



SHAREHOLDERS' REPORT

Three and six-month periods ended February 29, 2020

FINANCIAL HIGHLIGHTS

	Three months ended					Six months ended				
	February 29, 2020	February 28, 2019	Change	Change in constant currency ⁽¹⁾	Foreign exchange impact ⁽¹⁾	February 29, 2020	February 28, 2019	Change	Change in constant currency ⁽¹⁾	Foreign exchange impact ⁽¹⁾
(in thousands of dollars, except percentages and per share data)	\$	\$	%	%	\$	\$	\$	%	%	\$
Operations										
Revenue	586,467	584,129	0.4	0.9	(2,637)	1,173,294	1,160,802	1.1	1.1	199
Adjusted EBITDA	277,372	280,552	(1.1)	(0.7)	(1,127)	559,477	548,403	2.0	2.0	70
Adjusted EBITDA margin	47.3%	48.0%				47.7%	47.2%			
Integration, restructuring and acquisition costs ⁽²⁾	5,458	3,722	46.6			5,519	9,435	(41.5)		
Profit for the period from continuing operations	114,011	86,128	32.4			203,719	164,934	23.5		
Loss for the period from discontinued operations	—	(5,369)	(100.0)			—	(8,991)	(100.0)		
Profit for the period	114,011	80,759	41.2			203,719	155,943	30.6		
Profit for the period from continuing operations attributable to owners of the Corporation	109,391	81,718	33.9			193,569	155,510	24.5		
Profit for the period attributable to owners of the Corporation	109,391	76,349	43.3			193,569	146,519	32.1		
Cash flow										
Cash flow from operating activities	231,653	199,462	16.1			380,845	298,458	27.6		
Acquisitions of property, plant and equipment ⁽³⁾	110,840	92,773	19.5	20.3	(736)	232,142	193,330	20.1	20.0	178
Free cash flow	125,062	125,307	(0.2)	(0.1)	(96)	227,906	232,810	(2.1)	(2.0)	(147)
Capital intensity	18.9%	15.9%				19.8%	16.7%			
Financial condition⁽⁴⁾										
Cash and cash equivalents						501,895	556,504	(9.8)		
Total assets						6,994,453	6,951,079	0.6		
Indebtedness ⁽⁵⁾						3,464,045	3,454,923	0.3		
Equity attributable to owners of the Corporation						2,255,576	2,199,789	2.5		
Per Share Data⁽⁶⁾										
Earnings (loss) per share										
Basic										
From continuing operations	2.24	1.65	35.8			3.95	3.15	25.4		
From discontinued operations	—	(0.11)	(100.0)			—	(0.18)	(100.0)		
From continuing and discontinued operations	2.24	1.55	44.5			3.95	2.97	33.0		
Diluted										
From continuing operations	2.22	1.64	35.4			3.91	3.13	24.9		
From discontinued operations	—	(0.11)	(100.0)			—	(0.18)	(100.0)		
From continuing and discontinued operations	2.22	1.53	45.1			3.91	2.95	32.5		
Dividends	0.58	0.525	10.5			1.16	1.05	10.5		

- (1) Key performance indicators presented on a constant currency basis are obtained by translating financial results of the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year. For the three and six-month periods ended February 28, 2019, the average foreign exchange rates used for translation were 1.3313 USD/CDN and 1.3198 USD/CDN, respectively.
- (2) For the three and six-month periods ended February 29, 2020, integration, restructuring and acquisition costs resulted mostly from organizational changes and costs related to the acquisition of Thames Valley Communications. For the second-quarter and first six months of fiscal 2019, integration, restructuring and acquisition costs were mostly due to an operational optimization program.
- (3) For the three and six-month periods ended February 29, 2020, acquisitions of property, plant and equipment in constant currency amounted to \$110.8 million and \$232.0 million, respectively.
- (4) At February 29, 2020 and August 31, 2019.
- (5) Indebtedness is defined as the aggregate of bank indebtedness, balance due on business combinations and principal on long-term debt.
- (6) Per multiple and subordinate voting share.



MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")

Three and six-month periods ended February 29, 2020

1. FORWARD-LOOKING STATEMENTS

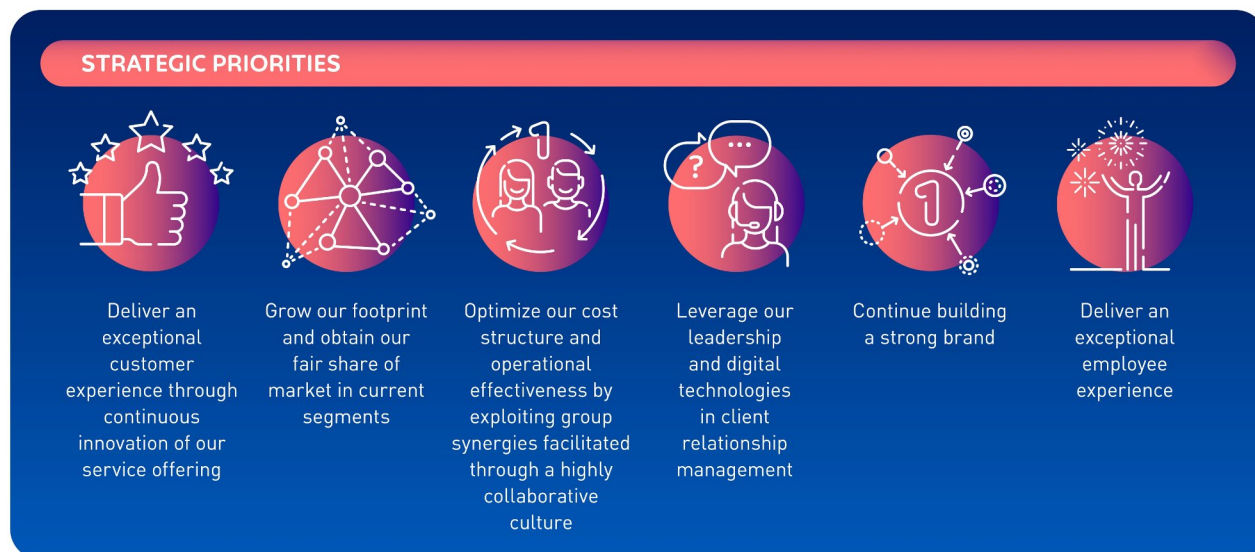
Certain statements contained in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to Cogeco Communications Inc.'s ("Cogeco Communications" or the "Corporation") future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. Particularly, statements regarding the Corporation's financial guidelines, future operating results and economic performance, objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, performance and business prospects and opportunities, which Cogeco Communications believes are reasonable as of the current date. Refer in particular to the "Corporate Objectives and Strategies" and "Fiscal 2020 Financial Guidelines" sections of the Corporation's 2019 annual MD&A and the "Fiscal 2020 Outlook and Financial Guidelines" section of this MD&A for a discussion of certain key economic, market and operational assumptions we have made in preparing forward-looking statements. While Management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. Forward-looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what Cogeco Communications currently expects. These factors include risks such as competitive risks, business risks (including potential disruption to our supply chain), regulatory risks, public health crisis and emergencies such as an epidemic or a pandemic, technology risks, financial risks (including variations in currency and interest rates), economic conditions, human-caused and natural threats to our network, infrastructure and systems, community acceptance risks, ethical behavior risks, ownership risks and litigation risks, many of which are beyond the Corporation's control. For more exhaustive information on these risks and uncertainties, the reader should refer to the "Uncertainties and Main Risk Factors" section of the Corporation's 2019 annual MD&A and the present MD&A. These factors are not intended to represent a complete list of the factors that could affect Cogeco Communications and future events and results may vary significantly from what Management currently foresees. The reader should not place undue importance on forward-looking information contained in this MD&A which represent Cogeco Communications' expectations as of the date of this MD&A (or as of the date they are otherwise stated to be made) and are subject to change after such date. While Management may elect to do so, the Corporation is under no obligation (and expressly disclaims any such obligation) and does not undertake to update or alter this information at any particular time, whether as a result of new information, future events or otherwise, except as required by law.

All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto for the three and six-month periods ended February 29, 2020 prepared in accordance with the International Financial Reporting Standards ("IFRS") and the MD&A in the Corporation's 2019 Annual Report.

2. CORPORATE OBJECTIVES AND STRATEGIES

Cogeco Communications Inc.'s ("Cogeco Communications" or the "Corporation") mission is to connect its customers to the digital world and create outstanding communication experiences. This mission is enabled by our core fundamental values of respect, trust, commitment to customer service, teamwork and innovation.

Our vision is to deliver value to our shareholders by: 1) creating an exceptional customer experience, 2) augmenting our geographical reach in Canada and the United States, 3) expanding into new market segments and 4) mobilizing highly engaged teams. The Corporation has defined six key strategic priorities that embody the roadmap to achieving our mission and vision. These strategic priorities are as follows:



Each Business Unit of the Corporation has in turn elaborated a strategic plan that is aligned to the key strategic priorities defined above. The key areas of focus of those strategic plans are as follows:

Canadian broadband services

Delivering organic growth by introducing value added services for residential customers and by growing our business customer base

Optimizing the return on investments by delivering our services more efficiently and improving loyalty through a differentiated customer experience strategy

Exploring a potential wireless service in a profitable manner and within our financial means

Enabling business transformation through modern talent management practices that will provide meaningful and engaging employee experiences

American broadband services

Delivering exceptional customer experience while fostering team member engagement

Leveraging Internet superiority and advanced video platform to promote growth and customer satisfaction

Focusing on growth in the business market and continuing Florida expansion efforts while actively pursuing acquisition opportunities

Driving unit growth and customer satisfaction through product marketing and brand positioning

The Corporation measures its performance, with regard to these objectives by monitoring revenue, adjusted EBITDA⁽¹⁾, free cash flow⁽¹⁾ and capital intensity⁽¹⁾ on a constant currency basis⁽¹⁾.

(1) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

2.1 FISCAL 2020 OUTLOOK AND FINANCIAL GUIDELINES

Cogeco Communications is withdrawing its financial guidelines for fiscal year 2020 as the COVID-19 pandemic is evolving rapidly and its duration, magnitude and economic impact are uncertain. As a result, it is not possible at this time to reliably estimate the impact of the pandemic on the financial results of the Corporation for the remainder of the fiscal year. The Corporation intends to reinstate annual guidance when the situation stabilizes.

Cogeco Communications has proactively managed the impacts on its operations related to the COVID-19 crisis to ensure that it could pursue its operations and serve its customers as an essential service provider in the two Canadian provinces and eleven U.S. states where it operates. The crisis management team has been successful so far at anticipating potential disruptions and implementing alternative modes of operation. Efforts have focused on:

- Transitioning virtually all contact center and office employees to work from home;
- Converting customer visits to self-installation and remote repairs in part through the use of new customer-friendly video technology;
- Transitioning all store operations to be handled either on-line, by phone or by mail;
- Increasing network capacity in certain areas to handle higher traffic; and
- Providing customers with temporary relief during the crisis, including removing data overage fees for the minority of customers not subscribing to unlimited plans; providing free news, kids and movie television channels; and not disconnecting non-paying customers.

Access to our Internet, video and telephony services are of paramount importance during this crisis. We are satisfied with the complex plan that was rapidly put into place in order to deliver our usual level of service to our customers.

While we have not yet experienced material changes to our financial results, we expect the following impacts over the coming months:

- Economic downturn which will affect most sectors of the economy;
- Certain customers reducing video packages due to reduced sports programming, while other customers may increase video packages due to customers spending more time at home;
- Certain customers upgrading their Internet packages due to increased home usage, while others may be forced to reduce packages due to the rising level of unemployment;
- Higher levels of bad debt due to a deteriorating economy and the decision not to disconnect non-paying customers during the crisis;
- Delays in implementing price increases and temporary removal of overage fees;
- Lower small business customer activity resulting in a reduction of services and cancellations;
- Lower advertising revenue in our U.S. networks;
- Reduction of customer servicing costs due to a reduction in customer connection and disconnection activity as customers are inclined to reduce, or forced to, avoid home visits; and
- Lower level of construction activity resulting in a reduction of capital expenditures.

Although the pandemic is expected to impact revenue and adjusted EBITDA in the short-term, Cogeco Communications does not currently expect a significant impact on its free cash flow. In the longer term, we intend to capitalize on a number of initiatives which we are implementing through this crisis and which will accelerate our digital transformation program.

Finally, Cogeco Communications has a strong liquidity position with \$502M in excess cash and cash equivalents and \$948 million in unused credit facilities as of February 29, 2020.

3. BUSINESS DEVELOPMENTS

The COVID-19 pandemic is having a profound impact on the world population and its various economies. During this time of crisis, access to our Internet, video and telephony services are of paramount importance and are considered an essential service. In order to continue providing our usual level of services to customers, Cogeco Communications has proactively implemented many operational changes in the two Canadian provinces and eleven U.S. states where it operates. Among these measures, the Corporation has proactively instructed most of its employees to work from home and for those who must work on site or on the road, the Corporation has put in place several measures to ensure the safety of its employees and its customers. We have also converted most customer visits to self installation and remote repairs, transitioned store operations to be handled remotely, increased network capacity and provided customers with temporary relief measures during the crisis. We are satisfied with the complex plan that was rapidly put into place and will continue to be alert to any additional operational changes which we believe are warranted in the circumstances.

On February 3, 2020, the Corporation amended its Senior Secured Term Loan B Facility, whereby the most significant change consisted in the reduction of the interest rate by 0.25%. Consequently, the Corporation recognized, during the second quarter of fiscal 2020, a \$22.9 million non-cash gain on debt modification. As a result, the interest expense on the Senior Secured Term Loan B Facility will be higher than the interest paid until its maturity date in January 2025 as the Corporation's will continue to record the interest expense at the effective interest rate in place prior to the amendment.

On January 10, 2020, the Corporation announced that its subsidiary Atlantic Broadband had signed a definitive agreement to purchase Thames Valley Communications, a broadband services company operating in Southeastern Connecticut, for US\$50 million. The transaction was completed on March 10, 2020 and is subject to post closing adjustments.

On December 6, 2019, the Corporation has extended its Term Revolving Facility for an additional year up to January 24, 2025 for an amount of \$750 million. Moreover, on the same date, the maturity date of the US\$150 million Senior Secured Revolving Facility, benefiting two subsidiaries related to Atlantic Broadband, was extended by an additional 18 months until July 4, 2024.

4. OPERATING AND FINANCIAL RESULTS

4.1 OPERATING RESULTS

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	586,467	584,129	0.4	0.9	(2,637)
Operating expenses	303,441	298,676	1.6	2.1	(1,510)
Management fees – Cogeco Inc.	5,654	4,901	15.4	15.4	—
Adjusted EBITDA	277,372	280,552	(1.1)	(0.7)	(1,127)
Adjusted EBITDA margin	47.3%	48.0%			

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	1,173,294	1,160,802	1.1	1.1	199
Operating expenses	602,773	602,703	—	—	129
Management fees – Cogeco Inc.	11,044	9,696	13.9	13.9	—
Adjusted EBITDA	559,477	548,403	2.0	2.0	70
Adjusted EBITDA margin	47.7%	47.2%			

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

REVENUE

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	322,221	326,759	(1.4)	(1.4)	—
American broadband services	264,246	257,370	2.7	3.7	(2,637)
	586,467	584,129	0.4	0.9	(2,637)

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	643,028	649,224	(1.0)	(1.0)	—
American broadband services	530,266	511,578	3.7	3.6	199
	1,173,294	1,160,802	1.1	1.1	199

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

For the second-quarter and first six months of fiscal 2020, revenue remained essentially stable and increased by 1.1%, respectively, (0.9% and 1.1% increases in constant currency) resulting from organic growth in the American broadband services, partly offset by a decrease in the Canadian broadband services.

