

## **Cogeco Communications Releases its Financial Results for the Second Quarter of Fiscal 2023**

- Revenue increased by 1.1% (decrease of 1.8% in constant currency<sup>(1)</sup>) compared to the same period of the prior year to \$736.6 million;
- Adjusted EBITDA<sup>(1)</sup> was \$351.2 million, an increase of 0.6% (decrease of 1.9% in constant currency<sup>(1)</sup>);
- Profit for the period amounted to \$104.3 million, a decrease of 13.1%;
- Earnings per share on a diluted basis was \$2.19, a decrease of 8.0%;
- Net capital expenditures<sup>(1)(2)</sup> amounted to \$156.1 million, an increase of 9.8% (4.3% in constant currency<sup>(1)</sup>).
  - Excluding network expansion projects<sup>(1)</sup>, net capital expenditures amounted to \$113.9 million, an increase of 8.2% (2.1% in constant currency<sup>(1)</sup>).
  - Capital intensity<sup>(1)</sup> was 21.2% compared to 19.5% in the same period of the prior year.
  - Excluding network expansion projects<sup>(1)</sup>, capital intensity was 15.5% compared to 14.4% last year.
- Acquisition of property, plant and equipment amounted to \$173.0 million, an increase of 9.6%;
- Free cash flow<sup>(1)</sup> amounted to \$117.9 million, a decrease of 22.9% (21.5% in constant currency<sup>(1)</sup>) due to increased net capital expenditures and interest paid.
  - Free cash flow, excluding network expansion projects<sup>(1)</sup> was \$160.2 million, a decrease of 15.7% (15.3% in constant currency<sup>(1)</sup>).
- Cash flows from operating activities decreased by 27.8% to \$203.0 million, mainly resulting from working capital items;
- Purchased and cancelled 845,198 Cogeco Communications subordinate voting shares for a total consideration of \$63.8 million;
- Cogeco Communications maintains its fiscal 2023 financial guidelines; and
- A quarterly eligible dividend of \$0.776 per share was declared, compared to \$0.705 per share in the comparable quarter of fiscal 2022, an increase of 10%.

**Montréal, April 13, 2023** – Today, Cogeco Communications Inc. (TSX: CCA) ["Cogeco Communications" or the "Corporation"] announced its financial results for the second quarter ended February 28, 2023.

"Our overall operating strategies proved to be effective in the context of more challenging economic and competitive environments," said Philippe Jetté, President and Chief Executive Officer of Cogeco Communications Inc.

"Our Canadian telecommunications business unit performed well in the quarter, which was marked by continued organic growth in our Internet customer base, both in our traditional markets and in our newly served areas, resulting in growing adjusted EBITDA and adjusted EBITDA margins," continued Mr. Jetté. "In addition, the acquisition in March of the telecommunications operations of oxio is a great addition to our service offering and brings a second brand to serve the telecommunications needs of Canadians."

"With respect to our U.S. telecommunications business, we have grown our customer base outside our newly acquired Ohio footprint, both in our current and newly served areas," added Mr. Jetté. "In Ohio, we continued our commercial integration activities while enhancing our product line by making our IPTV product available to all our customers, setting the foundation for future growth. Our progress and marketing efforts have paid off, with Internet customer metrics improving over previous quarters."

"I am pleased to highlight that we recently published our annual ESG and Sustainability Report as well as our Climate Action Plan, in which we respectively provide an update of our environmental, social and governance commitments, initiatives and performance and outline the key steps we are taking in support of urgent climate action," continued Mr. Jetté. "We are also very proud to be, for the fourth consecutive year, ranked among the 100 most sustainable companies in the world by Corporate Knights, a highly-regarded global ranking of companies that are leading the way in making the world a better place," concluded Mr. Jetté.

### **Operating results**

For the second quarter of fiscal 2023:

- Revenue increased by 1.1% to reach \$736.6 million. On a constant currency basis, revenue decreased by 1.8%, driven by a lower customer base in the American telecommunications segment offset by a growth in the Canadian telecommunications segment, which is further explained as follows:
  - Canadian telecommunications' revenue increased by 1.7% as reported and in constant currency, mainly driven by the cumulative effect of high-speed Internet service additions over the past year and higher revenue per customer.
  - American telecommunications' revenue decreased by 5.2% on a constant currency basis (increase of 0.6% as reported), mainly due to a lower customer base following customer losses in Ohio and an overall decline in video and phone service customers, offset in part by the cumulative effect of high-speed Internet service additions outside Ohio over the past year, higher revenue per customer and a better product mix.
- Adjusted EBITDA increased by 0.6% to reach \$351.2 million. On a constant currency basis, adjusted EBITDA decreased by 1.9%, mainly due to a decline in the American telecommunications segment partly offset by an adjusted EBITDA growth in the Canadian telecommunications segment, as further explained below:
  - Canadian telecommunications adjusted EBITDA increased by 2.6%, or 3.1% in constant currency, mostly driven by revenue growth.
  - American telecommunications adjusted EBITDA decreased by 2.2%, or 7.8% in constant currency, mainly resulting from lower revenue, combined with higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio while operating under the previous owner's brand.
- Profit for the period amounted to \$104.3 million, of which \$98.4 million, or \$2.19 per diluted share, was attributable to owners of the Corporation compared to \$119.9 million, \$111.3 million, and \$2.38 per diluted share, respectively, in the comparable period of fiscal 2022. The decreases resulted mainly from higher financial expense, acquisition, integration, restructuring and other costs and depreciation and amortization expense, partly offset by lower income taxes.

- Net capital expenditures, which account for construction subsidies, were \$156.1 million, an increase of 9.8%, compared to \$142.2 million in the same period of the prior year. In constant currency, net capital expenditures were \$148.4 million, an increase of 4.3% compared to last year, driven by accelerated network expansion activities in Canada.
  - Excluding network expansion projects, net capital expenditures were \$113.9 million, an increase of 8.2% compared to \$105.2 million in the same period of the prior year. In constant currency, net capital expenditures excluding network expansion projects<sup>(1)</sup> were \$107.4 million, an increase of 2.1% compared to last year.
  - Fibre-to-the-home network expansion projects continued in both Canada and the United States, with unprecedented homes passed additions of more than 140,000 since the beginning of last year, of which approximately 70,000 were added during the first half of fiscal 2023 in addition to the 70,000 added in fiscal 2022.
  - Capital intensity was 21.2% compared to 19.5% last year. Excluding network expansion projects, capital intensity was 15.5% compared to 14.4% in the same period of the prior year.
- Acquisition of property, plant and equipment increased by 9.6% to \$173.0 million, mainly due to network expansion projects in Canada.
- Free cash flow decreased by 22.9%, or 21.5% in constant currency, and amounted to \$117.9 million, mainly due to higher financial expense, lower adjusted EBITDA, and higher net capital expenditures and acquisition, integration, restructuring and other costs.
  - Free cash flow, excluding network expansion projects decreased by 15.7%, or 15.3% in constant currency, and amounted to \$160.2 million.
- Cash flows from operating activities decreased by 27.8% to reach \$203.0 million, driven by a net outflow in non-cash operating activities of \$69.6 million compared to \$22.5 million in the comparative period, resulting mostly from the timing of trade and other payables, as well as an increase in income taxes and interest paid.
- Cogeco Communications purchased and cancelled 845,198 subordinate voting shares for a total consideration of \$63.8 million, compared to 189,425 subordinate voting shares purchased and cancelled in the comparable quarter of fiscal 2022, for a total consideration of \$19.2 million.
- Cogeco Communications maintains its fiscal 2023 financial guidelines as issued on January 13, 2023.
- At its April 13, 2023 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.776 per share, an increase of 10% compared to \$0.705 per share in the comparable quarter of fiscal 2022.

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(1) Adjusted EBITDA and net capital expenditures are total of segments measures. Capital intensity is a supplementary financial measure. Constant currency basis, net capital expenditures, excluding network expansion projects, free cash flow and free cash flow, excluding network expansion projects are non-IFRS financial measures. Change in constant currency and capital intensity, excluding network expansion projects are non-IFRS ratios. These indicated terms do not have standardized definitions prescribed by International Financial Reporting Standards ("IFRS") and, therefore, may not be comparable to similar measures presented by other companies. For more information on these financial measures, please consult the "Non-IFRS and other financial measures" section of this press release.

(2) Net capital expenditures are presented net of government subsidies, including the utilization of those received in advance.

## Financial highlights

Three and six months ended February 28 <i>(In thousands of Canadian dollars, except % and per share data)</i>	2023 \$	2022 <sup>(1)</sup> \$	Change %	Change in constant currency <sup>(2)</sup> %	2023 \$	2022 <sup>(1)</sup> \$	Change %	Change in constant currency <sup>(2)</sup> %
<b>Operations</b>								
Revenue	736,646	728,549	1.1	[1.8]	1,498,946	1,447,090	3.6	0.3
Adjusted EBITDA <sup>(3)</sup>	351,215	349,087	0.6	[1.9]	718,438	698,374	2.9	—
Adjusted EBITDA margin <sup>(3)</sup>	47.7 %	47.9 %			47.9 %	48.3 %		
Acquisition, integration, restructuring and other costs <sup>(4)</sup>	6,952	1,451	—		9,629	20,086	(52.1)	
Profit for the period	104,262	119,911	[13.1]		224,637	236,521	(5.0)	
Profit for the period attributable to owners of the Corporation	98,378	111,275	[11.6]		209,882	218,112	(3.8)	
<b>Cash flow</b>								
Cash flows from operating activities	203,043	281,199	[27.8]		397,202	568,144	(30.1)	
Free cash flow <sup>(3)</sup>	117,939	153,000	[22.9]	[21.5]	223,067	285,111	(21.8)	[20.8]
Free cash flow, excluding network expansion projects <sup>(3)</sup>	160,181	189,982	[15.7]	[15.3]	331,143	342,109	(3.2)	(3.8)
Acquisition of property, plant and equipment	172,967	157,873	9.6		407,604	303,721	34.2	
Net capital expenditures <sup>(1) (3)</sup>	156,125	142,195	9.8	4.3	353,096	283,223	24.7	18.8
Net capital expenditures, excluding network expansion projects <sup>(3)</sup>	113,883	105,213	8.2	2.1	245,020	226,225	8.3	3.0
<b>Capital intensity <sup>(3)</sup></b>	21.2 %	19.5 %			23.6 %	19.6 %		
Capital intensity, excluding network expansion projects <sup>(3)</sup>	15.5 %	14.4 %			16.3 %	15.6 %		
<b>Per share data <sup>(5)</sup></b>								
Earnings per share								
Basic	2.21	2.40	[7.9]		4.66	4.69	[0.6]	
Diluted	2.19	2.38	[8.0]		4.64	4.65	[0.2]	
Dividends	0.776	0.705	10.1		1.552	1.410	10.1	

As at <i>(In thousands of Canadian dollars)</i>	February 28, 2023 \$	August 31, 2022 \$
<b>Financial condition</b>		
Cash and cash equivalents	353,051	370,899
Total assets	9,624,511	9,278,509
Long-term debt		
Current	341,371	339,096
Non-current	4,656,564	4,334,373
Net indebtedness <sup>(3)</sup>	4,764,276	4,489,330
Equity attributable to owners of the Corporation	2,862,288	2,751,080

- (1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party* (IAS 7 Statement of Cash Flows) during the third quarter of fiscal 2022. For further details, refer to the "Accounting policy developments" section of the fiscal 2023 second-quarter Management's Discussion and Analysis ("MD&A").
- (2) Key performance indicators presented on a constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rate of the comparable periods of the prior year. For the three and six-month periods ended February 28, 2022, the average foreign exchange rates used for translation were 1.2709 USD/CDN and 1.2634 USD/CDN, respectively.
- (3) Adjusted EBITDA and net capital expenditures are total of segments measures. Adjusted EBITDA margin and capital intensity are supplementary financial measures. Free cash flow, free cash flow, excluding network expansion projects and net capital expenditures, excluding network expansion projects are non-IFRS financial measures. Change in constant currency and capital intensity, excluding network expansion projects are non-IFRS ratios. Net indebtedness is a capital management measure. These indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on these financial measures, please consult the "Non-IFRS and other financial measures" section of this press release.
- (4) For the three and six-month periods ended February 28, 2023, acquisition, integration, restructuring and other costs resulted mostly from a \$5.1 million retroactive adjustment recognized during the second quarter of fiscal 2023 following the Copyright Board preliminary conclusions of the 2016-2018 retransmission tariffs. For the three and six-month periods ended February 28, 2022, acquisition, integration, restructuring and other costs resulted mostly from costs incurred in connection with the acquisition, completed on September 1, 2021, and integration of the Ohio broadband systems.
- (5) Per multiple and subordinate voting share.

## Forward-looking statements

*Certain statements contained in this press release may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Communications Inc.'s ("Cogeco Communications" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, purchase price allocation, tax rates, weighted average cost of capital, performance and business prospects and opportunities, which Cogeco Communications believes are reasonable as of the current date. Refer in particular to the "Corporate objectives and strategies" section of the Corporation's 2022 annual MD&A and of the fiscal 2023 second-quarter MD&A, the "Fiscal 2023 financial guidelines" section of the Corporation's 2022 annual MD&A and the "Fiscal 2023 revised financial guidelines" of the fiscal 2023 first-quarter MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco Communications currently expects. These factors include risks such as competitive risks (including changing competitive ecosystems and disruptive competitive strategies adopted by our competitors), business risks (including potential disruption to our supply chain caused by economic and geopolitical instability and other contributing factors, increasing transportation lead times, scarcity and shortages of input materials and key telecommunication equipment and competition for limited resources), regulatory risks, technology risks (including cybersecurity), financial risks (including variations in currency and interest rates), economic conditions (including inflation pressuring revenue, reduced consumer spending and increasing costs), human-caused and natural threats to our network (including increased frequency of extreme weather events with the potential to disrupt operations), infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks, litigation risks and public health and safety, many of which are beyond the Corporation's control. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and main risk factors" sections of the Corporation's 2022 annual MD&A and of the fiscal 2023 second-quarter MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco Communications and future events and results may vary significantly from what management currently foresees. The reader should not place undue importance on forward-looking information contained in this press release which represent Cogeco Communications' expectations as of the date of this press release (or as of the date they are otherwise stated to be made) and are subject to change after such date. While management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.*

*All amounts are stated in Canadian dollars unless otherwise indicated. This press release should be read in conjunction with the Corporation's MD&A for the three and six-month periods ended February 28, 2023, the Corporation's condensed interim consolidated financial statements and the notes thereto for the same periods prepared in accordance with International Financial Reporting Standards ("IFRS") and the Corporation's 2022 Annual Report.*

## Non-IFRS and other financial measures

This press release includes references to non-IFRS and other financial measures used by Cogeco Communications. These financial measures are reviewed in assessing the performance of Cogeco Communications and used in the decision-making process with regard to its business units.

Reconciliations between non-IFRS and other financial measures to the most directly comparable IFRS financial measures are provided below. Certain additional disclosures for non-IFRS and other financial measures used in this press release have been incorporated by reference and can be found in the "Non-IFRS and other financial measures" section of the Corporation's MD&A for the three and six-month periods ended February 28, 2023, available on SEDAR at [www.sedar.com](http://www.sedar.com).

Financial measures presented on a constant currency basis for the three and six-month periods ended February 28, 2023 are translated at the average foreign exchange rate of the comparable periods of the prior year, which were 1.2709 USD/CDN and 1.2634 USD/CDN, respectively.

### Constant currency basis and foreign exchange impact reconciliation

#### Consolidated

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	736,646	(21,282)	715,364	728,549	1.1	(1.8)
Operating expenses	380,031	(12,585)	367,446	373,891	1.6	(1.7)
Management fees – Cogeco Inc.	5,400	—	5,400	5,571	(3.1)	(3.1)
Adjusted EBITDA	351,215	(8,697)	342,518	349,087	0.6	(1.9)
Free cash flow	117,939	2,114	120,053	153,000	(22.9)	(21.5)
Net capital expenditures	156,125	(7,774)	148,351	142,195	9.8	4.3

Six months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	1,498,946	(48,192)	1,450,754	1,447,090	3.6	0.3
Operating expenses	769,708	(28,020)	741,688	737,565	4.4	0.6
Management fees – Cogeco Inc.	10,800	—	10,800	11,151	(3.1)	(3.1)
Adjusted EBITDA	718,438	(20,172)	698,266	698,374	2.9	—
Free cash flow	223,067	2,708	225,775	285,111	(21.8)	(20.8)
Net capital expenditures	353,096	(16,678)	336,418	283,223	24.7	18.8

## Canadian telecommunications segment

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	368,334	—	368,334	362,323	1.7	1.7
Operating expenses	170,289	(893)	169,396	169,307	0.6	0.1
Adjusted EBITDA	198,045	893	198,938	193,016	2.6	3.1
Net capital expenditures	81,383	(3,551)	77,832	67,763	20.1	14.9

Six months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	740,418	—	740,418	717,370	3.2	3.2
Operating expenses	343,740	(2,061)	341,679	336,493	2.2	1.5
Adjusted EBITDA	396,678	2,061	398,739	380,877	4.1	4.7
Net capital expenditures	196,621	(6,911)	189,710	135,234	45.4	40.3

## American telecommunications segment

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	368,312	(21,282)	347,030	366,226	0.6	(5.2)
Operating expenses	202,254	(11,692)	190,562	196,436	3.0	(3.0)
Adjusted EBITDA	166,058	(9,590)	156,468	169,790	(2.2)	(7.8)
Net capital expenditures	73,091	(4,223)	68,868	73,178	(0.1)	(5.9)

Six months ended February 28					
	2023	Foreign exchange impact	2023 in constant currency	2022	Change
					In constant currency
(In thousands of Canadian dollars, except percentages)	\$	\$	\$	\$	%
Revenue	758,528	(48,192)	710,336	729,720	3.9
Operating expenses	409,964	(25,959)	384,005	384,166	6.7
Adjusted EBITDA	348,564	(22,233)	326,331	345,554	0.9
Net capital expenditures	153,499	(9,767)	143,732	146,405	4.8

## Free cash flow reconciliation

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Cash flows from operating activities</b>	<b>203,043</b>	281,199	<b>397,202</b>	568,144
Amortization of deferred transaction costs and discounts on long-term debt <sup>(1)</sup>	3,028	2,993	6,072	5,915
Changes in other non-cash operating activities	69,619	22,544	134,035	9,370
Income taxes paid	22,860	4,701	69,478	30,061
Current income taxes	(12,039)	(10,786)	(20,415)	(25,349)
Interest paid	50,326	40,554	110,824	72,153
Financial expense	(61,116)	(44,979)	(118,035)	(89,934)
Net capital expenditures	(156,125)	(142,195)	(353,096)	(283,223)
Repayment of lease liabilities	(1,657)	(1,031)	(2,998)	(2,026)
<b>Free cash flow</b>	<b>117,939</b>	153,000	<b>223,067</b>	285,111

(1) Included within financial expense.

## Net capital expenditures reconciliation

	Three months ended February 28		Six months ended February 28	
	2023	2022 <sup>(1)</sup>	2023	2022 <sup>(1)</sup>
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Acquisition of property, plant and equipment</b>	<b>172,967</b>	157,873	<b>407,604</b>	303,721
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period	(16,842)	(15,678)	(54,508)	(20,498)
<b>Net capital expenditures</b>	<b>156,125</b>	142,195	<b>353,096</b>	283,223

(1) Comparative figures have been restated. For further details, refer to the "Accounting policy developments" section of the fiscal 2023 second-quarter MD&A.



