



SHAREHOLDERS' REPORT

Three and six-month periods ended February 28, 2021

FINANCIAL HIGHLIGHTS

	Three months ended					Six months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency ⁽¹⁾⁽²⁾	Foreign exchange impact ⁽¹⁾	February 28, 2021	February 29, 2020	Change	Change in constant currency ⁽¹⁾⁽²⁾	Foreign exchange impact ⁽¹⁾
<i>(In thousands of Canadian dollars, except percentages and per share data)</i>										
	\$	\$	%	%	\$	\$	\$	%	%	\$
Operations										
Revenue	634,548	586,467	8.2	9.8	(9,597)	1,253,461	1,173,294	6.8	7.8	(10,768)
Adjusted EBITDA ⁽²⁾	306,994	277,372	10.7	12.2	(4,192)	618,087	559,477	10.5	11.3	(4,702)
Adjusted EBITDA margin ⁽²⁾	48.4 %	47.3 %				49.3 %	47.7 %			
Integration, restructuring and acquisition costs ⁽³⁾	2,330	5,458	(57.3)			3,545	5,519	(35.8)		
Profit for the period	110,559	114,011	(3.0)			225,455	203,719	10.7		
Profit for the period attributable to owners of the Corporation	102,936	109,391	(5.9)			209,615	193,569	8.3		
Cash flow										
Cash flows from operating activities	231,166	231,653	(0.2)			472,891	380,845	24.2		
Acquisition of property, plant and equipment ⁽⁴⁾	115,214	110,840	3.9	6.4	(2,703)	231,436	232,142	(0.3)	1.0	(3,094)
Free cash flow ⁽²⁾	142,768	125,062	14.2	14.6	(533)	283,384	227,906	24.3	24.6	(684)
Capital intensity ⁽²⁾	18.2 %	18.9 %				18.5 %	19.8 %			
Financial condition⁽⁵⁾										
Cash and cash equivalents						266,173	366,497	(27.4)		
Total assets						7,020,926	6,804,197	3.2		
Indebtedness ⁽⁶⁾						3,267,308	3,179,926	2.7		
Equity attributable to owners of the Corporation						2,371,200	2,268,246	4.5		
Per share data⁽⁷⁾										
Earnings per share										
Basic	2.16	2.24	(3.6)			4.39	3.95	11.1		
Diluted	2.14	2.22	(3.6)			4.36	3.91	11.5		
Dividends	0.64	0.58	10.3			1.28	1.16	10.3		

- (1) Key performance indicators presented on a constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year. For the three and six-month periods ended February 29, 2020, the average foreign exchange rates used for translation were 1.3182 USD/CDN and 1.3203 USD/CDN, respectively.
- (2) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most comparable IFRS financial measures.
- (3) For the three and six-month periods ended February 28, 2021, integration, restructuring and acquisition costs resulted mostly from the acquisition and integration of DERYtelecom, which was completed on December 14, 2020. For the three and six-month periods ended February 29, 2020, integration, restructuring and acquisition costs resulted primarily from organizational changes initiated across the Corporation resulting in cost optimization, as well as the acquisition and integration of Thames Valley Communications, which was completed on March 10, 2020.
- (4) For the three and six-month periods ended February 28, 2021, acquisition of property, plant and equipment in constant currency amounted to \$117.9 million and \$234.5 million, respectively.
- (5) At February 28, 2021 and August 31, 2020.
- (6) Indebtedness is defined as the total of bank indebtedness and principal on long-term debt.
- (7) Per multiple and subordinate voting share.



MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")

Three and six-month periods ended February 28, 2021

1. FORWARD-LOOKING STATEMENTS

Certain statements contained in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Communications Inc.'s ("Cogeco Communications" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, performance and business prospects and opportunities, which Cogeco Communications believes are reasonable as of the current date. Refer in particular to the "Corporate Objectives and Strategies" and "Fiscal 2021 Financial Guidelines" sections of the Corporation's 2020 annual MD&A and the "Fiscal 2021 Revised Financial Guidelines" of the current MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco Communications currently expects. These factors include risks such as competitive risks, business risks (including potential disruption to our supply chain), regulatory risks, public health crisis and emergencies such as the current COVID-19 pandemic, technology risks (including cybersecurity risk), financial risks (including variations in currency and interest rates), economic conditions, human-caused and natural threats to our network, infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks and litigation risks, many of which are beyond the Corporation's control. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and Main Risk Factors" sections of the Corporation's 2020 annual MD&A and of the current MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco Communications and future events and results may vary significantly from what management currently foresees. The reader should not place undue importance on forward-looking information contained in this MD&A which represent Cogeco Communications' expectations as of the date of this MD&A (or as of the date they are otherwise stated to be made) and are subject to change after such date. While management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.

All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto for the three and six-month periods ended February 28, 2021 prepared in accordance with the International Financial Reporting Standards ("IFRS") and the Corporation's 2020 Annual Report.

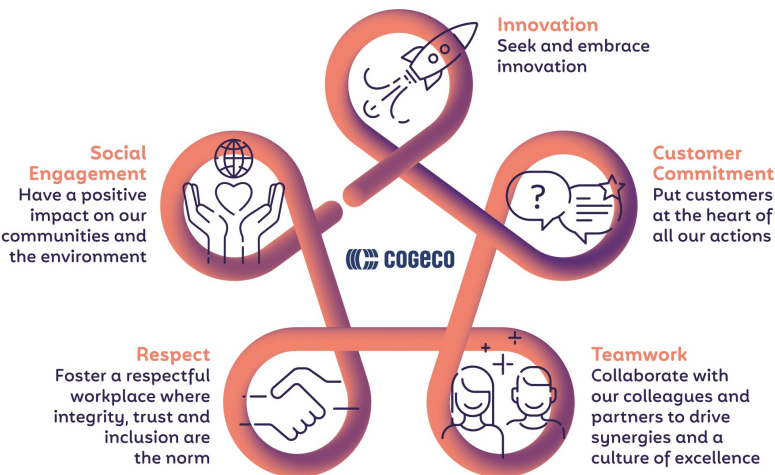
In preparing this MD&A, the Corporation has taken into account information available up to April 13, 2021, the date of this MD&A, unless otherwise indicated. Additional information relating to the Corporation, including its Annual Report and Annual Information Form, is available on the SEDAR website at www.sedar.com or on the Corporation's website at corpo.cogeco.com.

2. CORPORATE OBJECTIVES AND STRATEGIES

Our Mission

Bring people together through powerful communications and entertainment experiences

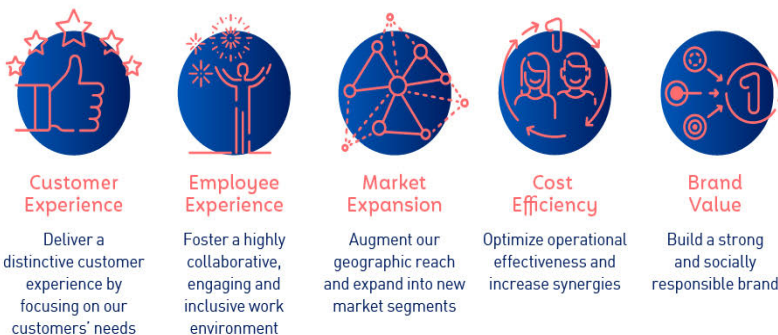
Our Values



Our Vision

Be the organization that delivers the best and most sustainable value to all our stakeholders

Cogeco will fulfill this vision by focusing on the following growth pillars



Each Business Unit of the Corporation has in turn elaborated a strategic plan that is aligned to the growth pillars defined above. For further details on the key areas of focus of those strategic plans, please refer to the Corporation's 2020 Annual Report available on www.sedar.com or on the Corporation's website at corpo.cogeco.com.

The Corporation measures its financial performance, with regards to these objectives by monitoring revenue, adjusted EBITDA ⁽¹⁾, free cash flow ⁽¹⁾ and capital intensity ⁽¹⁾ on a constant currency basis ⁽¹⁾.

2.1 KEY PERFORMANCE INDICATORS

Overall, fiscal 2021 second-quarter financial results were in line with Cogeco Communications' revised financial guidelines as issued on January 14, 2021. Accordingly, Cogeco Communications maintains its fiscal 2021 revised financial guidelines.

Please refer to the "Fiscal 2021 revised financial guidelines" section for further details.

REVENUE

For the first six months of fiscal 2021, revenue increased by 6.8% (7.8% in constant currency) resulting from:

- growth of 7.6% (9.6% in constant currency) in the American broadband services segment; and
- an increase of 6.2% (6.2% in constant currency) in the Canadian broadband services segment, mainly from revenue generated from the DERYtelecom acquisition completed on December 14, 2020.

Excluding the acquisitions of DERYtelecom and Thames Valley Communications, revenue in constant currency increased by 5.1% for the first six months of fiscal 2021.

For further details on the Corporation's revenue, please refer to the "Segmented operating and financial results" section.

ADJUSTED EBITDA ⁽¹⁾

For the first six months of fiscal 2021, adjusted EBITDA increased by 10.5% (11.3% in constant currency) as a result of:

- an increase of 11.3% (13.4% in constant currency) in the American broadband services segment, mainly resulting from revenue growth and the impact of the Thames Valley Communications acquisition, combined with the timing of certain sales and marketing initiatives deferred to the second half of the year; and
- an increase of 10.1% (10.0% in constant currency) in the Canadian broadband services segment, mainly resulting from revenue growth and the impact of the DERYtelecom acquisition, combined with the timing of certain sales and marketing initiatives deferred to the second half of the year; partly offset by
- higher corporate costs.

Excluding the acquisitions of DERYtelecom and Thames Valley Communications, adjusted EBITDA in constant currency increased by 8.7% for the first six months of fiscal 2021.

For further details on the Corporation's adjusted EBITDA, please refer to the "Segmented operating and financial results" section.

ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT AND CAPITAL INTENSITY ⁽¹⁾

For the first six months of fiscal 2021, acquisition of property, plant and equipment remained comparable to same period of the prior year, with an overall decrease of 0.3% (increase of 1.0% in constant currency) resulting from:

- higher capital expenditures in the American broadband services segment in order to support the segment's revenue growth driven by increased demand for the high speed Internet product, combined with equipment upgrades and the timing of certain initiatives and accelerated purchases of certain equipment to prevent potential supply chain shortages given the impact of the COVID-19 pandemic; offset by
- lower capital expenditures in the Canadian broadband services segment, resulting mainly from the timing of certain initiatives.

For the first six months of fiscal 2021, capital intensity reached 18.5% compared to 19.8% for the same period of the prior year, mainly as a result of revenue growth in both the Canadian broadband services and American broadband services segments.

For further details on the Corporation's capital expenditures, please refer to the "Cash flows analysis" section.

FREE CASH FLOW ⁽¹⁾

For the first six months of fiscal 2021, free cash flow increased by 24.3% (24.6% in constant currency) mainly due to the following:

- higher adjusted EBITDA; and
- the decrease in financial expense, when excluding the fiscal 2020 non-cash gain on debt modification of \$22.9 million; partly offset by
- the increase in current income taxes.

(1) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the MD&A.

2.2 FISCAL 2021 REVISED FINANCIAL GUIDELINES

During the first quarter of fiscal 2021, Cogeco Communications revised its fiscal 2021 financial guidelines as issued on October 27, 2020 giving effect to the impact from the acquisition of DERYtelecom which was completed on December 14, 2020, and considering the strong fiscal 2021 first-quarter financial results. The financial guidelines exclude possible acquisitions and do not take into consideration the potential impact of the review and variance process currently pending before the CRTC in connection with the final rates for aggregated wholesale Internet services for resellers. The projections take into consideration the experience gained while operating during the COVID-19 pandemic so far, but exclude potential unexpected significant material impacts from it.

The following table outlines fiscal 2021 revised financial guidelines on a consolidated basis, compared to the fiscal 2021 financial guidelines as issued on October 27, 2020:

	January 14, 2021 Revised projections Fiscal 2021 (constant currency) ⁽¹⁾	October 27, 2020 Original projections Fiscal 2021 (constant currency)
Financial guidelines		
Revenue	Mid to high single-digit percentage growth ⁽²⁾	Low single-digit percentage growth
Adjusted EBITDA	Mid to high single-digit percentage growth ⁽²⁾	Low single-digit percentage growth
Capital intensity	Approximately 20%	Approximately 20%
Free cash flow	Low double-digit percentage growth ⁽³⁾	Low single-digit percentage growth

(1) Fiscal 2021 financial guidelines are based on a USD/CDN constant exchange rate of 1.3456 USD/CDN.

(2) The acquisition of DERYtelecom is expected to have a positive impact of approximately 3% on fiscal 2021 revenue and adjusted EBITDA.

(3) The assumed current income tax effective rate is approximately 11%.

2.3 UPDATE ON THE IMPACT OF THE COVID-19 PANDEMIC ON OPERATIONS AND RESULTS

The COVID-19 pandemic continued to impact our day-to-day operations. Our priority remained on ensuring the well-being of our employees, customers and business partners. During the first half of fiscal 2021, we continued to experience some of the trends from past quarters. Those primarily relate to sustained demand for our residential high speed Internet product, due to customers spending more time at home for work, online education and entertainment purposes, and a reduction of certain expenses due to a more stable customer base (fewer connections and disconnections) and not being able to use all usual sales channels. In these unusual circumstances, we have also decided to delay certain sales and marketing expenses to the second half of the year in both countries.

We expect that the current "work-from-home" trend will continue after the COVID-19 pandemic, where more workers will work from home than pre-pandemic on a partial or full-time basis.

Although we are pleased with the financial results to date under the circumstances, we remain cautious in our management of this situation as uncertainties remain on the potential human, operating and financial impact of the pandemic. The Corporation's results discussed herein may not be indicative of future operational trends and financial performance. Please refer to the "Fiscal 2021 revised financial guidelines" section for more details.

3. BUSINESS DEVELOPMENTS

3500 MHz spectrum auction

As published by the Government of Canada, Cogeco Connexion has filed an application to participate in the auction for the spectrum in the 3500 MHz band. On April 6, 2021, the Corporation issued an unsecured letter of credit to Innovation, Science and Economic Development Canada ("ISED") as a financial deposit with respect to the upcoming 3500 MHz spectrum auction. Under the published ISED's bidder participation rules, the Corporation is forbidden to disclose the amount of its issued letter of credit, as it could be interpreted as a signal of the Corporation's bidding intentions. The auction is scheduled to start on June 15, 2021.

Acceleration of Cogeco Connexion's high-speed Internet network expansion in Québec in collaboration with the provincial and federal governments

On March 22, 2021, Cogeco Communications announced that Cogeco Connexion will carry out 13 high-speed Internet network expansion projects in several regions of Québec, in collaboration with the provincial and federal governments. These regional infrastructure projects represent an investment of approximately \$240 million, of which \$208 million will come from the provincial and federal governments, in the form of government subsidies.