For further details on the Corporation's revenue, please refer to the "Segmented operating and financial results" section.

OPERATING EXPENSES

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	151,856	152,091	(0.2)	(0.1)	(68)
American broadband services	145,030	140,225	3.4	4.5	(1,442)
Inter-segment eliminations and other	6,555	6,360	3.1	3.1	—
	303,441	298,676	1.6	2.1	(1,510)

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	301,701	311,417	(3.1)	(3.1)	39
American broadband services	289,400	277,157	4.4	4.4	89
Inter-segment eliminations and other	11,672	14,129	(17.4)	(17.4)	1
	602,773	602,703	—	—	129

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

Fiscal 2020 second-quarter operating expense increased by 1.6% (2.1% in constant currency) mainly due to higher operating expenses in the American broadband services segment.

For the first six months of fiscal 2020, operating expenses remained the same as reported and in constant currency resulting from higher operating expenses in the American broadband services segment, partly offset by lower operating expenses in the Canadian broadband services segment combined with lower costs in Inter-segment eliminations and other resulting from the timing of corporate projects and initiatives.

For further details on the Corporation's operating expenses, please refer to the "Segmented operating and financial results" section.

MANAGEMENT FEES

For the second-quarter and first six months of fiscal 2020, management fees paid to Cogeco Inc. ("Cogeco") reached \$5.7 million and \$11.0 million, respectively, compared to \$4.9 million and \$9.7 million for the same periods of fiscal 2019 as a result of higher corporate costs in Cogeco. For further details on the Corporation's management fees, please refer to the "Related party transactions" section.

ADJUSTED EBITDA

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	170,365	174,668	(2.5)	(2.5)	68
American broadband services	119,216	117,145	1.8	2.8	(1,195)
Inter-segment eliminations and other	(12,209)	(11,261)	8.4	8.4	—
	277,372	280,552	(1.1)	(0.7)	(1,127)

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Canadian broadband services	341,327	337,807	1.0	1.1	(39)
American broadband services	240,866	234,421	2.7	2.7	110
Inter-segment eliminations and other	(22,716)	(23,825)	(4.7)	(4.7)	(1)
	559,477	548,403	2.0	2.0	70

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

Fiscal 2020 second-quarter adjusted EBITDA decreased by 1.1% (0.7% in constant currency) as a result of:

- a decrease in the Canadian broadband services segment resulting from a decline in revenue; and
- an increase in operating expenses related to the Inter-segment eliminations and other segment; partly offset by
- an increase in the American broadband services segment mainly as a result of organic revenue growth.

For the first six months of fiscal 2020, adjusted EBITDA increased by 2.0% as reported and in constant currency as a result of:

- an increase in the American broadband services segment mainly as a result of organic revenue growth;
- an increase in the Canadian broadband services segment mainly from a decline in operating expenses; and
- a decline in operating expenses related to the Inter-segment eliminations and other segment.

For further details on the Corporation's adjusted EBITDA, please refer to the "Segmented operating and financial results" section.

4.2 INTEGRATION, RESTRUCTURING AND ACQUISITION COSTS

For the second-quarter and first six months of fiscal 2020, integration, restructuring and acquisition costs amounted to \$5.5 million resulting from organizational changes and costs related to the acquisition of Thames Valley Communications.

For the second-quarter and first six months of fiscal 2019, integration, restructuring and acquisition costs amounted to \$3.7 million and \$9.4 million, respectively, mostly due to an operational optimization program that included a voluntary departure program.

4.3 DEPRECIATION AND AMORTIZATION

	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Depreciation of property, plant and equipment ⁽¹⁾	107,971	106,100	1.8	216,798	211,873	2.3
Amortization of intangible assets	14,266	14,191	0.5	28,574	28,155	1.5
	122,237	120,291	1.6	245,372	240,028	2.2

(1) The depreciation of right-of-use assets amounted to \$1.6 million and \$3.2 million, respectively, for the three and six-month periods ended February 29, 2020.

For the second-quarter and first six months of fiscal 2020, depreciation and amortization expense increased by 1.6% and 2.2%, respectively, due to additional depreciation as a result of higher capital expenditures combined with the impact of IFRS 16 adoption.

In addition, the increase in depreciation and amortization for the second quarter of fiscal 2020 was partly offset by the depreciation of the US dollar against the Canadian dollar compared to the same period of the prior year.

4.4 FINANCIAL EXPENSE

	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Interest on long-term debt, excluding interest on lease liabilities	38,968	46,120	(15.5)	79,047	91,503	(13.6)
Interest on lease liabilities	378	—	—	759	—	—
Gain on debt modification	(22,898)	—	—	(22,898)	—	—
Net foreign exchange gains	11	(479)	—	31	(256)	—
Amortization of deferred transaction costs	211	465	(54.6)	675	906	(25.5)
Capitalized borrowing costs	(142)	(178)	(20.2)	(293)	(298)	(1.7)
Other	(4,363)	485	—	(5,886)	1,117	—
	12,165	46,413	(73.8)	51,435	92,972	(44.7)

For the second-quarter and first six months of fiscal 2020, financial expense decreased by 73.8% and 44.7%, respectively, mainly due to:

- a non-cash gain on debt modification related to the amendment made to the Senior Secured Term Loan B Facility on February 3, 2020 resulting in the reduction of the interest rate by 0.25%;
- lower debt outstanding under the Canadian Revolving Facility following the sale of Cogeco Peer 1 in fiscal 2019;
- lower debt outstanding and interest rates on the First Lien Credit Facilities; and
- interest revenue resulting from investments of excess cash.

Moreover, the decrease in financial expense for the second quarter of fiscal 2020 also resulted from the depreciation of the US dollar against the Canadian dollar compared to the same period of the prior year.

4.5 INCOME TAXES

	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Current	4,477	17,570	(74.5)	28,074	29,602	(5.2)
Deferred	19,024	6,428	—	25,358	11,432	—
	23,501	23,998	(2.1)	53,432	41,034	30.2

	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	\$	\$	%
Profit before income taxes	137,512	110,126	24.9	257,151	205,968	24.8
Combined Canadian income tax rate	26.5%	26.5%	—	26.5%	26.5%	—
Income taxes at combined Canadian income tax rate	36,441	29,184	24.9	68,145	54,582	24.8
Difference in operations' statutory income tax rates	300	207	44.9	1,007	1,022	(1.5)
Impact on deferred taxes as a result of changes in substantively enacted tax rates	5	287	(98.3)	28	287	(90.2)
Impact on income taxes arising from non-deductible expenses and non-taxable profit	(916)	808	—	(1,145)	821	—
Tax impacts related to foreign operations	(6,103)	(7,100)	(14.0)	(12,613)	(13,861)	(9.0)
Other	(6,226)	612	—	(1,990)	(1,817)	9.5
	23,501	23,998	(2.1)	53,432	41,034	30.2

Fiscal 2020 second-quarter income taxes expense decreased by 2.1% mainly due to:

- a non-recurring current income taxes recovery related to a tax reorganization; and
- the depreciation of the US dollar against the Canadian dollar compared to the same period of the prior year; partly offset by
- the increase in profit before income taxes.

For the first six months of fiscal 2020, income taxes expense increased by 30.2% mainly due to the increase in profit before income taxes.

4.6 PROFIT FOR THE PERIOD

<i>(in thousands of dollars, except percentages and earnings per share)</i>	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
	\$	\$	%	\$	\$	%
Profit for the period from continuing operations	114,011	86,128	32.4	203,719	164,934	23.5
Profit for the period	114,011	80,759	41.2	203,719	155,943	30.6
Profit for the period from continuing operations attributable to owners of the Corporation	109,391	81,718	33.9	193,569	155,510	24.5
Profit for the period attributable to owners of the Corporation	109,391	76,349	43.3	193,569	146,519	32.1
Profit for the period from continuing operations attributable to non-controlling interest ⁽¹⁾	4,620	4,410	4.8	10,150	9,424	7.7
Basic earnings per share from continuing operations	2.24	1.65	35.8	3.95	3.15	25.4
Basic earnings per share	2.24	1.55	44.5	3.95	2.97	33.0

(1) The non-controlling interest related to the 21% ownership of Caisse de dépôt et placement du Québec ("CDPQ") in Atlantic Broadband.

Fiscal 2020 second-quarter profit for the period from continuing operations and profit for the period from continuing operations attributable to owners of the Corporation increased by 32.4% and 33.9%, respectively, as a result of:

- the decrease in financial expense mainly due to the \$22.9 million non-cash gain on debt modification resulting from the reduction of the interest rate by 0.25%; partly offset by
- lower adjusted EBITDA.

Fiscal 2020 second-quarter profit for the period and profit for the period attributable to owners of the Corporation also increased by 41.2% and 43.3%, respectively, mainly due to discontinued operations which generated a loss of \$5.4 million for the comparable period of the prior year in addition to the elements mentioned above.

For the first six months of fiscal 2020, profit for the period from continuing operations and profit for the period from continuing operations attributable to owners of the Corporation increased by 23.5% and 24.5%, respectively, as a result of:

- higher adjusted EBITDA; and
- the decrease in financial expense mainly due to the \$22.9 million non-cash gain on debt modification resulting from the reduction of the interest rate by 0.25%; partly offset by
- the increase in income taxes.

For the first six months of fiscal 2020, profit for the period and profit for the period attributable to owners of the Corporation also increased by 30.6% and 32.1%, respectively, mainly due to discontinued operations which generated a loss of \$9.0 million for the comparable period of the prior year in addition to the elements mentioned above.

5. RELATED PARTY TRANSACTIONS

Cogeco Communications is a subsidiary of Cogeco, which holds 32.2% of the Corporation's equity shares, representing 82.6% of the Corporation's voting shares.

Cogeco provides executive, administrative, financial and strategic planning services and additional services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. This cost-plus methodology became effective on May 1, 2019 and was introduced to avoid future variations of the management fee percentage due to the frequent changes to the Corporation's consolidated revenue pursuant to business acquisitions and divestitures. Provision is made for future adjustment upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the second-quarter and first six months of fiscal 2020, management fees paid to Cogeco reached \$5.7 million and \$11.0 million, respectively, compared to \$4.9 million and \$9.7 million for the same periods of fiscal 2019.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the first six months of fiscal 2020, the Corporation granted stock options and performance share units ("PSUs") to these executive officers, as executive officers of Cogeco Communications and issued deferred share units ("DSUs") to Board of directors of Cogeco, as shown in the following table:

<i>(in number of units)</i>	Six months ended	
	February 29, 2020	February 28, 2019
Stock options	110,875	97,725
PSUs	14,375	14,625
DSUs	1,847	2,469

The following table shows the amounts that the Corporation charged Cogeco with regards to the Corporation's stock options, incentive share units ("ISUs") and PSUs to these executive officers, as well as DSUs issued to Board directors of Cogeco:

<i>(in thousands of dollars)</i>	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Stock options	261	195	570	493
ISUs	9	15	22	30
PSUs	385	302	697	502
DSUs	11	64	143	324
	666	576	1,432	1,349

There were no other material related party transactions during the periods covered.

6. CASH FLOW ANALYSIS

<i>(in thousands of dollars, except percentages)</i>	Three months ended			Six months ended		
	February 29, 2020	February 28, 2019	Change	February 29, 2020	February 28, 2019	Change
	\$	\$	%	\$	\$	%
Cash flow from operating activities	231,653	199,462	16.1	380,845	298,458	27.6
Cash flow from investing activities	(109,146)	(91,941)	18.7	(230,263)	(231,011)	(0.3)
Cash flow from financing activities	(163,222)	(121,033)	34.9	(207,481)	(91,443)	—
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency	2,191	(568)	—	2,290	(744)	—
Net change in cash and cash equivalents from continuing operations	(38,524)	(14,080)	—	(54,609)	(24,740)	—
Net change in cash and cash equivalent from discontinued operations	—	2,574	(100.0)	—	(598)	(100.0)
Cash and cash equivalents, beginning of the period	540,419	70,893	—	556,504	84,725	—
Cash and cash equivalents, end of the period	501,895	59,387	—	501,895	59,387	—

At February 29, 2020, the Corporation had a larger excess of cash and cash equivalents compared to the prior year resulting from the sale of Cogeco Peer 1 in the third quarter of fiscal 2019.

6.1 OPERATING ACTIVITIES

Fiscal 2020 second-quarter cash flow from operating activities increased by 16.1% mainly from:

- the increase in changes in non-cash operating activities primarily due to changes in working capital; and
- the decrease in financial expense paid; partly offset by
- lower adjusted EBITDA.

For the first six months of fiscal 2020, cash flow from operating activities increased by 27.6% mainly from:

- higher adjusted EBITDA;
- the decrease in changes in non-cash operating activities primarily due to changes in working capital; and
- the decreases in financial expense paid and in income taxes paid.

6.2 INVESTING ACTIVITIES

Fiscal 2020 second-quarter investing activities increased by 18.7% mainly due to the increase in acquisitions of property, plant and equipment in both the Canadian and American broadband services segments.

For the first six months of fiscal 2020, investing activities remained essentially the same mainly due to:

- the acquisition, on October 3, 2018, of a fibre network and corresponding assets in south Florida previously owned by FiberLight, LLC (the "FiberLight acquisition"); mostly offset by
- the increase in acquisitions of property, plant and equipment in both the Canadian and American broadband services segments.

ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT

The acquisitions of property, plant and equipment as well as the capital intensity per operating segment are as follows:

	Three months ended			
	February 29, 2020	February 28, 2019	Change	Change in constant currency ⁽¹⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%
Canadian broadband services	65,761	54,621	20.4	21.1
Capital intensity	20.4%	16.7%		
American broadband services	44,948	38,152	17.8	18.8
Capital intensity	17.0%	14.8%		
Inter-segment eliminations and other	131	—	—	—
Consolidated	110,840	92,773	19.5	20.3
Capital intensity	18.9%	15.9%		

(1) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended			
	February 29, 2020	February 28, 2019	Change	Change in constant currency ⁽¹⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%
Canadian broadband services	140,891	113,079	24.6	24.6
Capital intensity	21.9%	17.4%		
American broadband services	90,781	80,251	13.1	13.0
Capital intensity	17.1%	15.7%		
Inter-segment eliminations and other	470	—	—	—
Consolidated	232,142	193,330	20.1	20.0
Capital intensity	19.8%	16.7%		

(1) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

For the second-quarter and first six months of fiscal 2020, acquisitions of property, plant and equipment increased by 19.5% and 20.1%, respectively, (20.3% and 20.0% in constant currency) mainly due to higher capital expenditures in the Canadian and American broadband services segments.

For the first six months of fiscal 2020, capital intensity reached 19.8% compared to 16.7% for the same period of the prior year mainly as a result of capital expenditures growth exceeding revenue growth. Acquisitions of property, plant and equipment in the first six months of fiscal 2019 were lower due to the timing of certain initiatives such as the development of a new Internet protocol television ("IPTV") platform and investments to improve and to expand the network infrastructure both in the Canadian broadband services segment.