## Adjusted EBITDA reconciliation

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Profit for the period</b>	<b>104,262</b>	119,911	<b>224,637</b>	236,521
Income taxes	<b>24,693</b>	32,721	<b>56,646</b>	50,171
Financial expense	<b>61,116</b>	44,979	<b>118,035</b>	89,934
Depreciation and amortization	<b>154,192</b>	150,025	<b>309,491</b>	301,662
Acquisition, integration, restructuring and other costs	<b>6,952</b>	1,451	<b>9,629</b>	20,086
<b>Adjusted EBITDA</b>	<b>351,215</b>	349,087	<b>718,438</b>	698,374

## Net capital expenditures and free cash flow excluding network expansion projects reconciliations

### Net capital expenditures

	Three months ended February 28					
	2023	Foreign exchange impact	2023 in constant currency	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Net capital expenditures</b>	<b>156,125</b>	(7,774)	<b>148,351</b>	142,195	<b>9.8</b>	<b>4.3</b>
Net capital expenditures in connection with network expansion projects	<b>42,242</b>	(1,322)	<b>40,920</b>	36,982	<b>14.2</b>	<b>10.6</b>
<b>Net capital expenditures, excluding network expansion projects</b>	<b>113,883</b>	(6,452)	<b>107,431</b>	105,213	<b>8.2</b>	<b>2.1</b>

	Six months ended February 28					
	2023	Foreign exchange impact	2023 in constant currency	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Net capital expenditures</b>	<b>353,096</b>	(16,678)	<b>336,418</b>	283,223	<b>24.7</b>	<b>18.8</b>
Net capital expenditures in connection with network expansion projects	<b>108,076</b>	(4,684)	<b>103,392</b>	56,998	<b>89.6</b>	<b>81.4</b>
<b>Net capital expenditures, excluding network expansion projects</b>	<b>245,020</b>	(11,994)	<b>233,026</b>	226,225	<b>8.3</b>	<b>3.0</b>

## Free cash flow

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Free cash flow</b>	<b>117,939</b>	2,114	<b>120,053</b>	153,000	<b>(22.9)</b>	<b>(21.5)</b>
Net capital expenditures in connection with network expansion projects	<b>42,242</b>	[1,322]	<b>40,920</b>	36,982	<b>14.2</b>	<b>10.6</b>
<b>Free cash flow, excluding network expansion projects</b>	<b>160,181</b>	792	<b>160,973</b>	189,982	<b>(15.7)</b>	<b>(15.3)</b>

Six months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Free cash flow</b>	<b>223,067</b>	2,708	<b>225,775</b>	285,111	<b>(21.8)</b>	<b>(20.8)</b>
Net capital expenditures in connection with network expansion projects	<b>108,076</b>	[4,684]	<b>103,392</b>	56,998	<b>89.6</b>	<b>81.4</b>
<b>Free cash flow, excluding network expansion projects</b>	<b>331,143</b>	[1,976]	<b>329,167</b>	342,109	<b>(3.2)</b>	<b>(3.8)</b>

## Additional information

Additional information relating to the Corporation is available on the SEDAR website at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

### About Cogeco Communications Inc.

Rooted in the communities it serves, Cogeco Communications Inc. is a growing competitive force in the North American telecommunications sector with a legacy of more than 65 years. Through its business units Cogeco Connexion and Breezeline, Cogeco Communications provides Internet, video and phone services to 1.6 million residential and business customers in Québec and Ontario in Canada as well as in thirteen states in the United States. Cogeco Communications Inc.'s subordinate voting shares are listed on the Toronto Stock Exchange (TSX: CCA).

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For information:

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#### Conference Call:

**Friday, April 14, 2023 at 11:00 a.m. (EDT)**

The conference call will be available on Cogeco Communications' website at <https://corpo.cogeco.com/cca/en/investors/investor-relations/>. Financial analysts will be able to access the conference call and ask questions. Media representatives may attend as listeners only. The conference replay will be available on Cogeco Communications' website for a three-month period.

Please use the following dial-in number to have access to the conference call **10 minutes** before the start of the conference:

Local - Toronto: **1 416-764-8658**  
Toll Free - North America: **1 888-886-7786**

To join this conference call, participants are required to provide the operator with the name of the company hosting the call, that is, Cogeco Inc. or Cogeco Communications Inc.



## **SHAREHOLDERS' REPORT**

Three and six-month periods ended February 28, 2023

## Financial highlights

Three and six months ended February 28 <i>(In thousands of Canadian dollars, except % and per share data)</i>	2023 \$	2022 <sup>(1)</sup> \$	Change %	Change in constant currency <sup>(2)</sup> %	2023 \$	2022 <sup>(1)</sup> \$	Change %	Change in constant currency <sup>(2)</sup> %
<b>Operations</b>								
Revenue	736,646	728,549	1.1	[1.8]	1,498,946	1,447,090	3.6	0.3
Adjusted EBITDA <sup>(3)</sup>	351,215	349,087	0.6	[1.9]	718,438	698,374	2.9	—
Adjusted EBITDA margin <sup>(3)</sup>	47.7 %	47.9 %			47.9 %	48.3 %		
Acquisition, integration, restructuring and other costs <sup>(4)</sup>	6,952	1,451	—		9,629	20,086	(52.1)	
Profit for the period	104,262	119,911	[13.1]		224,637	236,521	(5.0)	
Profit for the period attributable to owners of the Corporation	98,378	111,275	[11.6]		209,882	218,112	(3.8)	
<b>Cash flow</b>								
Cash flows from operating activities	203,043	281,199	[27.8]		397,202	568,144	(30.1)	
Free cash flow <sup>(3)</sup>	117,939	153,000	[22.9]	[21.5]	223,067	285,111	(21.8)	[20.8]
Free cash flow, excluding network expansion projects <sup>(3)</sup>	160,181	189,982	[15.7]	[15.3]	331,143	342,109	(3.2)	(3.8)
Acquisition of property, plant and equipment	172,967	157,873	9.6		407,604	303,721	34.2	
Net capital expenditures <sup>(1) (3)</sup>	156,125	142,195	9.8	4.3	353,096	283,223	24.7	18.8
Net capital expenditures, excluding network expansion projects <sup>(3)</sup>	113,883	105,213	8.2	2.1	245,020	226,225	8.3	3.0
<b>Capital intensity <sup>(3)</sup></b>	21.2 %	19.5 %			23.6 %	19.6 %		
Capital intensity, excluding network expansion projects <sup>(3)</sup>	15.5 %	14.4 %			16.3 %	15.6 %		
<b>Per share data <sup>(5)</sup></b>								
Earnings per share								
Basic	2.21	2.40	[7.9]		4.66	4.69	(0.6)	
Diluted	2.19	2.38	[8.0]		4.64	4.65	(0.2)	
Dividends	0.776	0.705	10.1		1.552	1.410	10.1	

As at <i>(In thousands of Canadian dollars)</i>	February 28, 2023 \$	August 31, 2022 \$
<b>Financial condition</b>		
Cash and cash equivalents	353,051	370,899
Total assets	9,624,511	9,278,509
Long-term debt		
Current	341,371	339,096
Non-current	4,656,564	4,334,373
Net indebtedness <sup>(3)</sup>	4,764,276	4,489,330
Equity attributable to owners of the Corporation	2,862,288	2,751,080

- (1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party* (IAS 7 Statement of Cash Flows) during the third quarter of fiscal 2022. For further details, refer to the "Accounting policy developments" section of the Management's Discussion and Analysis ("MD&A").
- (2) Key performance indicators presented on a constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rate of the comparable periods of the prior year. For the three and six-month periods ended February 28, 2022, the average foreign exchange rates used for translation were 1.2709 USD/CDN and 1.2634 USD/CDN, respectively.
- (3) Adjusted EBITDA and net capital expenditures are total of segments measures. Adjusted EBITDA margin and capital intensity are supplementary financial measures. Free cash flow, free cash flow, excluding network expansion projects and net capital expenditures, excluding network expansion projects are non-IFRS financial measures. Change in constant currency and capital intensity, excluding network expansion projects are non-IFRS ratios. Net indebtedness is a capital management measure. These indicated terms do not have standardized definitions prescribed by International Financial Reporting Standards ("IFRS") and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS and other financial measures" section of the MD&A, including reconciliation to the most directly comparable IFRS financial measures.
- (4) For the three and six-month periods ended February 28, 2023, acquisition, integration, restructuring and other costs resulted mostly from a \$5.1 million retroactive adjustment recognized during the second quarter of fiscal 2023 following the Copyright Board preliminary conclusions of the 2016-2018 retransmission tariffs. For the three and six-month periods ended February 28, 2022, acquisition, integration, restructuring and other costs resulted mostly from costs incurred in connection with the acquisition, completed on September 1, 2021, and integration of the Ohio broadband systems.
- (5) Per multiple and subordinate voting share.

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## **MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")**

Three and six-month periods ended February 28, 2023

## 1. Forward-looking statements

Certain statements contained in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Communications Inc.'s ("Cogeco Communications" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, purchase price allocation, tax rates, weighted average cost of capital, performance and business prospects and opportunities, which Cogeco Communications believes are reasonable as of the current date. Refer in particular to the "Corporate objectives and strategies" section of the Corporation's 2022 annual MD&A and of the current MD&A, the "Fiscal 2023 financial guidelines" section of the Corporation's 2022 annual MD&A and the "Fiscal 2023 revised financial guidelines" of the fiscal 2023 first-quarter MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco Communications currently expects. These factors include risks such as competitive risks (including changing competitive ecosystems and disruptive competitive strategies adopted by our competitors), business risks (including potential disruption to our supply chain caused by economic and geopolitical instability and other contributing factors, increasing transportation lead times, scarcity and shortages of input materials and key telecommunication equipment and competition for limited resources), regulatory risks, technology risks (including cybersecurity), financial risks (including variations in currency and interest rates), economic conditions (including inflation pressuring revenue, reduced consumer spending and increasing costs), human-caused and natural threats to our network (including increased frequency of extreme weather events with the potential to disrupt operations), infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks, litigation risks and public health and safety, many of which are beyond the Corporation's control. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and main risk factors" sections of the Corporation's 2022 annual MD&A and of the current MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco Communications and future events and results may vary significantly from what management currently foresees. The reader should not place undue importance on forward-looking information contained in this MD&A which represent Cogeco Communications' expectations as of the date of this MD&A (or as of the date they are otherwise stated to be made) and are subject to change after such date. While management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.

All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto for the three and six-month periods ended February 28, 2023 prepared in accordance with International Financial Reporting Standards ("IFRS") and the Corporation's 2022 Annual Report.

In preparing this MD&A, the Corporation has taken into account information available up to April 13, 2023, the date of this MD&A, unless otherwise indicated. Additional information relating to the Corporation, including its 2022 Annual Report and Annual Information Form, is available on the SEDAR website at [www.sedar.com](http://www.sedar.com) or on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).



## 2. Overview of the business

Cogeco Communications is a telecommunications corporation. The Corporation's results are reported in two operating segments: Canadian telecommunications and American telecommunications. The reporting structure reflects how the Corporation manages its business activities, makes decisions about resources to be allocated to the segments and assesses their performance.

### 2.1 Corporate objectives and strategies

#### Strategy for continued growth

Our growth and value creation activities are focused on growing the business organically, making acquisitions and continuously innovating while returning capital to shareholders and maintaining a prudent level of financial leverage. In order to do so, we leverage our unique North American broadband platform, reliable and resilient networks, innovative products and services, relationships with local communities and customer-centric mindset.



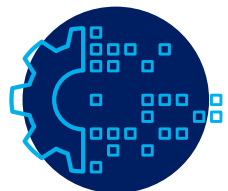
#### Organic

We aim to differentiate ourselves from the competition and deliver superior quality service by providing a distinctive customer experience. We also seek to be number one in our markets and grow our footprint by extending our network in adjacent areas.



#### Acquisitions

As a consolidator of regional broadband operators, we continue to seek attractive strategic and complimentary acquisitions in both the U.S. and Canada, where we add value through our operational expertise and synergies.



#### Innovation

We continuously enhance our product and customer service offerings to benefit our customers, fueled in large part by the acceleration of digital initiatives. Also, we continue to forge ahead with our plan to enter the Canadian mobile services market through a capital efficient model.

Looking further out into the future, we also intend to explore longer-term opportunities by allocating up to \$100 million of capital to new growth opportunities. It is anticipated that these funds will be invested over a five-year period on an exploratory basis with the objective of generating attractive long-term returns. Opportunities may include new promising technologies which could enable or accelerate our development, new products likely to be appealing to our customers and/or new geographies that show promise for profitable customer growth in the future. The objective is to create new opportunities for growth in a fast-changing environment while building on our innovation and operational experience and minimizing investment risk due to the limited size of each investment.

For details on the Corporation's key areas of focus of the strategic plan for fiscal 2023, please refer to the "Corporate objectives and strategies" section of the Corporation's 2022 annual MD&A, available at [www.sedar.com](http://www.sedar.com) and on the Corporation's website at [corpo.cogeco.com](http://corpo.cogeco.com).

## 2.2 Business developments

### Acquisition of the telecommunications operations of oxio

On February 21, 2023, Cogeco Connexion announced the acquisition of the telecommunications operations of oxio. On March 3, 2023, the transaction was completed, for a purchase price of \$100 million, subject to customary post-closing adjustments. oxio serves approximately 48,000 residential broadband customers in Québec, Ontario and western provinces. With this acquisition, Cogeco Connexion will now have a second brand to serve the telecommunications needs of Canadians.

### High-speed Internet network expansion in Canada and the United States

As part of its plan to extend its high-speed Internet coverage and to provide Internet access in underserved and unserved areas, the Corporation continued, during the first six months of fiscal 2023, its acceleration of high-speed Internet network expansion projects in both Canada and the United States, a portion of which is done in collaboration with governments. Homes passed added during the first six months of fiscal 2023 were about 70,000, in addition to the 70,000 added in fiscal 2022.

### Issuance of \$300 million senior secured notes

On February 16, 2023, Cogeco Communications completed, pursuant to a private placement, the issuance of \$300 million senior secured notes, bearing interest at 5.299% and maturing in February 2033. Cogeco Communications used the net proceeds of the offering to repay existing indebtedness and for other general corporate purposes. The senior secured notes are direct and unsubordinated secured debt obligations of Cogeco Communications and rank equally and *pari passu*, with all other secured senior indebtedness of Cogeco Communications.

### Update on Cogeco Communications' plan to offer mobile services in Canada

The Corporation intends, as part of its growth strategy, to offer mobile services in order to offer a wider range of telecommunications services to consumers and businesses on its operating footprint. The approval by the CRTC of reasonable wholesale MVNO access tariffs, as well as the Corporation securing satisfactory wholesale rates for access to incumbent wireless networks, will be critical to the viability and success of this undertaking.

For further details, please refer to the heading "Implementation of CRTC's MVNO Framework for Mobile Services" under the "Uncertainties and main risk factors" section of the 2022 annual MD&A.

### Launch of Breezeline Stream TV and Business Stream TV

Breezeline continued the rollout of Breezeline Stream TV, a new cloud-based service that seamlessly integrates live TV, digital video recording, On Demand and streaming apps for viewing on devices inside and outside the home. Breezeline has recently launched its product in Ohio to all its existing and new customers and more recently in Pennsylvania and Connecticut. In addition, Breezeline launched recently Business Stream TV in certain of its markets, bringing streaming video service to all business customers wherever the Stream TV service is available. Both Breezeline Stream TV and Business Stream TV will be launched in additional markets later in the year.

## 2.3 Operating environment

The Corporation operates in an industry which provides important services for residential and commercial consumers, and which is known for its resiliency during various economic cycles. However, as higher inflation and interest rates continue to affect the global economy, combined with greater competitive intensity in the United States, the Corporation expects continued pressure on its revenue and operating costs, which is being partially addressed through proactive cost mitigation measures.

The Corporation's results discussed herein may not be indicative of future operational trends and financial performance. Please refer to the "Forward-looking statements" section.

## 2.4 Key performance indicators

The Corporation measures its financial performance, with regard to its corporate objectives, by monitoring revenue, adjusted EBITDA <sup>(1)</sup>, net capital expenditures <sup>(1)</sup>, capital intensity <sup>(1)</sup> and free cash flow <sup>(1)</sup> on a constant currency basis <sup>(1)</sup>. The Corporation also measures net capital expenditures, capital intensity and free cash flow excluding network expansion projects <sup>(1)</sup> as it provides a common basis for comparing the net capital expenditures to historical net capital expenditures prior to the acceleration of the network expansion projects and for assessing the impact of the network expansion projects on the net capital expenditures, capital intensity and free cash flow. Excluding the impact of net capital expenditures in connection with network expansion projects does not imply it is non-recurring.

### Overview

For the first half of fiscal 2023, Cogeco Communications' financial results were as expected.

During the first six months of fiscal 2023, revenue growth, on a constant currency basis, compared to the prior year was driven by growth in the Canadian telecommunications segment, offset in part by a decline in the American telecommunications segment due to a lower customer base, particularly in Ohio. Overall, adjusted EBITDA for the first half remained stable on a constant currency basis to last year. Adjusted EBITDA growth in the Canadian telecommunications segment, mostly driven by revenue growth, was offset by a decline in the American telecommunications segment due to lower revenue and higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio while operating under the previous owner's brand.

During the first six months of fiscal 2023, both the Canadian and American telecommunications segments continued their network expansion activities, connecting more homes and businesses to their fibre-to-the-home networks. Homes passed added during the first six months of fiscal 2023 were about 70,000, an increase of approximately 2%. Acceleration of network expansion activities during the first half led to increased net capital expenditures and higher than usual capital intensity, while reducing free cash flow, as expected. These fibre-to-the-home network expansion projects will increase the Corporation's footprint in the provinces of Québec and Ontario and in several areas adjacent to Breezeline's network in the United States.

As for the remainder of the fiscal year, management does not expect the recent acquisition of oxio to have a significant impact on its financial guidelines as previously issued. Accordingly, Cogeco Communications maintains its fiscal 2023 revised financial guidelines as issued on January 12, 2023.

For further details on the Corporation's operating results for the first six months of fiscal 2023, please refer to the "Consolidated operating and financial results", the "Segmented operating and financial results" and the "Cash flows analysis" sections.

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(1) Adjusted EBITDA and net capital expenditures are total of segments measures. Capital intensity is a supplementary financial measure. Constant currency basis, net capital expenditures, excluding network expansion projects, free cash flow and free cash flow, excluding network expansion projects, are non-IFRS financial measures. Change in constant currency and capital intensity, excluding network expansion projects, are non-IFRS ratios. These indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on these financial measures, please consult the "Non-IFRS and other financial measures" section.

### 3. Consolidated operating and financial results

#### 3.1 Operating results

Three months ended February 28						
(In thousands of Canadian dollars, except percentages)	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Change	
					Actual	In constant currency
	\$	\$	\$	\$	%	%
Revenue	736,646	(21,282)	715,364	728,549	1.1	(1.8)
Operating expenses	380,031	(12,585)	367,446	373,891	1.6	(1.7)
Management fees – Cogeco Inc.	5,400	—	5,400	5,571	(3.1)	(3.1)
Adjusted EBITDA	351,215	(8,697)	342,518	349,087	0.6	(1.9)
Adjusted EBITDA margin	47.7 %			47.9 %		

(1) For fiscal 2023 second-quarter, the average foreign exchange rate used for translation was 1.3488 USD/CDN.

(2) Fiscal 2023 second-quarter in constant currency is translated at the average foreign exchange rate of fiscal 2022 second-quarter, which was 1.2709 USD/CDN.

Six months ended February 28						
(In thousands of Canadian dollars, except percentages)	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Change	
					Actual	In constant currency
	\$	\$	\$	\$	%	%
Revenue	1,498,946	(48,192)	1,450,754	1,447,090	3.6	0.3
Operating expenses	769,708	(28,020)	741,688	737,565	4.4	0.6
Management fees – Cogeco Inc.	10,800	—	10,800	11,151	(3.1)	(3.1)
Adjusted EBITDA	718,438	(20,172)	698,266	698,374	2.9	—
Adjusted EBITDA margin	47.9 %			48.3 %		

(1) For fiscal 2023 first six months, the average foreign exchange rate used for translation was 1.3489 USD/CDN.

(2) Fiscal 2023 first six months in constant currency is translated at the average foreign exchange rate of fiscal 2022 first six months, which was 1.2634 USD/CDN.

#### Revenue

Three months ended February 28					
(In thousands of Canadian dollars, except percentages)	2023	2022	Change	Change in constant currency	Foreign exchange impact <sup>(1)</sup>
	\$	\$	%	%	\$
Canadian telecommunications	368,334	362,323	1.7	1.7	—
American telecommunications	368,312	366,226	0.6	(5.2)	(21,282)
	736,646	728,549	1.1	(1.8)	(21,282)

(1) Foreign exchange impact is a non-IFRS financial measure. This indicated term does not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on this financial measure, including references to the specific sections within the MD&A, as applicable, for the reconciliations to the most directly comparable IFRS financial measures, please consult the "Non-IFRS and other financial measures" section.

				Six months ended February 28	
	2023	2022	Change	Change in constant currency	Foreign exchange impact <sup>(1)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian telecommunications	740,418	717,370	3.2	3.2	—
American telecommunications	758,528	729,720	3.9	(2.7)	(48,192)
	1,498,946	1,447,090	3.6	0.3	(48,192)

(1) Foreign exchange impact is a non-IFRS financial measure. This indicated term does not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on this financial measure, including references to the specific sections within the MD&A, as applicable, for the reconciliations to the most directly comparable IFRS financial measures, please consult the "Non-IFRS and other financial measures" section.