Once these projects are completed, more than 54,000 homes and businesses will be connected to Cogeco Connexion's high-speed Internet services, including 35,880 primary residences identified by the Government of Québec as part of *Opération haute vitesse* (Operation High-Speed). These digital infrastructure investment projects are scheduled to be completed by September 2022. On March 26, 2021, Cogeco Connexion received \$187.5 million of the \$208 million expected government subsidies, to be used to pay for a portion of the 13 high-speed Internet network expansion projects. The amount of subsidies may vary depending on actual construction scope and costs. The projects are also subject to penalties, except for events out of Cogeco Connexion's control, if their delivery extends beyond September 2022.

Acquisition of DERYtelecom

On December 14, 2020, Cogeco Connexion completed the acquisition of DERYtelecom, the third largest cable operator in the province of Québec, for a purchase price of \$403 million, subject to customary post-closing adjustments. The transaction was executed essentially through an asset purchase. This acquisition enables Cogeco Connexion to expand its activities in more than 200 municipalities in Québec and adds approximately 100,000 customers to its customer base. The purchase price was financed through a combination of cash on hand and borrowings under Cogeco Communications' Term Revolving Facility. As the transaction was executed essentially through an asset purchase, Cogeco Connexion expects to realize tax benefits with a present value of approximately \$40 million. These benefits are due to the tax amortization of tangible and intangible assets which are both stepped up to current market value in an asset purchase transaction.

CRTC's wholesale Internet services 2019 rate decision

On August 15, 2019, the Canadian Radio-television and Telecommunications Commission ("CRTC") issued a decision setting new rates for aggregated wholesale Internet services for resellers, significantly lowering the interim rates it had previously fixed in 2016 and applying the new rates on a retroactive basis. On September 13, 2019, the Corporation, together with other telecommunications service providers (the "Telecommunications Service Providers"), filed an application for leave to appeal the CRTC order to the Federal Court of Appeal ("FCA") and to suspend its effect pending the Court decision to hear the matter. While leave to appeal and an interlocutory stay of the CRTC order were both granted, the FCA ultimately dismissed the appeal and lifted the stay on September 10, 2020. On November 12, 2020, the Telecommunications Service Providers sought leave to appeal the Federal Court of Appeal's decision to the Supreme Court of Canada. On February 25, 2021, the Supreme Court of Canada dismissed the Telecommunications Service Providers' application for leave to appeal.

In parallel, on December 13, 2019, the Telecommunications Service Providers submitted to the CRTC an application for review and variance of the CRTC order, based on substantial doubt as to the correctness of the rate setting methodology relied upon by the CRTC in the order. The application also requested a stay of the Order pending a decision from the CRTC. On September 28, 2020, the CRTC approved the request to stay the implementation of Telecom Order 2019-288 regarding final rates for aggregated wholesale high-speed access services until the CRTC completes its review of that order.

In addition, on November 13, 2019, the Telecommunications Service Providers filed a petition with the Governor in Council, asking Cabinet to refer the CRTC order back to the CRTC for reconsideration in conjunction with the CRTC's planned review of its regulatory framework for wireline wholesale services and in accordance with specific policy considerations. The Governor in Council rendered an order on August 15, 2020, which stated that the rates set by the CRTC did not in all instances appropriately balance the required policy objectives. However, as a review and variance process is currently pending before the CRTC, the Governor in Council confirmed that any further instructions from Cabinet to the CRTC would be premature.

Due to the stay issued by the CRTC and the significant uncertainty surrounding both the outcome of this decision and its financial implications, the Corporation has not recorded the impact of the reduced rates as at February 28, 2021. Refer to the 2020 Annual Report for more details.

4. OPERATING AND FINANCIAL RESULTS

4.1 OPERATING RESULTS

	Three months ended				
	February 28, 2021 (1)	February 29, 2020	Change	Change in constant currency (2)	Foreign exchange impact (2)
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	634,548	586,467	8.2	9.8	(9,597)
Operating expenses	321,701	303,441	6.0	7.8	(5,405)
Management fees – Cogeco Inc.	5,853	5,654	3.5	3.5	—
Adjusted EBITDA	306,994	277,372	10.7	12.2	(4,192)
Adjusted EBITDA margin	48.4 %	47.3%			

(1) For the three-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2744 USD/CND.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3182 USD/CND.

	Six months ended				
	February 28, 2021 (1)	February 29, 2020	Change	Change in constant currency (2)	Foreign exchange impact (2)
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	1,253,461	1,173,294	6.8	7.8	(10,768)
Operating expenses	623,669	602,773	3.5	4.5	(6,066)
Management fees – Cogeco Inc.	11,705	11,044	6.0	6.0	—
Adjusted EBITDA	618,087	559,477	10.5	11.3	(4,702)
Adjusted EBITDA margin	49.3 %	47.7%			

(1) For the six-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2957 USD/CND.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3203 USD/CND.

REVENUE

	Three months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	354,902	322,221	10.1	10.1	—
American broadband services	279,646	264,246	5.8	9.5	(9,597)
	634,548	586,467	8.2	9.8	(9,597)

	Six months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	682,911	643,028	6.2	6.2	—
American broadband services	570,550	530,266	7.6	9.6	(10,768)
	1,253,461	1,173,294	6.8	7.8	(10,768)

For the second quarter and the first six months of fiscal 2021, revenue increased by 8.2% and 6.8% (9.8% and 7.8% in constant currency), respectively, resulting mainly from:

- organic growth in both the Canadian broadband services and the American broadband services segments, resulting mainly from growth in Internet service customers given the increased demand for high speed offerings in the context of the COVID-19 pandemic, and rate increases implemented for certain services;
- the DERYtelecom acquisition completed on December 14, 2020, which contributed to the revenue growth in the Canadian broadband services segment; and
- the impact of the Thames Valley Communications acquisition completed on March 10, 2020, which contributed to the revenue growth in the American broadband services segment.

Excluding the acquisitions of DERYtelecom and Thames Valley Communications, revenue in constant currency increased by 5.2% and 5.1%, respectively, for the second quarter and the first six months of fiscal 2021.

For further details on the Corporation's revenue, please refer to the "Segmented operating and financial results" section.

OPERATING EXPENSES

(In thousands of Canadian dollars, except percentages)	Three months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
	\$	\$	%	%	\$
Canadian broadband services	165,194	151,856	8.8	8.9	(237)
American broadband services	150,117	145,030	3.5	7.1	(5,168)
Corporate and eliminations	6,390	6,555	(2.5)	(2.5)	—
	321,701	303,441	6.0	7.8	(5,405)

(In thousands of Canadian dollars, except percentages)	Six months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
	\$	\$	%	%	\$
Canadian broadband services	307,089	301,701	1.8	1.9	(265)
American broadband services	302,495	289,400	4.5	6.5	(5,801)
Corporate and eliminations	14,085	11,672	20.7	20.7	—
	623,669	602,773	3.5	4.5	(6,066)

For the second quarter and the first six months of fiscal 2021, operating expenses increased by 6.0% and 3.5% (7.8% and 4.5% in constant currency), respectively, resulting from:

- higher operating expenses in the American broadband services segment driven by the revenue growth, including higher operating expenses resulting from the impact of the Thames Valley Communications acquisition, combined with annual video programming rate increases; and
- higher operating expenses in the Canadian broadband services segment resulting from the DERYtelecom acquisition.

In addition, during the first half of fiscal 2021, certain sales and marketing activities were deferred to the second half of the year in the context of the COVID-19 pandemic.

For further details on the Corporation's operating expenses, please refer to the "Segmented operating and financial results" section.

MANAGEMENT FEES

For the second quarter and the first six months of fiscal 2021, management fees paid to Cogeco Inc. ("Cogeco") reached \$5.9 million and \$11.7 million, respectively, compared to \$5.7 million and \$11.0 million for the same periods of fiscal 2020. For further details on the Corporation's management fees, please refer to the "Related party transactions" section.

ADJUSTED EBITDA

	Three months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	189,708	170,365	11.4	11.2	237
American broadband services	129,529	119,216	8.7	12.4	(4,429)
Corporate and eliminations	(12,243)	(12,209)	0.3	0.3	—
	306,994	277,372	10.7	12.2	(4,192)

	Six months ended				
	February 28, 2021	February 29, 2020	Change	Change in constant currency	Foreign exchange impact
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	375,822	341,327	10.1	10.0	265
American broadband services	268,055	240,866	11.3	13.4	(4,967)
Corporate and eliminations	(25,790)	(22,716)	13.5	13.5	—
	618,087	559,477	10.5	11.3	(4,702)

For the second quarter and the first six months of fiscal 2021, adjusted EBITDA increased by 10.7% and 10.5% (12.2% and 11.3% in constant currency), respectively, as a result of:

- an increase in the Canadian broadband services segment mainly resulting from revenue growth and the impact of the DERYtelecom acquisition; and
- an increase in the American broadband services segment, mainly resulting from revenue growth and the impact of the Thames Valley Communications acquisition.

In addition, adjusted EBITDA for the first six months of fiscal 2021 was favorably impacted by the timing of certain sales and marketing activities deferred to the second half of the year in both countries in the context of the COVID-19 pandemic, partly offset by higher corporate costs.

Excluding the acquisitions of DERYtelecom and Thames Valley Communications, adjusted EBITDA in constant currency increased by 7.6% and 8.7%, respectively, for the second quarter and the first six months of fiscal 2021.

For further details on the Corporation's adjusted EBITDA, please refer to the "Segmented operating and financial results" section.

4.2 INTEGRATION, RESTRUCTURING AND ACQUISITION COSTS

For the second quarter and first six months of fiscal 2021, integration, restructuring and acquisition costs amounted to \$2.3 million and \$3.5 million, respectively, mostly related to the acquisition and integration of DERYtelecom, which was completed on December 14, 2020.

For the second quarter and first six months of fiscal 2020, integration, restructuring and acquisition costs amounted to \$5.5 million resulting from organizational changes initiated across the Corporation resulting in cost optimization, as well as costs related to the acquisition and integration of Thames Valley Communications.

4.3 DEPRECIATION AND AMORTIZATION

	Three months ended			Six months ended		
	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Depreciation of property, plant and equipment ⁽¹⁾	117,193	107,971	8.5	226,608	216,798	4.5
Amortization of intangible assets	9,661	14,266	(32.3)	24,496	28,574	(14.3)
	126,854	122,237	3.8	251,104	245,372	2.3

(1) Includes depreciation of right-of-use assets amounting to \$1.4 million and \$3.0 million (\$1.6 million and \$3.3 million in 2020) for the three and six-month periods of fiscal 2021.

For the second quarter and the first six months of fiscal 2021, depreciation and amortization expense increased by 3.8% and 2.3%, respectively, mainly due to:

- an increase of depreciation of property, plant and equipment as a result of the acquisition of DERYtelecom combined with a higher level of capital expenditures; partly offset by
- lower amortization of intangible assets in respect to previously acquired customer relationships.

4.4 FINANCIAL EXPENSE

	Three months ended			Six months ended		
	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Interest on long-term debt, excluding interest on lease liabilities	32,081	38,968	(17.7)	65,406	79,047	(17.3)
Interest on lease liabilities	324	378	(14.3)	662	759	(12.8)
Gain on debt modification	—	(22,898)	(100.0)	—	(22,898)	(100.0)
Net foreign exchange (gain) loss	(1,483)	11	—	(677)	31	—
Amortization of deferred transaction costs	185	211	(12.3)	396	675	(41.3)
Capitalized borrowing costs	(41)	(142)	(71.1)	(91)	(293)	(68.9)
Other	773	(4,363)	—	1,353	(5,886)	—
	31,839	12,165	—	67,049	51,435	30.4

For the second quarter and the first six months of fiscal 2021, financial expense increased by 161.7% and 30.4%, respectively, mainly due to:

- the \$22.9 million non-cash gain on debt modification recognized during the second quarter of fiscal 2020 related to the amendment made to the Senior Secured Term Loan B Facility on February 3, 2020 resulting from the reduction of the interest rate by 0.25%;
- lower interest revenue resulting from investments given lower excess cash; partly offset by
- lower interest expense on the Senior Secured Term Loan B Facility resulting from the decrease in the interest rate and in the principal amount outstanding;
- the early redemption of the Senior Secured Debentures Series 2 in July 2020; and
- the depreciation of the US dollar against the Canadian dollar compared to the same period of the prior year.

4.5 INCOME TAXES

	Three months ended			Six months ended		
	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Current	18,373	4,477	—	38,235	28,074	36.2
Deferred	17,039	19,024	(10.4)	32,699	25,358	28.9
	35,412	23,501	50.7	70,934	53,432	32.8

	Three months ended			Six months ended		
	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Profit before income taxes	145,971	137,512	6.2	296,389	257,151	15.3
Combined Canadian income tax rate	26.5 %	26.5 %	—	26.5 %	26.5 %	—
Income taxes at combined Canadian income tax rate	38,682	36,441	6.1	78,543	68,145	15.3
Difference in operations' statutory income tax rates	1,135	300	—	1,766	1,007	75.4
Impact on income taxes arising from non-deductible expenses and non-taxable profit	215	(916)	—	329	(1,145)	—
Tax impacts related to foreign operations	(4,892)	(6,103)	(19.8)	(10,035)	(12,613)	(20.4)
Other	272	(6,221)	—	331	(1,962)	—
Income taxes at effective income tax rate	35,412	23,501	50.7	70,934	53,432	32.8
Effective income tax rate	24.3 %	17.1 %	42.1	23.9 %	20.8 %	14.9

For the second quarter and the first six months of fiscal 2021, income taxes expense increased by 50.7% and 32.8%, respectively, mainly due to the increase in profit before income taxes. In addition, for the second quarter of fiscal 2021, income taxes expense increased due to a non-recurring current income taxes recovery recorded during the second quarter of fiscal 2020 related to a tax reorganization.

4.6 PROFIT FOR THE PERIOD

	Three months ended			Six months ended		
	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
<i>(In thousands of Canadian dollars, except percentages and earnings per share)</i>	\$	\$	%	\$	\$	%
Profit for the period	110,559	114,011	(3.0)	225,455	203,719	10.7
Profit for the period attributable to owners of the Corporation	102,936	109,391	(5.9)	209,615	193,569	8.3
Profit for the period attributable to non-controlling interest ⁽¹⁾	7,623	4,620	65.0	15,840	10,150	56.1
Basic earnings per share	2.16	2.24	(3.6)	4.39	3.95	11.1

(1) The non-controlling interest relates to the 21% ownership of Caisse de dépôt et placement du Québec ("CDPQ") in Atlantic Broadband.

Fiscal 2021 second-quarter profit for the period and profit for the period attributable to owners of the Corporation decreased by 3.0% and 5.9%, respectively, as a result of:

- higher financial expense, mainly due to the \$22.9 million non-cash gain on debt modification recognized during the second quarter of fiscal 2020; and
- higher income taxes expense; partly offset by
- higher adjusted EBITDA.

For the first six months of fiscal 2021, profit for the period and profit for the period attributable to owners of the Corporation increased by 10.7% and 8.3%, respectively, as a result of:

- higher adjusted EBITDA; partly offset by
- higher financial expense; and
- higher income taxes expense.