For further details on the Corporation's acquisitions of property, plant and equipment, please refer to the "Segmented operating and financial results" section.

6.3 FINANCING ACTIVITIES

ISSUANCE AND REPAYMENT OF DEBT

For the second-quarter and first six months of fiscal 2020, changes in cash flows from the issuance and repayment of debt are mainly explained as follows:

	Three months ended		Six months ended		Explanations
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019	
<i>(in thousands of dollars)</i>	\$	\$	\$	\$	
Increase (decrease) in bank indebtedness	(11,172)	28,907	—	30,365	Related to the timing of payments made to suppliers.
Net decrease under the revolving facilities	—	(118,083)	—	(3,921)	Repayment of the revolving facilities in fiscal 2019 as a result of generated free cash flow.
Repayment of notes, debentures and credit facilities	(52,096)	(5,587)	(57,744)	(66,240)	Repayment of US\$35 million combined with the quarterly repayment on the Senior Secured Term Loan B Facility during the second quarter of fiscal 2020.
Repayment of lease liabilities	(2,410)	—	(2,410)	—	Related to the adoption of IFRS 16.
Repayment of balance due on business combinations	—	(655)	(3,228)	(655)	Partial repayment of the balance related to the FiberLight acquisition in the first quarter of fiscal 2020.
	(65,678)	(95,418)	(63,382)	(40,451)	

DIVIDENDS

During the second quarter of fiscal 2020, a quarterly eligible dividend of \$0.58 per share was paid to the holders of multiple and subordinate voting shares, totalling \$28.3 million, compared to a quarterly eligible dividend of \$0.525 per share, or \$25.9 million in the second quarter of fiscal 2019. Dividend payment in the first six months totaled \$1.16 per share, or \$56.8 million, compared to \$1.05 per share, or \$51.8 million, in the prior year.

NORMAL COURSE ISSUER BID ("NCIB")

During the second quarter and first six months of fiscal 2020, Cogeco Communications purchased and cancelled 652,400 and 795,500 subordinate voting shares, respectively, with an average price per share repurchased of \$108.50 and \$108.71 for a total consideration of \$70.8 million and \$86.5 million. In the comparable periods of fiscal 2019, Cogeco Communications did not purchase and cancel subordinate voting shares as the NCIB program started in the third quarter of fiscal 2019.

As a result of the external and extraordinary events and circumstances created by the evolving COVID-19 pandemic and out of caution, the Corporation has determined that it is in its best interest to terminate its automatic share purchase plan (the "ASPP") under its NCIB. The Corporation will terminate the ASPP effective as of April 8, 2020. The NCIB will remain in effect on the same terms and subject to the same restrictions as previously disclosed.

6.4 FREE CASH FLOW

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA ⁽⁴⁾	277,372	280,552	(1.1)	(0.7)	(1,127)
Amortization of deferred transaction costs and discounts on long-term debt	2,239	2,183	2.6	1.7	(19)
Share-based payment	1,815	2,427	(25.2)	(25.2)	—
Loss on disposals and write-offs of property, plant and equipment	261	288	(9.4)	(9.4)	—
Defined benefit plans expense, net of contributions	427	335	27.5	27.5	—
Integration, restructuring and acquisition costs	(5,458)	(3,722)	46.6	47.0	(14)
Financial expense ⁽³⁾	(35,063)	(46,413)	(24.5)	(25.2)	323
Current income taxes	(4,477)	(17,570)	(74.5)	(74.5)	(3)
Acquisition of property, plant and equipment	(110,840)	(92,773)	19.5	20.3	736
Repayment of lease liabilities	(1,214)	—	—	—	8
Free cash flow⁽⁴⁾	125,062	125,307	(0.2)	(0.1)	(96)

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

(3) Excludes the \$22.9 million non-cash gain on debt modification.

(4) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Adjusted EBITDA ⁽⁴⁾	559,477	548,403	2.0	2.0	70
Amortization of deferred transaction costs and discounts on long-term debt	4,776	4,321	10.5	10.6	1
Share-based payment	3,957	4,130	(4.2)	(4.2)	—
Loss on disposals and write-offs of property, plant and equipment	1,255	710	76.8	76.8	—
Defined benefit plans expense, net of contributions	919	585	57.1	57.1	—
Integration, restructuring and acquisition costs	(5,519)	(9,435)	(41.5)	(41.3)	(15)
Financial expense ⁽³⁾	(74,333)	(92,972)	(20.0)	(20.0)	(14)
Current income taxes	(28,074)	(29,602)	(5.2)	(5.1)	(10)
Acquisition of property, plant and equipment	(232,142)	(193,330)	20.1	20.0	(178)
Repayment of lease liabilities	(2,410)	—	—	—	(1)
Free cash flow⁽⁴⁾	227,906	232,810	(2.1)	(2.0)	(147)

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

(3) Excludes the \$22.9 million non-cash gain on debt modification.

(4) The indicated terms do not have standardized definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.

Fiscal 2020 second-quarter free cash flow remained essentially stable (0.1% decrease in constant currency) mainly due to the following:

- the increase in acquisitions of property, plant and equipment in both the Canadian and American broadband services segments; and
- lower adjusted EBITDA; partly offset by
- the decrease in financial expense, excluding the \$22.9 million non-cash gain on debt modification resulting from the reduction of the interest rate by 0.25%; and
- the decrease in current income taxes.

For the first six months of fiscal 2020, free cash flow decreased by 2.1% (2.0% in constant currency) mainly due to the following:

- the increase in acquisitions of property, plant and equipment; partly offset by
- the decrease in financial expense, excluding the \$22.9 million non-cash gain on debt modification resulting from the reduction of the interest rate by 0.25%; and
- higher adjusted EBITDA.

6.5 DIVIDEND DECLARATION

At its April 7, 2020 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.58 per share for multiple voting and subordinate voting shares, payable on May 5, 2020 to shareholders of record on April 21, 2020. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

7. SEGMENTED OPERATING AND FINANCIAL RESULTS

The Corporation reports its operating results in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segment and to assess its performance.

7.1 CANADIAN BROADBAND SERVICES

OPERATING AND FINANCIAL RESULTS

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	322,221	326,759	(1.4)	(1.4)	—
Operating expenses	151,856	152,091	(0.2)	(0.1)	(68)
Adjusted EBITDA	170,365	174,668	(2.5)	(2.5)	68
Adjusted EBITDA margin	52.9%	53.5%			
Acquisitions of property, plant and equipment	65,761	54,621	20.4	21.1	(375)
Capital intensity	20.4%	16.7%			

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	643,028	649,224	(1.0)	(1.0)	—
Operating expenses	301,701	311,417	(3.1)	(3.1)	39
Adjusted EBITDA	341,327	337,807	1.0	1.1	(39)
Adjusted EBITDA margin	53.1%	52.0%			
Acquisitions of property, plant and equipment	140,891	113,079	24.6	24.6	45
Capital intensity	21.9%	17.4%			

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

REVENUE

For the second-quarter and the first six months of fiscal 2020, revenue decreased by 1.4% and 1.0%, respectively, as reported and in constant currency mainly as a result of:

- a decline in video service customers; and
- lower net pricing from consumer sales primarily as a result of the carry-over effect of product bundles being promoted more actively from the fourth quarter of fiscal 2019 to the second quarter of fiscal 2020; partly offset by
- rate increases implemented during the first quarter of fiscal 2020;
- customers' transition to higher value offerings;
- continued growth in Internet service customers; and
- growth in commercial revenue.

OPERATING EXPENSES

For the second-quarter and first six months of fiscal 2020, operating expenses decreased by 0.2% and 3.1%, respectively, (0.1% and 3.1% in constant currency) mainly attributable to:

- lower programming costs resulting from lower video service customers;
- lower compensation expenses resulting from an operational optimization program implemented in the first half of fiscal 2019; and
- the impact of IFRS 16 adoption; partly offset by
- higher marketing initiatives; and
- additional expenses related to certain initiatives.

Moreover, the decrease in operating expenses for the first six months of fiscal 2020 was also due to:

- additional costs of \$4.5 million incurred in the first quarter of fiscal 2019 to support the stabilization phase of the new customer management system implemented in the third quarter of fiscal 2018; and
- retroactive costs of \$3.2 million incurred in the first quarter of fiscal 2019 related to higher than expected rates established by the Copyright Board of Canada for the retransmission of distant Canadian and American television signals in Canada for the period from 2014 to 2018.

ADJUSTED EBITDA

Fiscal 2020 second-quarter adjusted EBITDA decreased by 2.5% (2.5% in constant currency) mainly from a decline in revenue.

For the first six months of fiscal 2020, adjusted EBITDA increased by 1.0% (1.1% in constant currency) mainly from a decline in operating expenses.

CAPITAL INTENSITY AND ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT

For the second-quarter and first six months of fiscal 2020, acquisitions of property, plant and equipment increased by 20.4% and 24.6%, respectively, (21.1% and 24.6% in constant currency) resulting from:

- higher costs related to the maintenance, growth and expansion of our network infrastructure; and
- higher purchases of customer premise equipment due to the timing of certain initiatives.

Moreover, the increase in capital expenditures for the first six months of fiscal 2020 was also due to higher costs related to the upcoming launch of the new IPTV platform.

For the first six months of fiscal 2020, capital intensity reached 21.9% compared to 17.4% for the same period of fiscal 2019 mainly as a result of an increase in capital expenditures combined with lower revenue.

CUSTOMER STATISTICS

	February 29, 2020	Net additions (losses) Three months ended		Net additions (losses) Six months ended		% of penetration ⁽¹⁾	
		February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019 ⁽²⁾	February 29, 2020	February 28, 2019
		Primary service units	1,812,140	(6,592)	(6,617)	1,774	(41,907)
Internet service customers	795,950	1,055	6,008	7,707	2,727	44.9	44.7
Video service customers	638,833	(7,493)	(6,928)	(10,750)	(19,997)	36.1	38.1
Telephony service customers	377,357	(154)	(5,697)	4,817	(24,637)	21.3	21.1

(1) As a percentage of homes passed.

(2) During the third quarter of fiscal 2018, the Canadian broadband services segment implemented a new customer management system, replacing 22 legacy systems. While the customer management system was still in the stabilization phase, contact center congestion resulted in lower services activations during most of the first quarter of 2019. Contact center and marketing operations had returned to normal at the end of the first quarter of 2019.

INTERNET

For the second-quarter and first six months of fiscal 2020, Internet service customers net additions amounted to 1,055 and 7,707, respectively, compared to 6,008 and 2,727 for the same periods of the prior year. The variations were due to:

- the ongoing interest in high speed offerings;
- the sustained interest in bundle offers; and
- the continued demand from Internet resellers; partly offset by
- competitive offers in the industry.

VIDEO

For the second-quarter and first six months of fiscal 2020, video service customers net losses amounted to 7,493 and 10,750, respectively, compared to 6,928 and 19,997 for the same periods of the prior year. The variations were due to:

- highly competitive offers in the industry; and
- a changing video consumption environment; partly offset by
- customers' ongoing interest in digital advanced video services; and
- customers' interest in video services bundled with fast Internet offerings.

TELEPHONY

For the second-quarter and first six months of fiscal 2020, telephony service customers net losses and net additions amounted to 154 and 4,817, respectively, compared to net losses of 5,697 and 24,637 for the same periods of the prior year. The variations were due to:

- more telephony bundles being marketed during the first half of fiscal 2020; partly offset by
- increasing wireless penetration in North America and various unlimited offers launched by wireless operators causing some customers to cancel their landline telephony services for wireless telephony services only.

DISTRIBUTION OF CUSTOMERS

At February 29, 2020, 69% of the Canadian broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

7.2 AMERICAN BROADBAND SERVICES

OPERATING AND FINANCIAL RESULTS

	Three months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	264,246	257,370	2.7	3.7	(2,637)
Operating expenses	145,030	140,225	3.4	4.5	(1,442)
Adjusted EBITDA	119,216	117,145	1.8	2.8	(1,195)
Adjusted EBITDA margin	45.1%	45.5%			
Acquisitions of property, plant and equipment	44,948	38,152	17.8	18.8	(361)
Capital intensity	17.0%	14.8%			

(1) For the three-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3182 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3313 USD/CDN.

	Six months ended				
	February 29, 2020 ⁽¹⁾	February 28, 2019	Change	Change in constant currency ⁽²⁾	Foreign exchange impact ⁽²⁾
<i>(in thousands of dollars, except percentages)</i>	\$	\$	%	%	\$
Revenue	530,266	511,578	3.7	3.6	199
Operating expenses	289,400	277,157	4.4	4.4	89
Adjusted EBITDA	240,866	234,421	2.7	2.7	110
Adjusted EBITDA margin	45.4%	45.8%			
Acquisitions of property, plant and equipment	90,781	80,251	13.1	13.0	133
Capital intensity	17.1%	15.7%			

(1) For the six-month period ended February 29, 2020, the average foreign exchange rate used for translation was 1.3203 USD/CDN.

(2) Fiscal 2020 actuals are translated at the average foreign exchange rate of fiscal 2019 which was 1.3198 USD/CDN.

REVENUE

For the second-quarter and first six months of fiscal 2020, revenue increased by 2.7% and 3.7%, respectively, (3.7% and 3.6% in constant currency). In local currency, revenue amounted to US\$200.5 million and US\$401.6 million, respectively, compared to US\$193.3 million and US\$387.6 million for the same periods of fiscal 2019. The increase resulted mainly from:

- growth in both residential and business Internet service customers; and
- rate increases mostly implemented during the fourth quarter of fiscal 2019; partly offset by
- a decrease in video service customers.

OPERATING EXPENSES

For the second-quarter and first six months of fiscal 2020, operating expenses increased by 3.4% and 4.4%, respectively, (4.5% and 4.4% in constant currency) mainly as a result of:

- higher compensation expenses and costs related to additional headcount to support growth;
- higher marketing initiatives to support primary service units growth; and
- additional costs related to the development and implementation of a new financial and human capital management system; partly offset by
- the impact of IFRS 16 adoption.

ADJUSTED EBITDA

For the second-quarter and first six months of fiscal 2020, adjusted EBITDA increased by 1.8% and 2.7%, respectively, (2.8% and 2.7% in constant currency). In local currency, adjusted EBITDA amounted to US\$90.4 million and US\$182.4 million, respectively, compared to US\$88.0 million and US\$177.6 million for the same periods of fiscal 2019, mainly due to organic revenue growth.

CAPITAL INTENSITY AND ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT

For the second-quarter and first six months of fiscal 2020, acquisitions of property, plant and equipment increased by 17.8% and 13.1%, respectively, (18.8% and 13.0% in constant currency) resulting mainly from:

- higher purchases of customer premise equipments resulting from equipment upgrades;
- acquisition of vehicles;
- additional investments to improve and expand the network infrastructure in Florida; and
- costs related to the development and implementation of a new financial and human capital management system.

For the first six months of fiscal 2020, capital intensity reached 17.1% compared to 15.7% for the same period fiscal 2019 mainly as a result of capital expenditures growth exceeding revenue growth.