For the second quarter of fiscal 2023, revenue increased by 1.1% (decrease of 1.8% in constant currency). The decrease in constant currency is mainly attributable to:

- a lower customer base in the American telecommunications segment following customer losses in Ohio and an overall decline in video and phone service customers, offset in part by the cumulative effect of high-speed Internet service additions outside Ohio over the past year, a higher revenue per customer and a better product mix; partly offset by
- revenue growth in the Canadian telecommunications segment, driven by the cumulative effect of high-speed Internet service additions over the past year and higher revenue per customer.

For the first six months of fiscal 2023, revenue increased by 3.6% and remained stable in constant currency, driven by the revenue growth in the Canadian telecommunications segment, mostly offset by lower revenue in the American telecommunications segment, due to the same factors noted above.

## Operating expenses

				Three months ended February 28	
	2023	2022	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian telecommunications	170,289	169,307	0.6	0.1	(893)
American telecommunications	202,254	196,436	3.0	(3.0)	(11,692)
Corporate and eliminations	7,488	8,148	(8.1)	(8.1)	—
	380,031	373,891	1.6	(1.7)	(12,585)

				Six months ended February 28	
	2023	2022	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian telecommunications	343,740	336,493	2.2	1.5	(2,061)
American telecommunications	409,964	384,166	6.7	—	(25,959)
Corporate and eliminations	16,004	16,906	(5.3)	(5.3)	—
	769,708	737,565	4.4	0.6	(28,020)

For the second quarter of fiscal 2023, operating expenses increased by 1.6% (decrease of 1.7% in constant currency). The decrease in constant currency resulted primarily from lower operating expenses in the American telecommunications segment mostly due to reduced video service costs resulting from the decline in video service customers, partly offset by higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio while operating expenses in the Canadian telecommunications segment remained stable.

For the first six months of fiscal 2023, operating expenses increased by 4.4% (0.6% in constant currency). The increase in constant currency is mainly due to higher operating expenses in the Canadian telecommunications segment, while operating expenses in the American telecommunications segment remained stable.

## Management fees

For the second quarter and the first six months of fiscal 2023, management fees paid to Cogeco Inc. ("Cogeco") were \$5.4 million and \$10.8 million, respectively, compared to \$5.6 million and \$11.2 million for the same periods of fiscal 2022. For further details on the Corporation's management fees, please refer to the "Related party transactions" section.

## Adjusted EBITDA

Three months ended February 28					
	2023	2022	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian telecommunications	198,045	193,016	2.6	3.1	893
American telecommunications	166,058	169,790	(2.2)	(7.8)	(9,590)
Corporate and eliminations	(12,888)	(13,719)	6.1	6.1	—
	351,215	349,087	0.6	(1.9)	(8,697)

Six months ended February 28					
	2023	2022	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian telecommunications	396,678	380,877	4.1	4.7	2,061
American telecommunications	348,564	345,554	0.9	(5.6)	(22,233)
Corporate and eliminations	(26,804)	(28,057)	4.5	4.5	—
	718,438	698,374	2.9	—	(20,172)

For the second quarter of fiscal 2023, adjusted EBITDA increased by 0.6% (decrease of 1.9% in constant currency). The decrease in constant currency is mainly due to:

- a decrease in the American telecommunications segment, mainly resulting from lower revenue, combined with higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio while operating under the previous owner's brand; partly offset by
- an increase in the Canadian telecommunications segment, mainly attributable to the revenue growth.

For the first six months of fiscal 2023, adjusted EBITDA remained comparable in constant currency, and increased by 2.9% as reported, mainly as a result of:

- an increase in the Canadian telecommunications segment, mainly attributable to the revenue growth;
- lower corporate costs, mainly due to the timing of certain initiatives; offset by
- a decrease in the American telecommunications segment, mainly due to the same factors noted above.

## 3.2 Acquisition, integration, restructuring and other costs

For the second quarter and the first six months of fiscal 2023, acquisition, integration, restructuring and other costs amounted to \$7.0 million and \$9.6 million, respectively, mostly related to:

- a \$5.1 million retroactive adjustment recognized during the second quarter of fiscal 2023 related to higher royalty rates than expected for the period of 2016 to 2022 following the Copyright Board preliminary conclusions of the 2016-2018 retransmission tariffs;
- costs related to the ongoing integration of past acquisitions; and
- costs associated with the configuration and customization related to cloud computing arrangements.

For the second quarter and the first six months of fiscal 2022, acquisition, integration, restructuring and other costs amounted to \$1.5 million and \$20.1 million, respectively, mostly related to costs incurred in connection with the acquisition, completed on September 1, 2021, and integration of the Ohio broadband systems.

## 3.3 Depreciation and amortization

For the second quarter and the first six months of fiscal 2023, depreciation and amortization expense amounted to \$154.2 million and \$309.5 million, respectively, an increase of 2.8% and 2.6%, respectively, compared to the same periods of the prior year, mainly due to the appreciation of the US dollar against the Canadian dollar since last year.

## 3.4 Financial expense

	Three months ended February 28			Six months ended February 28		
	2023	2022	Change	2023	2022	Change
	<i>(In thousands of Canadian dollars, except percentages)</i>					
	\$	\$	%	\$	\$	%
Interest on long-term debt, excluding interest on lease liabilities	<b>62,767</b>	45,021	39.4	<b>118,162</b>	87,657	34.8
Interest on lease liabilities	<b>430</b>	324	32.7	<b>828</b>	634	30.6
Net foreign exchange loss (gain)	<b>163</b>	[1,323]	—	<b>2,583</b>	[51]	—
Amortization of deferred transaction costs related to the revolving facilities	<b>170</b>	175	[2.9]	<b>334</b>	358	[6.7]
Other	<b>(2,414)</b>	782	—	<b>(3,872)</b>	1,336	—
	<b>61,116</b>	44,979	35.9	<b>118,035</b>	89,934	31.2

For the second quarter and the first six months of fiscal 2023, financial expense increased by 35.9% and 31.2%, respectively, mainly attributable to:

- higher interest expense on the floating interest rate portion of the Senior Secured Term Loan B Facility, mainly resulting from the increase in interest rates;
- higher usage under the Term Revolving Facility compared to last year; and
- the appreciation of the US dollar against the Canadian dollar compared to the same periods of the prior year; partly offset by
- lower interest expense following the reimbursement of the \$200 million Senior Secured Debentures Series 3 in February 2022; and
- higher interest revenue resulting from investments of excess cash.

### 3.5 Income taxes

	Three months ended February 28			Six months ended February 28		
	2023	2022	Change	2023	2022	Change
	\$	\$	%	\$	\$	%
<i>(In thousands of Canadian dollars, except percentages)</i>						
Current	12,039	10,786	11.6	20,415	25,349	(19.5)
Deferred	12,654	21,935	(42.3)	36,231	24,822	46.0
Income taxes	24,693	32,721	(24.5)	56,646	50,171	12.9
Effective income tax rate	19.1 %	21.4 %	(10.7)	20.1 %	17.5 %	14.9

For the second quarter of fiscal 2023, income tax expense decreased by 24.5%, mainly due to:

- the decrease in profit before income taxes; and
- higher tax benefits related to the Ohio broadband systems acquisition.

For the first six months of fiscal 2023, income tax expense increased by 12.9%, mainly due to:

- last year's \$11.9 million adjustment recognized following the Ohio broadband systems acquisition, which reduced the blended state income tax rate, enabling the Corporation to recognize a reduction of deferred tax liability in the first quarter of fiscal 2022 related to U.S. temporary tax differences; partly offset by
- higher tax benefits related to the Ohio broadband systems acquisition; and
- the decrease in profit before income taxes.

Current income taxes were lower in the first six months of fiscal 2023 compared to the same period of the prior year mainly due to the higher tax benefits related to the U.S. subsidiaries and the variation in temporary differences.

### 3.6 Profit for the period

	Three months ended February 28			Six months ended February 28		
	2023	2022	Change	2023	2022	Change
	\$	\$	%	\$	\$	%
<i>(In thousands of Canadian dollars, except percentages and earnings per share)</i>						
Profit for the period	104,262	119,911	(13.1)	224,637	236,521	(5.0)
Profit for the period attributable to owners of the Corporation	98,378	111,275	(11.6)	209,882	218,112	(3.8)
Profit for the period attributable to non-controlling interest <sup>(1)</sup>	5,884	8,636	(31.9)	14,755	18,409	(19.8)
Basic earnings per share	2.21	2.40	(7.9)	4.66	4.69	(0.6)
Diluted earnings per share	2.19	2.38	(8.0)	4.64	4.65	(0.2)

(1) The non-controlling interest relates to the 21% ownership of Caisse de dépôt et placement du Québec ("CDPQ") in a U.S. subsidiary.

For the second quarter of fiscal 2023, profit for the period and profit for the period attributable to owners of the Corporation decreased by 13.1% and 11.6%, respectively, mainly due to:

- higher financial expense;
- higher acquisition, integration, restructuring and other costs; and
- higher depreciation and amortization expense; partly offset by
- lower income taxes.



For the first six months of fiscal 2023, profit for the period and profit for the period attributable to owners of the Corporation decreased by 5.0% and 3.8%, respectively, mainly as a result of:

- higher financial expense;
- higher depreciation and amortization expense; and
- higher income taxes; partly offset by
- the impact of the appreciation of the US dollar against the Canadian dollar; and
- lower acquisition, integration, restructuring and other costs.

## 4. Segmented operating and financial results

The Corporation's results are reported in two operating segments: Canadian telecommunications and American telecommunications.

Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" key performance indicator measure to "Net capital expenditures". For further details on the application of this agenda decision, refer to the "Accounting policy developments" section.

### 4.1 Canadian telecommunications

#### Operating and financial results

Three months ended February 28						
	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	368,334	—	368,334	362,323	1.7	1.7
Operating expenses	170,289	(893)	169,396	169,307	0.6	0.1
Adjusted EBITDA	198,045	893	198,938	193,016	2.6	3.1
Adjusted EBITDA margin	53.8 %			53.3 %		
Net capital expenditures	81,383	(3,551)	77,832	67,763	20.1	14.9
Capital intensity	22.1 %			18.7 %		

(1) For fiscal 2023 second-quarter, the average foreign exchange rate used for translation was 1.3488 USD/CDN.

(2) Fiscal 2023 second-quarter in constant currency is translated at the average foreign exchange rate of fiscal 2022 second-quarter, which was 1.2709 USD/CDN.

Six months ended February 28

	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Actual	Change in constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	740,418	—	740,418	717,370	3.2	3.2
Operating expenses	343,740	(2,061)	341,679	336,493	2.2	1.5
Adjusted EBITDA	396,678	2,061	398,739	380,877	4.1	4.7
Adjusted EBITDA margin	53.6 %			53.1 %		
Net capital expenditures	196,621	(6,911)	189,710	135,234	45.4	40.3
Capital intensity	26.6 %			18.9 %		

(1) For fiscal 2023 first six months, the average foreign exchange rate used for translation was 1.3489 USD/CDN.

(2) Fiscal 2023 first six months in constant currency is translated at the average foreign exchange rate of fiscal 2022 first six months, which was 1.2634 USD/CDN.

## Revenue

For the second quarter and the first six months of fiscal 2023, revenue increased by 1.7% and 3.2%, respectively, as reported and in constant currency mainly, mainly as a result of:

- a higher Internet service customer base and revenue per customer; partly offset by
- an overall decline in video and phone service customers.

## Operating expenses

For the second quarter and the first six months of fiscal 2023, operating expenses increased by 0.6% and 2.2% (0.1% and 1.5% in constant currency), respectively, mainly due to:

- higher operating expenses to drive and support customer growth; partly offset by
- some efficiencies resulting from the organizational changes implemented in the fourth quarter of fiscal 2022; and
- lower video and phone services costs.

## Adjusted EBITDA

For the second quarter and the first six months of fiscal 2023, adjusted EBITDA increased by 2.6% and 4.1% (3.1% and 4.7% in constant currency), respectively, resulting from revenue growth, partly offset by increased operating expenses.

## Net capital expenditures and capital intensity

For the second quarter and the first six months of fiscal 2023, net capital expenditures increased by 20.1% and 45.4% (14.9% and 40.3% in constant currency), respectively, mainly due to the acceleration of construction efforts and higher purchases of customer premise equipment related to high-speed Internet network expansions in Québec and Ontario.

For the second quarter and the first six months of fiscal 2023, capital intensity was 22.1% and 26.6% compared to 18.7% and 18.9% for the same periods of fiscal 2022. The capital intensity increase for both periods is mainly explained by higher net capital expenditures related to network expansion projects, partly offset by the revenue growth.

## Primary service unit and customer statistics

	February 28, 2023	Net additions (losses)		Net additions (losses)		% of penetration <sup>(1)</sup>	
		Three months ended February 28		Six months ended February 28		February 28, 2023	February 28, 2022 <sup>(2)</sup>
		2023	2022	2023	2022		
Primary service units	1,808,448	1,369	(3,579)	(9,710)	(5,670)		
Internet service customers <sup>(2)</sup>	782,862	7,799	4,795	10,262	10,401	38.5	38.7
Video service customers	639,994	(4,335)	(5,152)	(12,596)	(9,565)	31.5	33.7
Phone service customers	385,592	(2,095)	(3,222)	(7,376)	(6,506)	19.0	20.3

(1) As a percentage of homes passed.

(2) During the fourth quarter of fiscal 2022, the Corporation modified its definition of Internet service customers in order to be consistent with industry practices. The previous definition included wholesale Internet customers. As per the new definition, Internet service customers include only customers who have their Internet service installed, operated and billed directly by the Corporation. This change has been applied retrospectively to the comparative figures.

### Primary service units

#### Internet

For the second quarter and the first six months of fiscal 2023, Internet service customers net additions of 7,799 and 10,262, respectively, resulted primarily from new customers following fibre-to-the-home network expansions, mainly in Québec, combined with increased connections driven by successful marketing and advertising efforts.

#### Video

For the second quarter and the first six months of fiscal 2023, video service customers net losses of 4,335 and 12,596, respectively, were mainly due to the continuous change in the video consumption environment, further impacted by the current inflationary environment, with an increasing proportion of customers only subscribing to Internet services, partly offset by additions resulting from network expansions.

#### Phone

For the second quarter and the first six months of fiscal 2023, phone service customers net losses of 2,095 and 7,376, respectively, were mainly due to a higher level of service disconnections in the context of the continuous increase in mobile wireless penetration and of the current inflationary environment, causing some customers to cancel their landline phone services for mobile phone services only.

### Distribution of customers

At February 28, 2023, 65% of the Canadian telecommunications segment's customers subscribed to "double play" or "triple play" bundled services.

### Homes passed

For the second quarter and the first six months of fiscal 2023, homes passed additions were 15,329 and 35,057, respectively.

## 4.2 American telecommunications

### Operating and financial results

Three months ended February 28						
	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	368,312	(21,282)	347,030	366,226	0.6	(5.2)
Operating expenses	202,254	(11,692)	190,562	196,436	3.0	(3.0)
Adjusted EBITDA	166,058	(9,590)	156,468	169,790	(2.2)	(7.8)
Adjusted EBITDA margin	45.1 %			46.4 %		
Net capital expenditures	73,091	(4,223)	68,868	73,178	(0.1)	(5.9)
Capital intensity	19.8 %			20.0 %		

(1) For fiscal 2023 second-quarter, the average foreign exchange rate used for translation was 1.3488 USD/CDN.

(2) Fiscal 2023 second-quarter in constant currency is translated at the average foreign exchange rate of fiscal 2022 second-quarter, which was 1.2709 USD/CDN.

Six months ended February 28						
	2023 <sup>(1)</sup>	Foreign exchange impact	2023 in constant currency <sup>(2)</sup>	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Revenue	758,528	(48,192)	710,336	729,720	3.9	(2.7)
Operating expenses	409,964	(25,959)	384,005	384,166	6.7	—
Adjusted EBITDA	348,564	(22,233)	326,331	345,554	0.9	(5.6)
Adjusted EBITDA margin	46.0 %			47.4 %		
Net capital expenditures	153,499	(9,767)	143,732	146,405	4.8	(1.8)
Capital intensity	20.2 %			20.1 %		

(1) For fiscal 2023 first six months, the average foreign exchange rate used for translation was 1.3489 USD/CDN.

(2) Fiscal 2023 first six months in constant currency is translated at the average foreign exchange rate of fiscal 2022 first six months, which was 1.2634 USD/CDN.

### Revenue

For the second quarter and the first six months of fiscal 2023, revenue increased by 0.6% and 3.9% (decrease of 5.2% and 2.7% in constant currency), respectively. The decreases in constant currency for both periods resulted mainly from:

- a lower customer base as a result of customer losses in Ohio over the past year following the customer management and billing systems' migration during the second half of fiscal 2022 and an overall decline in video and phone service customers; partly offset by
- the cumulative effect of high-speed Internet service additions outside Ohio over the past year; and
- a higher revenue per customer and a better product mix.

## Operating expenses

For the second quarter of fiscal 2023, operating expenses increased by 3.0% (decrease of 3.0% in constant currency). The decrease in constant currency is mainly due to:

- reduced video service costs resulting from the decline in video service customers; partly offset by
- higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio while operating under the previous owner's brand.

For the first six months of fiscal 2023, operating expenses remained comparable in constant currency, and increased by 6.7% as reported, mainly due to:

- reduced video service costs resulting from the decline in video service customers; offset by
- higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio, as explained above.

## Adjusted EBITDA

For the second quarter and the first six months of fiscal 2023, adjusted EBITDA decreased by 2.2% and increased by 0.9% (decrease of 7.8% and 5.6% in constant currency), respectively. The decrease in constant currency in both periods is primarily due to lower revenue, combined with higher operating expenses as last year's marketing and advertising spending and staff costs were unusually low in Ohio, as explained above.

## Net capital expenditures and capital intensity

For the second quarter of fiscal 2023, net capital expenditures remained comparable to the same period of the prior year (decrease of 5.9% in constant currency) and for the first six months of fiscal 2023, increased by 4.8% (decrease of 1.8% in constant currency). The decrease in both periods in constant currency is mainly due to the timing of certain initiatives.

For the second quarter and the first six months of fiscal 2023, capital intensity was 19.8% and 20.2%, respectively, which is comparable to the same periods of the prior year.

## Primary service unit and customer statistics

	February 28, 2023	Net additions (losses)		Net additions (losses)		% of penetration <sup>(1)</sup>	
		Three months ended February 28		Six months ended February 28		February 28, 2023	February 28, 2022
		2023	2022	2023	2022 <sup>(2)</sup>		
Primary service units	1,137,524	(17,274)	(8,708)	(51,639)	(26,680)		
Internet service customers	689,903	(3,878)	2,830	(18,051)	2,753	40.3	43.6
Video service customers	300,684	(8,943)	(7,708)	(22,354)	(21,091)	17.6	20.5
Phone service customers	146,937	(4,453)	(3,830)	(11,234)	(8,342)	8.6	10.2

(1) As a percentage of homes passed. Homes passed resulting from the Ohio broadband systems acquisition as at September 1, 2021 have been adjusted upwards by approximately 19,000 following the migration of the customer management and billing systems during the third quarter of fiscal 2022. This change has been applied retrospectively to the comparative figures.

(2) Excludes the opening primary service units resulting from the Ohio broadband systems acquisition as at September 1, 2021.

## Primary service units

### Internet

For the second quarter of fiscal 2023, Internet service customers net losses amounted to 3,878, an improvement over previous quarters, as the segment's growth of 1,711 outside its Ohio footprint was offset by net losses of 5,589 in Ohio. The net losses in Ohio are mainly due to a more competitive market and the fact that it will take some time to gain brand awareness in that market. Excluding net losses in Ohio, growth of 1,711 resulted primarily from the ongoing interest in high-speed Internet offerings with a greater proportion of new connections taking faster Internet speeds and from new customers from fibre-to-the-home network expansions. The lower level of connections compared to last year is due to a more competitive market.

For the first six months of fiscal 2023, Internet service customers net losses amounted to 18,051 of which 15,827 pertained to Ohio. The net losses were mainly attributable to the residual impact of the customer management and billing systems' migration in Ohio. The segment was also impacted by a lower level of connections in the context of a more competitive market.

## Video

For the second quarter and the first six months of fiscal 2023, video service customers net losses of 8,943 and 22,354, respectively, were mainly due to:

- the continued emphasis on offers that are Internet led and the limitation of residential video-only new offers to customers under bulk agreements;
- the continuous change in the video consumption environment, further impacted by the current inflationary environment, with an increasing proportion of customers only subscribing to Internet services; and
- competitive offers in the industry.