5. RELATED PARTY TRANSACTIONS

The Corporation is a subsidiary of Cogeco, which as of February 28, 2021 held 33% of the Corporation's equity shares, representing 83% of the votes attached to the Corporation's voting shares.

Cogeco provides executive, administrative, financial, strategic planning and additional services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the second quarter and the first six months of fiscal 2021, management fees paid to Cogeco amounted to \$5.9 million and \$11.7 million, respectively, compared to \$5.7 million and \$11.0 million for the same periods of fiscal 2020.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the first six months of fiscal 2021 and 2020, the Corporation granted stock options and performance share units ("PSUs") to these executive officers, as executive officers of Cogeco Communications, and issued deferred share units ("DSUs") to Board directors of Cogeco, as shown in the following table:

	Six months ended	
(In number of units)	February 28, 2021	February 29, 2020
Stock options	69,200	110,875
PSUs	10,375	14,375
DSUs	792	1,847

The following table shows the amounts that the Corporation charged Cogeco with regards to the Corporation's stock options, incentive share units ("ISUs") and PSUs granted to these executive officers, as well as DSUs issued to Board directors of Cogeco:

	Three months ended		Six months ended	
(In thousands of Canadian dollars)	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Stock options	266	261	611	570
ISUs	—	9	6	22
PSUs	275	385	125	697
DSUs	213	11	188	143
	754	666	930	1,432

6. CASH FLOWS ANALYSIS

	Three months ended			Six months ended		
(In thousands of Canadian dollars, except percentages)	February 28, 2021	February 29, 2020	Change	February 28, 2021	February 29, 2020	Change
	\$	\$	%	\$	\$	%
Cash flows from operating activities	231,166	231,653	(0.2)	472,891	380,845	24.2
Cash flows used in investing activities	(498,674)	(109,146)	—	(623,908)	(230,263)	—
Cash flows from (used in) financing activities	109,695	(163,222)	—	57,995	(207,481)	—
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency	(4,996)	2,191	—	(7,302)	2,290	—
Net change in cash and cash equivalents	(162,809)	(38,524)	—	(100,324)	(54,609)	83.7
Cash and cash equivalents, beginning of the period	428,982	540,419	(20.6)	366,497	556,504	(34.1)
Cash and cash equivalents, end of the period	266,173	501,895	(47.0)	266,173	501,895	(47.0)

6.1 OPERATING ACTIVITIES

Fiscal 2021 second-quarter cash flows from operating activities remained comparable to the same period of the prior year.

For the first six months of fiscal 2021, cash flows from operating activities increased by 24.2% mainly from:

- higher adjusted EBITDA;
- changes in non-cash operating activities primarily due to timing of the payment of trade and other payables; and
- the decrease in interest paid; partly offset by
- the increase in income taxes paid, mainly due to the timing of year-end income tax instalments.

6.2 INVESTING ACTIVITIES

For the second quarter and first six months of fiscal 2021, cash flows used in investing activities increased by 356.9% and 171.0% mainly due to the acquisition of DERYtelecom completed during the second quarter of fiscal 2021. The purchase price was financed through a combination of cash on hand and borrowings under Cogeco Communications' Term Revolving Facility.

ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT AND CAPITAL INTENSITY

The acquisition of property, plant and equipment, as well as the capital intensity per operating segment are as follows:

(In thousands of Canadian dollars, except percentages)	Three months ended				Six months ended			
	February 28, 2021	February 29, 2020	Change	Change in constant currency (1)	February 28, 2021	February 29, 2020	Change	Change in constant currency (2)
	\$	\$	%	%	\$	\$	%	%
Canadian broadband services	57,454	65,761	(12.6)	(11.5)	123,064	140,891	(12.7)	(12.0)
Capital intensity	16.2 %	20.4 %			18.0 %	21.9 %		
American broadband services	57,559	44,948	28.1	32.4	106,906	90,781	17.8	20.2
Capital intensity	20.6 %	17.0 %			18.7 %	17.1 %		
Corporate and eliminations	201	131	53.4	53.4	1,466	470	—	—
Consolidated	115,214	110,840	3.9	6.4	231,436	232,142	(0.3)	1.0
Capital intensity	18.2 %	18.9 %			18.5 %	19.8 %		

(1) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3182 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3203 USD/CDN.

Fiscal 2021 second-quarter acquisition of property, plant and equipment increased by 3.9% (6.4% in constant currency), and for the first six months of fiscal 2021, remained comparable to same period of the prior year, with an overall decrease of 0.3% (increase of 1.0% in constant currency), mainly due to:

- higher capital expenditures in the American broadband services segment in order to support the segment's revenue growth driven by increased demand for the high speed Internet product, combined with equipment upgrades, the timing of certain initiatives and accelerated purchases of certain equipment to prevent potential supply chain shortages given the impact of the COVID-19 pandemic; partly offset by
- lower capital expenditures in the Canadian broadband services segment, resulting mainly from the timing of certain initiatives.

For the second quarter and the first six months of fiscal 2021, capital intensity reached 18.2% and 18.5% compared to 18.9% and 19.8% for the same periods of the prior year. Capital intensity decreases for both periods are explained mainly as a result of revenue growth in both the Canadian broadband services and American broadband services segments.

For further details on the Corporation's acquisition of property, plant and equipment, please refer to the "Segmented operating and financial results" section.

6.3 FINANCING ACTIVITIES

ISSUANCE AND REPAYMENT OF DEBT

For the second quarter and the first six months of fiscal 2021, changes in cash flows from the issuance and repayment of debt are mainly explained as follows:

(In thousands of Canadian dollars)	Three months ended		Six months ended		Explanations
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020	
	\$	\$	\$	\$	
Decrease in bank indebtedness	—	(11,172)	(7,610)	—	Timing of payments made to suppliers.
Net increase under the revolving facilities	180,512	—	180,512	—	Related to the DERYtelecom acquisition, which was financed in part through the Corporation's Term Revolving Facility.
Repayment of notes, debentures and credit facilities	(5,400)	(52,096)	(10,954)	(57,744)	Mainly related to a repayment of US\$35 million on the Senior Secured Term Loan B Facility during the second quarter of fiscal 2020.
Repayment of lease liabilities	(1,055)	(1,214)	(2,143)	(2,410)	Comparable.
Repayment of balance due on business combinations	—	—	(1,258)	(3,228)	Repayment of the balance related to the FiberLight acquisition.
	174,057	(64,482)	158,547	(63,382)	

DIVIDENDS

During the second quarter of fiscal 2021, a quarterly eligible dividend of \$0.64 per share was paid to the holders of multiple and subordinate voting shares, totalling \$30.5 million, compared to a quarterly eligible dividend of \$0.58 per share or \$28.3 million, in the second quarter of fiscal 2020. Dividend payment in the first six months of fiscal 2021 totalled \$1.28 per share or \$61.0 million compared to \$1.16 or \$56.8 million in the prior year.

NORMAL COURSE ISSUER BID ("NCIB")

On September 2, 2020, Cogeco Communications ceased repurchasing shares under the NCIB as a result of an unsolicited proposal to acquire the Corporation. During the second quarter of fiscal 2021, Cogeco Communications resumed the repurchasing of shares.

During the second quarter and first six months of fiscal 2021, Cogeco Communications purchased and cancelled 313,700 and 328,600 subordinate voting shares with a weighted average price per share repurchased of \$111.72 and \$111.15 for a total consideration of \$35.0 million and \$36.5 million. During the second quarter and first six months of fiscal 2020, Cogeco Communications had purchased and cancelled 652,400 and 795,500 subordinate voting shares with a weighted average price per share repurchased of \$108.50 and \$108.71 for a total consideration of \$70.8 million and \$86.5 million.

The Corporation entered into an automatic share purchase plan (the "ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker on parameters established by the Corporation prior to the pre-established ASPP period.

6.4 FREE CASH FLOW

	Three months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA ⁽³⁾	306,994	277,372	10.7	12.2	(4,192)
Amortization of deferred transaction costs and discounts on long-term debt	2,323	2,239	3.8	7.0	(72)
Share-based payment	2,871	1,815	58.2	58.2	—
Loss on disposals and write-offs of property, plant and equipment	737	261	—	—	—
Defined benefit plans contributions, net of expense	(1,346)	427	—	—	—
Integration, restructuring and acquisition costs	(2,330)	(5,458)	(57.3)	(56.9)	20
Financial expense ⁽⁴⁾	(31,839)	(35,063)	(9.2)	(6.7)	889
Current income taxes	(18,373)	(4,477)	—	—	98
Acquisition of property, plant and equipment	(115,214)	(110,840)	3.9	6.4	2,703
Repayment of lease liabilities	(1,055)	(1,214)	(13.1)	(11.4)	21
Free cash flow ⁽³⁾	142,768	125,062	14.2	14.6	(533)

(1) For the three-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2744 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3182 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most comparable IFRS financial measures.

(4) Excludes the non-cash gain on debt modification of \$22.9 million recognized during the second quarter of fiscal 2020.

	Six months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA ⁽³⁾	618,087	559,477	10.5	11.3	(4,702)
Amortization of deferred transaction costs and discounts on long-term debt	4,601	4,776	(3.7)	(2.0)	(80)
Share-based payment	3,754	3,957	(5.1)	(5.1)	—
Loss on disposals and write-offs of property, plant and equipment	256	1,255	(79.6)	(79.6)	—
Defined benefit plans contributions, net of expense	(906)	919	—	—	—
Integration, restructuring and acquisition costs	(3,545)	(5,519)	(35.8)	(35.4)	20
Financial expense ⁽⁴⁾	(67,049)	(74,333)	(9.8)	(8.5)	999
Current income taxes	(38,235)	(28,074)	36.2	36.1	(39)
Acquisition of property, plant and equipment	(231,436)	(232,142)	(0.3)	1.0	3,094
Repayment of lease liabilities	(2,143)	(2,410)	(11.1)	(10.1)	24
Free cash flow⁽³⁾	283,384	227,906	24.3	24.6	(684)

(1) For the six-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2957 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3203 USD/CDN.

(3) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section, including reconciliation to the most comparable IFRS financial measures.

(4) Excludes the non-cash gain on debt modification of \$22.9 million recognized during the second quarter of fiscal 2020.

Fiscal 2021 second-quarter free cash flow increased by 14.2% (14.6% in constant currency) mainly due to the following:

- higher adjusted EBITDA; and
- the decrease in financial expense, when excluding the fiscal 2020 non-cash gain on debt modification of \$22.9 million; partly offset by
- the increase in current income taxes; and
- the increase in acquisition of property, plant and equipment in the American broadband services segment, partly offset by the decrease in the Canadian broadband services segment.

For the first six months of fiscal 2021, free cash flow increased by 24.3% (24.6% in constant currency) mainly due to the following:

- higher adjusted EBITDA; and
- the decrease in financial expense, when excluding the fiscal 2020 non-cash gain on debt modification of \$22.9 million; partly offset by
- the increase in current income taxes.

6.5 DIVIDEND DECLARATION

At its April 13, 2021 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.64 per share for multiple voting and subordinate voting shares, payable on May 11, 2021 to shareholders of record on April 27, 2021. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

7. SEGMENTED OPERATING AND FINANCIAL RESULTS

The Corporation reports its operating results in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities, makes decisions about resources to be allocated to the segments and assesses their performance.

7.1 CANADIAN BROADBAND SERVICES

OPERATING AND FINANCIAL RESULTS

	Three months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	354,902	322,221	10.1	10.1	—
Operating expenses	165,194	151,856	8.8	8.9	(237)
Adjusted EBITDA	189,708	170,365	11.4	11.2	237
Adjusted EBITDA margin	53.5 %	52.9 %			
Acquisition of property, plant and equipment	57,454	65,761	(12.6)	(11.5)	(765)
Capital intensity	16.2 %	20.4 %			

(1) For the three-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2744 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3182 USD/CDN.

	Six months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	682,911	643,028	6.2	6.2	—
Operating expenses	307,089	301,701	1.8	1.9	(265)
Adjusted EBITDA	375,822	341,327	10.1	10.0	265
Adjusted EBITDA margin	55.0 %	53.1 %			
Acquisition of property, plant and equipment	123,064	140,891	(12.7)	(12.0)	(904)
Capital intensity	18.0 %	21.9 %			

(1) For the six-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2957 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3203 USD/CDN.

REVENUE

For the second quarter and first six months of fiscal 2021, revenue increased by 10.1% and 6.2%, respectively, as reported and in constant currency mainly as a result of:

- the DERYtelecom acquisition completed on December 14, 2020;
- the cumulative effect of sustained demand for residential high speed Internet since the beginning of the pandemic due to customers spending more time at home for work, online education and entertainment purposes, resulting in customer additions and a higher product mix for the overall base; and
- rate increases implemented for certain services; partly offset by
- a decline in video service customers.

Excluding the acquisition of DERYtelecom, revenue in constant currency increased by 2.9% and 2.6%, respectively, for the second quarter and the first six months of fiscal 2021.

OPERATING EXPENSES

For the second quarter and first six months of fiscal 2021, operating expenses increased by 8.8% and 1.8% (8.9% and 1.9% in constant currency), respectively, mainly due to higher operating expenses resulting from the DERYtelecom acquisition. In addition, during the first half of fiscal 2021, certain sales and marketing activities were deferred to the second half of the year in the context of the COVID-19 pandemic.

ADJUSTED EBITDA

For the second quarter and first six months of fiscal 2021, adjusted EBITDA increased by 11.4% and 10.1% (11.2% and 10.0% in constant currency), respectively, mainly resulting from revenue growth and the impact of the DERYtelecom acquisition.

Excluding the acquisition of DERYtelecom, adjusted EBITDA in constant currency increased by 4.7% and 6.8%, respectively, for the second quarter and the first six months of fiscal 2021.

ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT AND CAPITAL INTENSITY

For the second quarter and first six months of fiscal 2021, acquisition of property, plant and equipment decreased by 12.6% and 12.7% (11.5% and 12.0% in constant currency), respectively, resulting mainly from:

- lower purchases of customer premise equipment due to the timing of certain initiatives; and
- lower capitalized installations costs due to increased self installations since the beginning of the COVID-19 pandemic;
- lower costs related to the maintenance, growth and expansion of our network infrastructure due to the timing of certain initiatives, partly offset by additional costs related to DERYtelecom's network infrastructure, as well as other purchases of property, plant and equipment related to the recent DERYtelecom acquisition.

For the second quarter and first six months of fiscal 2021, capital intensity reached 16.2% and 18.0% compared to 20.4% and 21.9% for the same periods of fiscal 2020. Capital intensity decreases for both periods is explained mainly by lower capital expenditures combined with the revenue growth.

PRIMARY SERVICE UNIT AND CUSTOMER STATISTICS

	February 28, 2021	Net additions (losses) Three months ended		Net additions (losses) Six months ended		% of penetration ⁽¹⁾	
		February 28, 2021 ⁽²⁾	February 29, 2020	February 28, 2021 ⁽²⁾	February 29, 2020	February 28, 2021	February 29, 2020
Primary service units	2,010,049	(4,773)	(6,592)	(13,696)	1,774		
Internet service customers	905,321	4,431	1,055	7,663	7,707	45.8	44.9
Video service customers	687,486	(5,029)	(7,493)	(11,981)	(10,750)	34.8	36.1
Telephony service customers	417,242	(4,175)	(154)	(9,378)	4,817	21.1	21.3

(1) As a percentage of homes passed.