CUSTOMER STATISTICS

	Net additions (losses)		Net additions (losses)		% of penetration ⁽¹⁾		
	Three months ended			Six months ended			
	February 29, 2020	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
Primary service units	907,207	3,637	(2,092)	5,761	(6,253)		
Internet service customers	457,233	5,770	3,956	11,096	4,614	51.8	49.6
Video service customers	306,252	(2,386)	(5,093)	(6,303)	(9,646)	34.7	35.5
Telephony service customers	143,722	253	(955)	968	(1,221)	16.3	16.3

(1) As a percentage of homes passed.

INTERNET

For the second-quarter and first six months of fiscal 2020, Internet service customers net additions amounted to 5,770 and 11,096, respectively, compared to 3,956 and 4,614 for the same periods of the prior year. The variations were due to:

- growth in both the residential and business sectors; partly offset by
- seasonal disconnects from the Maine and New Hampshire areas which were lower than the comparable periods of the prior year.

VIDEO

For the second-quarter and first six months of fiscal 2020, video service customers net losses amounted to 2,386 and 6,303, respectively, compared to 5,093 and 9,646 for the same periods of the prior year. The variations were due to:

- a changing video consumption environment;
- competitive offers in the industry;
- seasonal disconnects from the Maine and New Hampshire areas; partly offset by
- our customers' ongoing interest in TiVo's digital advanced video services.

TELEPHONY

For the second-quarter and first six months of fiscal 2020, telephony service customers net additions amounted to 253 and 968, respectively, compared to net losses of 955 and 1,221 for the same periods of the prior year. The variations were due to

- growth in the business sector; partly offset by
- increasing wireless penetration in North America and various unlimited offers launched by wireless operators causing some customers to cancel their landline telephony services for wireless telephony services only.

DISTRIBUTION OF CUSTOMERS

At February 29, 2020, 52% of the American broadband services segment's customers subscribed to "double play" or "triple play" bundled services.

8. FINANCIAL POSITION

8.1 WORKING CAPITAL

As part of the usual conduct of its business, Cogeco Communications generally maintains a working capital deficiency due to a low level of trade and other receivables since a large proportion of the Corporation's customers pay before their services are rendered, while trade and other payables are usually paid after products are delivered or services are rendered, enabling the Corporation to use the resulting cash and cash equivalents to reduce Indebtedness. However, the Corporation had a working capital surplus at August 31, 2019 and February 29, 2020 due to the increase in cash and cash equivalents resulting from the sale of Cogeco Peer 1 in the third quarter of fiscal 2019.

The variations are as follows:

	February 29, 2020	August 31, 2019	Change	Explanations
<i>(in thousands of dollars)</i>	\$	\$	\$	
Current assets				
Cash and cash equivalents	501,895	556,504	(54,609)	Please refer to the "Cash flow analysis" section.
Trade and other receivables	87,675	75,652	12,023	Mostly related to revenue growth.
Income taxes receivable	21,898	17,706	4,192	Not significant.
Prepaid expenses and other	32,281	22,740	9,541	Increase in prepayments for annual maintenance agreements.
Derivative financial instrument	161	—	161	Not significant.
	643,910	672,602	(28,692)	
Current liabilities				
Trade and other payables	209,438	260,481	(51,043)	Timing of payments made to suppliers.
Provisions	30,928	36,553	(5,625)	Mainly related to a favorable adjustment of a tax assessment.
Income tax liabilities	15,134	16,693	(1,559)	Not significant.
Contract liabilities and other liabilities	48,511	43,395	5,116	Increase in advance billings due to the growth in primary service units.
Balance due on business combinations	1,293	4,520	(3,227)	Not significant.
Derivative financial instruments	5,126	—	5,126	Related to two derivative financial instruments maturing in January 2021.
Current portion of long-term debt	227,243	22,601	204,642	Related to the Senior Secured Debentures Series 2 maturing in November 2020 combined with the recognition of the current portion of lease liabilities following the adoption of IFRS 16.
	537,673	384,243	153,430	
Working capital surplus	106,237	288,359	(182,122)	

8.2 OTHER SIGNIFICANT CHANGES

	February 29, 2020	August 31, 2019	Change	Explanations
<i>(in thousands of dollars)</i>	\$	\$	\$	
Non-current assets				
Property, plant and equipment	2,071,662	2,007,610	64,052	Recognition of right-of-use assets following the adoption of IFRS 16 combined with acquisitions of property, plant and equipment during the first half of fiscal 2020 and the appreciation of the US dollar against the Canadian dollar.
Intangible assets	2,840,506	2,850,844	(10,338)	Related to the amortization of intangible assets during the first half of fiscal 2020, partly offset by the appreciation of the US dollar against the Canadian dollar.
Goodwill	1,387,235	1,373,439	13,796	Appreciation of the US dollar against the Canadian dollar.
Non-current liabilities				
Long-term debt	3,169,906	3,382,258	(212,352)	Related to the Senior Secured Debentures Series 2 maturing in November 2020 and the repayment of US\$35 million combined with the quarterly repayment on the Senior Secured Term Loan B Facility during the second quarter of fiscal 2020, partly offset by the recognition of the long-term portion of lease liabilities following the adoption of IFRS 16 and the appreciation of the US dollar against the Canadian dollar.

8.3 OUTSTANDING SHARE DATA

A description of Cogeco Communications' share data at March 31, 2020 is presented in the table below. Additional details are provided in note 11 of the condensed interim consolidated financial statements.

<i>(in thousands of dollars, except number of shares/options)</i>	Number of shares/options	Amount \$
Common shares		
Multiple voting shares	15,691,100	98,346
Subordinate voting shares	32,677,593	914,959
Options to purchase subordinate voting shares		
Outstanding options	827,519	
Exercisable options	309,919	

8.4 FINANCING

In the normal course of business, Cogeco Communications has incurred financial obligations, primarily in the form of long-term debt, lease contracts and guarantees. Cogeco Communications' obligations, as reported in the 2019 Annual Report, have not materially changed since August 31, 2019.

On February 3, 2020, the Corporation amended its Senior Secured Term Loan B Facility, whereby the most significant change consisted in the reduction of the interest rate by 0.25%. Consequently, the Corporation recognized, during the second quarter of fiscal 2020, a \$22.9 million non-cash gain on debt modification. As a result, the interest expense on the Senior Secured Term Loan B Facility will be higher than the interest paid until its maturity date in January 2025 as the Corporation's will continue to record the interest expense at the effective interest rate in place prior to the amendment.

On December 6, 2019, the Corporation's Term Revolving Facility was decreased by \$50 million to \$750 million and the maturity date was extended by an additional year until January 24, 2025. Moreover, on the same date, the maturity date of the US\$150 million Senior Secured Revolving Facility, benefiting two subsidiaries related to Atlantic Broadband, was extended by an additional 18 months until July 4, 2024.

At February 29, 2020, the Corporation had used \$0.02 million of its \$750 million Term Revolving Facility for a remaining availability of \$749.98 million. In addition, two subsidiaries related to Atlantic Broadband benefit from a Senior Secured Revolving Facility of \$201.4 million (US\$150 million), of which \$3.3 million (US\$2.4 million) was used at February 29, 2020 for a remaining availability of \$198.2 million (US\$147.6 million).

8.5 CREDIT RATINGS

The table below shows Cogeco Communications' and Atlantic Broadband's credit ratings:

At February 29, 2020	S&P	DBRS	Moody's
Cogeco Communications			
Senior Secured Notes and Debentures	BBB-	BBB (low)	NR
Atlantic Broadband			
First Liens Credit Facilities	BB	NR	B1

NR : Not rated

Our ability to access debt capital markets and bank credit markets and the cost and amount of funding available partly depends on the quality of our credit ratings. Obligations rated in the "BBB" category are considered investment grade and their cost of funding is typically lower relative to the "BB/B" rating category. In addition, obligations with "BBB" ratings generally have greater access to funding than those with "BB/B" ratings.

On January 28, 2020, S&P raised the credit rating of Atlantic Broadband's First Liens Credit Facilities by one notch from BB- to BB given that its strategic importance to the Corporation has increased over time.

8.6 FINANCIAL MANAGEMENT

Interest rate risk

The Corporation is exposed to interest rate risks on its floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At February 29, 2020, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the First Lien Credit Facilities, which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's US subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 29, 2020:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$1.1 billion	US Libor base rate	2.017% - 2.262%	January 2021 - November 2024	Senior Secured Term Loan B

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$7.2 million based on the outstanding debt at February 29, 2020.

Foreign exchange risk

The Corporation is exposed to foreign exchange risk with respect to the interest associated with its long-term debt denominated in US dollars. The impact of a 10% increase in the exchange rate of the US dollar into Canadian dollars would increase financial expense by approximately \$10.9 million based on the outstanding debt at February 29, 2020.

Furthermore, the Corporation's net investments in foreign operations are exposed to market risk attributable to fluctuations in foreign currency exchange rates, notably changes in the value of the Canadian dollar versus the US dollar. The risk related to the US dollar aggregate investments is mitigated since a portion was borrowed in US dollars.

The following table shows the aggregate investments in foreign operations attributable to owners of the Corporation and the notional amount of debt borrowed to hedge these investments at February 29, 2020:

Type of hedge	Notional amount of debt	Aggregate investments	Hedged item
Net investments	US\$390 million	US\$1,047 million	Net investments in foreign operations in US dollar

The exchange rate used to translate the US dollar currency into Canadian dollars for the consolidated statement of financial position accounts at February 29, 2020 was \$1.3429 (\$1.3295 at August 31, 2019) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollars would decrease other comprehensive income by approximately \$88.2 million.

Market risk

The Corporation uses derivative instruments to manage the cash flow exposure to the risk of changes in the price of its subordinate voting shares under the deferred share unit ("DSU") plan. As such, the Corporation uses equity swap agreements to economically hedge the market price appreciation risk of its subordinate voting shares. As at February 29, 2020 the fair value of the equity swap was \$0.2 million and recognized as an asset. A 10% increase in the market price of the subordinate voting shares at February 29, 2020 would result in a gain of approximately \$0.5 million due to the equity swap fair value appreciation, offset by a \$0.5 million increase in the DSU plan expense.

The following table shows the equity derivatives contracts outstanding at February 29, 2020:

Type of hedge	Notional	Maturity	Average share price	Hedged item
Economic	48,000 units	January 2021	\$102.61	Equity price exposure

8.7 FOREIGN CURRENCY

For the three and six-month periods ended February 29, 2020, the average rates prevailing used to convert the operating results of the American broadband services segment were as follows:

	Three months ended				Six months ended			
	February 29, 2020	February 28, 2019	Change	Change	February 29, 2020	February 28, 2019	Change	Change
	\$	\$	\$	%	\$	\$	\$	%
US dollar vs Canadian dollar	1.3182	1.3313	(0.01)	(1.0)	1.3203	1.3198	—	—

The following table highlights in Canadian dollars, the impact of a 10% depreciation of the Canadian dollar against the US dollar on Cogeco Communications' segmented and consolidated operating results for the six-month period ended February 29, 2020:

	Canadian broadband services	American broadband services	Consolidated ⁽¹⁾
Six months ended February 29, 2020 (in thousands of dollars)	Exchange rate impact \$	Exchange rate impact \$	Exchange rate impact \$
Revenue	—	53,027	53,027
Operating expenses	1,520	28,940	30,473
Management fees - Cogeco Inc.			—
Adjusted EBITDA	(1,520)	24,087	22,554
Acquisitions of property, plant and equipment	6,991	9,078	16,069
Free cash flow			94

(1) The consolidated results do not correspond to the addition of the operating segment's results as inter-segment eliminations and other are not presented.

9. CONTROLS AND PROCEDURES

Internal control over financial reporting ("ICFR") is a process designed to provide reasonable, but not absolute, assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with Management, are responsible for establishing and maintaining adequate disclosure controls and procedures ("DC&P") and ICFR, as defined in National Instrument 52-109. Cogeco Communications' internal control framework is based on the criteria published in the updated version released in May 2013 of the report *Internal Control Integrated Framework* issued by the *Committee of Sponsoring Organizations of the Treadway Commission*.

The CEO and CFO, supported by Management, evaluated the design of the Corporation's DC&P and ICFR at February 29, 2020, and concluded that they are adequate. Furthermore, no significant changes to the internal controls over financial reporting occurred during the three and six-month periods ended February 29, 2020.

10. UNCERTAINTIES AND MAIN RISK FACTORS

A detailed description of the uncertainties and main risk factors faced by Cogeco Communications can be found in the 2019 Annual Report, available at www.sedar.com and corpo.cogeco.com. The following update should be read together with the uncertainties and main risk factors described in the 2019 Annual Report, which are hereby incorporated by reference.

REGULATORY RISKS

On August 15, 2019, the Canadian Radio-television and Telecommunications Commission ("CRTC") issued its costing decision setting new rates for aggregated wholesale Internet services for resellers, significantly lowering the interim rates it had previously fixed in 2016 and applying the new rates on a retroactive basis. On September 13, 2019, Cogeco Communications, along with other telecommunications service providers (the "Cable Carriers"), jointly filed an application for leave to appeal the CRTC order to the Federal Court of Appeal ("FCA") and to suspend its effect pending the Court decision to hear the matter. On November 22, 2019, the FCA granted leave to appeal the CRTC decision and stayed the order pending final judgement, with the result that operators do not have at the moment to implement the new rates nor to make the retroactive payments. The case is set to be heard before the FCA on June 23, 2020. In addition to the FCA appeal, on November 13, 2019, the Cable Carriers filed a petition with the Governor in Council, asking Cabinet to refer the CRTC order back to the CRTC for reconsideration in conjunction with the CRTC's planned review of its regulatory framework for wireline wholesale services and in accordance with specific policy considerations. The Cabinet petition was gazetted on December 13, 2019. Interested parties filed comments on February 14, 2020. Furthermore, on December 13, 2019, the Cable Carriers submitted to the CRTC an application for review and variance of the CRTC order, based on substantial doubt as to the correctness of the rate setting methodology relied upon by the CRTC in the order. Comments were filed by interested parties and the Cable Carriers filed their reply on March 13, 2020. The Corporation has therefore not recorded the impact of the new reduced rates in the financial statements for the three and six-month periods ended February 29, 2020.

PUBLIC HEALTH CRISIS AND EMERGENCIES SUCH AS AN EPIDEMIC OR A PANDEMIC

The COVID-19 pandemic crisis evolves rapidly and could have a material adverse impact on the business, operating results and financial condition of the Corporation. The extent to which the COVID-19 pandemic may impact our business and activities will depend on future developments, which are highly uncertain and cannot be predicted with confidence, such as the spread of the disease, the duration of the outbreak, its impact on consumer spending, any disruption in the supply chain, and the effectiveness of the actions taken by the Canadian and US authorities to manage this pandemic. If it continues to spread at the current pace, disruption to consumer spending and trade could trigger a global recession. Management will continue to monitor the situation closely as it develops. Please refer to the section "Fiscal 2020 outlook and financial guidelines" for more details.

11. ACCOUNTING POLICIES

11.1 ADOPTION OF NEW ACCOUNTING STANDARD AND INTERPRETATION

IFRS 16

Effective September 1, 2019, the Corporation adopted IFRS 16 *Leases* using the modified retrospective approach whereby the financial statements of prior periods presented are not restated and the cumulative effect of the initial application is adjusted to opening retained earnings. IFRS 16 replaces previous accounting standards for leases, including IAS 17 *Leases* and IFRIC 4 *Determining whether an arrangement contains a lease*, and establishes a comprehensive model for the identification of lease arrangements, their recognition, measurement, presentation and disclosure in the financial statements of the lessees and lessors.