## Phone

For the second quarter and the first six months of fiscal 2023, phone service customers net losses of 4,453 and 11,234, respectively, were mainly due to:

- the continued emphasis on offers that are Internet led; and
- a higher level of service disconnections in the context of the continuous increase in mobile wireless penetration and of the current inflationary environment, causing some customers to cancel their landline phone services for mobile phone services only.

## Distribution of customers

At February 28, 2023, 34% of the American telecommunications segment's customers subscribed to "double play" or "triple play" bundled services. In recent years, the customer mix from double and triple play bundles has decreased which is in line with the Internet led strategy of focusing on higher margin Internet services.

## Homes passed

For the second quarter and the first six months of fiscal 2023, homes passed additions were 17,379 and 34,701, respectively.

# 5. Related party transactions

The Corporation is a subsidiary of Cogeco, which as of February 28, 2023 held 35.3% of the Corporation's equity shares, representing 84.5% of the votes attached to the Corporation's voting shares.

Cogeco provides executive and administrative services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the second quarter and the first six months of fiscal 2023, management fees paid to Cogeco amounted to \$5.4 million and \$10.8 million, respectively, compared to \$5.6 million and \$11.2 million for the same periods of fiscal 2022.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the first six months of fiscal 2023 and 2022, the Corporation granted stock options and performance share units ("PSUs") to these executive officers, as executive officers of Cogeco Communications, the value of which was charged back to Cogeco, as shown in the following table:

<i>(In number of units)</i>	Six months ended February 28	
	2023	2022
Stock options	79,348	72,200
PSUs	14,283	10,100

The following table shows the amounts that the Corporation charged Cogeco with regard to the Corporation's stock options and PSUs granted to these executive officers, as well as deferred share units ("DSUs") issued to Board directors of Cogeco:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
Stock options	241	277	596	609
PSUs	237	270	380	640
DSUs	—	39	(100)	(79)
	478	586	876	1,170

## 6. Cash flow analysis

	Three months ended February 28			Six months ended February 28		
	2023	2022 <sup>(1)</sup>	Change	2023	2022 <sup>(1)</sup>	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Cash flows from operating activities	203,043	281,199	(27.8)	397,202	568,144	(30.1)
Cash flows used in investing activities	(172,308)	(393,933)	(56.3)	(406,608)	(1,967,439)	(79.3)
Cash flows (used in) from financing activities	(87,288)	(133,046)	(34.4)	(16,584)	1,190,770	—
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency	1,847	(691)	—	8,142	699	—
<b>Net change in cash and cash equivalents</b>	<b>(54,706)</b>	<b>(246,471)</b>	<b>(77.8)</b>	<b>(17,848)</b>	<b>(207,826)</b>	<b>(91.4)</b>
Cash and cash equivalents, beginning of the period	407,757	587,699	(30.6)	370,899	549,054	(32.4)
<b>Cash and cash equivalents, end of the period</b>	<b>353,051</b>	<b>341,228</b>	<b>3.5</b>	<b>353,051</b>	<b>341,228</b>	<b>3.5</b>

(1) Comparative figures have been restated. For further details, refer to the "Accounting policy developments" section.

### 6.1 Operating activities

For the second quarter and the first six months of fiscal 2023, cash flows from operating activities decreased by 27.8% and 30.1%, respectively, mainly due to:

- changes in other non-cash operating activities, primarily due to the timing of payments of trade and other payables;
- higher income taxes paid, mainly due to the timing of income tax instalments; and
- higher interest paid; partly offset by
- the appreciation of the US dollar against the Canadian dollar.

### 6.2 Investing activities

For the second quarter of fiscal 2023, cash flows used in investing activities decreased by 56.3%, mainly as a result of:

- the \$236 million final payment made last year to acquire 38 spectrum licences in the 3500 MHz band auction; partly offset by
- the increase in acquisition of property, plant and equipment, following accelerated network expansion activities in the Canadian telecommunications segment.

For the first six months of fiscal 2023, cash flows used in investing activities decreased by 79.3%, mainly due to:

- cash flows used in connection with the acquisition of Ohio broadband systems last year; and
- the \$236 million final payment made last year to acquire spectrum licences, as noted above; partly offset by
- the increase in acquisition of property, plant and equipment, following accelerated network expansion activities primarily in the Canadian telecommunications segment.

## Acquisition of property, plant and equipment, net capital expenditures and capital intensity

	Three months ended February 28				Six months ended February 28			
	2023	2022 <sup>(1)</sup>	Change	Change in constant currency	2023	2022 <sup>(1)</sup>	Change	Change in constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$	\$	%	%
<b>Acquisition of property, plant and equipment</b>	<b>172,967</b>	157,873	9.6		<b>407,604</b>	303,721	34.2	
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period <sup>(2)</sup>	<b>(16,842)</b>	(15,678)	7.4		<b>(54,508)</b>	(20,498)	—	
<b>Net capital expenditures</b>	<b>156,125</b>	142,195	9.8	4.3	<b>353,096</b>	283,223	24.7	18.8
Capital intensity	<b>21.2 %</b>	19.5 %			<b>23.6 %</b>	19.6 %		
<b>Net capital expenditures, excluding network expansion projects <sup>(3)</sup></b>	<b>113,883</b>	105,213	8.2	2.1	<b>245,020</b>	226,225	8.3	3.0
Capital intensity, excluding network expansion projects <sup>(3)</sup>	<b>15.5 %</b>	14.4 %			<b>16.3 %</b>	15.6 %		

(1) Comparative figures have been restated. For further details, refer to the "Accounting policy developments" section.

(2) Relates to the \$187.5 million of government subsidies received in the third quarter of fiscal 2021 in connection with Cogeco Connexion's high-speed Internet network expansion projects, which are recognized against property, plant and equipment based on the costs incurred over the total expected costs.

(3) Net capital expenditures, excluding network expansion projects is a non-IFRS financial measure. Capital intensity, excluding network expansion projects is a non-IFRS ratio. These indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on these financial measures, please consult the "Non-IFRS and other financial measures" section.

For the second quarter and the first six months of fiscal 2023, net capital expenditures increased by 9.8% and 24.7% (4.3% and 18.8% in constant currency), respectively, mainly due to:

- higher capital expenditures in the Canadian telecommunications segment following the acceleration of construction efforts and higher purchases of customer premise equipment related to high-speed Internet network expansions in Québec and Ontario; and
- the timing of certain initiatives in both the Canadian and American telecommunications segments.

For the second quarter and the first six months of fiscal 2023, capital intensity was 21.2% and 23.6%, respectively, compared to 19.5% and 19.6% for the same periods of the prior year. Capital intensity increases for both periods are explained mainly by higher net capital expenditures related to network expansion projects, primarily in the Canadian telecommunications segment, partly offset by the revenue growth. Excluding network expansion projects, the second quarter and the first six months of fiscal 2023 capital intensity was 15.5% and 16.3% compared to 14.4% and 15.6% for the same periods of the prior year.



## 6.3 Financing activities

### Issuance and repayment of debt

For the second quarter and the first six months of fiscal 2023, changes in cash flows from the issuance and repayment of debt are mainly explained as follows:

	Three months ended February 28		Six months ended February 28		Explanations
	2023	2022	2023	2022	
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$	
Decrease in bank indebtedness	—	(13,900)	(8,633)	(4,460)	Repayment following amounts drawn under the revolving facilities.
Net (decrease) increase under the revolving facilities	(277,372)	172,693	(110,184)	(83,770)	Repayment of amounts drawn under the revolving facilities using net proceeds from the issuance of \$300 million senior secured notes during the second quarter of fiscal 2023.
Issuance of long-term debt, net of discounts and transaction costs	298,056	(236)	298,056	1,611,303	Related to the issuance of \$300 million senior secured notes during the second quarter of fiscal 2023. Last year's debt issuance was mainly related to the Ohio broadband systems acquisition completed in the first quarter of fiscal 2022, which was financed in part through the issuance of a US\$900 million senior secured Term B loan, and the issuance of \$500 million senior secured notes.
Repayment of notes, debentures and credit facilities	(8,846)	(205,397)	(17,626)	(210,834)	Related to the quarterly repayments on the Senior Secured Term Loan B Facility, with quarterly repayments on Tranche 2 starting in May 2022. Last year also included the repayment of the \$200 million Senior Secured Debentures Series 3, which matured in February 2022.
Repayment of lease liabilities	(1,657)	(1,031)	(2,998)	(2,026)	Comparable.
Increase in deferred transaction costs	(338)	(675)	(338)	(675)	Related to the amendments of the Term Revolving Facility.
	9,843	(48,546)	158,277	1,309,538	

### Dividends

During the second quarter of fiscal 2023, a quarterly eligible dividend of \$0.776 per share was paid to the holders of multiple and subordinate voting shares, totalling \$34.3 million. Last year, as a result of a timing of the dividend payments, both quarterly eligible dividends of \$0.705 per share declared on November 11, 2021 and on January 13, 2022, totalling \$65.4 million, were paid to the holders of multiple and subordinate voting shares during the second quarter of fiscal 2022. Dividend payment in the first six months of fiscal 2023 totalled \$1.552 per share or \$69.4 million compared to \$1.410 or \$65.4 million in the prior year.

### Normal course issuer bid ("NCIB")

On November 24, 2022, Cogeco Communications received the approval of the Toronto Stock Exchange to amend its normal course issuer bid (the "NCIB") in order to increase the maximum number of its subordinate voting shares that may be repurchased for cancellation from 1,500,000 to 1,960,905, representing 10% of the 19,609,056 subordinate voting shares that constituted the public float of the Corporation's issued and outstanding subordinate voting shares as of the reference date of April 22, 2022. No other terms of the NCIB have been amended.

	Commencement date	Expiry	Maximum subordinate voting shares for repurchase	Number of shares repurchased at February 28
2022 Normal course issuer bid	May 4, 2022	May 3, 2023	1,960,905	1,825,168
2021 Normal course issuer bid	May 4, 2021	May 3, 2022	2,068,000	958,125

The following table provides the NCIB purchases for the three and six-month periods ended February 28, 2023 and 2022:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
<i>(In thousands of Canadian dollars, except number of shares and weighted average purchase price per share)</i>	\$	\$	\$	\$
Subordinate voting shares purchased and cancelled	845,198	189,425	1,357,368	463,425
Weighted average purchase price per share	75.43	101.58	74.43	105.19
Purchase costs	63,750	19,241	101,033	48,749

The Corporation has also entered into an automatic share purchase plan ("ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker on parameters established by the Corporation prior to the pre-established ASPP period.

## 6.4 Free cash flow

	Three months ended February 28				
	2023 <sup>(1)</sup>	2022	Change	Change in constant currency <sup>(2)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
<b>Adjusted EBITDA</b>	<b>351,215</b>	349,087	0.6	[1.9]	[8,697]
Amortization of deferred transaction costs and discounts on long-term debt	3,028	2,993	1.2		
Share-based payment	1,590	2,417	[34.2]		
Gain on disposals and write-offs of property, plant and equipment	(170)	(56)	—		
Defined benefit plans expense, net of contributions	165	(999)	—		
Acquisition, integration, restructuring and other costs	(6,952)	(1,451)	—		
Financial expense	(61,116)	(44,979)	35.9		
Current income taxes	(12,039)	(10,786)	11.6		
Net capital expenditures	(156,125)	(142,195)	9.8		
Repayment of lease liabilities	(1,657)	(1,031)	60.7		
<b>Free cash flow</b>	<b>117,939</b>	153,000	[22.9]	[21.5]	2,114
<b>Free cash flow, excluding network expansion projects <sup>(3)</sup></b>	<b>160,181</b>	189,982	[15.7]	[15.3]	792

(1) For fiscal 2023 second-quarter, the average foreign exchange rate used for translation was 1.3488 USD/CDN.

(2) Fiscal 2023 second-quarter in constant currency is translated at the average foreign exchange rate of fiscal 2022 second-quarter, which was 1.2709 USD/CDN.

(3) Free cash flow, excluding network expansion projects is a non-IFRS financial measure. This indicated term does not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on this financial measure, please consult the "Non-IFRS and other financial measures" section.

Six months ended February 28					
	2023 <sup>(1)</sup>	2022	Change	Change in constant currency <sup>(2)</sup>	Foreign exchange impact <sup>(2)</sup>
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
<b>Adjusted EBITDA</b>	<b>718,438</b>	698,374	2.9	—	(20,172)
Amortization of deferred transaction costs and discounts on long-term debt	<b>6,072</b>	5,915	2.7		
Share-based payment	<b>2,935</b>	3,510	(16.4)		
Gain on disposals and write-offs of property, plant and equipment	<b>(240)</b>	(1,149)	(79.1)		
Defined benefit plans expense, net of contributions	<b>35</b>	(921)	—		
Acquisition, integration, restructuring and other costs	<b>(9,629)</b>	(20,086)	(52.1)		
Financial expense	<b>(118,035)</b>	(89,934)	31.2		
Current income taxes	<b>(20,415)</b>	(25,349)	(19.5)		
Net capital expenditures	<b>(353,096)</b>	(283,223)	24.7		
Repayment of lease liabilities	<b>(2,998)</b>	(2,026)	48.0		
<b>Free cash flow</b>	<b>223,067</b>	285,111	(21.8)	(20.8)	2,708
<b>Free cash flow, excluding network expansion projects <sup>(3)</sup></b>	<b>331,143</b>	342,109	(3.2)	(3.8)	(1,976)

(1) For fiscal 2023 first six months, the average foreign exchange rate used for translation was 1.3489 USD/CDN.

(2) Fiscal 2023 first six months in constant currency is translated at the average foreign exchange rate of fiscal 2022 first six months, which was 1.2634 USD/CDN.

(3) Free cash flow, excluding network expansion projects is a non-IFRS financial measure. This indicated term does not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on this financial measure, please consult the "Non-IFRS and other financial measures" section.

For the second quarter of fiscal 2023, free cash flow decreased by 22.9% (21.5% in constant currency). The variation in constant currency is mainly due to:

- higher financial expense;
- lower adjusted EBITDA;
- higher net capital expenditures; and
- higher acquisition, integration, restructuring and other costs.

For the first six months of fiscal 2023, free cash flow decreased by 21.8% (20.8% in constant currency). The variation in constant currency is mainly due to:

- higher net capital expenditures in the Canadian telecommunications segment, mostly resulting from the network expansion projects; and
- higher financial expense; partly offset by
- lower acquisition, integration, restructuring and other costs; and
- lower current income taxes.

Excluding network expansion projects, the second-quarter and the first six months of fiscal 2023 free cash flow amounted to \$160.2 million and \$331.1 million (\$161.0 million and \$329.2 million in constant currency), respectively, a decrease of 15.7% and 3.2% (15.3% and 3.8% in constant currency), respectively, compared to the same periods of the prior year.

## 6.5 Dividend declaration

At its April 13, 2023 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.776 per share for multiple and subordinate voting shares, payable on May 11, 2023 to shareholders of record on April 27, 2023. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

## 7. Financial position

### 7.1 Working capital

As part of the usual conduct of its business, Cogeco Communications generally maintains a working capital deficiency, when excluding cash and cash equivalents and bank indebtedness, due to a low level of trade and other receivables since a large proportion of the Corporation's customers pay before their services are rendered, while trade and other payables are usually paid after products are delivered or services are rendered.

The variations are as follows:

	February 28, 2023	August 31, 2022	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
<b>Current assets</b>				
Cash and cash equivalents	353,051	370,899	(17,848)	Refer to the "Cash flows analysis" section.
Trade and other receivables	141,505	108,444	33,061	Mainly related to the timing of collection of trade and other receivables, combined with the appreciation of the US dollar against the Canadian dollar.
Income taxes receivable	16,863	6,501	10,362	Related to the payment of income tax instalments, partly offset by the current income taxes expense for the six-month period and income tax refunds received.
Prepaid expenses and other	53,821	39,234	14,587	Mainly related to the increase in prepayments for annual services agreements and the appreciation of the US dollar against the Canadian dollar.
Derivative financial instruments	11,129	2,932	8,197	Mainly related to interest swap tranches maturing in January 2024, reclassified as current.
	576,369	528,010	48,359	
<b>Current liabilities</b>				
Bank indebtedness	—	8,633	(8,633)	Refer to the "Cash flows analysis" section.
Trade and other payables	303,045	380,461	(77,416)	Mainly related to the timing of payments made to suppliers, partly offset by higher capital expenditures in relation to the network expansion programs underway and the appreciation of the US dollar against the Canadian dollar.
Provisions	29,622	26,584	3,038	Not significant.
Income tax liabilities	510	39,252	(38,742)	Related to the final payment of income tax balances for fiscal 2022.
Contract liabilities and other liabilities	62,038	63,958	(1,920)	Not significant.
Government subsidies received in advance	73,711	127,851	(54,140)	Related to the network construction progress in Québec.
Derivative financial instruments	394	1,285	(891)	Not significant.
Current portion of long-term debt	341,371	339,096	2,275	Not significant.
	810,691	987,120	(176,429)	
<b>Working capital deficiency</b>	<b>(234,322)</b>	<b>(459,110)</b>	<b>224,788</b>	

## 7.2 Other significant changes

	February 28, 2023	August 31, 2022	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
<b>Non-current assets</b>				
Property, plant and equipment	<b>3,163,678</b>	3,027,640	136,038	Mainly related to capital investments made during the first half of fiscal 2023 and the appreciation of the US dollar against the Canadian dollar, partly offset by the depreciation expense for the period.
Intangible assets	<b>3,627,633</b>	3,571,221	56,412	Mainly related to the appreciation of the US dollar against the Canadian dollar, partly offset by the amortization expense for the period.
Goodwill	<b>2,052,099</b>	1,982,498	69,601	Related to the appreciation of the US dollar against the Canadian dollar.
Derivative financial instruments	<b>119,861</b>	95,537	24,324	Mainly related to changes in market interest rates impacting the interest swap agreements' valuation, partly offset by interest swap tranches maturing in January 2024 classified as current at February 28, 2023.
<b>Non-current liabilities</b>				
Long-term debt	<b>4,656,564</b>	4,334,373	322,191	Mainly related to the issuance of \$300 million senior secured notes and the appreciation of the US dollar against the Canadian dollar, partly offset by the repayment of the Term Revolving Facility and the quarterly repayments on the Senior Secured Term B Facility.
Deferred tax liabilities	<b>811,494</b>	752,683	58,811	Mainly related to the timing of temporary differences and the appreciation of the US dollar against the Canadian dollar.

## 8. Capital resources and liquidity

### 8.1 Capital structure

The following table summarizes certain of the key ratios used to monitor and manage the Corporation's capital structure. Net indebtedness reflects the US denominated debt converted at the exchange rate at the end of the period, while adjusted EBITDA and financial expense reflect the average exchange rate throughout the corresponding 12-month period.

	February 28, 2023	August 31, 2022
Net indebtedness / adjusted EBITDA ratio <sup>(1) (2)</sup>	<b>3.4</b>	3.2
Adjusted EBITDA / financial expense ratio <sup>(1) (2)</sup>	<b>6.6</b>	7.4

(1) Net indebtedness to adjusted EBITDA ratio and adjusted EBITDA to financial expense ratio are capital management measures. These indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on these financial measures, please consult the "Non-IFRS and other financial measures" section.

(2) Calculated on a 12-month trailing basis.

At February 28, 2023, the Corporation's weighted average cost of indebtedness, excluding the amortization of deferred transaction costs and commitment fees but including the impact of interest rate swaps, was 4.8%. The overall debt's weighted average term to maturity was 3.9 years.

The table below summarizes the Corporation's available liquidity:

	At February 28, 2023	At August 31, 2022
<i>(In thousands of Canadian dollars)</i>	\$	\$
<b>Cash and cash equivalents</b>	<b>353,051</b>	370,899
Cash with restrictions on use <sup>(1)</sup>	<b>(73,711)</b>	(127,851)
Amounts available under revolving credit facilities <sup>(2)</sup>	<b>950,421</b>	830,231
<b>Available liquidity <sup>(3)</sup></b>	<b>1,229,761</b>	1,073,279

(1) In connection with government subsidies received in advance, pertaining mainly to Cogeco Connexion's high-speed Internet network expansion projects (see Note 14 D) of the Corporation's condensed interim consolidated financial statements).

(2) Total amount available under the \$750 million Term Revolving Facility and the US\$150 million Senior Secured Revolving Facility (see Note 15 A) of the Corporation's condensed interim consolidated financial statements).

(3) Available liquidity is a non-IFRS financial measure. This indicated term does not have a standardized definition prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more information on this financial measure, please consult the "Non-IFRS and other financial measures" section.

## 8.2 Outstanding share data

A description of Cogeco Communications' share data at March 31, 2023 is presented in the table below. Additional details are provided in Note 12 A) of the condensed interim consolidated financial statements.

