS) connected to its all-fiber network. This will enable residents and guests to use their mobile devices seamlessly, in and around the property limits, regardless of the wireless carrier.

"Atlantic Broadband is proud to be the exclusive communications and entertainment provider for this global landmark and has committed to investing millions of dollars in order to deliver the next generation of communications services," said Atlantic Broadband's President and CEO, Richard Shea. "Panorama Tower is a massive undertaking with its three-million-square-foot complex, and we're excited to deploy the fastest and best technologies for area residents and businesses, as well as be part of history in having a hand in one of the biggest projects in Miami and on the eastern seaboard."

"In the planning stages for Panorama Tower, we sought partners who were committed to delivering the 'best of the best' in design, technology, and innovation, and Atlantic Broadband had the vision and expertise that we needed," said Tibor Hollo, FECR Chairman and President. "We are excited to work with such an innovative and flexible local partner to provide our residents and guests with the fastest Internet, impeccable wireless coverage – no matter the carrier – and superior TV entertainment offerings."

About Panorama Tower

Destined to be an iconic, global landmark, Panorama Tower will rise 83 stories over the Miami skyline. The mixed-use residential development will be situated on the largest parcel of property in the epicenter of Brickell Avenue. In total, the existing office towers and new building will represent approximately three million square feet of construction.

The 19-story pedestal of Panorama Tower will contain over 100,000 square feet of medically-oriented office space. Underneath the medical facility will be a 2,000 car parking garage. Lining the garage to the east on Brickell Bay Drive will be a 208-room hotel. Further, both the ground floor and 2nd levels of the pedestal will include over 50,000 square feet of high-end retail outlets and restaurant space. Above the pedestal will be the residential tower, consisting of 64 stories and 821 luxury rental apartments. For more information, please visit www.panoramatower.com.

About Florida East Coast Realty, LLC (FECR)

Since its founding over 60 years ago, FECR has been involved in the development of over 60 million square feet of residential, commercial, retail, and industrial space, with landmark projects from New York to Nevada and throughout Florida. Repeatedly shaping and shifting the contours of Downtown Miami, FECR has drastically changed its skyline. As the very first developer to see the benefits of urban living in Miami, FECR took a bold step into the future with the development of the Arts & Entertainment District featuring its Omni and Venetia projects, an undertaking that revolutionized the area and framed one of South Florida's most important residential, trade, and recreation centers.

Throughout FECR's extensive history, the company has built, owned, and managed a wide array of properties, and the company's strategy for the future includes steady, continued growth in several real estate industries. In fact, the best is yet to come, with some of the largest and most electrifying projects that South Florida has ever seen, including the new One Bayfront Plaza, a signature mixed-use project of global stature that will be the tallest building in the Miami skyline, and Villa Magna, a luxury residential development on the last remaining waterfront development site on Miami's Brickell corridor. For more information on Florida East Coast Realty, please visit www.fecr.com.

About Atlantic Broadband
Atlantic Broadband, a wholly-owned subsidiary of Cogeco Communications Inc., is the 12th largest cable operator in the United States, based on the number of television service customers served. The company currently provides TV, Internet, and Phone services to approximately 246,000 television service customers located in five operating regions: Western Pennsylvania, Miami Beach, Maryland/Delaware, Aiken, S.C., and Eastern Connecticut. Atlantic Broadband is headquartered in Quincy, Massachusetts. To learn more about Atlantic Broadband's residential and business services, please visit www.atlanticbb.com.

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