IFRS 16 eliminates the distinction between operating and finance leases for lessees, requiring instead the recognition on the statement of financial position of a right-of-use asset (representing the right to use the underlying asset) and a lease liability (representing the obligation to make the lease payments) for all leases at lease commencement, with certain exceptions permitted through elections and practical expedients. The accounting treatment for lessors and for leases previously classified as finance leases remains largely the same as under IAS 17.

As a result of adopting IFRS 16, the Corporation has recognized an increase to both assets and liabilities on the consolidated statement of financial position, stemming from the recognition of the right-of-use ("ROU") assets and the corresponding lease liabilities. Lease liabilities at transition have been measured at the present value of remaining future lease payments discounted at the related incremental borrowing rate as at September 1, 2019. ROU assets at transition have been measured at an amount equal to the lease liability, adjusted for any prepaid or accrued rent related to that lease. The ROU assets are presented within *Property, plant and equipment* and the lease liabilities within *Long-term debt*.

The total lease expenses over the lease term remain unchanged, however the timing of recognition of these expenses are effected. Relative to leases that have previously been accounted for as operating leases, the Corporation has recognized a decrease in *Operating expenses* (due to the removal of rent expense), an increase in *Depreciation and amortization* (due to the depreciation of the ROU asset) and an increase in *Financial expense* (due to the accretion of the lease liability), on the consolidated statement of profit or loss.

Although the actual cash flows relative to leases that have previously been accounted for as operating leases are unaffected, the Corporation has presented an increase in cash flows from operating activities and a decrease in cash flows from financing activities, on the consolidated statement of cash flows. This is the result of the presentation of the payment of the principal component of these leases as a cash flow use within the financing activities under the new standard, versus an operating activities cash flow use under IAS 17.

As permitted by IFRS 16, the Corporation has elected to apply certain practical expedients, most notably:

- Not separating non-lease components from lease components for certain classes of underlying assets;
- Applying a single discount rate to a portfolio of leases with similar characteristics;
- Excluding initial direct costs from measuring the right-of-use assets as at September 1, 2019;
- Using hindsight in determining the lease term where the contract contains extension or termination options;
- Electing not to recognize lease liabilities and right-of-use assets for short-term leases or low-value leases;
- Electing to exclude intangible assets from the application of IFRS 16.

The table below shows the impact of adopting IFRS 16 on the September 1, 2019 consolidated statement of financial position:

	August 31, 2019		September 1, 2019
	As reported	IFRS 16 impact	Upon adoption of IFRS 16
<i>(in thousands of dollars)</i>	\$	\$	\$
Property, plant and equipment	2,007,610	41,981	2,049,591
Current portion of long-term debt	22,601	4,566	27,167
Long-term debt	3,382,258	39,877	3,422,135
Contract liabilities and other liabilities	11,119	(2,462)	8,657

The difference between operating lease commitments of \$160 million at August 31, 2019 and lease liabilities of \$44.4 million recognized upon adoption of IFRS 16 on September 1, 2019 was mainly the result of:

- The exclusion of approximately \$89 million of lease payments related to agreements that do not meet the criteria set out in IFRS 16, most notably for rent of support structures;
- The exclusion of approximately \$27 million of certain costs contractually committed under lease contracts, which do not qualify to be accounted for as lease liabilities, such as variable lease payments not tied to an index or rate;
- The diminishing effect of discounting the minimum lease payments, using the weighted average incremental borrowing rate of 3.57% at September 1, 2019, of approximately \$12 million;
- The inclusion of approximately \$20 million of lease payments related to reasonably certain renewal periods or extension options that had not been exercised at August 31, 2019;

The adoption of IFRS 16 had no significant impact on the Corporation's adjusted EBITDA.

IFRIC 23

IFRIC 23 *Uncertainty over income tax treatments* clarifies the application of recognition and measurement requirements in IAS 12 *Income Taxes* when there is uncertainty over income tax treatments. It specifically addresses whether an entity considers uncertain tax treatments separately or as a group, the assumptions an entity makes about the examination of tax treatments by taxation authorities, how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates and how an entity considers changes in facts and circumstances. The adoption of IFRIC 23 on September 1, 2019 had no impact on the consolidated financial statements.

12. NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by Cogeco Communications throughout this MD&A. These financial measures are reviewed in assessing the performance of the Corporation and used in the decision-making process with regards to our business units. Reconciliations between "free cash flow", "adjusted EBITDA", "adjusted EBITDA margin" and "capital intensity" and the most comparable IFRS financial measures are also provided. These financial measures do not have standard definitions prescribed by IFRS and, therefore, may not be comparable to similar measures presented by other companies.

This MD&A also makes reference to key performance indicators on a constant currency basis, including revenue, "adjusted EBITDA", acquisitions of property, plant and equipment and "free cash flow". Measures on a constant currency basis are considered non-IFRS measures and do not have any standardized meaning prescribed by IFRS and therefore, may not be comparable to similarly measures presented by other companies.

Non-IFRS measure	Application	Calculation	Most comparable IFRS measures
Adjusted EBITDA and adjusted EBITDA margin	<p>Adjusted EBITDA and adjusted EBITDA margin are key measures commonly reported and used in the telecommunications industry, as they allow comparisons between companies that have different capital structures and are more current measures since they exclude the impact of historical investments in assets. Adjusted EBITDA is one of the key metrics employed by the financial community to value a business and its financial strength.</p> <p>Adjusted EBITDA for Cogeco Communications' business units is equal to the segment profit (loss) reported in note 4 of the condensed interim consolidated financial statements.</p>	<p>Adjusted EBITDA:</p> <ul style="list-style-type: none"> - Profit for the period from continuing operations add: - Income taxes; - Financial expense; - Depreciation and amortization; and - Integration, restructuring and acquisition costs. <p>Adjusted EBITDA margin:</p> <ul style="list-style-type: none"> - Adjusted EBITDA <p>divided by:</p> <ul style="list-style-type: none"> - Revenue 	<p>Profit for the period from continuing operations</p> <p>No comparable IFRS measure</p>
Free cash flow ⁽¹⁾	<p>Management and investors use free cash flow to measure Cogeco Communications' ability to repay debt, distribute capital to its shareholders and finance its growth.</p>	<p>Free cash flow⁽¹⁾:</p> <ul style="list-style-type: none"> - Adjusted EBITDA <p>add:</p> <ul style="list-style-type: none"> - Amortization of deferred transaction costs and discounts on long-term debt; - Share-based payment; - Loss on disposals and write-offs of property, plant and equipment; - Defined benefit plans expense, net of contributions; <p>deduct:</p> <ul style="list-style-type: none"> - Integration, restructuring and acquisition costs; - Financial expense⁽²⁾; - Current income taxes; - Acquisition of property, plant and equipment⁽³⁾; and - Repayment of lease liabilities. 	<p>Cash flow from operating activities</p>
Constant currency basis	<p>Revenue, operating expenses, adjusted EBITDA, acquisitions of property, plant and equipment and free cash flow are measures presented on a constant currency basis to enable an improved understanding of the Corporation's underlying financial performance, undistorted by the effects of changes in foreign exchange rates.</p>	<p>Constant currency basis are obtained by translating financial results from the current periods denominated in US dollars at the foreign exchange rates of the comparable periods of the prior year.</p> <p>The average foreign exchange rate during the three and six-month periods ended February 28, 2019 were 1.3313 USD/CDN and 1.3198 USD/CDN, respectively.</p>	<p>No comparable IFRS measure</p>
Capital intensity	<p>Capital intensity is used by Cogeco Communications' management and investors to assess the Corporation's investment in capital expenditures in order to support a certain level of revenue.</p>	<p>Capital intensity:</p> <ul style="list-style-type: none"> - Acquisition of property, plant and equipment⁽²⁾ <p>divided by:</p> <ul style="list-style-type: none"> - Revenue 	<p>No comparable IFRS measure</p>

(1) During the second quarter of fiscal 2020, the Corporation modified the calculation method of its free cash flow in order to reflect how the Corporation analyzed and makes projections of its free cash flow. This modification has no impact on the result under the current and former calculation, and therefore free cash flow for the comparable periods were not affected by this change.

(2) Excludes the non-cash gain on debt modification.

(3) Excludes the acquisition of right-of-use assets and the purchases of spectrum licenses.

12.1 FREE CASH FLOW RECONCILIATION

The reconciliation of free cash flow to the most comparable IFRS measure is as follows:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
<i>(in thousands of dollars)</i>	\$	\$	\$	\$
Cash flow from operating activities	231,653	199,462	380,845	298,458
Amortization of deferred transaction costs and discounts on long-term debt	2,239	2,183	4,776	4,321
Changes in non-cash operating activities	(5,391)	17,977	75,822	111,725
Income taxes paid	17,814	20,310	33,966	46,302
Current income taxes	(4,477)	(17,570)	(28,074)	(29,602)
Financial expense paid	30,341	42,131	69,456	87,908
Financial expense ⁽¹⁾	(35,063)	(46,413)	(74,333)	(92,972)
Acquisition of property, plant and equipment	(110,840)	(92,773)	(232,142)	(193,330)
Repayment of lease liabilities	(1,214)	—	(2,410)	—
Free cash flow	125,062	125,307	227,906	232,810

(1) Excludes the non-cash gain on debt modification.

12.2 ADJUSTED EBITDA AND ADJUSTED EBITDA MARGIN RECONCILIATION

The reconciliation of adjusted EBITDA to the most comparable IFRS measure and the calculation of adjusted EBITDA margin are as follows:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
<i>(in thousands of dollars, except percentages)</i>	\$	\$	\$	\$
Profit for the period from continuing operations	114,011	86,128	203,719	164,934
Income taxes	23,501	23,998	53,432	41,034
Financial expense	12,165	46,413	51,435	92,972
Depreciation and amortization	122,237	120,291	245,372	240,028
Integration, restructuring and acquisition costs	5,458	3,722	5,519	9,435
Adjusted EBITDA	277,372	280,552	559,477	548,403
Revenue	586,467	584,129	1,173,294	1,160,802
Adjusted EBITDA margin	47.3%	48.0%	47.7%	47.2%

12.3 CAPITAL INTENSITY RECONCILIATION

The calculation of capital intensity is as follows:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
<i>(in thousands of dollars, except percentages)</i>	\$	\$	\$	\$
Acquisition of property, plant and equipment	110,840	92,773	232,142	193,330
Revenue	586,467	584,129	1,173,294	1,160,802
Capital intensity	18.9%	15.9%	19.8%	16.7%

13. SUPPLEMENTARY QUARTERLY FINANCIAL INFORMATION

Three months ended	February 29,	February 28,	November 30,	August 31,	May 31,			
	2020	2019	2019	2018	2019	2018	2019	2018
<i>(in thousands of dollars, except percentages and per share data)</i>	\$	\$	\$	\$	\$	\$	\$	\$
Operations								
Revenue	586,467	584,129	586,827	576,673	583,673	566,184	587,345	567,079
Adjusted EBITDA	277,372	280,552	282,105	267,851	275,610	263,411	283,927	267,933
Adjusted EBITDA margin	47.3%	48.0%	48.1%	46.4%	47.2%	46.5%	48.3%	47.2%
Integration, restructuring and acquisition costs	5,458	3,722	61	5,713	712	1,677	1,003	2,260
Profit for the period from continuing operations	114,011	86,128	89,708	78,806	92,403	75,870	99,571	70,525
Profit (loss) for the period from discontinued operations	—	(5,369)	—	(3,622)	1,920	(1,052)	82,451	(5,365)
Profit for the period	114,011	80,759	89,708	75,184	94,323	74,818	182,022	65,160
Profit for the period from continuing operations attributable to owners of the Corporation	109,391	81,718	84,178	73,792	87,850	72,753	96,613	67,190
Profit for the period attributable to owners of the Corporation	109,391	76,349	84,178	70,170	89,770	71,701	179,064	61,825
Cash flow								
Cash flow from operating activities	231,653	199,462	149,182	98,996	304,702	255,438	265,551	167,073
Acquisitions of property, plant and equipment	110,840	92,773	121,302	100,557	145,099	162,319	96,116	98,660
Free cash flow	125,062	125,307	102,844	107,503	84,250	47,739	136,999	102,408
Capital intensity	18.9%	15.9%	20.7%	17.4%	24.9%	28.7%	16.4%	17.4%
Earnings (loss) per share⁽¹⁾								
Basic								
From continuing operations	2.24	1.65	1.71	1.50	1.78	1.48	1.96	1.36
From discontinued operations	—	(0.11)	—	(0.07)	0.04	(0.02)	1.67	(0.11)
From continuing and discontinued operations	2.24	1.55	1.71	1.42	1.82	1.45	3.62	1.25
Diluted								
From continuing operations	2.22	1.64	1.70	1.49	1.77	1.47	1.94	1.35
From discontinued operations	—	(0.11)	—	(0.07)	0.04	(0.02)	1.65	(0.11)
From continuing and discontinued operations	2.22	1.53	1.70	1.41	1.80	1.44	3.59	1.24
Dividends per share	0.58	0.525	0.58	0.525	0.525	0.475	0.525	0.475

(1) Per multiple and subordinate voting share.

13.1 SEASONAL VARIATIONS

Cogeco Communications' operating results are not generally subject to material seasonal fluctuations except as follows. In the Canadian and American broadband services segments, the number of Internet and video services customers are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several towns with education institutions. In the American broadband services segment, certain areas are also subject to seasonal fluctuations due to the winter and summer seasons.

14. ADDITIONAL INFORMATION

This MD&A was prepared on April 7, 2020. Additional information relating to the Corporation, including its Annual Report and Annual Information Form, is available on the SEDAR website at www.sedar.com or on the Corporation's website at corpo.cogeco.com.

/s/ Louis Audet
Louis Audet
Executive Chairman of the Board

/s/ Philippe Jetté
Philippe Jetté
President and Chief Executive Officer

Cogeco Communications Inc.
Montréal, Québec
April 7, 2020



CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Three and six-month periods ended February 29, 2020

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS
(unaudited)

	Notes	Three months ended		Six months ended	
		February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
		\$	\$	\$	\$
<i>(In thousands of Canadian dollars, except per share data)</i>					
Revenue	3	586,467	584,129	1,173,294	1,160,802
Operating expenses	5	303,441	298,676	602,773	602,703
Management fees – Cogeco Inc.	16	5,654	4,901	11,044	9,696
Integration, restructuring and acquisition costs	4	5,458	3,722	5,519	9,435
Depreciation and amortization	6	122,237	120,291	245,372	240,028
Financial expense	7	12,165	46,413	51,435	92,972
Profit before income taxes		137,512	110,126	257,151	205,968
Income taxes	8	23,501	23,998	53,432	41,034
Profit for the period from continuing operations		114,011	86,128	203,719	164,934
Loss for the period from discontinued operations		—	(5,369)	—	(8,991)
Profit for the period		114,011	80,759	203,719	155,943
Profit for the period attributable to:					
Owners of the Corporation		109,391	76,349	193,569	146,519
Non-controlling interest		4,620	4,410	10,150	9,424
		114,011	80,759	203,719	155,943
Earnings (loss) per share					
Basic	9				
Profit for the period from continuing operations		2.24	1.65	3.95	3.15
Loss for the period from discontinued operations		—	(0.11)	—	(0.18)
Profit for the period		2.24	1.55	3.95	2.97
Diluted	9				
Profit for the period from continuing operations		2.22	1.64	3.91	3.13
Loss for the period from discontinued operations		—	(0.11)	—	(0.18)
Profit for the period		2.22	1.53	3.91	2.95

COGECO COMMUNICATIONS INC.