(2) Excludes 224,039 primary service units (85,642 Internet services, 80,218 video services and 58,179 telephony services) from the acquisition of DERYtelecom completed in the second quarter of fiscal 2021.

INTERNET

For the second quarter and first six months of fiscal 2021, Internet service customers net additions amounted to 4,431 and 7,663, respectively, compared to 1,055 and 7,707 for the same periods of the prior year. The net additions for both periods of fiscal 2021 were mainly resulting from:

- the ongoing interest in high speed offerings due to customers spending more time at home for work, online education and entertainment purposes in the context of the COVID-19 pandemic; partly offset by
- competitive offers in the industry.

VIDEO

For the second quarter and first six months of fiscal 2021, video service customers net losses amounted to 5,029 and 11,981, respectively, compared to 7,493 and 10,750 for the same periods of the prior year. The net losses for both periods of fiscal 2021 were mainly due to:

- the continuous change in the video consumption environment; and
- highly competitive offers in the industry.

TELEPHONY

For the second quarter and first six months of fiscal 2021, telephony service customers net losses amounted to 4,175 and 9,378, respectively, compared to net losses and net additions of 154 and 4,817, respectively, for the same periods of the prior year. The net losses for both periods of fiscal 2021 were mainly due to:

- increasing mobile wireless penetration in Canada and various unlimited offers launched by mobile wireless operators causing some customers to cancel their landline telephony services for mobile wireless telephony services only.

In addition, the growth in the first half of last year included unusual telephony additions as a result of more telephony bundles being actively marketed at that time.

DISTRIBUTION OF CUSTOMERS

At February 28, 2021, 68% of the Canadian broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

7.2 AMERICAN BROADBAND SERVICES

OPERATING AND FINANCIAL RESULTS

	Three months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	279,646	264,246	5.8	9.5	(9,597)
Operating expenses	150,117	145,030	3.5	7.1	(5,168)
Adjusted EBITDA	129,529	119,216	8.7	12.4	(4,429)
Adjusted EBITDA margin	46.3 %	45.1 %			
Acquisition of property, plant and equipment	57,559	44,948	28.1	32.4	(1,938)
Capital intensity	20.6 %	17.0 %			

(1) For the three-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2744 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3182 USD/CDN.

	Six months ended				
	February 28, 2021 ⁽¹⁾	February 29, 2020	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(In thousands of Canadian dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	570,550	530,266	7.6	9.6	(10,768)
Operating expenses	302,495	289,400	4.5	6.5	(5,801)
Adjusted EBITDA	268,055	240,866	11.3	13.4	(4,967)
Adjusted EBITDA margin	47.0 %	45.4 %			
Acquisition of property, plant and equipment	106,906	90,781	17.8	20.2	(2,190)
Capital intensity	18.7 %	17.1 %			

(1) For the six-month period ended February 28, 2021, the average foreign exchange rate used for translation was 1.2957 USD/CDN.

(2) Fiscal 2021 actuals are translated at the average foreign exchange rate of fiscal 2020, which was 1.3203 USD/CDN.

REVENUE

For the second quarter and first six months of fiscal 2021, revenue increased by 5.8% and 7.6% (9.5% and 9.6% in constant currency), respectively. In local currency, revenue amounted to US\$219.4 million and US\$440.3 million compared to US\$200.5 million and US\$401.6 million for the same periods of fiscal 2020. The increases resulted mainly from:

- a higher Internet service customer base;
- rate increases implemented for certain services; and
- the impact of the Thames Valley Communications acquisition completed on March 10, 2020.

Excluding the acquisition of Thames Valley Communications, revenue in constant currency increased by 8.0% and 8.1%, respectively, for the second quarter and the first six months of fiscal 2021.

OPERATING EXPENSES

For the second quarter and first six months of fiscal 2021, operating expenses increased by 3.5% and 4.5% (7.1% and 6.5% in constant currency), respectively, mainly due to:

- higher customer levels combined with annual video programming rate increases;
- higher operating expenses resulting from the impact of the Thames Valley Communications acquisition; and
- higher compensation expenses and costs related to additional headcount to support growth.

In addition, during the first half of fiscal 2021, certain sales and marketing activities were deferred to the second half of the year in the context of the COVID-19 pandemic.

ADJUSTED EBITDA

For the second quarter and first six months of fiscal 2021, adjusted EBITDA increased by 8.7% and 11.3% (12.4% and 13.4% in constant currency), respectively. In local currency, adjusted EBITDA amounted to US\$101.6 million and US\$206.8 million compared to US\$90.4 million and US\$182.4 million for the same periods of fiscal 2020.

Excluding the acquisition of Thames Valley Communications, adjusted EBITDA in constant currency increased by 11.0% and 12.0%, respectively, for the second quarter and the first six months of fiscal 2021.

ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT AND CAPITAL INTENSITY

For the second quarter and first six months of fiscal 2021, acquisition of property, plant and equipment increased by 28.1% and 17.8% (32.4% and 20.2% in constant currency), respectively, resulting mainly from:

- higher purchases of customer premise equipments and other related costs in order to support increased demand for the high speed Internet product, combined with equipment upgrades and the timing of certain initiatives; and
- accelerated purchases of certain equipment to prevent potential supply chain shortages given the impact of the COVID-19 pandemic.

For the second quarter and first six months of fiscal 2021, capital intensity reached 20.6% and 18.7% compared to 17.0% and 17.1% for the same periods of fiscal 2020. Capital intensity increases for both periods are explained mainly by higher capital expenditures, partly offset by higher revenue.

PRIMARY SERVICE UNIT AND CUSTOMER STATISTICS

	February 28, 2021	Net additions (losses) Three months ended		Net additions (losses) Six months ended		% of penetration ⁽¹⁾	
		February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
Primary service units	972,353	(330)	3,637	14,428	5,761		
Internet service customers	511,004	6,383	5,770	18,792	11,096	55.0	51.8
Video service customers	313,591	(4,796)	(2,386)	(3,796)	(6,303)	33.7	34.7
Telephony service customers	147,758	(1,917)	253	(568)	968	15.9	16.3

(1) As a percentage of homes passed.

INTERNET

For the second quarter and first six months of fiscal 2021, Internet service customers net additions amounted to 6,383 and 18,792, respectively, compared to 5,770 and 11,096 for the same periods of the prior year. The net additions for both periods of fiscal 2021 were mainly resulting from:

- growth in the residential sector primarily resulting from the increased demand for high speed offerings due to customers spending more time at home for work, online education and entertainment purposes in the context of the COVID-19 pandemic;
- increased bulk residential customers' activations related to the Florida expansion initiatives; and
- growth in the commercial sector.

VIDEO

For the second quarter and first six months of fiscal 2021, video service customers net losses amounted to 4,796 and 3,796, respectively, compared to 2,386 and 6,303 for the same periods of the prior year. The net losses for both periods of fiscal 2021 were mainly due to:

- a new emphasis on offers that are Internet led and the cessation of all video-only new offers;
- a changing video consumption environment; and
- competitive offers in the industry; partly offset by
- increased bulk residential customers' activations related to the Florida expansion initiatives.

TELEPHONY

For the second quarter and first six months of fiscal 2021, telephony service customers net losses amounted to 1,917 and 568, respectively, compared to net additions of 253 and 968 for the same periods of the prior year. The net losses for both periods of fiscal 2021 were mainly due to:

- increasing mobile wireless penetration in the United States and various unlimited offers launched by mobile wireless operators causing some customers to cancel their landline telephony services for mobile wireless telephony services only; partly offset by
- growth in the business sectors.

At February 28, 2021, 50% of the American broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

8. FINANCIAL POSITION

8.1 WORKING CAPITAL

As part of the usual conduct of its business, Cogeco Communications generally maintains a working capital deficiency, when excluding cash and cash equivalents and bank indebtedness, due to a low level of trade and other receivables since a large proportion of the Corporation's customers pay before their services are rendered, while trade and other payables are usually paid after products are delivered or services are rendered.

The variations are as follows:

	February 28, 2021	August 31, 2020	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
Current assets				
Cash and cash equivalents	266,173	366,497	(100,324)	Refer to the "Cash flows analysis" section. Mainly due to the acquisition of DERYtelecom completed during the second quarter of fiscal 2021, which was financed through a combination of cash on hand and borrowings under the Term Revolving Facility.
Trade and other receivables	110,733	83,013	27,720	Mainly related to an increase of accounts receivable related to the DERYtelecom acquisition completed during the second quarter of fiscal 2021, as well as the timing of collection of trade accounts receivable.
Income taxes receivable	3,270	3,283	(13)	Not significant.
Prepaid expenses and other	40,335	29,266	11,069	Mainly related to the increase in prepayments for annual maintenance agreements.
Derivative financial instruments	1,853	—	1,853	Not significant.
	422,364	482,059	(59,695)	
Current liabilities				
Bank indebtedness	—	7,610	(7,610)	Timing of payments made to suppliers.
Trade and other payables	236,326	211,052	25,274	Mainly related to a higher level of trade and other payables resulting from the DERYtelecom acquisition and timing of payments made to suppliers.
Provisions	37,367	33,864	3,503	Not significant.
Income tax liabilities	19,620	39,897	(20,277)	Related to the payment of income tax instalments, partly offset by the current income taxes expense for the six-month period.
Contract liabilities and other liabilities	53,175	47,162	6,013	Mainly from the DERYtelecom acquisition.
Derivative financial instruments	—	3,834	(3,834)	Not significant.
Current portion of long-term debt	227,051	29,569	197,482	Mainly related to the Senior Secured Debentures Series 3 maturing in February 2022, which was classified as current.
	573,539	372,988	200,551	
Working capital (deficiency) surplus	(151,175)	109,071	(260,246)	

8.2 OTHER SIGNIFICANT CHANGES

	February 28, 2021	August 31, 2020	Change	Explanations
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	
Non-current assets				
Property, plant and equipment	2,299,459	2,088,930	210,529	Mainly related to the acquisition of DERYtelecom and capital investments during the first half of fiscal 2021, partly offset by the depreciation expense of the period, as well as the depreciation of the US dollar against the Canadian dollar.
Intangible assets	2,768,626	2,800,401	(31,775)	Related to the depreciation of the US dollar against the Canadian dollar and amortization for the period, partly offset by intangible assets acquired as part of the acquisition of DERYtelecom.
Goodwill	1,481,783	1,381,024	100,759	Related to the DERYtelecom acquisition, partly offset by the depreciation of the US dollar against the Canadian dollar.
Non-current liabilities				
Long-term debt	2,990,386	3,087,033	(96,647)	Mainly related to the classification of the Senior Secured Debentures Series 3 as current portion of long-term debt combined with the depreciation of the US dollar against the Canadian dollar and the quarterly repayment on the Senior Secured Term Loan B Facility, partly offset by the acquisition of DERYtelecom which was financed in part with the Corporation's Term Revolving Facility.
Derivative financial instruments	50,825	67,375	(16,550)	Increase in market interest rates and the depreciation of the US dollar against the Canadian dollar.
Pension plan liabilities and accrued employee benefits	8,108	13,490	(5,382)	Actuarial gains recorded in the first half of fiscal 2021.
Deferred tax liabilities	638,247	610,596	27,651	Timing of reversals of temporary differences, partly offset by the depreciation of the US dollar against the Canadian dollar.

8.3 OUTSTANDING SHARE DATA

A description of Cogeco Communications' share data at March 31, 2021 is presented in the table below. Additional details are provided in note 12 B) of the condensed interim consolidated financial statements.

<i>(In thousands of Canadian dollars, except number of shares/options)</i>	Number of shares/options	Amount \$
Common shares		
Multiple voting shares	15,691,100	98,346
Subordinate voting shares	31,772,888	891,301
Options to purchase subordinate voting shares		
Outstanding options	886,424	
Exercisable options	412,549	

8.4 FINANCING

In the normal course of business, Cogeco Communications has incurred financial obligations, primarily in the form of long-term debt, lease contracts and guarantees. Cogeco Communications' obligations, as reported in the 2020 Annual Report, have not materially changed since August 31, 2020.

At February 28, 2021, the Corporation had used \$180.2 million of its \$750 million Term Revolving Facility for a remaining availability of \$569.8 million. In addition, two subsidiaries related to Atlantic Broadband benefit from a Senior Secured Revolving Facility of \$190.3 million (US\$150 million), of which \$3.1 million (US\$2.4 million) was used at February 28, 2021 for a remaining availability of \$187.2 million (US\$147.6 million).

8.5 CREDIT RATINGS

The table below shows Cogeco Communications' and Atlantic Broadband's credit ratings:

At February 28, 2021	S&P	DBRS	Moody's
Cogeco Communications			
Senior Secured Notes and Debentures	BBB-	BBB (low)	NR
Atlantic Broadband			
First Lien Credit Facilities	BB	NR	B1

NR : Not rated

Our ability to access debt capital markets and bank credit markets and the cost and amount of funding available partly depends on the quality of our credit ratings. Obligations rated in the "BBB" category are considered investment grade and their cost of funding is typically lower relative to the "BB/B" rating category. In addition, obligations with "BBB" ratings generally have greater access to funding than those with "BB/B" ratings.

8.6 FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks, which are described in the Corporation's annual consolidated financial statements.

Credit risk

The Corporation is exposed to credit risk arising from the derivative financial instruments, cash and cash equivalents, and trade accounts receivable, the maximum exposure of which is represented by the carrying amounts reported on the condensed interim consolidated statements of financial position.

The Corporation reduces the credit risk with regards to the derivative financial instruments by completing transactions with financial institutions that carry a credit rating equal to or superior to its own credit rating. At February 28, 2021, management believes this credit risk to be minimal, since the lowest credit rating of the counterparties to the agreements is "A" by Standard & Poor's rating services ("S&P").

Cash equivalents consist mainly of highly liquid money market short-term investments. The Corporation has deposited the cash and cash equivalents with reputable financial institutions, for which management believes the risk of loss to be remote.

To mitigate the credit risk in relation to its trade accounts receivable, the Corporation continuously monitors the financial condition of its customers and reviews the credit history or worthiness of each new large customer. The Corporation has credit policies in place and has established various credit controls, including credit checks, deposits on accounts and advance billing, and has also established procedures to suspend the availability of services when customers have fully utilized approved credit limits or have violated existing payment terms. Furthermore, a large portion of the Corporation's customers are billed and pay before the services are rendered. The Corporation believes that its allowance for doubtful accounts is sufficient to cover the related credit risk. Since the Corporation has a large and diversified clientele dispersed throughout its market areas in Canada and the United States, there is no significant concentration of credit risk.

