



# Cogeco Peer 1 & DTP partner to provide Hybrid IT services to higher education

Announcement follows Cogeco Peer 1's partnership with Jisc and connection to Janet Network

**London. 9 May, 2017**: <u>Cogeco Peer 1</u>, a globally recognised specialist provider of colocation, network connectivity, managed hosting, cloud and managed services, today announced its partnership with DTP Group (DTP), a leading provider of information technology solutions and services whose client list includes Imperial College, British Library, University of Liverpool and University of Manchester. The partnership follows the recent announcement that Cogeco Peer 1 has partnered with JISC to provide higher education institutions on the Janet Network with access to IT services.

Cogeco Peer 1's addition to the Janet network provides a direct connection to flexible, highperformance, bespoke, managed IT infrastructure solutions including colocation, hosting and cloud. DTP provides intelligent, ethical solutions that are practical, achievable and affordable and deliver real outcomes. Together, the two companies will be focused on helping organisations including higher education and research institutions to access and maximise the value of Janet-connected cloud, colocation, hosting, security and network services, augmenting their existing range of IT services.

Susan Bowen, Vice President and General Manager, EMEA at Cogeco Peer 1 said: "Cogeco Peer 1 is working with JISC to provide the infrastructure to higher education and research institutions. DTP's partnership, which is one of a number we will be cultivating, reflects our strategic commitment to provide a comprehensive, tailored and flexible range of solutions to the sector."

Bowen added: "DTP has outstanding credentials in higher education and has established itself as a leading provider of IT services to this sector. We look forward to working with DTP and its customers as they take advantage of the partnership between Cogeco Peer 1 and JISC."

Howard Hall, Group Managing Director at DTP said; "We are very impressed by the range of services and the approach that Cogeco Peer 1 is offering the higher education sector, specifically through its partnership with JISC. Through this partnership we will be able to work with our customers to ensure that the advantages of the DTP, Cogeco Peer 1 and JISC offering can be applied to full effect."

Universities and research establishments can now work with DTP and use their existing high speed Janet network to connect directly to Cogeco Peer 1 and a suite of infrastructure options from colocation, to hosting, to cloud. This choice and flexibility, combined with the expertise of

DTP and Cogeco Peer 1's teams will allow the UK's higher education and research facilities to put in place bespoke suites of technology infrastructure that meet the demands they face today, and make the right choices to future-proof their IT architecture for tomorrow too.

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#### About Cogeco Peer 1:

Cogeco Peer 1 is a wholly-owned subsidiary of Cogeco Communications Inc. (TSX:CCA) and is a global provider of essential business-to-business products and services, such as colocation, network connectivity, managed hosting, cloud services and managed services, that allow customers across Canada, Mexico, the United States and Western Europe to focus on their core business. With 16 data centres, extensive FastFiber Network<sup>®</sup> and more than 50 points of presence in North America and Europe combined, Cogeco Peer 1 is a trusted partner to businesses small, medium and large, providing the ability to access, move, manage and store mission-critical data worldwide, backed by superior customer support. More information visit: www.cogecopeer1.com

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## About DTP:

DTP Group is an IT infrastructure and solutions specialist with expertise across cloud and infrastructure services, end user computing, and managed print and desktop services. As the sixth largest IT provider to Higher Education it provides innovative IT services and solutions to over 80% of the UKs Universities, as well as to the public sector and some of the largest UK businesses. With offices in Leeds, Central London, Wales and Scotland it offers nationwide coverage to its thousands of customers. For more information visit <u>www.dtpgroup.co.uk</u>.

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