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
(In thousands of Canadian dollars)	\$	\$	\$	\$
Profit for the period	114,011	80,759	203,719	155,943
Other comprehensive income				
Items to be subsequently reclassified to profit or loss				
<i>Cash flow hedging adjustments</i>				
Net change in fair value of hedging derivative financial instruments	(24,958)	(21,021)	(9,829)	(18,288)
Related income taxes	6,589	5,572	2,604	4,847
	(18,369)	(15,449)	(7,225)	(13,441)
<i>Foreign currency translation adjustments</i>				
Net foreign currency translation differences on net investments in foreign operations	19,538	(16,759)	18,869	15,324
Net changes on translation of long-term debt designated as hedges of net investments in foreign operations	(5,458)	9,289	(5,224)	(7,982)
Related income taxes	(68)	—	(68)	—
	14,012	(7,470)	13,577	7,342
	(4,357)	(22,919)	6,352	(6,099)
Items not to be subsequently reclassified to profit or loss				
<i>Defined benefit plans actuarial adjustments</i>				
Remeasurement of net defined benefit liability or asset	(3,505)	(1,807)	(32)	(2,889)
Related income taxes	928	479	8	766
	(2,577)	(1,328)	(24)	(2,123)
	(6,934)	(24,247)	6,328	(8,222)
Comprehensive income for the period	107,077	56,512	210,047	147,721
Comprehensive income for the period attributable to:				
Owners of the Corporation	98,502	55,630	196,078	135,356
Non-controlling interest	8,575	882	13,969	12,365
	107,077	56,512	210,047	147,721

COGECO COMMUNICATIONS INC.

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

	Equity attributable to owners of the Corporation					Total shareholders' equity
	Share capital	Share-based payment reserve	Accumulated other comprehensive income	Retained earnings	Equity attributable to non-controlling interest	
(In thousands of Canadian dollars)	\$	\$	\$	\$	\$	\$
	(Note 11)		(Note 12)			
Balance at August 31, 2018	1,017,172	15,260	113,774	850,963	336,442	2,333,611
Profit for the period	—	—	—	146,519	9,424	155,943
Other comprehensive income (loss) for the period	—	—	(9,040)	(2,123)	2,941	(8,222)
Comprehensive income (loss) for the period	—	—	(9,040)	144,396	12,365	147,721
Issuance of subordinate voting shares under the Stock Option Plan	1,289	—	—	—	—	1,289
Share-based payment (Note 11 D) and 16)	—	3,471	—	—	—	3,471
Share-based payment previously recorded in share-based payment reserve for options exercised	294	(294)	—	—	—	—
Dividends (Note 11 C))	—	—	—	(51,849)	—	(51,849)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	3,820	(3,492)	—	(328)	—	—
Total contributions by (distributions to) shareholders	5,403	(315)	—	(52,177)	—	(47,089)
Balance at February 28, 2019	1,022,575	14,945	104,734	943,182	348,807	2,434,243
Balance at August 31, 2019	1,023,390	13,526	31,028	1,131,845	359,689	2,559,478
Profit for the period	—	—	—	193,569	10,150	203,719
Other comprehensive income (loss) for the period	—	—	2,533	(24)	3,819	6,328
Comprehensive income (loss) for the period	—	—	2,533	193,545	13,969	210,047
Issuance of subordinate voting shares under the Stock Option Plan	5,344	—	—	—	—	5,344
Share-based payment (Note 11 D) and 16)	—	3,286	—	—	—	3,286
Share-based payment previously recorded in share-based payment reserve for options exercised	843	(843)	—	—	—	—
Dividends (Note 11 C))	—	—	—	(56,801)	—	(56,801)
Purchase and cancellation of subordinate voting shares	(22,236)	—	—	(64,241)	—	(86,477)
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	(5,643)	—	—	—	—	(5,643)
Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	3,671	(2,958)	—	(713)	—	—
Total distributions to shareholders	(18,021)	(515)	—	(121,755)	—	(140,291)
Balance at February 29, 2020	1,005,369	13,011	33,561	1,203,635	373,658	2,629,234

COGECO COMMUNICATIONS INC.
INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(unaudited)

	Notes	February 29, 2020	August 31, 2019
		\$	\$
<i>(In thousands of Canadian dollars)</i>			
Assets			
Current			
Cash and cash equivalents		501,895	556,504
Trade and other receivables		87,675	75,652
Income taxes receivable		21,898	17,706
Prepaid expenses and other		32,281	22,740
Derivative financial instrument		161	—
		643,910	672,602
Non-current			
Other assets		44,608	40,020
Property, plant and equipment		2,071,662	2,007,610
Intangible assets		2,840,506	2,850,844
Goodwill		1,387,235	1,373,439
Deferred tax assets		6,532	6,564
		6,994,453	6,951,079
Liabilities and Shareholders' equity			
Liabilities			
Current			
Trade and other payables		209,438	260,481
Provisions		30,928	36,553
Income tax liabilities		15,134	16,693
Contract liabilities and other liabilities		48,511	43,395
Balance due on a business combination		1,293	4,520
Derivative financial instruments		5,126	—
Current portion of long-term debt	10	227,243	22,601
		537,673	384,243
Non-current			
Long-term debt	10	3,169,906	3,382,258
Derivative financial instruments		50,747	46,044
Contract liabilities and other liabilities		11,662	11,119
Pension plan liabilities and accrued employee benefits		15,978	14,355
Deferred tax liabilities		579,253	553,582
		4,365,219	4,391,601
Shareholders' equity			
Equity attributable to owners of the Corporation			
Share capital	11 B)	1,005,369	1,023,390
Share-based payment reserve		13,011	13,526
Accumulated other comprehensive income	12	33,561	31,028
Retained earnings		1,203,635	1,131,845
		2,255,576	2,199,789
Equity attributable to non-controlling interest		373,658	359,689
		2,629,234	2,559,478
		6,994,453	6,951,079

COGECO COMMUNICATIONS INC.

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

	Notes	Three months ended		Six months ended	
		February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
		\$	\$	\$	\$
<i>(In thousands of Canadian dollars)</i>					
Cash flow from operating activities					
Profit for the period from continuing operations		114,011	86,128	203,719	164,934
Adjustments for:					
Depreciation and amortization	6	122,237	120,291	245,372	240,028
Financial expense	7	12,165	46,413	51,435	92,972
Income taxes	8	23,501	23,998	53,432	41,034
Share-based payment		1,815	2,427	3,957	4,130
Loss on disposals and write-offs of property, plant and equipment		261	288	1,255	710
Defined benefit plans expense, net of contributions		427	335	919	585
		274,417	279,880	560,089	544,393
Changes in non-cash operating activities	13	5,391	(17,977)	(75,822)	(111,725)
Financial expense paid		(30,341)	(42,131)	(69,456)	(87,908)
Income taxes paid		(17,814)	(20,310)	(33,966)	(46,302)
		231,653	199,462	380,845	298,458
Cash flow from investing activities					
Acquisition of property, plant and equipment		(110,840)	(92,773)	(232,142)	(193,330)
Business combination, net of cash and cash equivalents acquired		—	—	—	(38,876)
Proceeds on disposals of property, plant and equipment		1,694	832	1,879	1,195
		(109,146)	(91,941)	(230,263)	(231,011)
Cash flow from financing activities					
Increase (decrease) in bank indebtedness		(11,172)	28,907	—	30,365
Net decrease under the revolving facilities		—	(118,083)	—	(3,921)
Repayment of notes, debentures and credit facilities		(52,096)	(5,587)	(57,744)	(66,240)
Repayment of lease liabilities		(1,214)	—	(2,410)	—
Repayment of balance due on a business combination		—	(655)	(3,228)	(655)
Increase in deferred transaction costs		(522)	(432)	(522)	(432)
Issuance of subordinate voting shares	11 B)	849	745	5,344	1,289
Purchase and cancellation of subordinate voting shares		(70,787)	—	(86,477)	—
Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans	11 B)	—	—	(5,643)	—
Dividends paid on multiple voting shares	11 C)	(9,101)	(8,238)	(18,202)	(16,476)
Dividends paid on subordinate voting shares	11 C)	(19,179)	(17,690)	(38,599)	(35,373)
		(163,222)	(121,033)	(207,481)	(91,443)
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency		2,191	(568)	2,290	(744)
Net change in cash and cash equivalents from continuing operations		(38,524)	(14,080)	(54,609)	(24,740)
Net change in cash and cash equivalents from discontinued operations		—	2,574	—	(598)
Cash and cash equivalents, beginning of the period		540,419	70,893	556,504	84,725
Cash and cash equivalents, end of the period		501,895	59,387	501,895	59,387

COGECO COMMUNICATIONS INC.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

NATURE OF OPERATIONS

Cogeco Communications Inc. ("Cogeco Communications" or the "Corporation") is a communications corporation operating in Canada under the Cogeco Connexion name in Québec and Ontario, and in the United States under the Atlantic Broadband brand (in 11 states along the East Coast, from Maine to Florida). Cogeco Communications provides residential and business customers with Internet, video and telephony services through its two-way broadband fibre networks.

The Corporation is a subsidiary of Cogeco Inc. ("Cogeco"), which holds 32.2% of the Corporation's equity shares, representing 82.6% of the votes attached to the Corporation's voting shares. Cogeco Communications is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CCA".

The Corporation's registered office is located at 5 Place Ville Marie, Suite 1700, Montréal, Québec, H3B 0B3.

1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34 *Interim Financial Reporting* and do not include all the information required for annual financial statements. Certain information and footnote disclosure included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2019 annual consolidated financial statements.

These condensed interim consolidated financial statements have been prepared with the accounting policies the Corporation adopted in its 2019 annual consolidated financial statements, unless as mentioned in Note 2. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements unless otherwise indicated.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost, except for financial instruments and derivative financial instruments, cash-settled share-based payment arrangements and pension plan assets, which are measured at fair value, and for the defined benefit obligation and provisions, which are measured at present value.

Financial information is presented in Canadian dollars, which is the functional currency of the Corporation.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results except that in the Canadian and American broadband services segments, the number of customers in the Internet and video services are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several university and college towns such as Kingston, Windsor, St. Catharines, Hamilton, Peterborough, Trois-Rivières and Rimouski in Canada and in Pennsylvania, and to a lesser extent in South Carolina, eastern Connecticut, Maryland and Delaware in the United States. In the American broadband services segment, the Miami and New Hampshire/Maine areas are also subject to seasonal fluctuations.

The condensed interim consolidated financial statements were approved by the Board of Directors of the Corporation at its meeting held on April 7, 2020.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

2. ACCOUNTING POLICY DEVELOPMENTS

ADOPTION OF NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

IFRS 16

Effective September 1, 2019, the Corporation adopted IFRS 16 *Leases* using the modified retrospective approach whereby the financial statements of prior periods presented are not restated and the cumulative effect of the initial application is adjusted to opening retained earnings. IFRS 16 replaces previous accounting standards for leases, including IAS 17 *Leases* and IFRIC 4 *Determining whether an arrangement contains a lease*, and establishes a comprehensive model for the identification of lease arrangements, their recognition, measurement, presentation and disclosure in the financial statements of the lessees and lessors.

IFRS 16 eliminates the distinction between operating and finance leases for lessees, requiring instead the recognition on the statement of financial position of a right-of-use asset (representing the right to use the underlying asset) and a lease liability (representing the obligation to make the lease payments) for all leases at lease commencement, with certain exceptions permitted through elections and practical expedients. The accounting treatment for lessors and for leases previously classified as finance leases remains largely the same as under IAS 17.

As a result of adopting IFRS 16, the Corporation has recognized an increase to both assets and liabilities on the consolidated statement of financial position, stemming from the recognition of the right-of-use ("ROU") assets and the corresponding lease liabilities. Lease liabilities at transition have been measured at the present value of remaining future lease payments discounted at the related incremental borrowing rate as at September 1, 2019. ROU assets at transition have been measured at an amount equal to the lease liability, adjusted for any prepaid or accrued rent related to that lease. The ROU assets are presented within *Property, plant and equipment* and the lease liabilities within *Long-term debt*.

The total lease expenses over the lease term remain unchanged, however the timing of recognition of these expenses are effected. Relative to leases that have previously been accounted for as operating leases, the Corporation has recognized a decrease in *Operating expenses* (due to the removal of rent expense), an increase in *Depreciation and amortization* (due to the depreciation of the ROU asset) and an increase in *Financial expense* (due to the accretion of the lease liability), on the consolidated statement of profit or loss.

Although the actual cash flows relative to leases that have previously been accounted for as operating leases are unaffected, the Corporation has presented an increase in cash flows from operating activities and a decrease in cash flows from financing activities, on the consolidated statement of cash flows. This is the result of the presentation of the payment of the principal component of these leases as a cash flow use within the financing activities under the new standard, versus an operating activities cash flow use under IAS 17.

As permitted by IFRS 16, the Corporation has elected to apply certain practical expedients, most notably:

- Not separating non-lease components from lease components for certain classes of underlying assets;
- Applying a single discount rate to a portfolio of leases with similar characteristics;
- Excluding initial direct costs from measuring the right-of-use assets as at September 1, 2019;
- Using hindsight in determining the lease term where the contract contains extension or termination options;
- Electing not to recognize lease liabilities and right-of-use assets for short-term leases or low-value leases;
- Electing to exclude intangible assets from the application of IFRS 16.

The table below shows the impact of adopting IFRS 16 on the September 1, 2019 consolidated statement of financial position:

	August 31, 2019		September 1, 2019	
	As reported	IFRS 16 impact	Upon adoption of IFRS 16	
	\$	\$	\$	\$
Property, plant and equipment	2,007,610	41,981	2,049,591	
Current portion of long-term debt	22,601	4,566	27,167	
Long-term debt	3,382,258	39,877	3,422,135	
Contract liabilities and other liabilities	11,119	(2,462)	8,657	

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The difference between operating lease commitments of \$160 million at August 31, 2019 and lease liabilities of \$44.4 million recognized upon adoption of IFRS 16 on September 1, 2019 was mainly the result of:

- The exclusion of approximately \$89 million of lease payments related to agreements that do not meet the criteria set out in IFRS 16, most notably for rent of support structures;
- The exclusion of approximately \$27 million of certain costs contractually committed under lease contracts, which do not qualify to be accounted for as lease liabilities, such as variable lease payments not tied to an index or rate;
- The diminishing effect of discounting the minimum lease payments, using the weighted average incremental borrowing rate of 3.57% at September 1, 2019, of approximately \$12 million;
- The inclusion of approximately \$20 million of lease payments related to reasonably certain renewal periods or extension options that had not been exercised at August 31, 2019;

IFRIC 23

IFRIC 23 *Uncertainty over income tax treatments* clarifies the application of recognition and measurement requirements in IAS 12 *Income Taxes* when there is uncertainty over income tax treatments. It specifically addresses whether an entity considers uncertain tax treatments separately or as a group, the assumptions an entity makes about the examination of tax treatments by taxation authorities, how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates and how an entity considers changes in facts and circumstances. The adoption of IFRIC 23 on September 1, 2019 had no impact on the consolidated financial statements.