<i>(In thousands of Canadian dollars, except number of shares/options)</i>	Number of shares/options	Amount \$
<b>Common shares</b>		
Multiple voting shares	<b>15,691,100</b>	<b>98,346</b>
Subordinate voting shares	<b>28,749,078</b>	<b>811,657</b>
<b>Options to purchase subordinate voting shares</b>		
Outstanding options	<b>964,070</b>	
Exercisable options	<b>537,946</b>	

## 8.3 Financing

On February 16, 2023, Cogeco Communications completed, pursuant to a private placement, the issuance of \$300 million senior secured notes, bearing interest at 5.299% and maturing in February 2033. Cogeco Communications used the net proceeds of the offering to repay existing indebtedness and for other general corporate purposes. While during the second quarter of fiscal 2023, the Corporation reimbursed the Term Revolving Facility, it is also expected that the facility will be used to repay the \$300 million Senior Secured Debentures Series 4 maturing in May 2023.

On December 21, 2022, Cogeco Communications amended its \$750 million Term Revolving Facility to extend the maturity by one additional year to January 24, 2028. The amendment also replaced US LIBOR with the Secured Overnight Financing Rate ("SOFR") as the benchmark interest rate.

Furthermore, in December 2022, Cogeco Communications entered into a 20-year senior unsecured non-revolving facility, having an aggregate principal amount of up to \$38.1 million, with the Canada Infrastructure Bank. The credit facility can only be drawn to finance the network expansion projects undertaken in connection with Ontario's Accelerated High Speed Internet Program. At February 28, 2023, the facility was undrawn.

At February 28, 2023, the Corporation had \$157.9 million of performance and payment bonds outstanding, issued in accordance with the rules established by Infrastructure Ontario in connection with Ontario's Accelerated High Speed Internet Program (AHSIP).

## 8.4 Credit ratings

The table below shows Cogeco Communications' and the U.S. subsidiaries' credit ratings:

At February 28, 2023	S&P	DBRS	Moody's
<b>Cogeco Communications</b>			
Senior Secured Notes and Debentures	BBB-	BBB (low)	NR
Corporate credit issuer default rating	BB+	BB (high)	NR
<b>U.S. subsidiaries</b>			
First Lien Credit Facilities	BB	NR	B1
Corporate credit issuer default rating	BB	NR	B1

**NR** : Not rated

Ratings for long-term debt instruments across the universe of composite rates range from "AAA" (S&P and DBRS) or "Aaa" (Moody's), representing the highest quality of securities rated, to "D" (S&P and DBRS) and "C" (Moody's) for the lowest quality of securities rated. Ratings are based on several industry and company specific factors which include financial leverage as one of the key elements considered.

Our ability to access debt capital markets and bank credit markets and the cost and amount of funding available partly depends on the quality of our credit ratings. Obligations rated in the "BBB" category are considered investment grade and their cost of funding is typically lower relative to the "BB/B" rating category. In addition, obligations with "BBB" ratings generally have greater access to funding than those with "BB/B" ratings.

## 8.5 Financial risk management

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks which are described in the Corporation's 2022 annual consolidated financial statements.

### Credit risk

The lowest credit rating of the counterparties to the derivative financial instruments agreements at February 28, 2023 is "A-" by Standard & Poor's rating services ("S&P"). In the current volatile financial market environment, management continues to monitor its exposure to financial institutions which is primarily in the form of deposits, derivatives and revolver commitments.

### Liquidity risk

At February 28, 2023, the Corporation had used \$0.03 million of its \$750 million Term Revolving Facility for a remaining availability of \$749.98 million. In addition, the U.S. subsidiaries benefit from a Senior Secured Revolving Facility of \$204.1 million (US\$150 million), of which \$3.7 million (US\$2.7 million) was used at February 28, 2023 for a remaining availability of \$200.4 million (US\$147.3 million). The amounts used from these facilities consist solely of letters of credit.

### Interest rate risk

At February 28, 2023, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the First Lien Credit Facilities, which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's U.S. subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 28, 2023:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$540 million	US LIBOR base rate <sup>(1)</sup>	2.07% - 2.26%	January 2024 - November 2024	Senior Secured Term Loan B - Tranche 1
Cash flow	US\$800 million	US LIBOR base rate with a 50 bps floor	1.22% - 1.46%	October 2025 - July 2027	Senior Secured Term Loan B - Tranche 2

(1) Two tranches amounting to US\$230 million have matured on January 31, 2023.

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$15.4 million based on the outstanding debt and swap agreements at February 28, 2023.

Considering that the remaining US LIBOR benchmark rates will be discontinued on June 30, 2023, the Corporation will transition its US LIBOR interest derivatives to expected substantially similar interest derivatives referencing SOFR.

## 8.6 Foreign currency

For the three and six-month periods ended February 28, 2023 and 2022, the average rates prevailing used to convert the operating results of the American telecommunications segment were as follows:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
US dollar vs Canadian dollar	1.3488	1.2709	1.3489	1.2634

## 8.7 Contingencies

### Royalties payable for retransmission of distant television signals

On July 22, 2021, the Federal Court of Appeal issued a decision in response to two applications for judicial review filed by six broadcasting distribution undertakings ("BDUs") (including the Corporation) and nine collective societies challenging a decision by the Copyright Board setting the quantum of royalties payable for the retransmission of distant Canadian and U.S. television over-the-air signals in Canada, for the 2014-2018 period. The Federal Court of Appeal determined that the 2014 and 2015 rates would be final but agreed with the collective societies that the Copyright Board had made errors in determining the 2016 to 2018 rates. The Federal Court of Appeal has sent the matter back to the Copyright Board, which initiated a new proceeding to determine the rates from 2016 onwards.

On February 6, 2023, the Copyright Board issued its preliminary conclusions in its redetermination of the 2016 to 2018 rates, which would result in an increase from the rate set in its original decision. In light of these preliminary determinations, the Corporation has recognized an amount of \$5.1 million during the second quarter of fiscal 2023, within *Acquisition, integration, restructuring and other costs*, related to the estimated retroactive costs for the period of 2016 to 2022. The final outcome of this proceeding is still unknown and the Copyright Board's final determinations regarding royalty rates may vary from its preliminary determinations.

## 9. Environmental, social and governance (ESG) practices

The Corporation has defined its ESG strategy, guided by its core organizational values, with commitments centered on the key ESG levers of reducing its environmental footprint, implementing strong governance practices and supporting its stakeholders. The Corporation monitors its sustainability related progress based on a set of key performance indicators that are reviewed as needed to ensure continued relevance.

On January 18, 2023, Cogeco Communications announced that it has been ranked for a fourth consecutive year among the world's 100 most sustainable corporations according to Corporate Knights. This year, the Corporation holds the 45<sup>th</sup> spot in this highly regarded global ranking of companies that are leading the way in making the world a better place, up 36 places from 81<sup>st</sup> last year. Furthermore, Cogeco Communications was included in the 2023 S&P Global Sustainability Yearbook for the second year in a row. The annual Sustainability Yearbook aims to distinguish individual companies, within their industries, that have demonstrated strengths in corporate sustainability.

On March 1, 2023, Cogeco unveiled its seventh ESG and Sustainability Report, which details its ESG commitments, initiatives and performance that are aimed at driving sustainable and inclusive growth. Cogeco's [ESG and Sustainability report](#) is available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com), under "Sustainability - ESG Practices (Environment, Social, Governance)".



Cogeco remains committed to supporting the transition to a low carbon economy while ensuring that the effects of climate change are systematically considered and integrated into its business strategy and related decisions. On January 25, 2023, Cogeco published its second Climate Action Plan and Task Force on Climate-Related Disclosures (TCFD) report outlining the key steps it is taking in support of urgent climate action, as well as its processes and strategies to assess and manage climate-related risks and opportunities. Cogeco's [2022 Climate Action Plan and TCFD report](#) is also available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com), under "Sustainability - ESG Practices (Environment, Social, Governance)".

Cogeco Communications is proud to promote sustainable and inclusive growth through its long tradition of corporate citizenship and community involvement, concrete measures to fight climate change, efficient operating practices, and strong commitment to responsible and ethical management.

For details on the Corporation's ESG strategy and related achievements and priorities, please refer to the "Environmental, social and governance (ESG) practices" section of the Corporation's 2022 annual MD&A, available at [www.sedar.com](https://www.sedar.com) and [corpo.cogeco.com](https://corpo.cogeco.com), and the [ESG and Sustainability report](#) published in March 2023, available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com). Detailed KPIs can be found in Cogeco's ESG data supplement, which is also available on the Corporation's website at [corpo.cogeco.com](https://corpo.cogeco.com).

## 10. Controls and procedures

Internal control over financial reporting ("ICFR") is a process designed to provide reasonable, but not absolute, assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with management, are responsible for establishing and maintaining adequate disclosure controls and procedures ("DC&P") and ICFR, as defined in National Instrument 52-109. Cogeco Communications' internal control framework is based on the criteria published in the updated version released in May 2013 of the report *Internal Control – Integrated Framework* published by the *Committee of Sponsoring Organizations of the Treadway Commission*.

The CEO and CFO, supported by management, evaluated the design of the Corporation's DC&P and ICFR at February 28, 2023, and concluded that they are adequate. Furthermore, no significant changes to the internal controls over financial reporting occurred during the three and six-month periods ended February 28, 2023.

## 11. Uncertainties and main risk factors

A detailed description of the uncertainties and main risk factors faced by Cogeco Communications can be found in the 2022 annual MD&A, available at [www.sedar.com](https://www.sedar.com) and [corpo.cogeco.com](https://corpo.cogeco.com). The following update should be read together with the uncertainties and main risk factors described in the 2022 Annual Report, which are hereby incorporated by reference.

### New policy direction to the CRTC

On February 13, 2023, the Government of Canada adopted a new policy direction to the CRTC with respect to telecommunications services. The new policy direction replaces existing policy directions issued in 2006 and 2019. It echoes the 2019 direction in directing the CRTC to consider how its decisions can promote competition, affordability, consumer interests and innovation, and adds a mention of the importance of reliable and resilient telecommunications services. The policy direction also directs the CRTC to enforce the principles of effective regulation, to maintain its wholesale regimes for fixed Internet and mobile wireless services, and to enhance and protect consumer rights in telecommunications markets. The impact of the policy direction will depend on how the CRTC interprets and applies it in a decision-and policy-making context.

### Review of the wholesale high-speed access framework

On March 8, 2023, the CRTC launched a consultation to review its existing framework for wholesale high-speed access ("HSA") services. The CRTC is seeking comments on several issues, including its preliminary views that (i) the provision of aggregated wholesale HSA services should be mandated; (ii) access to fibre-to-the-premises ("FTTP") facilities should be provided over these services; and (iii) the provision of FTTP facilities over aggregated wholesale high-speed access services should be mandated on a temporary and expedited basis. The CRTC is also seeking comments on whether retail regulation should be considered to address concerns regarding market concentration and the potential exercise of market power. Concurrently with the launch of the consultation, the CRTC determined that the current rates for aggregated wholesale HSA services would be made interim, and directed incumbents to file tariff applications with new proposed rates for these services. The CRTC also applied an immediate interim reduction to existing rates that reflects a 10% decrease in the capacity rates incumbents can charge to wholesale-based competitors, until revised final rates are established.

A decision by the CRTC that would result in greater regulation of wholesale HSA services, the implementation of final aggregated wholesale HSA rates that are significantly below the final rates established in Telecom Decision 2021-181, or the introduction of regulatory measures at the retail level could have a material adverse effect on the Corporation's business, financial condition and results of operations.

## 12. Accounting policy developments

### 12.1 Change in accounting policies

#### Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)

During the third quarter of fiscal 2022, the Corporation changed the presentation of the cash from subsidies received in advance, following the application of the IFRS Interpretations Committee's agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)*. These funds, which were previously presented as *Restricted cash*, were reclassified as *Cash and cash equivalents* in the Corporation's consolidated statements of financial position and consolidated statements of cash flows, on a retrospective basis. The application of this agenda decision had no impact on the ultimate recognition of the subsidies, for which *Property, plant and equipment* continues to be recorded net of subsidies, within the consolidated statement of financial position.

The changes in presentation for the comparative periods presented in the condensed interim consolidated financial statements are summarized as follows:

#### Consolidated statements of cash flows

	Three months ended February 28, 2022			Six months ended February 28, 2022		
	As previously reported	Effect of change in presentation	As currently reported	As previously reported	Effect of change in presentation	As currently reported
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$	\$	\$
<b>Cash flows from investing activities</b>						
Acquisition of property, plant and equipment <sup>(1)</sup>	(142,195)	(15,678)	(157,873)	(283,223)	(20,498)	(303,721)
<b>Net change in cash and cash equivalents</b>	(230,793)	(15,678)	(246,471)	(187,328)	(20,498)	(207,826)
Cash and cash equivalents, beginning of the period <sup>(2)</sup>	408,985	178,714	587,699	365,520	183,534	549,054
<b>Cash and cash equivalents, end of the period</b>	178,192	163,036	341,228	178,192	163,036	341,228

(1) The application of this agenda decision resulted in an increase of \$15.7 million and \$20.5 million, respectively, in *Acquisition of property, plant and equipment*, in the Corporation's interim consolidated statements of cash flows for the three and six-month periods ended February 28, 2022, as subsidies received in advance were previously presented as a reduction of *Acquisition of property, plant and equipment* based on the costs incurred in connection with these subsidized projects over the total expected costs.

(2) At November 30, 2021 and August 31, 2021, restricted cash totalling \$178.7 million and \$183.5 million, respectively, were reclassified to *Cash and cash equivalents*, in the Corporation's consolidated statements of financial position and consolidated statements of cash flows for the periods then ended.

## 12.2 Future changes to standards, interpretations and amendments to standards and interpretations

New standards, interpretations and amendments to standards and interpretations were issued by the IASB or the IFRS Interpretations Committee, but have not yet been applied in preparing the condensed interim consolidated financial statements. The following issued amendments to standards may have an impact on future consolidated financial statements of the Corporation:

<b>Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants - Amendments to IAS 1, Presentation of Financial Statements</b>	In January 2020, the IASB issued <i>Classification of Liabilities as Current or Non-current (Amendments to IAS 1)</i> to clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at least twelve months after the reporting period. In October 2022, the IASB issued <i>Non-current Liabilities with Covenants (Amendments to IAS 1)</i> to clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. The amendments also require an entity to disclose additional information in the notes to the financial statements to enable stakeholders to understand the risk that non-current liabilities could become repayable within twelve months after the reporting date. The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its consolidated financial statements.
<b>Disclosure of Accounting Policies - Amendments to IAS 1, Presentation of Financial Statements, and IFRS Practice Statement 2</b>	In February 2021, the IASB amended IAS 1 to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its accounting policies disclosure.

## 13. Non-IFRS and other financial measures

This section describes non-IFRS and other financial measures used by Cogeco Communications throughout this MD&A. These financial measures are reviewed in assessing the performance of Cogeco Communications and used in the decision-making process with regard to its business units. Cogeco Communications is also providing information below for certain specified financial measures excluding network expansion projects, as it had issued financial guidelines excluding the impact of these projects on certain of its key performance indicators.

Financial measures presented on a constant currency basis for the three and six-month periods ended February 28, 2023 are translated at the average foreign exchange rate of the comparable periods of the prior year, which were 1.2709 USD/CDN and 1.2634 USD/CDN, respectively.

## Non-IFRS financial measures

The following financial measures used by the Corporation do not have standardized definitions prescribed by IFRS and therefore, may not be comparable to similar measures disclosed by other companies. Reconciliations, or references to the specific sections within the MD&A where these reconciliations are provided, as applicable, between these non-IFRS financial measures to the most directly comparable IFRS financial measures are provided below.

Specified financial measures	Usefulness	Calculation	Most directly comparable IFRS financial measures
Constant currency basis and foreign exchange impact	The Corporation presents certain financial measures in constant currency to enable an improved understanding of its underlying financial performance, undistorted by the effects of changes in foreign exchange rates, in order to facilitate period-to-period comparisons. Financial measures presented on a constant currency basis include financial guidelines and certain historical financial measures, including revenue, operating expenses, adjusted EBITDA, net capital expenditures and free cash flow.	Financial guidelines presented on a constant currency basis are obtained by translating expected financial results denominated in US dollars at the foreign exchange rates of the prior fiscal year. Historical financial measures presented on a constant currency basis are obtained by translating financial results from the current period denominated in US dollars at the foreign exchange rates of the comparable period of the prior year. Foreign exchange impact represents the quantification of such impact.	Revenue, operating expenses, adjusted EBITDA and net capital expenditures. For free cash flow, refer to the definition below for the most directly comparable IFRS financial measure.
Organic revenue in constant currency and adjusted EBITDA in constant currency	Organic revenue in constant currency and adjusted EBITDA in constant currency are used by management to analyze the Corporations' revenue and adjusted EBITDA growth excluding the effects of changes in foreign exchange rates and the impact of acquisitions, in order to facilitate period-to-period comparisons. Management believes these measures are used by certain investors and analysts to evaluate the Corporation's performance.	Revenue in constant currency (as calculated per above) deduct: - impact of acquisitions.  Adjusted EBITDA in constant currency (as calculated per above) deduct: - impact of acquisitions.	Revenue and adjusted EBITDA.
Free cash flow and free cash flow, excluding network expansion projects	Free cash flow and free cash flow, excluding network expansion projects are used by management to measure the Corporation's ability to repay debt, distribute capital to its shareholders and finance its growth. Management believes these measures are used by certain investors and analysts to value the Corporation's business and its underlying assets, and to assess the Corporation's financial strength and performance.  Free cash flow excludes certain items that management believes could affect the comparability of the Corporation's financial results and could potentially distort the analysis of trends in business performance. Excluding these items does not imply they are non-recurring.  The Corporation also measures free cash flow excluding network expansion projects as it provides a common basis for comparing the impact of the net capital expenditures to the impact of the historical net capital expenditures prior to the acceleration of the network expansion projects. In addition, management believes this helps certain investors and analysts to assess the impact of the network expansion projects on the Corporation's free cash flow. Excluding the impact of net capital expenditure in connection with network expansion projects does not imply it is non-recurring.	Free cash flow: - Adjusted EBITDA add: - Amortization of deferred transaction costs and discounts on long-term debt; - Share-based payment; - Loss (gain) on disposals and write-offs of property, plant and equipment; and - Defined benefit plans expense, net of contributions deduct: - Acquisition, integration, restructuring and other costs; - Financial expense; - Current income taxes; - Net capital expenditures; and - Repayment of lease liabilities.  Free cash flow, excluding network expansion projects: - Free cash flow add: - Net capital expenditures in connection with network expansion projects.	Cash flows from operating activities

Specified financial measures	Usefulness	Calculation	Most directly comparable IFRS financial measures
Net capital expenditures, excluding network expansion projects	Net capital expenditures, excluding network expansion projects is a measure used by management to assess the Corporation's total capital investments, without taking into consideration capitalized investments in network expansion projects, as it provides a common basis for comparing the net capital expenditures to historical net capital expenditures prior to the acceleration of the network expansion projects. In addition, management believes this helps certain investors and analysts to assess the impact of the network expansion projects on the net capital expenditures. This measure is also used in the calculation of the capital intensity and free cash flow excluding network expansion projects. Excluding the impact of net capital expenditure in connection with network expansion projects does not imply it is non-recurring.	Net capital expenditures deduct: - Net capital expenditures in connection with network expansion projects.	Acquisition of property, plant and equipment
Available liquidity	Management uses available liquidity to assess Cogeco Communications' ability to meet its financial obligations and ensure there is sufficient liquidity to support its capital requirements, including development of the business by acquisition and other growth opportunities. Available liquidity is presented on a consolidated basis, including the liquidity of distinct borrowing structures for the Canadian and American telecommunications segments. Management believes this measure is used by certain investors and analysts to assess Cogeco Communications' financial strength.	Cash and cash equivalents deduct: - Cash with restrictions on use; add: - Amounts available under revolving credit facilities.	Cash and cash equivalents

## Constant currency basis and foreign exchange impact reconciliation

### Consolidated

For the reconciliations of consolidated revenue, operating expenses and adjusted EBITDA in constant currency to the most directly comparable IFRS financial measures, refer to sub-section 3.1 "Operating results".

The reconciliations of free cash flow and net capital expenditures in constant currency are as follows. For the reconciliations of these specified financial measures to the most directly comparable IFRS financial measures, refer to the specific reconciliations in the sub-sections below.