Interest rate risk

The Corporation is exposed to interest rate risk on its floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At February 28, 2021, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the Term Revolving Facility and First Lien Credit Facilities which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's US subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 28, 2021:

Type of hedge	Notional amount ⁽¹⁾	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$770 million	US LIBOR base rate	2.017% - 2.262%	January 2023 - November 2024	Senior Secured Term Loan B

(1) Two tranches amounting to US\$330 million have matured on January 31, 2021.

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$12.6 million based on the outstanding debt and swap agreements at February 28, 2021.

Foreign exchange risk

The Corporation is exposed to foreign exchange risk with respect to the interest associated with its notes, debentures and credit facilities denominated in US dollars. The impact of a 10% increase in the exchange rate of the US dollar into Canadian dollars would increase the annual financial expense by approximately \$8.4 million based on the outstanding debt and swap agreements at February 28, 2021.

Furthermore, a foreign currency exposure arises from the Corporation's net investment in its US subsidiary, as a result of the translation of the net investment into the Corporation's functional currency. A portion of the Corporation's net investment in its US subsidiary is hedged by the Corporation's US dollar denominated Senior Secured Notes, which the Corporation has designated as hedges of the net investment, while a portion is economically hedged by its subsidiary's US dollar denominated First Lien Credit Facilities.

The exchange rate used to translate the US dollar currency into Canadian dollars for the consolidated statement of financial position accounts at February 28, 2021 was \$1.2685 (\$1.3042 at August 31, 2020) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollar would decrease other comprehensive income by approximately \$93 million.

8.7 FOREIGN CURRENCY

For the three and six-month periods ended February 28, 2021, the average rates prevailing used to convert the operating results of the American broadband services segment were as follows:

	Three months ended				Six months ended			
	February 28, 2021	February 29, 2020	Change	Change	February 28, 2021	February 29, 2020	Change	Change
	\$	\$	\$	%	\$	\$	\$	%
US dollar vs Canadian dollar	1.2744	1.3182	(0.04)	(3.3)	1.2957	1.3203	(0.02)	(1.9)

The following table highlights in Canadian dollars, the impact of a \$0.02 variation of the Canadian dollar against the US dollar on Cogeco Communications' segmented and consolidated operating results for the six-month period ended February 28, 2021:

	Canadian broadband services	American broadband services	Consolidated ⁽¹⁾
Six months ended February 28, 2021	Exchange rate impact	Exchange rate impact	Exchange rate impact
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$
Revenue	—	(10,768)	(10,768)
Operating expenses	(265)	(5,801)	(6,066)
Management fees - Cogeco Inc.			—
Adjusted EBITDA	265	(4,967)	(4,702)
Acquisition of property, plant and equipment	(904)	(2,190)	(3,094)
Free cash flow			(684)

(1) The consolidated results do not correspond to the addition of the operating segment's results as the "Corporate and eliminations" information is not presented.

9. CONTROLS AND PROCEDURES

Internal control over financial reporting ("ICFR") is a process designed to provide reasonable, but not absolute, assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with management, are responsible for establishing and maintaining adequate disclosure controls and procedures ("DC&P") and ICFR, as defined in National Instrument 52-109. Cogeco Communications' internal control framework is based on the criteria published in the updated version released in May 2013 of the report *Internal Control Integrated Framework* issued by the *Committee of Sponsoring Organizations of the Treadway Commission*.

On September 1, 2020, the Corporation's subsidiary, Atlantic Broadband, implemented a new financial system. In addition, a new human capital management system was implemented on January 1, 2021 by the Corporation and its subsidiaries. These implementations resulted in changes to internal controls related to financial reporting for the three and six-month periods ended February 28, 2021.

The CEO and CFO, supported by management, evaluated the design of the Corporation's DC&P and ICFR at February 28, 2021, and concluded that they are adequate.

10. UNCERTAINTIES AND MAIN RISK FACTORS

A detailed description of the uncertainties and main risk factors faced by Cogeco Communications can be found in the 2020 Annual Report, available at www.sedar.com and corpo.cogeco.com. The following update should be read together with the uncertainties and main risk factors described in the 2020 Annual Report, which are hereby incorporated by reference.

Potential impact of a new US administration on our business

It is understood that the newly elected US administration intends to increase the corporate tax rate and potentially add a minimum corporate tax on book income. If these changes were to be implemented, the Corporation would incur a one-time non-cash deferred tax expense on the re-evaluation of the deferred tax liabilities and its future tax expenses and cash tax outflows would increase.

As for regulatory changes in our industry, on March 31, 2021, United States President Biden introduced an infrastructure plan, which includes the potential for increased regulation of broadband services, subject to approval by Congress and/or the Federal Communications Commission.

11. ACCOUNTING POLICIES

11.1 ADOPTION OF NEW ACCOUNTING STANDARDS, AMENDMENTS TO STANDARDS AND INTERPRETATIONS

Amendments to IFRS 3

In October 2018, the IASB amended IFRS 3, *Business combinations*, to clarify the definition of a business, with the objective of assisting entities in determining whether a transaction should be accounted for as a business combination or as an asset acquisition. Effective September 1, 2020, the Corporation adopted these amendments, which had no impact on the consolidated financial statements. The effects, if any, of these amendments, will be dependent on the facts and circumstances of any future acquisitions and they may affect whether those future acquisitions are accounted for as business combinations or as asset acquisitions, along with the allocation of the purchase price between the net identifiable assets acquired and goodwill.

11.2 NEW ACCOUNTING STANDARDS, AMENDMENTS TO STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

Amendments to IAS 1

In February 2021, the IASB amended IAS 1, *Presentation of financial statements*, to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is in the process of determining the extent of the impact on its consolidated financial statements disclosure.

12. NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by Cogeco Communications throughout this MD&A. These financial measures are reviewed in assessing the performance of the Corporation and used in the decision-making process with regards to our business units. Reconciliations between "free cash flow", "adjusted EBITDA", "adjusted EBITDA margin" and "capital intensity" and the most comparable IFRS financial measures are also provided. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

This MD&A also makes reference to key performance indicators on a constant currency basis, including revenue, "adjusted EBITDA", acquisition of property, plant and equipment and "free cash flow". Measures on a constant currency basis are considered non-IFRS financial measures and do not have any standardized meaning prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies.

Non-IFRS financial measures	Application	Calculation	Most comparable IFRS financial measures
Adjusted EBITDA and adjusted EBITDA margin	Adjusted EBITDA and adjusted EBITDA margin are key measures commonly reported and used in the telecommunications industry, as they allow comparisons between companies that have different capital structures and are more current measures since they exclude the impact of historical investments in assets. Adjusted EBITDA is one of the key metrics employed by the financial community to value a business and its financial strength. Adjusted EBITDA for Cogeco Communications' business units is equal to the segment profit (loss) reported in Note 4 of the condensed interim consolidated financial statements.	Adjusted EBITDA: - Profit for the period add: - Income taxes; - Financial expense; - Depreciation and amortization; and - Integration, restructuring and acquisition costs. Adjusted EBITDA margin: - Adjusted EBITDA divided by: - Revenue	Profit for the period No comparable IFRS financial measure
Free cash flow	Management and investors use free cash flow to measure Cogeco Communications' ability to repay debt, distribute capital to its shareholders and finance its growth.	Free cash flow: - Adjusted EBITDA add: - Amortization of deferred transaction costs and discounts on long-term debt; - Share-based payment; - Loss (gain) on disposals and write-offs of property, plant and equipment; - Defined benefit plans expense, net of contributions; deduct: - Integration, restructuring and acquisition costs; - Financial expense ⁽¹⁾ ; - Current income taxes; - Acquisition of property, plant and equipment ⁽²⁾ ; and - Repayment of lease liabilities.	Cash flows from operating activities
Constant currency basis	Revenue, operating expenses, adjusted EBITDA, acquisition of property, plant and equipment and free cash flow are measures presented on a constant currency basis to enable an improved understanding of the Corporation's underlying financial performance, undistorted by the effects of changes in foreign exchange rates.	Constant currency basis is obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year.	No comparable IFRS financial measure
Capital intensity	Capital intensity is used by Cogeco Communications' management and investors to assess the Corporation's investment in capital expenditures in order to support a certain level of revenue.	Capital intensity: - Acquisition of property, plant and equipment ⁽²⁾ divided by: - Revenue	No comparable IFRS financial measure

(1) Excludes the non-cash gain on debt modification of \$22.9 million recognized in the second quarter of fiscal 2020.

(2) Excludes the non-cash acquisition of right-of-use assets and the purchases of spectrum licenses.

12.1 ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN RECONCILIATION

The reconciliation of adjusted EBITDA to the most comparable IFRS financial measure and the calculation of adjusted EBITDA margin are as follows:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
(In thousands of Canadian dollars, except percentages)	\$	\$	\$	\$
Profit for the period	110,559	114,011	225,455	203,719
Income taxes	35,412	23,501	70,934	53,432
Financial expense	31,839	12,165	67,049	51,435
Depreciation and amortization	126,854	122,237	251,104	245,372
Integration, restructuring and acquisition costs	2,330	5,458	3,545	5,519
Adjusted EBITDA	306,994	277,372	618,087	559,477
Revenue	634,548	586,467	1,253,461	1,173,294
Adjusted EBITDA margin	48.4 %	47.3 %	49.3 %	47.7 %

12.2 FREE CASH FLOW RECONCILIATION

The reconciliation of free cash flow to the most comparable IFRS financial measure is as follows:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
(In thousands of Canadian dollars)	\$	\$	\$	\$
Cash flows from operating activities	231,166	231,653	472,891	380,845
Amortization of deferred transaction costs and discounts on long-term debt	2,323	2,239	4,601	4,776
Changes in non-cash operating activities	19,953	(5,391)	25,315	75,822
Income taxes paid	16,529	17,814	58,310	33,966
Current income taxes	(18,373)	(4,477)	(38,235)	(28,074)
Interest paid	39,278	30,341	61,130	69,456
Financial expense ⁽¹⁾	(31,839)	(35,063)	(67,049)	(74,333)
Acquisition of property, plant and equipment	(115,214)	(110,840)	(231,436)	(232,142)
Repayment of lease liabilities	(1,055)	(1,214)	(2,143)	(2,410)
Free cash flow	142,768	125,062	283,384	227,906

(1) Excludes the non-cash gain on debt modification of \$22.9 million recognized during the second quarter of fiscal 2020.

12.3 CAPITAL INTENSITY RECONCILIATION

The calculation of capital intensity is as follows:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
(In thousands of Canadian dollars, except percentages)	\$	\$	\$	\$
Acquisition of property, plant and equipment	115,214	110,840	231,436	232,142
Revenue	634,548	586,467	1,253,461	1,173,294
Capital intensity	18.2 %	18.9 %	18.5 %	19.8 %

13. SUPPLEMENTARY QUARTERLY FINANCIAL INFORMATION

	Fiscal 2021				Fiscal 2020			Fiscal 2019
Three months ended	February 28, 2021	November 30, 2020	August 31, 2020	May 31, 2020	February 29, 2020	November 30, 2019	August 31, 2019	May 31, 2019
<i>(In thousands of Canadian dollars, except percentages and per share data)</i>								
	\$	\$	\$	\$	\$	\$	\$	\$
Operations								
Revenue	634,548	618,913	605,168	605,821	586,467	586,827	583,673	587,345
Adjusted EBITDA	306,994	311,093	294,535	294,717	277,372	282,105	275,610	283,927
Adjusted EBITDA margin	48.4 %	50.3 %	48.7 %	48.6 %	47.3 %	48.1 %	47.2 %	48.3 %
Integration, restructuring and acquisition costs	2,330	1,215	3,955	12	5,458	61	712	1,003
Profit for the period from continuing operations	110,559	114,896	96,148	96,724	114,011	89,708	92,403	99,571
Profit for the period from discontinued operations	—	—	—	—	—	—	1,920	82,451
Profit for the period	110,559	114,896	96,148	96,724	114,011	89,708	94,323	182,022
Profit for the period from continuing operations attributable to owners of the Corporation	102,936	106,679	90,834	90,771	109,391	84,178	87,850	96,613
Profit for the period attributable to owners of the Corporation	102,936	106,679	90,834	90,771	109,391	84,178	89,770	179,064
Cash flow								
Cash flows from operating activities	231,166	241,725	254,745	282,229	231,653	149,192	304,702	265,551
Acquisition of property, plant and equipment	115,214	116,222	128,195	123,653	110,840	121,302	145,099	96,116
Free cash flow ⁽¹⁾	142,768	140,616	111,372	116,158	125,062	102,844	84,250	136,999
Capital intensity	18.2 %	18.8 %	21.2 %	20.4 %	18.9 %	20.7 %	24.9 %	16.4 %
Per share data ⁽²⁾								
Earnings per share								
Basic								
From continuing operations	2.16	2.24	1.90	1.89	2.24	1.71	1.78	1.96
From discontinued operations	—	—	—	—	—	—	0.04	1.67
From continuing and discontinued operations	2.16	2.24	1.90	1.89	2.24	1.71	1.82	3.62
Diluted								
From continuing operations	2.14	2.22	1.88	1.87	2.22	1.70	1.77	1.94
From discontinued operations	—	—	—	—	—	—	0.04	1.65
From continuing and discontinued operations	2.14	2.22	1.88	1.87	2.22	1.70	1.80	3.59
Dividends per share	0.64	0.64	0.58	0.58	0.58	0.58	0.525	0.525

(1) Excludes the non-cash gain on debt modification of \$22.9 million recognized during the second quarter of fiscal 2020.

(2) Per multiple and subordinate voting share.

13.1 SEASONAL VARIATIONS

Cogeco Communications' operating results are not generally subject to material seasonal fluctuations except as follows. In the Canadian and American broadband services segments, the number of Internet and video services customers are generally lower in the second half of a fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several towns with educational institutions. In the American broadband services segment, certain areas are also subject to seasonal fluctuations during the winter and summer seasons.



CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Three and six-month periods ended February 28, 2021

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS
(unaudited)

		Three months ended		Six months ended	
	Notes	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
		\$	\$	\$	\$
<i>(In thousands of Canadian dollars, except per share data)</i>					
Revenue	3	634,548	586,467	1,253,461	1,173,294
Operating expenses	6	321,701	303,441	623,669	602,773
Management fees – Cogeco Inc.	16	5,853	5,654	11,705	11,044
Integration, restructuring and acquisition costs	4	2,330	5,458	3,545	5,519
Depreciation and amortization	7	126,854	122,237	251,104	245,372
Financial expense	8	31,839	12,165	67,049	51,435
Profit before income taxes		145,971	137,512	296,389	257,151
Income taxes	9	35,412	23,501	70,934	53,432
Profit for the period		110,559	114,011	225,455	203,719
Profit for the period attributable to:					
Owners of the Corporation		102,936	109,391	209,615	193,569
Non-controlling interest		7,623	4,620	15,840	10,150
		110,559	114,011	225,455	203,719
Earnings per share					
Basic	10	2.16	2.24	4.39	3.95
Diluted	10	2.14	2.22	4.36	3.91

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(unaudited)

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
<i>(In thousands of Canadian dollars)</i>	\$	\$	\$	\$
Profit for the period	110,559	114,011	225,455	203,719
Other comprehensive income (loss)				
Items to be subsequently reclassified to profit or loss				
<i>Cash flow hedging adjustments</i>				
Net change in fair value of hedging derivative financial instruments	11,781	(24,958)	20,173	(9,829)
Related income taxes	(3,122)	6,589	(5,345)	2,604
	8,659	(18,369)	14,828	(7,225)
<i>Foreign currency translation adjustments</i>				
Net foreign currency translation differences on net investments in foreign operations	(40,844)	19,538	(52,400)	18,869
Net changes on translation of long-term debt designated as hedges of net investments in foreign operations	10,920	(5,458)	13,923	(5,224)
Related income taxes	112	(68)	137	(68)
	(29,812)	14,012	(38,340)	13,577
	(21,153)	(4,357)	(23,512)	6,352
Items not to be subsequently reclassified to profit or loss				
<i>Defined benefit plans actuarial adjustments</i>				
Remeasurement of net defined benefit liability or asset	2,801	(3,505)	5,520	(32)
Related income taxes	(742)	928	(1,463)	8
	2,059	(2,577)	4,057	(24)
	(19,094)	(6,934)	(19,455)	6,328
Comprehensive income for the period	91,465	107,077	206,000	210,047
Comprehensive income for the period attributable to:				
Owners of the Corporation	92,126	98,502	200,796	196,078
Non-controlling interest	(661)	8,575	5,204	13,969
	91,465	107,077	206,000	210,047

COGECO COMMUNICATIONS INC.

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

	Equity attributable to owners of the Corporation					Total shareholders' equity
	Share capital	Share-based payment reserve	Accumulated other comprehensive income (loss)	Retained earnings	Equity attributable to non-controlling interest	
(In thousands of Canadian dollars)	\$	\$	\$	\$	\$	\$
	(Note 12)		(Note 13)			
Balance at August 31, 2019	1,023,390	13,526	31,028	1,131,845	359,689	2,559,478
Profit for the period	—	—	—	193,569	10,150	203,719
Other comprehensive income (loss) for the period	—	—	2,533	(24)	3,819	6,328
Comprehensive income for the period	—	—	2,533	193,545	13,969	210,047
Issuance of subordinate voting shares under the Stock Option Plan	5,344	—	—	—	—	5,344
Share-based payment (Notes 12 D) and 16)	—	3,286	—	—	—	3,286
Share-based payment previously recorded in share-based payment reserve for options exercised	843	(843)	—	—	—	—
Dividends (Note 12 C))	—	—	—	(56,801)	—	(56,801)
Purchase and cancellation of subordinate voting shares	(22,236)	—	—	(64,241)	—	(86,477)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(5,643)	—	—	—	—	(5,643)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	3,671	(2,958)	—	(713)	—	—
Total distributions to shareholders	(18,021)	(515)	—	(121,755)	—	(140,291)
Balance at February 29, 2020	1,005,369	13,011	33,561	1,203,635	373,658	2,629,234
Balance at August 31, 2020	984,963	16,347	(7,117)	1,274,053	373,504	2,641,750
Profit for the period	—	—	—	209,615	15,840	225,455
Other comprehensive income (loss) for the period	—	—	(12,876)	4,057	(10,636)	(19,455)
Comprehensive income (loss) for the period	—	—	(12,876)	213,672	5,204	206,000
Issuance of subordinate voting shares under the Stock Option Plan	1,437	—	—	—	—	1,437
Share-based payment (Notes 12 D) and 16)	—	2,710	—	—	—	2,710
Share-based payment previously recorded in share-based payment reserve for options exercised	229	(229)	—	—	—	—
Dividends (Note 12 C))	—	—	—	(61,025)	—	(61,025)
Purchase and cancellation of subordinate voting shares	(9,211)	—	—	(27,314)	—	(36,525)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(4,439)	—	—	—	—	(4,439)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	4,957	(4,799)	—	(158)	—	—
Total distributions to shareholders	(7,027)	(2,318)	—	(88,497)	—	(97,842)
Balance at February 28, 2021	977,936	14,029	(19,993)	1,399,228	378,708	2,749,908

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(unaudited)

	Notes	February 28, 2021	August 31, 2020
<i>(In thousands of Canadian dollars)</i>		\$	\$
Assets			
Current			
Cash and cash equivalents	14 B)	266,173	366,497
Trade and other receivables		110,733	83,013
Income taxes receivable		3,270	3,283
Prepaid expenses and other		40,335	29,266
Derivative financial instruments		1,853	—
		422,364	482,059
Non-current			
Other assets		44,913	45,109
Property, plant and equipment		2,299,459	2,088,930
Intangible assets		2,768,626	2,800,401
Goodwill		1,481,783	1,381,024
Deferred tax assets		3,781	6,674
		7,020,926	6,804,197
Liabilities and Shareholders' equity			
Liabilities			
Current			
Bank indebtedness		—	7,610
Trade and other payables		236,326	211,052
Provisions		37,367	33,864
Income tax liabilities		19,620	39,897
Contract liabilities and other liabilities		53,175	47,162
Derivative financial instruments		—	3,834
Current portion of long-term debt	11	227,051	29,569
		573,539	372,988
Non-current			
Long-term debt	11	2,990,386	3,087,033
Derivative financial instruments		50,825	67,375
Contract liabilities and other liabilities		9,913	10,965
Pension plan liabilities and accrued employee benefits		8,108	13,490
Deferred tax liabilities		638,247	610,596
		4,271,018	4,162,447
Shareholders' equity			
Equity attributable to owners of the Corporation			
Share capital	12 B)	977,936	984,963
Share-based payment reserve		14,029	16,347
Accumulated other comprehensive loss	13	(19,993)	(7,117)
Retained earnings		1,399,228	1,274,053
		2,371,200	2,268,246
Equity attributable to non-controlling interest		378,708	373,504
		2,749,908	2,641,750
		7,020,926	6,804,197

Contingencies (Note 17)
Subsequent events (Note 18)

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

		Three months ended		Six months ended	
	Notes	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
<i>(In thousands of Canadian dollars)</i>		\$	\$	\$	\$
Cash flows from operating activities					
Profit for the period		110,559	114,011	225,455	203,719
Adjustments for:					
Depreciation and amortization	7	126,854	122,237	251,104	245,372
Financial expense	8	31,839	12,165	67,049	51,435
Income taxes	9	35,412	23,501	70,934	53,432
Share-based payment		2,871	1,815	3,754	3,957
Loss on disposals and write-offs of property, plant and equipment		737	261	256	1,255
Defined benefit plans contributions, net of expense		(1,346)	427	(906)	919
		306,926	274,417	617,646	560,089
Changes in non-cash operating activities	14 A)	(19,953)	5,391	(25,315)	(75,822)
Interest paid		(39,278)	(30,341)	(61,130)	(69,456)
Income taxes paid		(16,529)	(17,814)	(58,310)	(33,966)
		231,166	231,653	472,891	380,845
Cash flows from investing activities					
Acquisition of property, plant and equipment		(115,214)	(110,840)	(231,436)	(232,142)
Business combinations, net of cash and cash equivalents acquired	5	(384,296)	—	(394,296)	—
Proceeds on disposals of property, plant and equipment		836	1,694	1,824	1,879
		(498,674)	(109,146)	(623,908)	(230,263)
Cash flows from financing activities					
Decrease in bank indebtedness		—	(11,172)	(7,610)	—
Net increase under the revolving facilities		180,512	—	180,512	—
Repayment of notes, debentures and credit facilities		(5,400)	(52,096)	(10,954)	(57,744)
Repayment of lease liabilities		(1,055)	(1,214)	(2,143)	(2,410)
Repayment of balance due on business combinations		—	—	(1,258)	(3,228)
Increase in deferred transaction costs		—	(522)	—	(522)
Issuance of subordinate voting shares	12 B)	1,165	849	1,437	5,344
Purchase and cancellation of subordinate voting shares	12 B)	(35,046)	(70,787)	(36,525)	(86,477)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	12 B)	—	—	(4,439)	(5,643)
Dividends paid	12 C)	(30,481)	(28,280)	(61,025)	(56,801)
		109,695	(163,222)	57,995	(207,481)
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency		(4,996)	2,191	(7,302)	2,290
Net change in cash and cash equivalents		(162,809)	(38,524)	(100,324)	(54,609)
Cash and cash equivalents, beginning of the period		428,982	540,419	366,497	556,504
Cash and cash equivalents, end of the period		266,173	501,895	266,173	501,895

COGECO COMMUNICATIONS INC.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

NATURE OF OPERATIONS

Cogeco Communications Inc. ("Cogeco Communications" or the "Corporation") is a communications corporation operating in Canada under the Cogeco Connexion name in Québec and Ontario, and in the United States under the Atlantic Broadband brand (in 11 states along the East Coast, from Maine to Florida). Cogeco Communications provides residential and business customers with Internet, video and telephony services through its two-way broadband fibre networks.

The Corporation is a subsidiary of Cogeco Inc. ("Cogeco"), which as of February 28, 2021 held 33% of the Corporation's equity shares, representing 83% of the votes attached to the Corporation's voting shares. Cogeco Communications is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CCA".

The Corporation's registered office is located at 1 Place Ville Marie, Suite 3301, Montréal, Québec, H3B 3N2.

1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34, *Interim financial reporting*, as issued by the International Accounting Standards Board ("IASB") and do not include all the information required for annual financial statements. Certain information and footnote disclosure normally included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2020 annual consolidated financial statements.

The condensed interim consolidated financial statements have been prepared with the same accounting policies and methods of computation followed by the Corporation in its 2020 annual consolidated financial statements. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements. Certain comparative amounts in the condensed interim consolidated financial statements have been reclassified in order to conform to the fiscal 2021 consolidated financial statements presentation.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost, except for financial instruments and derivative financial instruments, cash-settled share-based payment arrangements and pension plan assets, which are measured at fair value, and for defined benefit obligation and provisions, which are measured at present value.

Financial information is presented in Canadian dollars, which is the functional currency of the Corporation.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results, except that the number of Internet and video services customers are generally lower in the second half of a fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several towns with educational institutions. In the American broadband services segment, certain areas are also subject to seasonal fluctuations during the winter and summer seasons.

The condensed interim consolidated financial statements were approved by the Board of Directors of the Corporation at its meeting held on April 13, 2021.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

2. ACCOUNTING POLICY DEVELOPMENTS

A) ADOPTION OF NEW ACCOUNTING STANDARDS, AMENDMENTS TO STANDARDS AND INTERPRETATIONS

Amendments to IFRS 3

In October 2018, the IASB amended IFRS 3, *Business combinations*, to clarify the definition of a business, with the objective of assisting entities in determining whether a transaction should be accounted for as a business combination or as an asset acquisition. Effective September 1, 2020, the Corporation adopted these amendments, which had no impact on the consolidated financial statements. The effects, if any, of these amendments, will be dependent on the facts and circumstances of any future acquisitions and they may affect whether those future acquisitions are accounted for as business combinations or as asset acquisitions, along with the allocation of the purchase price between the net identifiable assets acquired and goodwill.

B) NEW ACCOUNTING STANDARDS, AMENDMENTS TO STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

Amendments to IAS 1

In February 2021, the IASB amended IAS 1, *Presentation of financial statements*, to require entities to disclose their material accounting policy information rather than their significant accounting policies. Further amendments to IAS 1 are made to explain how an entity can identify a material accounting policy. The amendments are effective for annual periods beginning on or after January 1, 2023, with earlier application permitted. The Corporation is in the process of determining the extent of the impact on its consolidated financial statements disclosure.

3. REVENUE

Three months ended						
	Canadian broadband services		American broadband services		Consolidated	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$	\$	\$
Residential ⁽¹⁾	317,947	288,338	242,145	224,689	560,092	513,027
Commercial	36,648	33,434	33,453	32,222	70,101	65,656
Other	307	449	4,048	7,335	4,355	7,784
	354,902	322,221	279,646	264,246	634,548	586,467

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

Six months ended						
	Canadian broadband services		American broadband services		Consolidated	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$	\$	\$
Residential ⁽¹⁾	611,373	575,092	491,010	452,003	1,102,383	1,027,095
Commercial	70,665	67,397	67,870	64,222	138,535	131,619
Other	873	539	11,670	14,041	12,543	14,580
	682,911	643,028	570,550	530,266	1,253,461	1,173,294

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

4. OPERATING SEGMENTS

The Corporation's segment profit (loss) is reported in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance.

The Canadian and American broadband services segments provide a wide range of Internet, video and telephony services primarily to residential customers, as well as business services across their coverage areas. The Canadian broadband services activities are carried out by Cogeco Connexion in the provinces of Québec and Ontario and the American broadband services activities are carried out by Atlantic Broadband in 11 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Pennsylvania, South Carolina, Virginia and West Virginia.

The Corporation and its chief operating decision maker assess the performance of each operating segment based on its segment profit (loss), which is equal to *Revenue* less *Operating expenses*. Transactions between operating segments are measured at the amounts agreed to between the parties.

The column entitled "Corporate and eliminations" is comprised of the corporate activities and consolidation elimination entries.

	Three months ended February 28, 2021			
	Canadian broadband services	American broadband services	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
Revenue	354,902	279,646	—	634,548
Operating expenses	165,194	150,117	6,390	321,701
Management fees – Cogeco Inc.	—	—	5,853	5,853
Segment profit (loss)	189,708	129,529	(12,243)	306,994
Integration, restructuring and acquisition costs ⁽¹⁾				2,330
Depreciation and amortization				126,854
Financial expense				31,839
Profit before income taxes				145,971
Income taxes				35,412
Profit for the period				110,559
Acquisition of property, plant and equipment	57,454	57,559	201	115,214

(1) Comprised primarily of costs related to the acquisition and integration of DERYtelecom, which was completed on December 14, 2020.

	Three months ended February 29, 2020			
	Canadian broadband services	American broadband services	Corporate and eliminations	Consolidated
	\$	\$	\$	\$
Revenue	322,221	264,246	—	586,467
Operating expenses	151,856	145,030	6,555	303,441
Management fees – Cogeco Inc.	—	—	5,654	5,654
Segment profit (loss)	170,365	119,216	(12,209)	277,372
Integration, restructuring and acquisition costs ⁽¹⁾				5,458
Depreciation and amortization				122,237
Financial expense				12,165
Profit before income taxes				137,512
Income taxes				23,501
Profit for the period				114,011
Acquisition of property, plant and equipment	65,761	44,948	131	110,840

(1) Comprised primarily of costs associated with organizational changes initiated across the Corporation resulting in cost optimization, as well as costs related to the acquisition and integration of Thames Valley Communications, which was completed on March 10, 2020.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

	Six months ended February 28, 2021			
	Canadian broadband services \$	American broadband services \$	Corporate and eliminations \$	Consolidated \$
Revenue	682,911	570,550	—	1,253,461
Operating expenses	307,089	302,495	14,085	623,669
Management fees – Cogeco Inc.	—	—	11,705	11,705
Segment profit (loss)	375,822	268,055	(25,790)	618,087
Integration, restructuring and acquisition costs ⁽¹⁾				3,545
Depreciation and amortization				251,104
Financial expense				67,049
Profit before income taxes				296,389
Income taxes				70,934
Profit for the period				225,455
Acquisition of property, plant and equipment	123,064	106,906	1,466	231,436

(1) Comprised primarily of costs related to the acquisition and integration of DERYtelecom, which was completed on December 14, 2020.