3. REVENUE

	Three months ended					
	Canadian broadband services		American broadband services		Consolidated	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$	\$	\$
Residential ⁽¹⁾	288,338	294,559	224,689	219,414	513,027	513,973
Commercial ⁽²⁾	33,434	31,854	32,222	30,745	65,656	62,599
Other ⁽³⁾	449	346	7,335	7,211	7,784	7,557
	322,221	326,759	264,246	257,370	586,467	584,129

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

(2) Includes revenue from Internet, video and telephony commercial customers.

(3) Includes advertising revenue, late fees, rental income and other miscellaneous revenue.

	Six months ended					
	Canadian broadband services		American broadband services		Consolidated	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$	\$	\$
Residential ⁽¹⁾	575,092	584,716	452,003	436,906	1,027,095	1,021,622
Commercial ⁽²⁾	67,397	63,978	64,222	60,172	131,619	124,150
Other ⁽³⁾	539	530	14,041	14,500	14,580	15,030
	643,028	649,224	530,266	511,578	1,173,294	1,160,802

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

(2) Includes revenue from Internet, video and telephony commercial customers.

(3) Includes advertising revenue, late fees, rental income and other miscellaneous revenue.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

4. OPERATING SEGMENTS

The Corporation's segment profit (loss) is reported in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance.

The Canadian and American broadband services segments provide a wide range of Internet, video and telephony services primarily to residential customers as well as business services across their coverage areas. The Canadian broadband services activities are carried out by Cogeco Connexion in the provinces of Québec and Ontario and the American broadband services activities are carried out by Atlantic Broadband in 11 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Pennsylvania, South Carolina, Virginia and West Virginia.

The previously reported Business ICT services segment, comprised of the Cogeco Peer 1 operations, was discontinued due to the sale of the Cogeco Peer 1 subsidiary on April 30, 2019.

The Corporation and its chief operating decision maker assess the performance of each operating segment based on its segment profit (loss), which is equal to revenue less operating expenses. The Inter-segment eliminations and other, include head office activities and eliminate any intercompany transactions included in each segment's operating results. Transactions between operating segments are measured at the amounts agreed to between the parties.

	Three months ended February 29, 2020			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Consolidated
	\$	\$	\$	\$
Revenue	322,221	264,246	—	586,467
Operating expenses	151,856	145,030	6,555	303,441
Management fees – Cogeco Inc.	—	—	5,654	5,654
Segment profit (loss)	170,365	119,216	(12,209)	277,372
Integration, restructuring and acquisition costs ⁽¹⁾				5,458
Depreciation and amortization				122,237
Financial expense				12,165
Profit before income taxes				137,512
Income taxes				23,501
Profit for the period				114,011
Acquisition of property, plant and equipment	65,761	44,948	131	110,840

(1) Resulted from organizational changes and costs related to the acquisition of Thames Valley Communications.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

	Three months ended February 28, 2019			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Consolidated
	\$	\$	\$	\$
Revenue	326,759	257,370	—	584,129
Operating expenses	152,091	140,225	6,360	298,676
Management fees – Cogeco Inc.	—	—	4,901	4,901
Segment profit (loss)	174,668	117,145	(11,261)	280,552
Integration, restructuring and acquisition costs ⁽¹⁾				3,722
Depreciation and amortization				120,291
Financial expense				46,413
Profit before income taxes				110,126
Income taxes				23,998
Profit for the period from continuing operations				86,128
Loss for the period from discontinued operations				(5,369)
Profit for the period				80,759
Acquisition of property, plant and equipment	54,621	38,152	—	92,773

(1) Resulted from an operational optimization program that included a voluntary departure program.

	Six months ended February 29, 2020			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Consolidated
	\$	\$	\$	\$
Revenue	643,028	530,266	—	1,173,294
Operating expenses	301,701	289,400	11,672	602,773
Management fees – Cogeco Inc.	—	—	11,044	11,044
Segment profit (loss)	341,327	240,866	(22,716)	559,477
Integration, restructuring and acquisition costs ⁽¹⁾				5,519
Depreciation and amortization				245,372
Financial expense				51,435
Profit before income taxes				257,151
Income taxes				53,432
Profit for the period				203,719
Acquisition of property, plant and equipment	140,891	90,781	470	232,142

(1) Resulted from organizational changes and costs related to the acquisition of Thames Valley Communications.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

	Six months ended February 28, 2019			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Consolidated
	\$	\$	\$	\$
Revenue	649,224	511,578	—	1,160,802
Operating expenses	311,417	277,157	14,129	602,703
Management fees – Cogeco Inc.	—	—	9,696	9,696
Segment profit (loss)	337,807	234,421	(23,825)	548,403
Integration, restructuring and acquisition costs ⁽¹⁾				9,435
Depreciation and amortization				240,028
Financial expense				92,972
Profit before income taxes				205,968
Income taxes				41,034
Profit for the period from continuing operations				164,934
Loss for the period from discontinued operations				(8,991)
Profit for the period				155,943
Acquisition of property, plant and equipment	113,079	80,251	—	193,330

(1) Resulted from an operational optimization program that included a voluntary departure program.

The following tables set out certain segmented and geographic market information at February 29, 2020 and August 31, 2019:

	At February 29, 2020			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Total
	\$	\$	\$	\$
Property, plant and equipment	1,161,243	907,562	2,857	2,071,662
Intangible assets	994,356	1,846,150	—	2,840,506
Goodwill	4,662	1,382,573	—	1,387,235

	At August 31, 2019			
	Canadian broadband services	American broadband services	Inter-segment eliminations and other	Total
	\$	\$	\$	\$
Property, plant and equipment	1,124,698	882,827	85	2,007,610
Intangible assets	996,296	1,854,548	—	2,850,844
Goodwill	4,662	1,368,777	—	1,373,439

	At February 29, 2020		
	Canada	United States	Total
	\$	\$	\$
Property, plant and equipment	1,164,100	907,562	2,071,662
Intangible assets	994,356	1,846,150	2,840,506
Goodwill	4,662	1,382,573	1,387,235

	At August 31, 2019		
	Canada	United States	Total
	\$	\$	\$
Property, plant and equipment	1,124,783	882,827	2,007,610
Intangible assets	996,296	1,854,548	2,850,844
Goodwill	4,662	1,368,777	1,373,439

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

5. OPERATING EXPENSES

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Salaries, employee benefits and outsourced services	92,477	85,220	183,742	171,305
Service delivery costs ⁽¹⁾	163,518	167,657	326,013	334,863
Customer related costs ⁽²⁾	22,631	18,665	44,638	39,374
Other external purchases ⁽³⁾	24,815	27,134	48,380	57,161
	303,441	298,676	602,773	602,703

(1) Include cost of equipment sold, content and programming costs, payments to other carriers, franchise fees and network costs.

(2) Include advertising and marketing expenses, selling costs, billing expenses, bad debts and collection expenses.

(3) Include office building expenses, professional service fees, Canadian Radio-television and Telecommunications Commission ("CRTC") fees, losses and gains on disposals and write-offs of property, plant and equipment, and other administrative expenses.

6. DEPRECIATION AND AMORTIZATION

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Depreciation of property, plant and equipment ⁽¹⁾	107,971	106,100	216,798	211,873
Amortization of intangible assets	14,266	14,191	28,574	28,155
	122,237	120,291	245,372	240,028

(1) The depreciation of ROU assets amounted to \$1,639 and \$3,271 for the three and six-month periods of fiscal 2020.

7. FINANCIAL EXPENSE

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Interest on long-term debt, excluding interest on lease liabilities	38,968	46,120	79,047	91,503
Interest on lease liabilities	378	—	759	—
Gain on debt modification ⁽¹⁾	(22,898)	—	(22,898)	—
Net foreign exchange loss (gain)	11	(479)	31	(256)
Amortization of deferred transaction costs	211	465	675	906
Capitalized borrowing costs ⁽²⁾	(142)	(178)	(293)	(298)
Other	(4,363)	485	(5,886)	1,117
	12,165	46,413	51,435	92,972

(1) On February 3, 2020, the Senior Secured Term Loan B Facility was amended and the most significant change consisted in the reduction of the interest rate by 0.25%. As a result, the Corporation recognized a gain on debt modification of \$22.9 million.

(2) For the three and six-month periods ended February 29, 2020 and February 28, 2019, the weighted average interest rate used in the capitalization of borrowing costs was 4.5%.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

8. INCOME TAXES

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Current	4,477	17,570	28,074	29,602
Deferred	19,024	6,428	25,358	11,432
	23,501	23,998	53,432	41,034

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Profit before income taxes	137,512	110,126	257,151	205,968
Combined Canadian income tax rate	26.5%	26.5%	26.5%	26.5%
Income taxes at combined Canadian income tax rate	36,441	29,184	68,145	54,582
Difference in operations' statutory income tax rates	300	207	1,007	1,022
Impact on deferred taxes as a result of changes in substantively enacted tax rates	5	287	28	287
Impact on income taxes arising from non-deductible expenses and non-taxable profit	(916)	808	(1,145)	821
Tax impacts related to foreign operations	(6,103)	(7,100)	(12,613)	(13,861)
Other	(6,226)	612	(1,990)	(1,817)
Income taxes at effective income tax rate	23,501	23,998	53,432	41,034

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

9. EARNINGS PER SHARE

The following table provides the reconciliation between basic and diluted earnings per share:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Profit for the period from continuing operations attributable to owners of the Corporation	109,391	81,718	193,569	155,510
Loss for the period from discontinued operations attributable to owners of the Corporation	—	(5,369)	—	(8,991)
Profit for the period attributable to owners of the Corporation	109,391	76,349	193,569	146,519
Weighted average number of multiple and subordinate voting shares outstanding	48,900,259	49,386,790	49,027,497	49,363,604
Effect of dilutive stock options ⁽¹⁾	259,461	123,794	270,951	94,223
Effect of dilutive incentive share units	75,368	110,223	73,679	107,601
Effect of dilutive performance share units	115,468	150,624	111,584	143,084
Weighted average number of diluted multiple and subordinate voting shares outstanding	49,350,556	49,771,431	49,483,711	49,708,512
Earnings (loss) per share				
Basic				
Profit for the period from continuing operations	2.24	1.65	3.95	3.15
Loss for the period from discontinued operations	—	(0.11)	—	(0.18)
Profit for the period	2.24	1.55	3.95	2.97
Diluted				
Profit for the period from continuing operations	2.22	1.64	3.91	3.13
Loss for the period from discontinued operations	—	(0.11)	—	(0.18)
Profit for the period	2.22	1.53	3.91	2.95

- (1) For the three and six-month periods ended February 29, 2020, 205,150 stock options (253,585 and 257,485 in 2019) were excluded from the calculation of diluted earnings per share due to the exercise price of the options being greater than the average share price of the subordinate voting shares.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

10. LONG-TERM DEBT

A) Notes, debentures and credit facilities

	Maturity	Interest rate	February 29, 2020	August 31, 2019
		%	\$	\$
Corporation ⁽¹⁾				
Senior Secured Notes				
Series A – US\$25 million	September 2024	4.14	33,497	33,155
Series B - US\$150 million	September 2026	4.29	200,892	198,845
Senior Secured Notes - US\$215 million	June 2025	4.30	287,942	284,996
Senior Secured Debentures Series 2	November 2020	5.15	199,849	199,744
Senior Secured Debentures Series 3	February 2022	4.93	199,564	199,457
Senior Secured Debentures Series 4	May 2023	4.18	298,862	298,697
Subsidiaries				
First Lien Credit Facilities ⁽²⁾				
Senior Secured Term Loan B Facility - US\$1,635.3 million (US\$1,678.8 million at August 31, 2019) ⁽³⁾	January 2025	3.60 ^{(4) (5)}	2,133,103	2,189,965
			3,353,709	3,404,859
Less current portion			222,678	22,601
			3,131,031	3,382,258

- (1) On December 6, 2019, the Corporation reduced the Term Revolving Facility from \$800 million to \$750 million and extended its maturity date by an additional year until January 24, 2025.
- (2) On December 6, 2019, the maturity date of the US\$150 million Senior Secured Revolving Facility, benefiting two subsidiaries related to Atlantic Broadband, was extended by an additional 18 months until July 4, 2024.
- (3) On February 3, 2020, the Corporation amended its Senior Secured Term Loan B Facility, whereby the most significant change consisted in the reduction of the interest rate by 0.25%.
- (4) Interest rate on debt includes the applicable credit spread.
- (5) A US subsidiary of the Corporation entered into interest rate swap agreements to fix the interest rate on a notional amount of US\$1.1 billion of its LIBOR based loans. These agreements have the effect of converting the floating US Libor base rate into fixed rates ranging from 2.017% to 2.262% for maturities between January 31, 2021 and November 30, 2024, under the Senior Secured Term Loan B Facility. Taking into account these agreements, the effective interest rate on the Senior Secured Term Loan B Facility is 3.96%.

B) Lease liabilities

In the normal course of operations, the Corporation enters into leases for buildings, land, network infrastructure and equipment. Lease contracts are typically individually negotiated for a wide range of fixed periods, but may also include renewal or termination options.

The weighted average interest rate on lease liabilities was approximately 3.56% as at February 29, 2020.

	February 29, 2020
	\$
Lease liabilities	43,440
Less current portion	4,565
	38,875

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

11. SHARE CAPITAL

A) AUTHORIZED

Unlimited number of:

Class A Preference shares, without voting rights, redeemable by the Corporation and retractable at the option of the holder at any time at a price of \$1 per share, carrying a cumulative preferential cash dividend at a rate of 11% of the redemption price per year.

Class B Preference shares, without voting rights, could be issued in series.

Multiple voting shares, 10 votes per share.

Subordinate voting shares, 1 vote per share.

B) ISSUED AND PAID

	February 29, 2020	August 31, 2019
	\$	\$
15,691,100 multiple voting shares	98,346	98,346
33,000,993 subordinate voting shares (33,717,668 at August 31, 2019)	923,584	939,633
	1,021,930	1,037,979
77,441 subordinate voting shares held in trust under the Incentive Share Unit Plan (76,935 at August 31, 2019)	(6,385)	(5,409)
118,103 subordinate voting shares held in trust under the Performance Share Unit Plan (118,667 at August 31, 2019)	(10,176)	(9,180)
	1,005,369	1,023,390

During the first six months of fiscal 2020, subordinate voting share transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2019	33,717,668	939,633
Shares issued for cash under the Stock Option Plan	78,825	5,344
Share-based payment previously recorded in share-based payment reserve for options exercised	—	843
Purchase and cancellation of subordinate voting shares ⁽¹⁾	(795,500)	(22,236)
Balance at February 29, 2020	33,000,993	923,584

(1) During the first six months of fiscal 2020, the Corporation purchased and cancelled 795,500 subordinate voting shares with an average stated value of \$22.2 million, for consideration of \$86.5 million. The excess of the purchase price over the average stated value of the shares totaled \$64.3 million and was charged to retained earnings.