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Free cash flow	117,939	2,114	120,053	153,000	(22.9)	(21.5)
Net capital expenditures	156,125	(7,774)	148,351	142,195	9.8	4.3

Six months ended February 28

	2023	Foreign exchange impact	2023 in constant currency	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
Free cash flow	223,067	2,708	225,775	285,111	(21.8)	(20.8)
Net capital expenditures	353,096	(16,678)	336,418	283,223	24.7	18.8

## Segmented

For the reconciliations of segmented revenue, operating expenses, adjusted EBITDA and net capital expenditures in constant currency to the most directly comparable IFRS financial measures, refer to section 4 "Segmented operating and financial results".

## Free cash flow reconciliation

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
<b>Cash flows from operating activities</b>	<b>203,043</b>	281,199	<b>397,202</b>	568,144
Amortization of deferred transaction costs and discounts on long-term debt <sup>(1)</sup>	3,028	2,993	6,072	5,915
Changes in other non-cash operating activities	69,619	22,544	134,035	9,370
Income taxes paid	22,860	4,701	69,478	30,061
Current income taxes	(12,039)	(10,786)	(20,415)	(25,349)
Interest paid	50,326	40,554	110,824	72,153
Financial expense	(61,116)	(44,979)	(118,035)	(89,934)
Net capital expenditures	(156,125)	(142,195)	(353,096)	(283,223)
Repayment of lease liabilities	(1,657)	(1,031)	(2,998)	(2,026)
<b>Free cash flow</b>	<b>117,939</b>	153,000	<b>223,067</b>	285,111

(1) Included within financial expense.

## Available liquidity reconciliation

For the reconciliation of available liquidity to the most directly comparable IFRS financial measure, refer to sub-section 8.1 "Capital structure".

## Net capital expenditures and free cash flow excluding network expansion projects reconciliations

### Net capital expenditures

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Net capital expenditures</b>	<b>156,125</b>	(7,774)	<b>148,351</b>	142,195	<b>9.8</b>	<b>4.3</b>
Net capital expenditures in connection with network expansion projects	<b>42,242</b>	(1,322)	<b>40,920</b>	36,982	<b>14.2</b>	<b>10.6</b>
<b>Net capital expenditures, excluding network expansion projects</b>	<b>113,883</b>	(6,452)	<b>107,431</b>	105,213	<b>8.2</b>	<b>2.1</b>

Six months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Net capital expenditures</b>	<b>353,096</b>	(16,678)	<b>336,418</b>	283,223	<b>24.7</b>	<b>18.8</b>
Net capital expenditures in connection with network expansion projects	<b>108,076</b>	(4,684)	<b>103,392</b>	56,998	<b>89.6</b>	<b>81.4</b>
<b>Net capital expenditures, excluding network expansion projects</b>	<b>245,020</b>	(11,994)	<b>233,026</b>	226,225	<b>8.3</b>	<b>3.0</b>

### Free cash flow

Three months ended February 28						
	2023	Foreign exchange impact	2023 in constant currency	2022	Change	
					Actual	In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Free cash flow</b>	<b>117,939</b>	2,114	<b>120,053</b>	153,000	<b>(22.9)</b>	<b>(21.5)</b>
Net capital expenditures in connection with network expansion projects	<b>42,242</b>	(1,322)	<b>40,920</b>	36,982	<b>14.2</b>	<b>10.6</b>
<b>Free cash flow, excluding network expansion projects</b>	<b>160,181</b>	792	<b>160,973</b>	189,982	<b>(15.7)</b>	<b>(15.3)</b>

	2023	Foreign exchange impact	2023 in constant currency	2022	Actual	Change In constant currency
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	\$	\$	%	%
<b>Free cash flow</b>	<b>223,067</b>	2,708	<b>225,775</b>	285,111	<b>(21.8)</b>	<b>(20.8)</b>
Net capital expenditures in connection with network expansion projects	<b>108,076</b>	(4,684)	<b>103,392</b>	56,998	<b>89.6</b>	<b>81.4</b>
<b>Free cash flow, excluding network expansion projects</b>	<b>331,143</b>	(1,976)	<b>329,167</b>	342,109	<b>(3.2)</b>	<b>(3.8)</b>

## Non-IFRS ratios

The following financial measures used by the Corporation do not have standardized definitions prescribed by IFRS and therefore, may not be comparable to similar measures disclosed by other companies.

Specified financial measures	Usefulness	Calculation
Change in constant currency	The Corporation presents changes of certain financial measures in constant currency to enable an improved understanding of its underlying financial performance, undistorted by the effects of changes in foreign exchange rates, in order to facilitate period-to-period comparisons.	Change in constant currency, expressed as a percentage of the variation between the periods presented, is obtained by translating financial results from the current period denominated in US dollars using the foreign exchange rates of the comparable period of the prior year.
Organic revenue growth in constant currency and organic adjusted EBITDA growth in constant currency	Organic revenue growth in constant currency and organic adjusted EBITDA growth in constant currency are used by management to analyze the Corporations' revenue and adjusted EBITDA growth excluding the effects of changes in foreign exchange rates and the impact of acquisitions, in order to facilitate period-to-period comparisons. Management believes these measures are used by certain investors and analysts to evaluate the Corporation's performance.	Revenue and adjusted EBITDA changes in constant currency (as calculated above), expressed as a percentage of the variation between the periods presented, adjusted for the impact of acquisitions.
Capital intensity, excluding network expansion projects	Capital intensity, excluding network expansion projects is used by management to assess the Corporation's investment in capital expenditures and to make certain decisions, without taking into consideration capitalized investments in network expansion projects, in order to support a certain level of revenue. The Corporation measures capital intensity, excluding network expansion projects, as it provides a common basis for comparing the impact of the net capital expenditures to the impact of the historical net capital expenditures prior to the acceleration of the network expansion projects. In addition, management believes this helps certain investors and analysts to assess the impact of the network expansion projects on the Corporation's capital intensity ratio. Excluding the impact of net capital expenditures in connection with network expansion projects does not imply it is non-recurring.	Net capital expenditures, excluding network expansion projects divided by revenue.  Net capital expenditures, excluding network expansion projects is a non-IFRS financial measure. For more details on net capital expenditures, excluding network expansion projects, please refer to the "Non-IFRS financial measures" sub-section.
Free cash flow dividend payout ratio and free cash flow, excluding network expansion projects, dividend payout ratio	Management believes certain investors use free cash flow dividend payout ratio and free cash flow, excluding network expansion projects, dividend payout ratio, to assess the Corporation's financial strength and performance by demonstrating the sustainability of the Corporation's dividend payments.	Dividends declared for the year on multiple and subordinate voting shares divided by free cash flow and by free cash flow, excluding network expansion projects. Free cash flow and free cash flow, excluding dividend payout ratio are non-IFRS financial measures. For more details on free cash flow and free cash flow, excluding network expansion projects, please refer to the "Non-IFRS financial measures" sub-section.



## Total of segments measures

The following financial measures used by Cogeco Communications are total of segments measures as reported in Note 4 of the condensed interim consolidated financial statements. Reconciliations between these specified financial measures to the most directly comparable IFRS financial measures are provided below.

Specified financial measures	Most directly comparable IFRS financial measures
Adjusted EBITDA	Profit for the period
Net capital expenditures	Acquisition of property, plant and equipment

## Adjusted EBITDA reconciliation

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Profit for the period</b>	<b>104,262</b>	119,911	<b>224,637</b>	236,521
Income taxes	<b>24,693</b>	32,721	<b>56,646</b>	50,171
Financial expense	<b>61,116</b>	44,979	<b>118,035</b>	89,934
Depreciation and amortization	<b>154,192</b>	150,025	<b>309,491</b>	301,662
Acquisition, integration, restructuring and other costs	<b>6,952</b>	1,451	<b>9,629</b>	20,086
<b>Adjusted EBITDA</b>	<b>351,215</b>	349,087	<b>718,438</b>	698,374

## Net capital expenditures reconciliation

For the reconciliation of net capital expenditures to the most directly comparable IFRS financial measure, refer to sub-section 6.2 "Investing activities".

## Capital management measures

The following financial measures used by Cogeco Communications are capital management measures, as reported in the notes to the consolidated financial statements.

Specified financial measures	Usefulness	Calculation
Net indebtedness	Net indebtedness is a measure used by management, and management believes it is also used by certain investors and analysts, to assess the Corporation's financial leverage, as it represents the debt net of the available unrestricted cash and cash equivalents. Net indebtedness is a component of "Net indebtedness to adjusted EBITDA ratio".	Long-term debt before discounts, transaction costs and other; add: - Bank indebtedness deduct: - Cash and cash equivalents, excluding cash with restrictions on use.
Net indebtedness to adjusted EBITDA ratio	Net indebtedness to adjusted EBITDA ratio is a measure used by management to assess the Corporation's financial leverage and its capital structure decisions, including the issuance of new debt, and to manage the Corporation's debt maturity risks.	Net indebtedness divided by the twelve-month trailing adjusted EBITDA.
Adjusted EBITDA to financial expense ratio	Adjusted EBITDA to financial expense ratio is a measure used by management, and management believes it is also used by certain investors and analysts, to assess the Corporation's financial strength and the ability to service its debt obligations.	Twelve-month trailing adjusted EBITDA divided by financial expense.
Fixed-rate indebtedness	Fixed-rate indebtedness is a measure used by management to monitor and manage the Corporation's capital structure. Management believes this measure helps investors and analysts to assess the Corporation's financial leverage.	Principal on fixed-rate long-term debt divided by principal on long-term debt.

## Supplementary financial measures

Specified financial measures	Calculation
Adjusted EBITDA margin	Adjusted EBITDA divided by revenue.
Capital intensity	Net capital expenditures divided by revenue.

## 14. Supplementary quarterly financial information

	Fiscal 2023					Fiscal 2022		Fiscal 2021
Three months ended	February 28, 2023	November 30, 2022	August 31, 2022	May 31, 2022	February 28, 2022 <sup>(1)</sup>	November 30, 2021 <sup>(1)</sup>	August 31, 2021 <sup>(1)</sup>	May 31, 2021
<i>(In thousands of Canadian dollars, except percentages and per share data)</i>	\$	\$	\$	\$	\$	\$	\$	\$
<b>Operations</b>								
Revenue	736,646	762,300	725,446	728,118	728,549	718,541	632,684	624,308
Adjusted EBITDA	351,215	367,223	347,074	347,614	349,087	349,287	290,570	296,999
Adjusted EBITDA margin	47.7 %	48.2 %	47.8 %	47.7 %	47.9 %	48.6 %	45.9 %	47.6 %
Acquisition, integration, restructuring and other costs	6,952	2,677	12,593	2,263	1,451	18,635	3,974	1,225
Profit for the period	104,262	120,375	111,829	105,406	119,911	116,610	103,406	102,786
Profit for the period attributable to owners of the Corporation	98,378	111,504	104,937	100,250	111,275	106,837	96,200	95,702
<b>Cash flow</b>								
Cash flows from operating activities	203,043	194,159	319,137	353,001	281,199	286,945	281,547	264,621
Free cash flow	117,939	105,128	34,452	104,795	153,000	132,111	71,423	132,070
Acquisition of property, plant and equipment	172,967	234,637	243,589	197,345	157,873	145,848	179,654	126,570
Net capital expenditures	156,125	196,971	223,509	182,181	142,195	141,028	175,180	126,570
<b>Capital intensity</b>	<b>21.2 %</b>	<b>25.8 %</b>	30.8 %	25.0 %	19.5 %	19.6 %	27.7 %	20.3 %
<b>Per share data<sup>(2)</sup></b>								
Earnings per share								
Basic	2.21	2.45	2.29	2.17	2.40	2.29	2.05	2.02
Diluted	2.19	2.44	2.28	2.16	2.38	2.27	2.03	2.01
Dividends per share	0.776	0.776	0.705	0.705	0.705	0.705	0.64	0.64

(1) Comparative figures have been restated following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022. For further details, refer to the "Accounting policy developments" section.

(2) Per multiple and subordinate voting share.

### 14.1 Seasonal variations

Cogeco Communications' operating results are not generally subject to material seasonal fluctuations.



## **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

Three and six-month periods ended February 28, 2023

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

(unaudited)

		Three months ended February 28		Six months ended February 28	
	Notes	2023	2022	2023	2022
		\$	\$	\$	\$
<i>(In thousands of Canadian dollars, except per share data)</i>					
<b>Revenue</b>	3	<b>736,646</b>	728,549	<b>1,498,946</b>	1,447,090
Operating expenses	6	<b>380,031</b>	373,891	<b>769,708</b>	737,565
Management fees – Cogeco Inc.	16	<b>5,400</b>	5,571	<b>10,800</b>	11,151
Acquisition, integration, restructuring and other costs	7	<b>6,952</b>	1,451	<b>9,629</b>	20,086
Depreciation and amortization		<b>154,192</b>	150,025	<b>309,491</b>	301,662
Financial expense	8	<b>61,116</b>	44,979	<b>118,035</b>	89,934
<b>Profit before income taxes</b>		<b>128,955</b>	152,632	<b>281,283</b>	286,692
Income taxes	9	<b>24,693</b>	32,721	<b>56,646</b>	50,171
<b>Profit for the period</b>		<b>104,262</b>	119,911	<b>224,637</b>	236,521
<b>Profit for the period attributable to:</b>					
Owners of the Corporation		<b>98,378</b>	111,275	<b>209,882</b>	218,112
Non-controlling interest		<b>5,884</b>	8,636	<b>14,755</b>	18,409
		<b>104,262</b>	119,911	<b>224,637</b>	236,521
<b>Earnings per share</b>					
Basic	10	<b>2.21</b>	2.40	<b>4.66</b>	4.69
Diluted	10	<b>2.19</b>	2.38	<b>4.64</b>	4.65

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
(In thousands of Canadian dollars)	\$	\$	\$	\$
<b>Profit for the period</b>	<b>104,262</b>	119,911	<b>224,637</b>	236,521
<b>Other comprehensive income (loss)</b>				
Items to be subsequently reclassified to profit or loss				
<i>Cash flow hedging adjustments</i>				
Net change in fair value of hedging derivative financial instruments	6,895	37,921	33,961	48,839
Related income taxes	(1,827)	(10,049)	(8,999)	(12,942)
	5,068	27,872	24,962	35,897
<i>Foreign currency translation adjustments</i>				
Net foreign currency translation differences on net investments in foreign operations	17,301	(14,974)	83,230	13,132
Net changes on translation of long-term debt designated as hedges of net investments in foreign operations	(3,939)	3,666	(19,423)	(3,159)
Related income taxes	(21)	30	(84)	(23)
	13,341	(11,278)	63,723	9,950
	18,409	16,594	88,685	45,847
Items not to be subsequently reclassified to profit or loss				
<i>Defined benefit plans actuarial adjustments</i>				
Remeasurement of net defined benefit liability or asset	(472)	2,617	1,334	3,090
Related income taxes	125	(694)	(354)	(819)
	(347)	1,923	980	2,271
	18,062	18,517	89,665	48,118
<b>Comprehensive income for the period</b>	<b>122,324</b>	138,428	<b>314,302</b>	284,639
<b>Comprehensive income for the period attributable to:</b>				
Owners of the Corporation	112,929	132,811	282,683	263,585
Non-controlling interest	9,395	5,617	31,619	21,054
	122,324	138,428	314,302	284,639

**COGECO COMMUNICATIONS INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
*(unaudited)*

	Equity attributable to owners of the Corporation				Equity attributable to non-controlling interest	Total shareholders' equity
	Share capital	Share-based payment reserve	Accumulated other comprehensive income (loss)	Retained earnings		
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$	\$	\$
	<i>(Note 12)</i>		<i>(Note 13)</i>			
Balance at August 31, 2021	958,251	16,889	(17,994)	1,457,998	391,183	2,806,327
Profit for the period	—	—	—	218,112	18,409	236,521
Other comprehensive income for the period	—	—	43,202	2,271	2,645	48,118
Comprehensive income for the period	—	—	43,202	220,383	21,054	284,639
Issuance of subordinate voting shares under the Stock Option Plan	222	—	—	—	—	222
Share-based payment (Notes 12 C) and 16)	—	3,644	—	—	—	3,644
Share-based payment previously recorded in share-based payment reserve for options exercised	32	(32)	—	—	—	—
Dividends (Note 12 B))	—	—	—	(65,376)	—	(65,376)
Purchase and cancellation of subordinate voting shares	(13,023)	—	—	(35,726)	—	(48,749)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(4,865)	—	—	—	—	(4,865)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	4,401	(3,325)	—	(1,076)	—	—
Total (distributions to) contributions by shareholders	(13,233)	287	—	(102,178)	—	(115,124)
Balance at February 28, 2022	945,018	17,176	25,208	1,576,203	412,237	2,975,842
<b>Balance at August 31, 2022</b>	<b>930,974</b>	<b>19,965</b>	<b>129,606</b>	<b>1,670,535</b>	<b>438,051</b>	<b>3,189,131</b>
Profit for the period	—	—	—	209,882	14,755	224,637
Other comprehensive income for the period	—	—	71,821	980	16,864	89,665
Comprehensive income for the period	—	—	71,821	210,862	31,619	314,302
Issuance of subordinate voting shares under the Stock Option Plan	1,437	—	—	—	—	1,437
Share-based payment (Notes 12 C) and 16)	—	3,386	—	—	—	3,386
Share-based payment previously recorded in share-based payment reserve for options exercised	250	(250)	—	—	—	—
Dividends (Note 12 B))	—	—	—	(69,376)	—	(69,376)
Purchase and cancellation of subordinate voting shares	(38,294)	—	—	(62,739)	—	(101,033)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(5,889)	—	—	—	—	(5,889)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	5,027	(5,992)	—	965	—	—
Total distributions to shareholders	(37,469)	(2,856)	—	(131,150)	—	(171,475)
<b>Balance at February 28, 2023</b>	<b>893,505</b>	<b>17,109</b>	<b>201,427</b>	<b>1,750,247</b>	<b>469,670</b>	<b>3,331,958</b>

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(unaudited)

	Notes	February 28, 2023	August 31, 2022
(In thousands of Canadian dollars)		\$	\$
<b>Assets</b>			
Current			
Cash and cash equivalents	14 D)	353,051	370,899
Trade and other receivables		141,505	108,444
Income taxes receivable		16,863	6,501
Prepaid expenses and other		53,821	39,234
Derivative financial instruments		11,129	2,932
		<b>576,369</b>	528,010
Non-current			
Other assets		79,846	66,971
Property, plant and equipment		3,163,678	3,027,640
Intangible assets		3,627,633	3,571,221
Goodwill		2,052,099	1,982,498
Derivative financial instruments		119,861	95,537
Deferred tax assets		5,025	6,632
		<b>9,624,511</b>	9,278,509
<b>Liabilities and Shareholders' equity</b>			
<b>Liabilities</b>			
Current			
Bank indebtedness		—	8,633
Trade and other payables		303,045	380,461
Provisions		29,622	26,584
Income tax liabilities		510	39,252
Contract liabilities and other liabilities		62,038	63,958
Government subsidies received in advance		73,711	127,851
Derivative financial instruments		394	1,285
Current portion of long-term debt	11	341,371	339,096
		<b>810,691</b>	987,120
Non-current			
Long-term debt	11	4,656,564	4,334,373
Contract liabilities and other liabilities		8,521	8,960
Pension plan liabilities and accrued employee benefits		5,283	6,242
Deferred tax liabilities		811,494	752,683
		<b>6,292,553</b>	6,089,378
<b>Shareholders' equity</b>			
Equity attributable to owners of the Corporation			
Share capital	12 A)	893,505	930,974
Share-based payment reserve		17,109	19,965
Accumulated other comprehensive income	13	201,427	129,606
Retained earnings		1,750,247	1,670,535
		<b>2,862,288</b>	2,751,080
Equity attributable to non-controlling interest		469,670	438,051
		<b>3,331,958</b>	3,189,131
		<b>9,624,511</b>	9,278,509

Contingencies (Note 17) and Subsequent event (Note 18)

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

		Three months ended February 28		Six months ended February 28	
	Notes	2023	2022	2023	2022
		\$	\$	\$	\$
(In thousands of Canadian dollars)					
		(restated, Note 2)		(restated, Note 2)	
<b>Cash flows from operating activities</b>					
Profit for the period		104,262	119,911	224,637	236,521
Adjustments for:					
Depreciation and amortization		154,192	150,025	309,491	301,662
Financial expense	8	61,116	44,979	118,035	89,934
Income taxes	9	24,693	32,721	56,646	50,171
Share-based payment		1,590	2,417	2,935	3,510
Gain on disposals and write-offs of property, plant and equipment		(170)	(56)	(240)	(1,149)
Defined benefit plans expense, net of contributions		165	(999)	35	(921)
		345,848	348,998	711,539	679,728
Changes in other non-cash operating activities	14 A)	(69,619)	(22,544)	(134,035)	(9,370)
Interest paid		(50,326)	(40,554)	(110,824)	(72,153)
Income taxes paid		(22,860)	(4,701)	(69,478)	(30,061)
		203,043	281,199	397,202	568,144
<b>Cash flows from investing activities</b>					
Acquisition of property, plant and equipment		(172,967)	(157,873)	(407,604)	(303,721)
Acquisition of spectrum licences		—	(236,073)	—	(236,073)
Business combinations, net of cash and cash equivalents acquired	5	—	—	—	(1,427,658)
Subsidies received in advance		182	—	363	—
Proceeds on disposals of property, plant and equipment		477	13	633	13
		(172,308)	(393,933)	(406,608)	(1,967,439)
<b>Cash flows from financing activities</b>					
Decrease in bank indebtedness		—	(13,900)	(8,633)	(4,460)
Net (decrease) increase under the revolving facilities		(277,372)	172,693	(110,184)	(83,770)
Issuance of long-term debt, net of discounts and transaction costs		298,056	(236)	298,056	1,611,303
Repayment of notes, debentures and credit facilities		(8,846)	(205,397)	(17,626)	(210,834)
Repayment of lease liabilities		(1,657)	(1,031)	(2,998)	(2,026)
Increase in deferred transaction costs		(338)	(675)	(338)	(675)
Issuance of subordinate voting shares	12 A)	882	117	1,437	222
Purchase and cancellation of subordinate voting shares	12 A)	(63,750)	(19,241)	(101,033)	(48,749)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	12 A)	—	—	(5,889)	(4,865)
Dividends paid	12 B)	(34,263)	(65,376)	(69,376)	(65,376)
		(87,288)	(133,046)	(16,584)	1,190,770
<b>Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency</b>		1,847	(691)	8,142	699
<b>Net change in cash and cash equivalents</b>		(54,706)	(246,471)	(17,848)	(207,826)
Cash and cash equivalents, beginning of the period		407,757	587,699	370,899	549,054
<b>Cash and cash equivalents, end of the period</b>	14 D)	353,051	341,228	353,051	341,228



# COGECO COMMUNICATIONS INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### February 28, 2023

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 1. Nature of operations

Cogeco Communications Inc. ("Cogeco Communications" or the "Corporation") is a telecommunications corporation operating through its business units Cogeco Connexion and Breezeline. Cogeco Communications provides Internet, video and phone services to residential and business customers in Québec and Ontario in Canada as well as in thirteen states in the United States.