	Six months ended February 29, 2020			
	Canadian broadband services \$	American broadband services \$	Corporate and eliminations \$	Consolidated \$
Revenue	643,028	530,266	—	1,173,294
Operating expenses	301,701	289,400	11,672	602,773
Management fees – Cogeco Inc.	—	—	11,044	11,044
Segment profit (loss)	341,327	240,866	(22,716)	559,477
Integration, restructuring and acquisition costs ⁽¹⁾				5,519
Depreciation and amortization				245,372
Financial expense				51,435
Profit before income taxes				257,151
Income taxes				53,432
Profit for the period				203,719
Acquisition of property, plant and equipment	140,891	90,781	470	232,142

(1) Comprised primarily of costs associated with organizational changes initiated across the Corporation resulting in cost optimization, as well as costs related to the acquisition and integration of Thames Valley Communications, which was completed on March 10, 2020.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

5. BUSINESS COMBINATION

Acquisition of DERYtelecom

On December 14, 2020, the Corporation's subsidiary, Cogeco Connexion, completed the acquisition of DERYtelecom, the third largest cable operator in the province of Québec, for a purchase price of \$403 million, subject to customary post-closing adjustments. The transaction was executed essentially through an asset purchase. This acquisition enables Cogeco Connexion to expand its activities in more than 200 municipalities in Québec and adds approximately 100,000 customers to its customer base. The purchase price was financed through a combination of cash on hand and borrowings under Cogeco Communications' Term Revolving Facility.

The Corporation is currently assessing the fair value of the assets acquired and the liabilities assumed at the date of acquisition, for which the valuation process of certain assets remains to be finalized. The preliminary allocation of the purchase price was based on the estimated fair value of the assets acquired and the liabilities assumed at the date of acquisition, which is subject to material adjustments until the fair value assessment is completed. The items that are mainly subject to change are *Property, plant and equipment*, *Intangible assets* and *Goodwill*. The Corporation will finalize the purchase price allocation over the coming quarters. Final adjustment to the purchase price allocation could also impact depreciation, amortization and income tax expenses recognized since the initial accounting of the DERYtelecom business acquisition.

The preliminary allocation of the purchase price based on the estimated fair value of assets acquired and the liabilities assumed at the date of acquisition is as follows:

	At February 28, 2021
	Preliminary
	\$
Purchase price	
Consideration paid	403,000
Preliminary working capital adjustments	(8,500)
	394,500
Net assets acquired	
Cash and cash equivalents acquired	204
Trade and other receivables	5,093
Prepaid expenses and other	1,456
Property, plant and equipment	235,001
Intangible assets	41,350
Goodwill	138,320
Trade and other payables	(17,358)
Provisions	(1,657)
Contract liabilities and other liabilities	(6,615)
Long-term debt	(1,294)
	394,500

The amount of goodwill, which is expected to be mostly deductible for tax purposes, is mainly attributable to the expected growth in both residential and business services and the expertise of the workforce. As the transaction was executed essentially through an asset purchase, the goodwill is also attributable to the realization of expected tax benefits.

In connection with this acquisition, the Corporation incurred acquisition-related costs of \$2.9 million, recognized within *Integration, restructuring and acquisition costs* in the Corporation's consolidated statement of profit and loss.

During the three and six-month periods ended February 28, 2021, the Corporation recognized \$23.3 million of revenue related to the operations generated by the acquisition of DERYtelecom. The results of operations of DERYtelecom are reported in the Canadian broadband services operating segment.

Had the business combination been effective at September 1, 2020, the consolidated revenue of the Corporation would have been \$1.284 billion for the six-month period ended February 28, 2021. Management considers the "pro forma" supplemental information to represent an approximate measure of the performance of the combined group and to provide a reference point for comparison in future periods. The "pro forma" supplemental information is based on estimates and assumptions that management believes to be reasonable.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 28, 2021

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

6. OPERATING EXPENSES

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Salaries, employee benefits and outsourced services	99,095	92,477	190,922	183,742
Service delivery costs	173,348	163,518	339,312	326,013
Customer related costs	20,818	22,631	40,425	44,638
Other external purchases	28,440	24,815	53,010	48,380
	321,701	303,441	623,669	602,773

7. DEPRECIATION AND AMORTIZATION

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Depreciation of property, plant and equipment ⁽¹⁾	117,193	107,971	226,608	216,798
Amortization of intangible assets	9,661	14,266	24,496	28,574
	126,854	122,237	251,104	245,372

(1) Includes depreciation of right-of-use assets amounting to \$1.4 million and \$3.0 million (\$1.6 million and \$3.3 million in 2020) for the three and six-month periods of fiscal 2021.

8. FINANCIAL EXPENSE

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Interest on long-term debt, excluding interest on lease liabilities	32,081	38,968	65,406	79,047
Interest on lease liabilities	324	378	662	759
Gain on debt modification ⁽¹⁾	—	(22,898)	—	(22,898)
Net foreign exchange (gain) loss	(1,483)	11	(677)	31
Amortization of deferred transaction costs	185	211	396	675
Capitalized borrowing costs	(41)	(142)	(91)	(293)
Other	773	(4,363)	1,353	(5,886)
	31,839	12,165	67,049	51,435

(1) On February 3, 2020, the Senior Secured Term Loan B Facility was amended and the most significant change consisted in the reduction of the interest rate by 0.25%. As a result, the Corporation recognized a gain on debt modification of \$22.9 million in fiscal 2020.

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9. INCOME TAXES

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Current	18,373	4,477	38,235	28,074
Deferred	17,039	19,024	32,699	25,358
	35,412	23,501	70,934	53,432

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Profit before income taxes	145,971	137,512	296,389	257,151
Combined Canadian income tax rate	26.5 %	26.5 %	26.5 %	26.5 %
Income taxes at combined Canadian income tax rate	38,682	36,441	78,543	68,145
Difference in operations' statutory income tax rates	1,135	300	1,766	1,007
Impact on income taxes arising from non-deductible expenses and non-taxable profit	215	(916)	329	(1,145)
Tax impacts related to foreign operations	(4,892)	(6,103)	(10,035)	(12,613)
Other	272	(6,221)	331	(1,962)
Income taxes at effective income tax rate	35,412	23,501	70,934	53,432
Effective income tax rate	24.3%	17.1%	23.9 %	20.8 %

10. EARNINGS PER SHARE

The following table provides the components used in the calculation of basic and diluted earnings per share:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Profit for the period attributable to owners of the Corporation	102,936	109,391	209,615	193,569
Weighted average number of multiple and subordinate voting shares outstanding	47,699,244	48,900,259	47,712,338	49,027,497
Effect of dilutive stock options ⁽¹⁾	221,132	259,461	214,941	270,951
Effect of dilutive incentive share units	72,404	75,368	74,166	73,679
Effect of dilutive performance share units	100,316	115,468	102,869	111,584
Weighted average number of diluted multiple and subordinate voting shares outstanding	48,093,096	49,350,556	48,104,314	49,483,711

(1) For the three and six-month periods ended February 28, 2021, 188,030 stock options (205,150 in 2020) were excluded from the calculation of diluted earnings per share due to the exercise price of the stock options being greater than the average share price of the subordinate voting shares.

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11. LONG-TERM DEBT

	February 28, 2021	August 31, 2020
	\$	\$
Notes, debentures and credit facilities	3,177,770	3,072,511
Lease liabilities	38,059	41,235
Balance due on business combinations	1,600	2,856
Other	8	—
	3,217,437	3,116,602
Less current portion	227,051	29,569
	2,990,386	3,087,033

Notes, debentures and credit facilities

	Maturity	Interest rate %	February 28, 2021	August 31, 2020
			\$	\$
Corporation				
Term Revolving Facility				
Revolving loan – US\$142 million ⁽¹⁾	January 2025	1.31 ⁽²⁾	180,127	—
Senior Secured Notes				
Series A - US\$25 million	September 2024	4.14	31,653	32,538
Series B - US\$150 million	September 2026	4.29	189,806	195,123
Senior Secured Notes - US\$215 million	June 2025	4.30	272,080	279,687
Senior Secured Debentures Series 3	February 2022	4.93	199,783	199,671
Senior Secured Debentures Series 4	May 2023	4.18	299,199	299,027
Subsidiaries				
First Lien Credit Facilities				
Senior Secured Term Loan B Facility - US\$1,618.3 million (US\$1,626.8 million at August 31, 2020)	January 2025	2.11 ^{(2) (3)}	2,005,122	2,066,465
			3,177,770	3,072,511
Less current portion			221,347	22,171
			2,956,423	3,050,340

(1) An amount of US\$142 million drawn under the Corporation's Term Revolving Facility was hedged until March 31, 2021, using a cross-currency swap agreement which sets the amount redeemable at maturity at \$179.1 million and the effective interest rate on the Canadian dollar equivalent at 1.3%.

(2) Interest rate on debt includes the applicable credit spread.

(3) As of February 28, 2021, a US subsidiary of the Corporation entered into interest rate swap agreements to fix the interest rate on a notional amount of US\$770 million of its LIBOR based loans. These agreements have the effect of converting the floating US LIBOR base rate into fixed rates ranging from 2.017% to 2.262% for maturities between January 31, 2023 and November 30, 2024, under the Senior Secured Term Loan B Facility. Taking into account these agreements, the effective interest rate on the Senior Secured Term Loan B Facility is 3.07%.

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12. SHARE CAPITAL

A) AUTHORIZED

Unlimited number of:

Class A Preference shares, without voting rights, redeemable by the Corporation and retractable at the option of the holder at any time at a price of \$1 per share, carrying a cumulative preferential cash dividend at a rate of 11% of the redemption price per year.

Class B Preference shares, without voting rights, could be issued in series.

Multiple voting shares, 10 votes per share.

Subordinate voting shares, 1 vote per share.

B) ISSUED AND PAID

	February 28, 2021	August 31, 2020
	\$	\$
15,691,100 multiple voting shares	98,346	98,346
31,922,818 subordinate voting shares (32,231,433 at August 31, 2020)	895,351	902,896
	993,697	1,001,242
75,693 subordinate voting shares held in trust under the Incentive Share Unit Plan (76,957 at August 31, 2020)	(6,549)	(6,346)
104,544 subordinate voting shares held in trust under the Performance Share Unit Plan (115,222 at August 31, 2020)	(9,212)	(9,933)
	977,936	984,963

During the first six months of fiscal 2021, subordinate voting share transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2020	32,231,433	902,896
Shares issued for cash under the Stock Option Plan	19,985	1,437
Share-based payment previously recorded in share-based payment reserve for options exercised	—	229
Purchase and cancellation of subordinate voting shares ⁽¹⁾	(328,600)	(9,211)
Balance at February 28, 2021	31,922,818	895,351

(1) During the first six months of fiscal 2021, under its Normal Course Issuer Bid ("NCIB") program, the Corporation purchased and cancelled 328,600 (795,500 in 2020) subordinate voting shares with an average stated value of \$9.2 million (\$22.2 million in 2020), for consideration of \$36.5 million (\$86.5 million in 2020). The excess of the purchase price over the average stated value of the shares totalled \$27.3 million (\$64.3 million in 2020) and was charged to retained earnings.

Normal course issuer bid

On April 30, 2020, the Corporation announced that the TSX accepted the renewal of its notice of intention for a NCIB, enabling it to acquire for cancellation up to 1,809,000 subordinate voting shares from May 4, 2020 to May 3, 2021. Under its previous NCIB that commenced on May 3, 2019 and ended on May 2, 2020, the Corporation could purchase for cancellation a maximum of 1,869,000 subordinate shares.

The Corporation has also entered into an automatic share purchase plan ("ASPP") with a designated broker to allow for the purchase of subordinate voting shares under the NCIB at times when the Corporation would ordinarily not be permitted to purchase shares due to regulatory restrictions or self-imposed blackout periods. Such purchases are executed by the broker based on parameters established by the Corporation prior to the pre-established ASPP period.

On September 2, 2020, Cogeco Communications ceased repurchasing shares under the NCIB as a result of an unsolicited proposal to acquire the Corporation. During the second quarter of fiscal 2021, Cogeco Communications resumed the repurchasing of shares.

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During the first six months of fiscal 2021, the transactions pertaining to the subordinate voting shares held in trust under the Incentive Share Unit Plan were as follows:

	Number of shares	Amount \$
Balance at August 31, 2020	76,957	6,346
Subordinate voting shares acquired	24,255	2,311
Subordinate voting shares distributed to employees	(25,519)	(2,108)
Balance at February 28, 2021	75,693	6,549

During the first six months of fiscal 2021, the transactions pertaining to the subordinate voting shares held in trust under the Performance Share Unit Plan were as follows:

	Number of shares	Amount \$
Balance at August 31, 2020	115,222	9,933
Subordinate voting shares acquired	22,337	2,128
Subordinate voting shares distributed to employees	(33,015)	(2,849)
Balance at February 28, 2021	104,544	9,212

C) DIVIDENDS

For the six-month period ended February 28, 2021, quarterly eligible dividends of \$0.64 per share, for a total of \$1.28 per share or \$61.0 million, were paid to the holders of multiple and subordinate voting shares, compared to quarterly eligible dividends of \$0.58 per share, for a total of \$1.16 per share or \$56.8 million, for the six-month period ended February 29, 2020.

	February 28, 2021 \$	Six months ended February 29, 2020 \$
Dividends on multiple voting shares	20,085	18,202
Dividends on subordinate voting shares	40,940	38,599
	61,025	56,801

At its April 13, 2021 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.64 per share for multiple and subordinate voting shares, payable on May 11, 2021 to shareholders of record on April 27, 2021.

D) SHARE-BASED PAYMENT PLANS

The Corporation offers an Employee Stock Purchase Plan for the benefit of its employees and those of its subsidiaries and a Stock Option Plan to its executive officers and designated employees. No more than 10% of the outstanding subordinate voting shares are available for issuance under these plans. Furthermore, the Corporation offers an Incentive Share Unit Plan ("ISU Plan") and a Performance Share Unit Plan ("PSU Plan") for executive officers and designated employees, and a Deferred Share Unit Plan ("DSU Plan") for members of the Board of Directors. A detailed description of these plans can be found in the 2020 annual consolidated financial statements of the Corporation.

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Under the Stock Option Plan, the following options were granted by the Corporation and are outstanding at February 28, 2021:

	Options	Weighted average exercise price \$
Outstanding at August 31, 2020	786,799	78.49
Granted	153,425	94.27
Exercised ⁽¹⁾	(19,985)	71.89
Cancelled	(32,045)	88.79
Outstanding at February 28, 2021	888,194	81.00
Exercisable at February 28, 2021	414,319	67.55

(1) The weighted average share price for options exercised during the six-month period was \$105.99.