During the first six months of fiscal 2020, subordinate voting shares held in trust under the Incentive Share Unit Plan transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2019	76,935	5,409
Subordinate voting shares acquired	21,290	2,437
Subordinate voting shares distributed to employees	(20,784)	(1,461)
Balance at February 29, 2020	77,441	6,385

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

During the first six months of fiscal 2020, subordinate voting shares held in trust under the Performance Share Unit Plan transactions were as follows:

	Number of shares	Amount \$
Balance at August 31, 2019	118,667	9,180
Subordinate voting shares acquired	28,005	3,206
Subordinate voting shares distributed to employees	(28,569)	(2,210)
Balance at February 29, 2020	118,103	10,176

C) DIVIDENDS

For the six-month period ended February 29, 2020, quarterly eligible dividends of \$0.58 per share, for a total of \$1.16 per share, were paid to the holders of multiple and subordinate voting shares, totaling \$56.8 million, compared to quarterly eligible dividends of \$0.525 per share for a total of \$1.05 per share or \$51.8 million for the six-month period ended February 28, 2019.

	February 29, 2020 \$	Six months ended February 28, 2019 \$
Dividends on multiple voting shares	18,202	16,476
Dividends on subordinate voting shares	38,599	35,373
	56,801	51,849

At its April 7, 2020 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.58 per share for multiple and subordinate voting shares, payable on May 5, 2020 to shareholders of record on April 21, 2020.

D) SHARE-BASED PAYMENT PLANS

The Corporation offers an Employee Stock Purchase Plan for the benefit of its employees and those of its subsidiaries and a Stock Option Plan to its executive officers and designated employees. No more than 10% of the outstanding subordinate voting shares are available for issuance under these plans. Furthermore, the Corporation offers an Incentive Share Unit Plan ("ISU Plan") and a Performance Share Unit Plan ("PSU Plan") for executive officers and designated employees, and a Deferred Share Unit Plan ("DSU Plan") for members of the Board of Directors. A detailed description of these plans can be found in the 2019 annual consolidated financial statements of the Corporation.

Under the Stock Option Plan, the following options were granted by the Corporation and are outstanding at February 29, 2020:

	Options	Weighted average exercise price \$
Outstanding at August 31, 2019	715,614	65.93
Granted ⁽¹⁾	207,150	114.19
Exercised ⁽²⁾	(78,825)	67.80
Cancelled	(9,480)	71.97
Outstanding at February 29, 2020	834,459	77.67
Exercisable at February 29, 2020	316,859	58.99

(1) During the six-month period ended February 29, 2020, the Corporation granted 110,875 stock options to Cogeco's executive officers as executive officers of the Corporation.

(2) The weighted average share price for options exercised during the period was \$113.07.

A compensation expense of \$188,000 and \$348,000 (\$180,000 and \$439,000 in 2019) was recorded for the three and six-month periods ended February 29, 2020 related to this plan.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The weighted average fair value of stock options granted for the six-month period ended February 29, 2020 was \$18.43 per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based payment expense using the Black-Scholes option pricing model based on the following weighted-average assumptions:

	%
Expected dividend yield	2.07
Expected volatility	20.51
Risk-free interest rate	1.53
Expected life (in years)	5.9

Under the ISU Plan, the following ISUs were granted by the Corporation and are outstanding at February 29, 2020:

Outstanding at August 31, 2019	71,825
Granted	27,225
Distributed	(20,784)
Cancelled	(2,900)
Outstanding at February 29, 2020	75,366

A compensation expense of \$547,000 and \$868,000 (\$513,000 and \$1,067,000 in 2019) was recorded for the three and six-month periods ended February 29, 2020 related to this plan.

Under the PSU Plan, the following PSUs were granted by the Corporation and are outstanding at February 29, 2020:

Outstanding at August 31, 2019	107,551
Granted ⁽¹⁾	39,425
Distributed	(28,569)
Cancelled	(3,228)
Dividend equivalents	1,188
Outstanding at February 29, 2020	116,367

(1) During the six-month period ended February 29, 2020, the Corporation granted 14,375 PSUs to Cogeco's executive officers as executive officers of the Corporation.

A compensation expense of \$474,000 and \$781,000 (\$499,000 and \$940,000 in 2019) was recorded for the three and six-month periods ended February 29, 2020 related to this plan.

Under the DSU Plan, the following DSUs were issued by the Corporation and are outstanding at February 29, 2020:

Outstanding at August 31, 2019	42,679
Issued ⁽¹⁾	7,233
Dividend equivalents	480
Outstanding at February 29, 2020	50,392

(1) During the six-month period ended February 29, 2020, the Corporation issued 1,847 DSUs to Board directors of Cogeco.

A compensation expense reduction of \$60,000 and a compensation expense of \$528,000 (compensation expense of \$659,000 and \$335,000 in 2019) were recorded for the three and six-month periods ended February 29, 2020 related to this plan.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

12. ACCUMULATED OTHER COMPREHENSIVE INCOME

	Cash flow hedge reserve	Foreign currency translation	Total
	\$	\$	\$
Balance at August 31, 2018	25,818	87,956	113,774
Other comprehensive income	(13,441)	4,401	(9,040)
Balance at February 28, 2019	12,377	92,357	104,734
Balance at August 31, 2019	(33,842)	64,870	31,028
Other comprehensive income (loss)	(7,225)	9,758	2,533
Balance at February 29, 2020	(41,067)	74,628	33,561

13. ADDITIONAL CASH FLOW INFORMATION

CHANGES IN NON-CASH OPERATING ACTIVITIES

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Trade and other receivables	(8,769)	(8,460)	(11,900)	(8,453)
Prepaid expenses and other	3,342	3,349	(9,247)	(7,623)
Other assets	(1,658)	(1,392)	(4,414)	(3,753)
Trade and other payables	12,249	(13,822)	(51,586)	(94,881)
Provisions	(4,560)	3,619	(6,387)	4,195
Contract liabilities and other liabilities	4,787	(1,271)	7,712	(1,210)
	5,391	(17,977)	(75,822)	(111,725)

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

14. EMPLOYEE BENEFITS

The Corporation and its subsidiaries offer their employees either defined benefit pension plans, defined contribution pension plans or collective registered retirement savings plans, which are described in the Corporation's annual consolidated financial statements.

The total expense related to these plans is as follows:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Defined benefit plans				
Recognized in operating expenses (salaries, employee benefits and outsourced services)				
Current service cost	491	405	982	810
Administrative expense	50	77	100	154
Recognized in financial expense (other)				
Net interest	78	3	155	6
Defined contribution and collective registered retirement saving plans				
Recognized in operating expenses (salaries, employee benefits and outsourced services)	1,846	2,134	4,114	4,150
	2,465	2,619	5,351	5,120

15. FINANCIAL INSTRUMENTS

A) FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks which are described in the Corporation's annual consolidated financial statements.

Liquidity risk

At February 29, 2020, the Corporation had used \$0.02 million of its \$750 million Term Revolving Facility for a remaining availability of \$749.98 million. In addition, two subsidiaries related to Atlantic Broadband benefit from a Senior Secured Revolving Facility of \$201.4 million (US\$150 million), of which \$3.3 million (US\$2.4 million) was used at February 29, 2020 for a remaining availability of \$198.2 million (US\$147.6 million).

Interest rate risk

The Corporation is exposed to interest rate risk on its floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At February 29, 2020, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the First Lien Credit Facilities which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments and mitigate the impact of interest rate variations, the Corporation's US subsidiary entered into fixed interest rate swap agreements. The following table shows the interest rate swaps outstanding at February 29, 2020:

Type of hedge	Notional amount	Receive interest rate	Pay interest rate	Maturity	Hedged item
Cash flow	US\$1.1 billion	US Libor base rate	2.017% - 2.262%	January 2021 - November 2024	Senior Secured Term Loan B

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$7.2 million based on the outstanding debt at February 29, 2020.

COGECO COMMUNICATIONS INC.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

Foreign exchange risk

The Corporation is exposed to foreign exchange risk with respect to the interest associated with its long-term debt denominated in US dollars. The impact of an increase of 10% in the exchange rate of the US dollar into Canadian dollars would increase financial expense by approximately \$10.9 million based on the outstanding debt at February 29, 2020.

Furthermore, the Corporation's net investments in foreign operations are exposed to market risk attributable to fluctuations in foreign currency exchange rates, notably changes in the value of the Canadian dollar versus the US dollar. The risk related to the US dollar aggregate investments is mitigated since a portion was borrowed in US dollars.

The following table shows the aggregate investments in foreign operations attributable to owners of the Corporation and the notional amount of debt borrowed to hedge these investments at February 29, 2020:

Type of hedge	Notional amount of debt	Aggregate investments	Hedged item
Net investments	US\$390 million	US\$1,047 million	Net investments in foreign operations in US dollar

The exchange rate used to translate the US dollar currency into Canadian dollars for the statement of financial position accounts at February 29, 2020 was \$1.3429 (\$1.3295 at August 31, 2019) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollars would decrease other comprehensive income by approximately \$88.2 million.

Market risk

The Corporation uses derivative instruments to manage the cash flow exposure to the risk of changes in the price of its subordinate voting shares under the DSU plan. As such, the Corporation uses equity swap agreements to economically hedge the market price appreciation risk of its subordinate voting shares. As at February 29, 2020 the fair value of the equity swap was \$0.2 million and recognized as an asset. A 10% increase in the market price of the subordinate voting shares at February 29, 2020 would result in a gain of approximately \$0.5 million due to the equity swap fair value appreciation, offset by a \$0.5 million increase in the DSU plan expense.

The following table shows the equity derivatives contracts outstanding at February 29, 2020:

Type of hedge	Notional	Maturity	Average share price	Hedged item
Economic	48,000 units	January 2021	\$102.61	Equity price exposure

B) FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	February 29, 2020		August 31, 2019	
	Carrying value	Fair value	Carrying value	Fair value
	\$	\$	\$	\$
Long-term debt, excluding lease liabilities	3,353,709	3,505,671	3,404,859	3,521,418

C) CAPITAL MANAGEMENT

The Corporation's objectives in managing capital are to ensure sufficient liquidity to support the capital requirements of its various businesses, including growth opportunities. The Corporation manages its capital structure and makes adjustments in light of general economic conditions, the risk characteristics of the underlying assets and the Corporation's working capital requirements. Management of the capital structure involves the issuance of new debt, the repayment of existing debt, the issuance or repurchase of equity and distributions to shareholders. The capital structure of the Corporation is composed of shareholders' equity, cash and cash equivalents, bank indebtedness and long-term debt.

At February 29, 2020 and August 31, 2019, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The following table summarizes certain key ratios used to monitor and manage the Corporation's capital structure:

	February 29, 2020	August 31, 2019
Net indebtedness ⁽¹⁾ / adjusted EBITDA ⁽²⁾	2.6	2.6
Adjusted EBITDA ⁽²⁾ / financial expense ⁽²⁾	7.1	6.3

(1) Net indebtedness is defined as the total of balance due on business combinations and principal on long-term debt, less cash and cash equivalents.

(2) Calculation based on adjusted EBITDA and financial expense for the twelve-month period ended February 29, 2020 and for the year ended August 31, 2019. Financial expense for the twelve-month period ended February 29, 2020 excludes the gain on debt modification of \$22.9M.

16. RELATED PARTY TRANSACTIONS

Cogeco Communications is a subsidiary of Cogeco, which holds 32.2% of the Corporation's equity shares, representing 82.6% of the Corporation's voting shares.

Cogeco provides executive, administrative, financial and strategic planning services and additional services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. This cost-plus methodology became effective on May 1, 2019 and was introduced to avoid future variations of the management fee percentage due to the frequent changes to the Corporation's consolidated revenue pursuant to business acquisitions and divestitures. Provision is made for future adjustment upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the three and six-month periods ended February 29, 2020, management fees paid to Cogeco amounted to \$5.7 million and \$11.0 million, respectively, compared to \$4.9 million and \$9.7 million for the same periods of fiscal 2019.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the six-month periods ended February 29, 2020 and February 28, 2019, the Corporation granted stock options and PSUs to these executive officers, as executive officers of Cogeco Communications, and issued DSUs to Board directors of Cogeco, as shown in the following table:

	February 29, 2020	Six months ended February 28, 2019
Stock options	110,875	97,725
PSUs	14,375	14,625
DSUs	1,847	2,469

The following table shows the amounts that the Corporation charged Cogeco with regards to the Corporation's stock options, ISUs and PSUs granted to these executive officers, as well as DSUs issued to Board directors of Cogeco:

	Three months ended		Six months ended	
	February 29, 2020	February 28, 2019	February 29, 2020	February 28, 2019
	\$	\$	\$	\$
Stock options	261	195	570	493
ISUs	9	15	22	30
PSUs	385	302	697	502
DSUs	11	64	143	324
	666	576	1,432	1,349

There were no other material related party transactions during the periods covered.

COGECO COMMUNICATIONS INC.
NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS
February 29, 2020

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

17. SUBSEQUENT EVENTS

COVID-19

The recent outbreak of COVID-19 has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have affected economies and financial markets around the world resulting in an economic slowdown. This outbreak may also cause staff shortages, affect customer demand, increased government regulations or intervention, all of which may negatively impact the business, financial results and conditions of the Corporation. The duration and impact of the COVID-19 outbreak is unknown at this time and it is not possible to reliably estimate the length and severity of these developments as well as the impact on the financial results and condition of the Corporation in future periods.

Acquisition of Thames Valley Communications

On January 10, 2020, the Corporation announced that its subsidiary Atlantic Broadband had signed a definitive agreement to purchase Thames Valley Communications, a broadband services company operating in Southeastern Connecticut, for US\$50 million. The transaction was completed on March 10, 2020 and is subject to post closing adjustments.

CUSTOMER STATISTICS

	February 29, 2020	November 30, 2019	August 31, 2019	May 31, 2019	February 28, 2019
CONSOLIDATED					
Primary service units	2,719,347	2,722,302	2,711,812	2,707,227	2,703,223
Internet service customers	1,253,183	1,246,358	1,234,380	1,229,399	1,214,566
Video service customers	945,085	954,964	962,138	965,008	976,377
Telephony service customers	521,079	520,980	515,294	512,820	512,280
CANADA					
Primary service units	1,812,140	1,818,732	1,810,366	1,813,212	1,825,011
Internet service customers	795,950	794,895	788,243	785,703	785,004
Penetration as a percentage of homes passed	44.9%	45.0%	44.7%	44.6%	44.7%
Video service customers	638,833	646,326	649,583	657,747	668,771
Penetration as a percentage of homes passed	36.1%	36.6%	36.8%	37.4%	38.1%
Telephony service customers	377,357	377,511	372,540	369,762	371,236
Penetration as a percentage of homes passed	21.3%	21.4%	21.1%	21.0%	21.1%
UNITED STATES					
Primary service units	907,207	903,570	901,446	894,015	878,212
Internet service customers	457,233	451,463	446,137	443,696	429,562
Penetration as a percentage of homes passed	51.8%	51.3%	50.8%	50.7%	49.6%
Video service customers	306,252	308,638	312,555	307,261	307,606
Penetration as a percentage of homes passed	34.7%	35.1%	35.6%	35.1%	35.5%
Telephony service customers	143,722	143,469	142,754	143,058	141,044
Penetration as a percentage of homes passed	16.3%	16.3%	16.2%	16.3%	16.3%