The Corporation is a subsidiary of Cogeco Inc. ("Cogeco"), which as of February 28, 2023 held 35.3% of the Corporation's equity shares, representing 84.5% of the votes attached to the Corporation's voting shares. Cogeco Communications is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CCA". The Corporation's registered office is located at 1 Place Ville Marie, Suite 3301, Montréal, Québec, H3B 3N2.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in its quarterly results.

## 2. Basis of presentation and accounting policy developments

### A) Basis of presentation

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB") and were approved and authorized for issuance by the Board of Directors of the Corporation on April 13, 2023. These condensed interim consolidated financial statements have been prepared with the same accounting policies and methods of computation followed by the Corporation in its 2022 annual consolidated financial statements. These condensed interim consolidated financial statements do not include all the information required for annual financial statements and should be read in conjunction with the Corporation's 2022 annual consolidated financial statements. Certain comparative amounts in the condensed interim consolidated financial statements have been reclassified in order to conform to the fiscal 2023 consolidated financial statements presentation.

Financial information is presented in Canadian dollars, unless otherwise indicated.

### B) Change in accounting policies

#### **Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)**

During the third quarter of fiscal 2022, the Corporation changed the presentation of the cash from subsidies received in advance, following the application of the IFRS Interpretations Committee's agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)*. These funds, which were previously presented as *Restricted cash*, were reclassified as *Cash and cash equivalents* in the Corporation's consolidated statements of financial position and consolidated statements of cash flows, on a retrospective basis. The application of this agenda decision had no impact on the ultimate recognition of the subsidies, for which *Property, plant and equipment* continues to be recorded net of subsidies, within the consolidated statement of financial position.

# COGECO COMMUNICATIONS INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### February 28, 2023

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The changes in presentation for the comparative periods presented in these condensed interim consolidated financial statements are summarized as follows:

#### Consolidated statements of cash flows

	Three months ended February 28, 2022			Six months ended February 28, 2022		
	As previously reported	Effect of change in presentation	As currently reported	As previously reported	Effect of change in presentation	As currently reported
	\$	\$	\$	\$	\$	\$
<b>Cash flows from investing activities</b>						
Acquisition of property, plant and equipment <sup>(1)</sup>	(142,195)	(15,678)	(157,873)	(283,223)	(20,498)	(303,721)
<b>Net change in cash and cash equivalents</b>	(230,793)	(15,678)	(246,471)	(187,328)	(20,498)	(207,826)
Cash and cash equivalents, beginning of the period <sup>(2)</sup>	408,985	178,714	587,699	365,520	183,534	549,054
<b>Cash and cash equivalents, end of the period</b>	178,192	163,036	341,228	178,192	163,036	341,228

(1) The application of this agenda decision resulted in an increase of \$15.7 million and \$20.5 million, respectively, in *Acquisition of property, plant and equipment*, in the Corporation's interim consolidated statements of cash flows for the three and six-month periods ended February 28, 2022, as subsidies received in advance were previously presented as a reduction of *Acquisition of property, plant and equipment* based on the costs incurred in connection with these subsidized projects over the total expected costs.

(2) At November 30, 2021 and August 31, 2021, restricted cash totalling \$178.7 million and \$183.5 million, respectively, were reclassified to *Cash and cash equivalents*, in the Corporation's consolidated statements of financial position and consolidated statements of cash flows for the periods then ended.

### C) Future changes to standards, interpretations and amendments to standards and interpretations

New standards, interpretations and amendments to standards and interpretations were issued by the IASB or the IFRS Interpretations Committee, but have not yet been applied in preparing these condensed interim consolidated financial statements. The following issued amendments to standards may have an impact on future consolidated financial statements of the Corporation:

<b>Classification of Liabilities as Current or Non-current and Non-current Liabilities with Covenants - Amendments to IAS 1, Presentation of Financial Statements</b>	In January 2020, the IASB issued <i>Classification of Liabilities as Current or Non-current (Amendments to IAS 1)</i> to clarify the criterion for classifying a liability as non-current relating to the right to defer settlement of the liability for at least twelve months after the reporting period. In October 2022, the IASB issued <i>Non-current Liabilities with Covenants (Amendments to IAS 1)</i> to clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. The amendments also require an entity to disclose additional information in the notes to the financial statements to enable stakeholders to understand the risk that non-current liabilities could become repayable within twelve months after the reporting date. The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its consolidated financial statements.
<b>Disclosure of Accounting Policies - Amendments to IAS 1, Presentation of Financial Statements, and IFRS Practice Statement 2</b>	In February 2021, the IASB amended IAS 1 to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is currently assessing the impact of these amendments on its accounting policies disclosure.

# COGECO COMMUNICATIONS INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### February 28, 2023

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

### 3. Revenue

Three months ended February 28						
	Canadian telecommunications		American telecommunications		Consolidated	
	2023	2022	2023	2022	2023	2022
	\$	\$	\$	\$	\$	\$
Residential <sup>(1) (2) (3)</sup>	307,574	303,883	318,939	321,279	626,513	625,162
Commercial <sup>(3)</sup>	43,233	42,639	44,254	40,781	87,487	83,420
Other <sup>(2)</sup>	17,527	15,801	5,119	4,166	22,646	19,967
	368,334	362,323	368,312	366,226	736,646	728,549

Six months ended February 28						
	Canadian telecommunications		American telecommunications		Consolidated	
	2023	2022	2023	2022	2023	2022
	\$	\$	\$	\$	\$	\$
Residential <sup>(1) (2) (3)</sup>	619,582	599,452	655,190	638,592	1,274,772	1,238,044
Commercial <sup>(3)</sup>	86,595	85,935	89,022	81,160	175,617	167,095
Other <sup>(2)</sup>	34,241	31,983	14,316	9,968	48,557	41,951
	740,418	717,370	758,528	729,720	1,498,946	1,447,090

(1) Includes revenue from Internet, video and phone residential customers, as well as bulk residential customers.

(2) During the fourth quarter of fiscal 2022, the Corporation modified its definition of Internet service customers in order to be consistent with industry practices. The previous definition also included wholesale Internet customers, now presented in *Other*. As per the new definition, Internet service customers include only customers who have their Internet service installed, operated and billed directly by the Corporation. This change has been applied retrospectively to the comparative figures.

(3) During the first quarter of fiscal 2023, the Corporation changed the presentation of the revenue related to certain bulk accounts, from residential to commercial. This change has been applied retrospectively to the comparative figures, and consequently revenue reclassifications of \$3.6 million and \$7.7 million were reflected for the three and six-month periods of fiscal 2022, respectively. The total revenue reclassification for fiscal 2022 amounts to \$15.7 million.

### 4. Segment information

The Corporation's results are reported in two operating segments: Canadian telecommunications and American telecommunications. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance. The Corporation and its chief operating decision maker assess the performance of each operating segment based on adjusted EBITDA, which is equal to *Revenue* less *Operating expenses*. Transactions between operating segments are measured at the amounts agreed to between the parties.

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**February 28, 2023**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

	Three months ended February 28, 2023			
	Canadian telecommunications	American telecommunications	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
<b>Revenue</b>	<b>368,334</b>	<b>368,312</b>	<b>—</b>	<b>736,646</b>
Operating expenses	170,289	202,254	7,488	380,031
Management fees – Cogeco Inc.	—	—	5,400	5,400
<b>Adjusted EBITDA</b>	<b>198,045</b>	<b>166,058</b>	<b>(12,888)</b>	<b>351,215</b>
Acquisition, integration, restructuring and other costs				6,952
Depreciation and amortization				154,192
Financial expense				61,116
<b>Profit before income taxes</b>				<b>128,955</b>
Income taxes				24,693
<b>Profit for the period</b>				<b>104,262</b>
Net capital expenditures <sup>(1)</sup>	81,383	73,091	1,651	156,125

	Three months ended February 28, 2022			
	Canadian telecommunications	American telecommunications	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
<b>Revenue</b>	<b>362,323</b>	<b>366,226</b>	<b>—</b>	<b>728,549</b>
Operating expenses	169,307	196,436	8,148	373,891
Management fees – Cogeco Inc.	—	—	5,571	5,571
<b>Adjusted EBITDA</b>	<b>193,016</b>	<b>169,790</b>	<b>(13,719)</b>	<b>349,087</b>
Acquisition, integration, restructuring and other costs				1,451
Depreciation and amortization				150,025
Financial expense				44,979
<b>Profit before income taxes</b>				<b>152,632</b>
Income taxes				32,721
<b>Profit for the period</b>				<b>119,911</b>
Net capital expenditures <sup>(1)</sup>	67,763	73,178	1,254	142,195
Acquisition of spectrum licences	236,073	—	—	236,073

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**February 28, 2023**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

	Six months ended February 28, 2023			
	Canadian telecommunications	American telecommunications	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
<b>Revenue</b>	<b>740,418</b>	<b>758,528</b>	<b>—</b>	<b>1,498,946</b>
Operating expenses	343,740	409,964	16,004	769,708
Management fees – Cogeco Inc.	—	—	10,800	10,800
<b>Adjusted EBITDA</b>	<b>396,678</b>	<b>348,564</b>	<b>(26,804)</b>	<b>718,438</b>
Acquisition, integration, restructuring and other costs				9,629
Depreciation and amortization				309,491
Financial expense				118,035
<b>Profit before income taxes</b>				<b>281,283</b>
Income taxes				56,646
<b>Profit for the period</b>				<b>224,637</b>
Net capital expenditures <sup>(1)</sup>	196,621	153,499	2,976	353,096

	Six months ended February 28, 2022			
	Canadian telecommunications	American telecommunications	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
<b>Revenue</b>	<b>717,370</b>	<b>729,720</b>	<b>—</b>	<b>1,447,090</b>
Operating expenses	336,493	384,166	16,906	737,565
Management fees – Cogeco Inc.	—	—	11,151	11,151
<b>Adjusted EBITDA</b>	<b>380,877</b>	<b>345,554</b>	<b>(28,057)</b>	<b>698,374</b>
Acquisition, integration, restructuring and other costs				20,086
Depreciation and amortization				301,662
Financial expense				89,934
<b>Profit before income taxes</b>				<b>286,692</b>
Income taxes				50,171
<b>Profit for the period</b>				<b>236,521</b>
Net capital expenditures <sup>(1)</sup>	135,234	146,405	1,584	283,223
Acquisition of spectrum licences	236,073	—	—	236,073

(1) Net capital expenditures exclude non-cash acquisitions of right-of-use assets and the purchases of spectrum licences, and are presented net of government subsidies, including subsidies received in advance recognized as a reduction of the cost of property, plant and equipment. Refer to Note 14 B) for a reconciliation of net capital expenditures to cash payments for acquisition of property, plant and equipment as reported in the consolidated statements of cash flows. Following the application of the IFRS Interpretations Committee issued agenda decision *Demand Deposits with Restrictions on Use arising from a Contract with a Third Party (IAS 7 Statement of Cash Flows)* during the third quarter of fiscal 2022, the Corporation changed the label of its "Acquisition of property, plant and equipment" measure to "Net capital expenditures".

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**February 28, 2023**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 5. Business combination

### Fiscal 2022

#### Acquisition of WideOpenWest's Ohio broadband systems

On September 1, 2021, Breezeline completed the acquisition of the broadband systems of WideOpenWest, Inc. located in Ohio ("Ohio broadband systems") for a purchase price of \$1.418 billion (US\$1.125 billion), subject to customary post-closing adjustments. The transaction was executed through an asset purchase agreement. The purchase price and transaction costs were financed through the issuance of a US\$900 million senior secured Term B loan maturing in September 2028 and excess cash on hand. During the fourth quarter of fiscal 2022, the Corporation finalized the purchase price allocation.

## 6. Operating expenses

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Salaries, employee benefits and outsourced services	121,549	107,030	242,852	212,801
Service delivery costs	199,091	200,419	399,278	397,056
Customer related costs	26,794	30,739	56,888	57,818
Other external purchases	32,597	35,703	70,690	69,890
	380,031	373,891	769,708	737,565

## 7. Acquisition, integration, restructuring and other costs

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Acquisition and integration costs	1,398	1,451	1,981	20,086
Restructuring costs	—	—	816	—
Configuration and customization costs related to cloud computing arrangements	440	—	1,718	—
Costs related to litigation and regulatory decisions	5,114	—	5,114	—
	6,952	1,451	9,629	20,086

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**February 28, 2023**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 8. Financial expense

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Interest on long-term debt, excluding interest on lease liabilities	62,767	45,021	118,162	87,657
Interest on lease liabilities	430	324	828	634
Net foreign exchange loss (gain)	163	(1,323)	2,583	(51)
Amortization of deferred transaction costs related to the revolving facilities	170	175	334	358
Other	(2,414)	782	(3,872)	1,336
	61,116	44,979	118,035	89,934

## 9. Income taxes

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Current	12,039	10,786	20,415	25,349
Deferred	12,654	21,935	36,231	24,822
	24,693	32,721	56,646	50,171

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
<b>Profit before income taxes</b>	<b>128,955</b>	152,632	<b>281,283</b>	286,692
Combined Canadian income tax rate	26.5 %	26.5 %	26.5 %	26.5 %
Income taxes at combined Canadian income tax rate	34,173	40,447	74,540	75,973
Difference in operations' statutory income tax rates	257	83	15	(44)
Impact on income taxes arising from non-deductible expenses and non-taxable profit	453	192	1,004	89
Tax impacts related to foreign operations	(10,971)	(7,208)	(20,734)	(13,769)
Other <sup>(1)</sup>	781	(793)	1,821	(12,078)
<b>Income taxes at effective income tax rate</b>	<b>24,693</b>	32,721	<b>56,646</b>	50,171
Effective income tax rate	19.1 %	21.4 %	20.1 %	17.5 %

(1) For the six-month period ending February 28, 2022, primarily related to the reduction of the blended state income tax rate applied to the U.S. temporary tax differences, following the Ohio broadband systems acquisition in the first quarter of fiscal 2022.

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**February 28, 2023**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 10. Earnings per share

The following table provides the components used in the calculation of basic and diluted earnings per share:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
<b>Profit for the period attributable to owners of the Corporation</b>	<b>98,378</b>	111,275	<b>209,882</b>	218,112
<b>Weighted average number of multiple and subordinate voting shares outstanding</b>	<b>44,613,424</b>	46,372,951	<b>45,044,972</b>	46,485,109
Effect of dilutive stock options <sup>(1)</sup>	<b>50,640</b>	180,832	<b>48,597</b>	203,018
Effect of dilutive incentive share units	<b>75,309</b>	76,818	<b>74,974</b>	73,047
Effect of dilutive performance share units	<b>99,972</b>	95,290	<b>98,937</b>	94,650
<b>Weighted average number of diluted multiple and subordinate voting shares outstanding</b>	<b>44,839,345</b>	46,725,891	<b>45,267,480</b>	46,855,824

(1) For the three and six-month periods ended February 28, 2023, 538,190 stock options (331,815 and 176,990 in 2022) were excluded from the calculation of diluted earnings per share due to the exercise price of the options being greater than the average share price of the subordinate voting shares.

## 11. Long-term debt

	February 28, 2023	August 31, 2022
	\$	\$
Notes, debentures and credit facilities	<b>4,953,270</b>	4,629,842
Lease liabilities	<b>44,665</b>	43,627
	<b>4,997,935</b>	4,673,469
Less current portion	<b>341,371</b>	339,096
	<b>4,656,564</b>	4,334,373



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## A) Notes, debentures and credit facilities

	Maturity	Interest rate	February 28, 2023	August 31, 2022
		%	\$	\$
<b>Corporation</b>				
Term Revolving Facility				
Revolving loan – US\$81 million at August 31, 2022	January 2028	—	—	106,199
Senior Secured Notes				
Series A – US\$25 million	September 2024	4.14	33,996	32,742
Series B – US\$150 million	September 2026	4.29	203,824	196,313
Senior Secured Notes – US\$215 million	June 2025	4.30	292,232	281,450
Senior Secured Notes – Series 1	September 2031	2.99	497,140	496,993
Senior Secured Notes – Series 2	February 2033	5.30	298,062	—
Senior Secured Debentures Series 4	May 2023	4.18	299,910	299,730
Senior Unsecured Non-Revolving Facility	November 2042	—	—	—
<b>U.S. subsidiaries</b>				
First Lien Credit Facilities				
Senior Secured Term Loan B Facility				
Tranche 1 – US\$1,584.3 million (US\$1,592.8 million at August 31, 2022)	January 2025	6.63 <sup>(1) (2)</sup>	2,133,141	2,060,614
Tranche 2 – US\$891 million (US\$895.5 million at August 31, 2022)	September 2028	7.13 <sup>(1) (3)</sup>	1,194,965	1,155,801
Senior Secured Revolving Facility	July 2024	—	—	—
			4,953,270	4,629,842
Less current portion			335,293	333,818
			4,617,977	4,296,024

(1) Interest rate on debt includes the applicable credit spread.

(2) As of February 28, 2023, a U.S. subsidiary had outstanding interest rate swap agreements to fix the interest rate on an amount of US\$540 million of the Senior Secured Term Loan B Facility - Tranche 1. These agreements have the effect of converting the floating US LIBOR base rate into fixed rates ranging from 2.07% to 2.26%, plus an applicable credit spread, for maturities between January 31, 2024 and November 30, 2024. Taking into account these agreements, the effective interest rate on Tranche 1 of the Senior Secured Term Loan B Facility is 5.78%.

(3) As of February 28, 2023, a U.S. subsidiary had outstanding interest rate swap agreements to fix the interest rate on an amount of US\$800 million of the Senior Secured Term Loan B Facility - Tranche 2. These agreements have the effect of converting the floating US LIBOR base rate, or the 50 bps LIBOR floor if higher, into fixed rates ranging from 1.22% to 1.46%, plus an applicable credit spread, for maturities between October 31, 2025 and July 31, 2027. Taking into account these agreements, the effective interest rate on Tranche 2 of the Senior Secured Term Loan B Facility is 4.16%.

### Term Revolving Facility

On December 21, 2022, Cogeco Communications amended its \$750 million Term Revolving Facility to extend the maturity by one additional year to January 24, 2028. The amendment also replaced US LIBOR with the Secured Overnight Financing Rate ("SOFR") as the benchmark interest rate.