The weighted average fair value of stock options granted for the six-month period ended February 28, 2021 was \$14.74 per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based payment expense using the Black-Scholes option pricing model based on the following weighted-average assumptions:

	%
Expected dividend yield	2.76
Expected volatility	24.79
Risk-free interest rate	0.42
Expected life (in years)	5.9

Under the ISU Plan, the following ISUs were granted by the Corporation and are outstanding at February 28, 2021:

Outstanding at August 31, 2020	76,141
Granted ⁽¹⁾	24,900
Distributed	(25,519)
Cancelled	(4,397)
Outstanding at February 28, 2021	71,125

(1) The weighted average fair value of the ISUs granted during the six-month period was \$94.23.

Under the PSU Plan, the following PSUs were granted by the Corporation and are outstanding at February 28, 2021:

Outstanding at August 31, 2020	112,886
Granted ⁽¹⁾	32,325
Distributed	(33,015)
Cancelled	(15,215)
Dividend equivalents	1,248
Outstanding at February 28, 2021	98,229

(1) The weighted average fair value of the PSUs granted during the six-month period was \$94.26.

Under the DSU Plan, the following DSUs were issued by the Corporation and are outstanding at February 28, 2021:

Outstanding at August 31, 2020	50,958
Issued ⁽¹⁾	8,512
Dividend equivalents	672
Outstanding at February 28, 2021	60,142

(1) The weighted average fair value of the DSUs issued during the period was \$98.48.

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The following table shows the compensation expense recorded with regards to the Corporation's share-based payment plans:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Stock options	115	188	383	348
ISUs	532	547	1,005	868
PSUs	402	474	580	781
DSUs	1,068	(60)	856	528
	2,117	1,149	2,824	2,525

13. ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME

	Cash flow hedge reserve	Foreign currency translation	Total
	\$	\$	\$
Balance at August 31, 2019	(33,842)	64,870	31,028
Other comprehensive income (loss)	(7,225)	9,758	2,533
Balance at February 29, 2020	(41,067)	74,628	33,561
Balance at August 31, 2020	(52,184)	45,067	(7,117)
Other comprehensive income (loss)	14,828	(27,704)	(12,876)
Balance at February 28, 2021	(37,356)	17,363	(19,993)

14. ADDITIONAL CASH FLOW INFORMATION

A) CHANGES IN NON-CASH OPERATING ACTIVITIES

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Trade and other receivables	(17,939)	(8,769)	(20,304)	(11,900)
Prepaid expenses and other	1,370	3,342	(10,006)	(9,247)
Other assets	(446)	(1,658)	(1,160)	(4,414)
Trade and other payables	(8,000)	12,249	7,060	(51,586)
Provisions	1,406	(4,560)	802	(6,387)
Contract liabilities and other liabilities	3,656	4,787	(1,707)	7,712
	(19,953)	5,391	(25,315)	(75,822)

B) CASH AND CASH EQUIVALENTS

	February 28, 2021	August 31, 2020
	\$	\$
Cash	87,456	366,497
Cash equivalents ⁽¹⁾	178,717	—
	266,173	366,497

(1) Comprised of high interest bank deposits.

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15. FINANCIAL INSTRUMENTS

A) FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks, which are described in the Corporation's annual consolidated financial statements.

Credit risk

The Corporation is exposed to credit risk arising from the derivative financial instruments, cash and cash equivalents, and trade accounts receivable, the maximum exposure of which is represented by the carrying amounts reported on the condensed interim consolidated statements of financial position.

The Corporation reduces the credit risk with regards to the derivative financial instruments by completing transactions with financial institutions that carry a credit rating equal to or superior to its own credit rating. At February 28, 2021, management believes this credit risk to be minimal, since the lowest credit rating of the counterparties to the agreements is "A" by Standard & Poor's rating services ("S&P").

Cash equivalents consist mainly of highly liquid money market short-term investments. The Corporation has deposited the cash and cash equivalents with reputable financial institutions, for which management believes the risk of loss to be remote.

To mitigate the credit risk in relation to its trade accounts receivable, the Corporation continuously monitors the financial condition of its customers and reviews the credit history or worthiness of each new large customer. The Corporation has credit policies in place and has established various credit controls, including credit checks, deposits on accounts and advance billing, and has also established procedures to suspend the availability of services when customers have fully utilized approved credit limits or have violated existing payment terms. Furthermore, a large portion of the Corporation's customers are billed and pay before the services are rendered. The Corporation believes that its allowance for doubtful accounts is sufficient to cover the related credit risk. Since the Corporation has a large and diversified clientele dispersed throughout its market areas in Canada and the United States, there is no significant concentration of credit risk.

Liquidity risk

At February 28, 2021, the Corporation had used \$180.2 million of its \$750 million Term Revolving Facility for a remaining availability of \$569.8 million. In addition, two subsidiaries related to Atlantic Broadband benefit from a Senior Secured Revolving Facility of \$190.3 million (US\$150 million), of which \$3.1 million (US\$2.4 million) was used at February 28, 2021 for a remaining availability of \$187.2 million (US\$147.6 million).

Interest rate risk

The Corporation is exposed to interest rate risk on its floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At February 28, 2021, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the Term Revolving Facility and First Lien Credit Facilities which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's US subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 28, 2021:

Type of hedge	Notional amount ⁽¹⁾	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$770 million	US LIBOR base rate	2.017% - 2.262%	January 2023 - November 2024	Senior Secured Term Loan B

(1) Two tranches amounting to US\$330 million have matured on January 31, 2021.

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$12.6 million based on the outstanding debt and swap agreements at February 28, 2021.

Foreign exchange risk

The Corporation is exposed to foreign exchange risk with respect to the interest associated with its notes, debentures and credit facilities denominated in US dollars. The impact of a 10% increase in the exchange rate of the US dollar into Canadian dollars would increase the annual financial expense by approximately \$8.4 million based on the outstanding debt and swap agreements at February 28, 2021.

Furthermore, a foreign currency exposure arises from the Corporation's net investment in its US subsidiary, as a result of the translation of the net investment into the Corporation's functional currency. A portion of the Corporation's net investment in its US subsidiary is hedged by the Corporation's US dollar denominated Senior Secured Notes, which the Corporation has designated as hedges of the net investment, while a portion is economically hedged by its subsidiary's US dollar denominated First Lien Credit Facilities.

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The exchange rate used to translate the US dollar currency into Canadian dollars for the consolidated statement of financial position accounts at February 28, 2021 was \$1.2685 (\$1.3042 at August 31, 2020) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollar would decrease other comprehensive income by approximately \$93 million.

B) FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	February 28, 2021		August 31, 2020	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
Notes, debentures and credit facilities	3,177,770	3,313,353	3,072,511	3,224,816

C) CAPITAL MANAGEMENT

The Corporation's objectives in managing capital are to ensure sufficient liquidity to support the capital requirements of its various businesses, including growth opportunities. The Corporation manages its capital structure and makes adjustments in light of general economic conditions, the risk characteristics of the underlying assets and the Corporation's working capital requirements. Management of the capital structure involves the issuance of new debt, the repayment of existing debt, the issuance or repurchase of equity and distributions to shareholders.

The capital structure of the Corporation is composed of shareholders' equity, cash and cash equivalents, bank indebtedness and long-term debt.

At February 28, 2021 and August 31, 2020, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

The following table summarizes certain of the key ratios used to monitor and manage the Corporation's capital structure:

	February 28, 2021	August 31, 2020
Net indebtedness ⁽¹⁾ / adjusted EBITDA ⁽²⁾	2.5	2.4
Adjusted EBITDA ⁽²⁾ / financial expense ⁽²⁾	8.2	7.5

(1) Net indebtedness is defined as the total of bank indebtedness and principal on long-term debt, less cash and cash equivalents.

(2) Calculation based on adjusted EBITDA and financial expense for the twelve-month period ended February 28, 2021, which includes 2.5 months of DERYtelecom operations, and for the year ended August 31, 2020. Financial expense for the year ended August 31, 2020 excludes the gain on debt modification of \$22.9 million, which is consistent with the covenants calculation.

16. RELATED PARTY TRANSACTIONS

Cogeco Communications is a subsidiary of Cogeco, which as of February 28, 2021 held 33% of the Corporation's equity shares, representing 83% of the votes attached to the Corporation's voting shares.

Cogeco provides executive, administrative, financial, strategic planning and additional services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. Provision is made for future adjustments upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the three and six-month periods ended February 28, 2021, management fees paid to Cogeco amounted to \$5.9 million and \$11.7 million, respectively, compared to \$5.7 million and \$11.0 million for the same periods of fiscal 2020.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the six-month periods ended February 28, 2021 and February 29, 2020, the Corporation granted stock options and PSUs to these executive officers, as executive officers of Cogeco Communications, and issued DSUs to Board directors of Cogeco, as shown in the following table:

	February 28, 2021	Six months ended February 29, 2020
Stock options	69,200	110,875
PSUs	10,375	14,375
DSUs	792	1,847

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The following table shows the amounts that the Corporation charged Cogeco with regards to the Corporation's stock options, ISUs and PSUs granted to these executive officers, as well as DSUs issued to Board directors of Cogeco:

	Three months ended		Six months ended	
	February 28, 2021	February 29, 2020	February 28, 2021	February 29, 2020
	\$	\$	\$	\$
Stock options	266	261	611	570
ISUs	—	9	6	22
PSUs	275	385	125	697
DSUs	213	11	188	143
	754	666	930	1,432

17. CONTINGENCIES

CRTC's wholesale Internet services 2019 rate decision

On August 15, 2019, the Canadian Radio-television and Telecommunications Commission ("CRTC") issued a decision setting new rates for aggregated wholesale Internet services for resellers, significantly lowering the interim rates it had previously fixed in 2016 and applying the new rates on a retroactive basis. On September 13, 2019, the Corporation, together with other telecommunications service providers (the "Telecommunications Service Providers"), filed an application for leave to appeal the CRTC order to the Federal Court of Appeal ("FCA") and to suspend its effect pending the Court decision to hear the matter. While leave to appeal and an interlocutory stay of the CRTC order were both granted, the FCA ultimately dismissed the appeal and lifted the stay on September 10, 2020. On November 12, 2020, the Telecommunications Service Providers sought leave to appeal the Federal Court of Appeal's decision to the Supreme Court of Canada. On February 25, 2021, the Supreme Court of Canada dismissed the Telecommunications Service Providers' application for leave to appeal.

In parallel, on December 13, 2019, the Telecommunications Service Providers submitted to the CRTC an application for review and variance of the CRTC order, based on substantial doubt as to the correctness of the rate setting methodology relied upon by the CRTC in the order. The application also requested a stay of the Order pending a decision from the CRTC. On September 28, 2020, the CRTC approved the request to stay the implementation of Telecom Order 2019-288 regarding final rates for aggregated wholesale high-speed access services until the CRTC completes its review of that order.

In addition, on November 13, 2019, the Telecommunications Service Providers filed a petition with the Governor in Council, asking Cabinet to refer the CRTC order back to the CRTC for reconsideration in conjunction with the CRTC's planned review of its regulatory framework for wireline wholesale services and in accordance with specific policy considerations. The Governor in Council rendered an order on August 15, 2020, which stated that the rates set by the CRTC did not in all instances appropriately balance the required policy objectives. However, as a review and variance process is currently pending before the CRTC, the Governor in Council confirmed that any further instructions from Cabinet to the CRTC would be premature.

Due to the stay issued by the CRTC and the significant uncertainty surrounding both the outcome of this decision and its financial implications, the Corporation has not recorded the impact of the reduced rates as at February 28, 2021.

18. SUBSEQUENT EVENTS

3500 MHz spectrum auction

As published by the Government of Canada, Cogeco Connexion has filed an application to participate in the auction for the spectrum in the 3500 MHz band. On April 6, 2021, the Corporation issued an unsecured letter of credit to Innovation, Science and Economic Development Canada ("ISED") as a financial deposit with respect to the upcoming 3500 MHz spectrum auction. Under the published ISED's bidder participation rules, the Corporation is forbidden to disclose the amount of its issued letter of credit, as it could be interpreted as a signal of the Corporation's bidding intentions. The auction is scheduled to start on June 15, 2021.

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Acceleration of Cogeco Connexion's high-speed Internet network expansion in Québec in collaboration with the provincial and federal governments

On March 22, 2021, Cogeco Communications announced that Cogeco Connexion will carry out 13 high-speed Internet network expansion projects in several regions of Québec, in collaboration with the provincial and federal governments. These regional infrastructure projects represent an investment of approximately \$240 million, of which \$208 million will come from the provincial and federal governments, in the form of government subsidies.

Once these projects are completed, more than 54,000 homes and businesses will be connected to Cogeco Connexion's high-speed Internet services, including 35,880 primary residences identified by the Government of Québec as part of *Opération haute vitesse* (Operation High-Speed). These digital infrastructure investment projects are scheduled to be completed by September 2022. On March 26, 2021, Cogeco Connexion received \$187.5 million of the \$208 million expected government subsidies, to be used to pay for a portion of the 13 high-speed Internet network expansion projects. The amount of subsidies may vary depending on actual construction scope and costs. The projects are also subject to penalties, except for events out of Cogeco Connexion's control, if their delivery extends beyond September 2022.

PRIMARY SERVICE UNIT STATISTICS

	February 28, 2021	November 30, 2020	August 31, 2020	May 31, 2020	February 29, 2020
CONSOLIDATED					
Primary service units	2,982,402	2,763,466	2,757,631	2,739,903	2,719,347
Internet service customers	1,416,325	1,319,869	1,304,228	1,281,762	1,253,183
Video service customers	1,001,077	930,684	936,636	939,453	945,085
Telephony service customers	565,000	512,913	516,767	518,688	521,079
CANADA					
Primary service units	2,010,049	1,790,783	1,799,706	1,802,631	1,812,140
Internet service customers	905,321	815,248	812,016	803,073	795,950
Penetration as a percentage of homes passed	45.8%	45.8%	45.7%	45.3%	44.9%
Video service customers	687,486	612,297	619,249	627,608	638,833
Penetration as a percentage of homes passed	34.8%	34.4%	34.9%	35.4%	36.1%
Telephony service customers	417,242	363,238	368,441	371,950	377,357
Penetration as a percentage of homes passed	21.1%	20.4%	20.7%	21.0%	21.3%
UNITED STATES					
Primary service units	972,353	972,683	957,925	937,272	907,207
Internet service customers	511,004	504,621	492,212	478,689	457,233
Penetration as a percentage of homes passed	55.0%	54.4%	53.3%	52.2%	51.8%
Video service customers	313,591	318,387	317,387	311,845	306,252
Penetration as a percentage of homes passed	33.7%	34.3%	34.4%	34.0%	34.7%
Telephony service customers	147,758	149,675	148,326	146,738	143,722
Penetration as a percentage of homes passed	15.9%	16.1%	16.1%	16.0%	16.3%