### Senior Secured Notes – Series 2

In February 2023, Cogeco Communications completed, pursuant to a private placement, the issuance of \$300 million Senior Secured Notes – Series 2 maturing on February 16, 2033. The senior secured notes are direct and unsubordinated secured debt obligations of Cogeco Communications and rank equally and *pari passu*, with all other secured senior indebtedness of Cogeco Communications.

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#### Senior Unsecured Non-Revolver Facility

In December 2022, Cogeco Communications entered into a 20-year senior unsecured non-revolving facility, having an aggregate principal amount of up to \$38.1 million, with the Canada Infrastructure Bank. The credit facility can only be drawn to finance the network expansion projects undertaken in connection with Ontario's Accelerated High Speed Internet Program. At February 28, 2023, the facility was undrawn.

#### B) Other information

##### Weighted average interest rate and term to maturity

At February 28, 2023, the Corporation's weighted average interest rate on all debt, excluding the amortization of deferred transaction costs and commitment fees but including the impact of interest rate swaps, was 4.8%. The overall debt's weighted average term to maturity was 3.9 years.

##### Performance and payment bonds

At February 28, 2023, the Corporation had \$157.9 million of performance and payment bonds outstanding, issued in accordance with the rules established by Infrastructure Ontario in connection with Ontario's Accelerated High Speed Internet Program (AHSIP).

## 12. Share capital

#### A) Issued and paid

	February 28, 2023	August 31, 2022
	\$	\$
15,691,100 multiple voting shares	98,346	98,346
28,749,078 subordinate voting shares (30,081,467 at August 31, 2022)	811,657	848,264
	910,003	946,610
84,303 subordinate voting shares held in trust under the Incentive Share Unit Plan (77,367 at August 31, 2022)	(7,053)	(7,020)
115,032 subordinate voting shares held in trust under the Performance Share Unit Plan (94,216 at August 31, 2022)	(9,445)	(8,616)
	893,505	930,974

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During the first six months of fiscal 2023, subordinate voting share transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2022	30,081,467	848,264
Shares issued for cash under the Stock Option Plan	24,979	1,437
Share-based payment previously recorded in share-based payment reserve for options exercised	—	250
Purchase and cancellation of subordinate voting shares	(1,357,368)	(38,294)
<b>Balance at February 28, 2023</b>	<b>28,749,078</b>	<b>811,657</b>

**Subordinate voting shares repurchase programs**

	Commencement date	Expiry	Maximum subordinate voting shares for repurchase	Number of shares repurchased at February 28
2022 Normal course issuer bid <sup>(1)</sup>	May 4, 2022	May 3, 2023	1,960,905	1,825,168
2021 Normal course issuer bid	May 4, 2021	May 3, 2022	2,068,000	958,125

(1) On November 24, 2022, Cogeco Communications amended its normal course issuer bid ("NCIB") in order to increase the maximum number of its subordinate voting shares that may be repurchased for cancellation from 1,500,000 to 1,960,905, representing 10% of the 19,609,056 subordinate voting shares that constituted the public float of the Corporation's issued and outstanding subordinate voting shares as of the reference date of April 22, 2022. No other terms of the NCIB have been amended.

The following table provides the NCIB purchases for the three and six-month periods ended February 28, 2023 and 2022:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Subordinate voting shares purchased and cancelled	845,198	189,425	1,357,368	463,425
Weighted average purchase price per share	75.43	101.58	74.43	105.19
Purchase costs	63,750	19,241	101,033	48,749

**Subordinate voting shares held in trust**

During the first six months of fiscal 2023, the transactions pertaining to the subordinate voting shares held in trust under the Incentive Share Unit Plan ("ISU Plan") and the Performance Share Unit Plan ("PSU Plan") were as follows:

	ISU Plan		PSU Plan	
	Number of shares	Amount	Number of shares	Amount
		\$		\$
Balance at August 31, 2022	77,367	7,020	94,216	8,616
Subordinate voting shares acquired	30,590	2,165	52,612	3,724
Subordinate voting shares distributed to employees	(23,654)	(2,132)	(31,796)	(2,895)
<b>Balance at February 28, 2023</b>	<b>84,303</b>	<b>7,053</b>	<b>115,032</b>	<b>9,445</b>

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**B) Dividends**

The following tables provide a summary of the dividends declared for the Corporation's multiple and subordinate voting shares during the three and six-month periods ended February 28, 2023 and 2022:

Declaration date	Record date	Payment date	Dividend per share (in dollars)	
October 27, 2022	November 10, 2022	November 24, 2022	0.776	
January 12, 2023	January 26, 2023	February 9, 2023	0.776	
			1.552	
November 11, 2021	November 25, 2021	December 9, 2021	0.705	
January 13, 2022	January 27, 2022	February 10, 2022	0.705	
			1.410	

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Dividends on multiple voting shares	12,177	11,062	24,353	22,124
Dividends on subordinate voting shares	22,086	21,599	45,023	43,252
	34,263	32,661	69,376	65,376

At its April 13, 2023 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.776 per share for multiple and subordinate voting shares, payable on May 11, 2023 to shareholders of record on April 27, 2023.

**C) Share-based payment plans**

The following table shows the compensation expense recorded with regard to the Corporation's share-based payment plans:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Stock options	142	230	384	451
ISUs	484	660	1,048	1,119
PSUs	461	517	978	825
DSUs	25	424	(351)	(55)
	1,112	1,831	2,059	2,340

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#### Stock options

Changes in the outstanding number of stock options for the six-month period ended February 28, 2023 were as follows:

	Options	Weighted average exercise price \$
Outstanding at August 31, 2022	874,165	86.52
Granted	151,028	69.48
Exercised <sup>(1)</sup>	(24,979)	57.54
Cancelled	(36,144)	95.28
<b>Outstanding at February 28, 2023</b>	<b>964,070</b>	<b>84.28</b>
<b>Exercisable at February 28, 2023</b>	<b>537,946</b>	<b>80.36</b>

(1) The weighted average share price for options exercised during the six-month period was \$57.54.

The weighted average fair value of stock options granted for the six-month period ended February 28, 2023 was \$11.69 per option. The fair value of the options granted was estimated using the Black-Scholes option pricing model based on the following weighted-average assumptions:

	%
Expected dividend yield	4.33
Expected volatility	25.67
Risk-free interest rate	3.39
Expected life (in years)	5.1

#### ISUs, PSUs and DSUs

Changes in the outstanding number of ISUs, PSUs and DSUs for the six-month period ended February 28, 2023 were as follows:

	ISUs	PSUs	DSUs
<b>Outstanding at August 31, 2022</b>	<b>75,375</b>	<b>94,589</b>	<b>72,166</b>
Granted/Issued <sup>(1) (2)</sup>	28,004	39,851	14,482
Performance-based additional units granted	—	2,242	—
Distributed/Redeemed	(23,654)	(31,796)	—
Cancelled	(6,972)	(7,228)	—
Dividend equivalents	—	2,170	1,730
<b>Outstanding at February 28, 2023</b>	<b>72,753</b>	<b>99,828</b>	<b>88,378</b>

(1) The weighted average fair value of the ISUs and PSUs granted during the six-month period was \$69.48.

(2) The weighted average fair value of the DSUs issued during the six-month period was \$76.50.

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### 13. Accumulated other comprehensive income (loss)

	Cash flow hedge reserve	Foreign currency translation	Total
	\$	\$	\$
Balance at August 31, 2021	(30,870)	12,876	(17,994)
Other comprehensive income	35,897	7,305	43,202
Balance at February 28, 2022	5,027	20,181	25,208
Balance at August 31, 2022	<b>71,315</b>	<b>58,291</b>	<b>129,606</b>
Other comprehensive income	<b>24,962</b>	<b>46,859</b>	<b>71,821</b>
<b>Balance at February 28, 2023</b>	<b>96,277</b>	<b>105,150</b>	<b>201,427</b>

### 14. Additional cash flows information

#### A) Changes in other non-cash operating activities

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Trade and other receivables	(21,173)	(16,910)	(29,442)	(24,559)
Prepaid expenses and other	589	(645)	(13,838)	(2,127)
Other assets	(6,221)	(3,006)	(10,140)	(5,194)
Trade and other payables	(49,073)	(4,353)	(78,663)	21,275
Provisions	6,808	2,302	2,234	3,058
Contract liabilities and other liabilities	(549)	68	(4,186)	(1,823)
	(69,619)	(22,544)	(134,035)	(9,370)

#### B) Acquisition of property, plant and equipment

The following table shows the reconciliation between the cash payments for acquisition of property, plant and equipment, as reported within the investing section in the consolidated statements of cash flows, and the net capital expenditures, as presented in Note 4.

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
	(restated, Note 2)		(restated, Note 2)	
<b>Acquisition of property, plant and equipment</b>	<b>172,967</b>	157,873	<b>407,604</b>	303,721
Subsidies received in advance recognized as a reduction of the cost of property, plant and equipment during the period	(16,842)	(15,678)	(54,508)	(20,498)
<b>Net capital expenditures</b>	<b>156,125</b>	142,195	<b>353,096</b>	283,223

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**C) Changes in liabilities arising from financing activities**

Six months ended February 28, 2023	Bank indebtedness \$	Long-term debt		Total \$
		Notes, debentures and credit facilities \$	Lease liabilities \$	
<b>Balance at August 31, 2022</b>	<b>8,633</b>	<b>4,629,842</b>	<b>43,627</b>	<b>4,682,102</b>
Decrease in bank indebtedness	(8,633)	—	—	(8,633)
Net decrease under the revolving facilities	—	(110,184)	—	(110,184)
Issuance of long-term debt, net of discounts and transaction costs	—	298,056	—	298,056
Repayment of notes, debentures and credit facilities	—	(17,626)	—	(17,626)
Repayment of lease liabilities	—	—	(2,998)	(2,998)
Total cash flows (used in) from financing activities excluding equity	(8,633)	170,246	(2,998)	158,615
Interest paid on lease liabilities	—	—	(839)	(839)
Total cash flow changes	(8,633)	170,246	(3,837)	157,776
Effect of changes in foreign exchange rates	—	145,577	554	146,131
Amortization of discounts, transaction costs and other	—	7,605	—	7,605
Net increase in lease liabilities	—	—	4,321	4,321
Total non-cash changes	—	153,182	4,875	158,057
<b>Balance at February 28, 2023</b>	<b>—</b>	<b>4,953,270</b>	<b>44,665</b>	<b>4,997,935</b>

**D) Cash and cash equivalents**

	February 28, 2023 \$	August 31, 2022 \$
Cash	209,811	177,299
Cash with restrictions on use <sup>(1)</sup>	73,711	127,851
Cash equivalents <sup>(2)</sup>	69,529	65,749
	<b>353,051</b>	<b>370,899</b>

(1) In connection with government subsidies received in advance, pertaining mainly to Cogeco Connexion's high-speed Internet network expansion projects.

(2) Comprised of bank term deposits.

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## 15. Financial instruments

### A) Financial risk management

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks which are described in the Corporation's 2022 annual consolidated financial statements.

#### Credit risk

The lowest credit rating of the counterparties to the derivative financial instruments agreements at February 28, 2023 is "A-" by Standard & Poor's rating services ("S&P"). In the current volatile financial market environment, management continues to monitor its exposure to financial institutions which is primarily in the form of deposits, derivatives and revolver commitments.

#### Liquidity risk

At February 28, 2023, the Corporation had used \$0.03 million of its \$750 million Term Revolving Facility for a remaining availability of \$749.98 million. In addition, the U.S. subsidiaries benefit from a Senior Secured Revolving Facility of \$204.1 million (US\$150 million), of which \$3.7 million (US\$2.7 million) was used at February 28, 2023 for a remaining availability of \$200.4 million (US\$147.3 million). The amounts used from these facilities consist solely of letters of credit.

#### Interest rate risk

At February 28, 2023, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the First Lien Credit Facilities, which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's U.S. subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 28, 2023:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$540 million	US LIBOR base rate <sup>(1)</sup>	2.07% - 2.26%	January 2024 - November 2024	Senior Secured Term Loan B - Tranche 1
Cash flow	US\$800 million	US LIBOR base rate with a 50 bps floor	1.22% - 1.46%	October 2025 - July 2027	Senior Secured Term Loan B - Tranche 2

(1) Two tranches amounting to US\$230 million have matured on January 31, 2023.

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$15.4 million based on the outstanding debt and swap agreements at February 28, 2023.

Considering that the remaining US LIBOR benchmark rates will be discontinued on June 30, 2023, the Corporation will transition its US LIBOR interest derivatives to expected substantially similar interest derivatives referencing SOFR.



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**B) Fair value of financial instruments**

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	February 28, 2023		August 31, 2022	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
Notes, debentures and credit facilities	4,953,270	4,861,025	4,629,842	4,507,568

**C) Capital management**

The Corporation's objectives in managing capital are to ensure sufficient liquidity to support the capital requirements of its various businesses, including development of the business by acquisition, internal growth opportunities and innovation. The Corporation manages its capital structure and makes adjustments in light of general economic conditions, the regulatory environment, the risk characteristics of the underlying assets and the Corporation's working capital requirements. Management of the capital structure involves the issuance of new debt, the repayment of existing debt, the issuance or repurchase of equity and distributions to shareholders.

The capital structure of the Corporation is composed of shareholders' equity, cash and cash equivalents, bank indebtedness and long-term debt.

At February 28, 2023 and August 31, 2022, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

The following table summarizes certain of the key ratios used to monitor and manage the Corporation's capital structure. Net indebtedness reflects the US denominated debt converted at the exchange rate at the end of the period, while adjusted EBITDA and financial expense reflect the average exchange rate throughout the corresponding 12-month period.

As at, or for the 12-month periods ended	February 28, 2023	August 31, 2022
<b>Components of debt and coverage ratios</b>		
Net indebtedness	4,764,276	4,489,330
Adjusted EBITDA	1,413,126	1,393,062
Financial expense	215,718	187,617
<b>Debt and coverage ratios</b>		
Net indebtedness / adjusted EBITDA	3.4	3.2
Adjusted EBITDA / financial expense	6.6	7.4

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Net indebtedness is a measure used by management to assess the Corporation's financial leverage, as it represents the debt net of the available unrestricted cash and cash equivalents. The reconciliation of net indebtedness to long-term debt is as follows:

	February 28, 2023	August 31, 2022
<b>Long-term debt, including the current portion</b>	<b>4,997,935</b>	4,673,469
Discounts, transaction costs and other	45,681	50,276
<b>Long-term debt before discounts, transaction costs and other</b>	<b>5,043,616</b>	4,723,745
Bank indebtedness	—	8,633
Cash and cash equivalents, excluding cash with restrictions on use <sup>(1)</sup>	(279,340)	(243,048)
<b>Net indebtedness</b>	<b>4,764,276</b>	4,489,330

(1) See Note 14 D).

## 16. Related party transactions

Cogeco Communications is a subsidiary of Cogeco, which as of February 28, 2023 held 35.3% of the Corporation's equity shares, representing 84.5% of the votes attached to the Corporation's voting shares.

Cogeco provides executive and administrative services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the three and six-month periods ended February 28, 2023, management fees paid to Cogeco amounted to \$5.4 million and \$10.8 million, respectively, compared to \$5.6 million and \$11.2 million for the same periods of fiscal 2022.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the six-month periods ended February 28, 2023 and 2022, the Corporation granted stock options and PSUs to these executive officers, as executive officers of Cogeco Communications, the value of which was charged back to Cogeco, as shown in the following table:

	Six months ended February 28	
	2023	2022
Stock options	79,348	72,200
PSUs	14,283	10,100

The following table shows the amounts that the Corporation charged Cogeco with regard to the Corporation's stock options and PSUs granted to these executive officers, as well as DSUs issued to Board directors of Cogeco:

	Three months ended February 28		Six months ended February 28	
	2023	2022	2023	2022
	\$	\$	\$	\$
Stock options	241	277	596	609
PSUs	237	270	380	640
DSUs	—	39	(100)	(79)
	478	586	876	1,170

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## 17. Contingencies

### Royalties payable for retransmission of distant television signals

On July 22, 2021, the Federal Court of Appeal issued a decision in response to two applications for judicial review filed by six broadcasting distribution undertakings ("BDUs") (including the Corporation) and nine collective societies challenging a decision by the Copyright Board setting the quantum of royalties payable for the retransmission of distant Canadian and U.S. television over-the-air signals in Canada, for the 2014-2018 period. The Federal Court of Appeal determined that the 2014 and 2015 rates would be final but agreed with the collective societies that the Copyright Board had made errors in determining the 2016 to 2018 rates. The Federal Court of Appeal has sent the matter back to the Copyright Board, which initiated a new proceeding to determine the rates from 2016 onwards.

On February 6, 2023, the Copyright Board issued its preliminary conclusions in its redetermination of the 2016 to 2018 rates, which would result in an increase from the rate set in its original decision. In light of these preliminary determinations, the Corporation has recognized an amount of \$5.1 million during the second quarter of fiscal 2023, within *Acquisition, integration, restructuring and other costs*, related to the estimated retroactive costs for the period of 2016 to 2022. The final outcome of this proceeding is still unknown and the Copyright Board's final determinations regarding royalty rates may vary from its preliminary determinations.

## 18. Subsequent event

### Acquisition of the telecommunications operations of oxio

On March 3, 2023, the Corporation's subsidiary's Cogeco Connexion completed the acquisition of the telecommunications operations of oxio, for a purchase price of \$100 million, subject to customary post-closing adjustments. oxio serves approximately 48,000 residential broadband customers in Québec, Ontario and western provinces. With this acquisition, Cogeco Connexion will now have a second brand to serve the telecommunications needs of Canadians.

## Primary service unit statistics

	February 28, 2023	November 30, 2022	August 31, 2022	May 31, 2022	February 28, 2022
<b>CONSOLIDATED</b>					
<b>Primary service units</b>	<b>2,945,972</b>	2,961,877	3,007,321	3,043,837	3,064,633
Internet service customers	1,472,765	1,468,844	1,480,554	1,487,267	1,486,063
Video service customers	940,678	953,956	975,628	993,584	1,006,650
Phone service customers	532,529	539,077	551,139	562,986	571,920
<b>CANADA</b>					
<b>Homes passed <sup>(1)</sup></b>	<b>2,033,475</b>	2,018,146	1,998,418	1,990,209	1,981,003
<b>Primary service units</b>	<b>1,808,448</b>	1,807,079	1,818,158	1,828,876	1,836,783
Internet service customers <sup>(1)</sup>	782,862	775,063	772,600	769,348	766,455
Penetration as a percentage of homes passed	38.5%	38.4%	38.7%	38.7%	38.7%
Video service customers	639,994	644,329	652,590	661,272	667,629
Penetration as a percentage of homes passed	31.5%	31.9%	32.7%	33.2%	33.7%
Phone service customers	385,592	387,687	392,968	398,256	402,699
Penetration as a percentage of homes passed	19.0%	19.2%	19.7%	20.0%	20.3%
<b>UNITED STATES</b>					
<b>Homes passed <sup>(2)</sup></b>	<b>1,712,640</b>	1,695,261	1,677,939	1,657,201	1,652,045
<b>Primary service units <sup>(2)</sup></b>	<b>1,137,524</b>	1,154,798	1,189,163	1,214,961	1,227,850
Internet service customers	689,903	693,781	707,954	717,919	719,608
Penetration as a percentage of homes passed	40.3%	40.9%	42.2%	43.3%	43.6%
Video service customers	300,684	309,627	323,038	332,312	339,021
Penetration as a percentage of homes passed	17.6%	18.3%	19.3%	20.1%	20.5%
Phone service customers	146,937	151,390	158,171	164,730	169,221
Penetration as a percentage of homes passed	8.6%	8.9%	9.4%	9.9%	10.2%

(1) During the fourth quarter of fiscal 2022, homes passed have been adjusted downwards following an exhaustive review of the calculation of Canadian homes passed. This change has been applied retrospectively to the comparative figures. During the fourth quarter of fiscal 2022, the Corporation also modified its definition of Internet service customers in order to be consistent with industry practices. The previous definition also included wholesale Internet customers. As per the new definition, Internet service customers include only customers who have their Internet service installed, operated and billed directly by the Corporation. This change has been applied retrospectively to the comparative figures.

(2) On September 1, 2021, 708,000 homes passed and 284,540 primary service units (196,338 Internet services, 54,598 video services and 33,604 phone services) were added related to the acquisition of the Ohio broadband systems. Homes passed at acquisition date have been adjusted upwards by approximately 19,000 following the migration of the customer management and billing systems in Ohio in late May 2022. This change has been applied retrospectively to the comparative figures.